The following information pertaining to Employers Insurance of Wausau Mutual Holding Company is submitted to the OCI pursuant to Section 644.07(4)(b)(1).

The names and, for the preceding 10 years, occupations of all proposed directors and officers.

# Proposed Directors of EIOW MHC

### J. PAUL CONDRIN III

## Occupations:

<u>3/97-Present</u>	Senior Vice President, CFO
	Liberty Mutual Insurance Company, Boston, MA
7/83-9/89	Senior Manager
	KPMG Peat Marwick, Boston, MA

### **TERRY L. CONNER**

## Occupations:

6/94-Present	Senior Vice President & Chief Information Officer
	Liberty Mutual Insurance Company, Portsmouth, NH
7/73-6/94	Division Vice President
	Electronic Data Systems, Dallas, TX

## **DWIGHT E. DAVIS**

## Occupations:

### EMPLOYERS INSURANCE OF WAUSAU A Mutual Company

	1 3
9/96-Present	Director
9/96-7/00	President and Chief Operating Officer
11/94-9/96	Executive Vice President, Customer Services
11/93-11/94	Executive Vice President, Market and Administrative
	Services
8/92-11/93	Senior Vice President, Western Division
<u>5/89-8/92</u>	Senior Vice President, Administrative Services
<u> 5/89-8/92</u>	Senior vice President, Administrative Services

## Wausau Service Corporation

Wausau, WI

<u>9/96-7/00</u>	Director, President and Chief Operating Officer	
11/94-9/96	Executive Vice President, Customer Services	
11/02 11/04	E 4 ST D 11 AM 1 4 1A1 1 1 4	

<u>11/93-11/94</u> Executive Vice President, Market and Administrative

Services

8/92-11/93 Senior Vice President, Western Division

<u>5/89-8/92</u> Senior Vice President, Administrative Services

## Wausau Business Insurance Company

Wausau, WI

<u>9/96-7/00</u>	Director, President and Chief Operating Officer
2/94-5/94	Director
2/94-9/96	Vice President
5/92-8/92	Vice President
9/90-8/92	Director

# Wausau General Insurance Company

Wausau, WI

<u>9/96-7/00</u>	Director, President and Chief C	Operating Officer

<u>5/94 -9/96</u> Vice President

## Wausau Underwriters Insurance Company

Wausau, WI

<u>9/96-7/00</u>	Director, President and Chief Operating Officer
<u>2/94-5/94</u>	Director
2/94-9/96	Vice President
<u>5/92-8/92</u>	Vice President
8/90-8/92	Director

# Liberty Mutual Insurance Company

Boston, MA

8/99-7/00 Executive Vice President

Wausau (Bermuda) Ltd.

Bermuda

<u>5/99-7/00</u>	Director, Chairman and President
<u>5/97-5/99</u>	Director and President

Companies Agency, Inc.-Wausau, WI

Companies Agency Insurance Services of California-Pasadena, CA

Companies Agency of Alabama, Inc.-Birmingham, AL

Companies Agency of Idaho, Inc.-Boise, ID

Companies Agency of Kentucky, Inc.-Louisville, KY

Companies Agency of New York, Inc.-Pittsford, NY

Companies Agency of Pennsylvania, Inc.-Philadelphia, PA

Companies Agency of Phoenix, Inc.-Phoenix, AZ

<u>5/99-7/00</u>	Director, Chairman of the Board, President and Chief
	Operating Officer
9/96-5/99	Director, President and Chief Operating Officer
<u>5/94-9/96</u>	Senior Vice President
12/93-5/94	Director

# Companies Agency of Georgia, Inc.

## Atlanta, GA

<u>5/99-7/00</u>	Director, Chairman of the Board, President and Chief
	Operating Officer
3/98-5/99	Director, President and Chief Operating Officer
<u>2/98-3/98</u>	Director

# Companies Agency of Massachusetts, Inc.

### Bedford, MA

14, 141/1	
<u>2/99-7/00</u>	Director, Chairman of the Board, President and Chief
	Operating Officer
9/96-5/99	Director, President and Chief Operating Officer
<u>5/94-9/96</u>	Senior Vice President
12/93-5/94	Director

### Companies Agency of Michigan, Inc.

# Southfield, MI

<u>4/99-7/00</u> Director, Chairman of the Board, President and Chief Operating Officer

# Countrywide Services Corporation

# Krevcor, MO

5/94-7/00 Director

Reiswig & Company, Inc.

Wausau, WI

<u>10/98-7/00</u> Director and Chairman of the Board

ReCover, Inc. Arlington, TX

5/99-7/00 Chairman of the Board

Wausau Insurance Company (U.K.) Limited

London, England

9/96-7/00 Director and Chairman

American Marine Underwriters, Inc.

Fort Lauderdale, FL

12/93-12/98 Director and President

Pension Associates of Wausau, Inc.

Wausau, WI

9/96-12/98 Director, Chairman and Chief Executive Officer

Wausau International Underwriters

San Francisco, CA

12/93-12/98 Director, President and Chief Executive Officer

Employers Life Insurance Company of Wausau

Wausau Preferred Health Insurance Company

Wausau, WI

7/98-12/98 Director and President

<u>5/94-7/98</u> Director

GatesMcDonald Health Plus Inc.

Hilliard, OH

<u>8/96-11/96</u> Director

GatesMcDonald & Company

Hilliard, OH

10/94-11/96 Director

Nationwide Life and Annuity Insurance Company

Nationwide General Insurance Company

Nationwide Life Insurance Company

Nationwide Mutual Fire Insurance Company

Nationwide Mutual Insurance Company

Nationwide Property and Casualty Insurance Company

Columbus, OH

9/92-4/94 Vice President

Northcentral Health Protection Plan

Wausau, WI

<u>2/94-7/00</u> Director <u>8/89-9/92</u> Director <u>1/80-8/84</u> Director

Greenheck Fan Corporation

Schofield, WI

5/90-Present Director

Wausau Health Foundation (Community Health Care)

Wausau, WI

10/99-Present Director

Wausau Homes, Inc.

Schofield, WI

7/00-Present Director

Alexander Foundation

Wausau, WI

Present Director

Northcentral Technical College Foundation

Wausau, WI

<u>Present</u> Director

Leigh Yawkey Woodson Art Museum

Wausau, WI

<u>Present</u> Director

M&I First American Bank

Wausau, WI

1996-Present Director

Wausau YMCA Foundation

Wausau, WI

1996-Present Director

Central Wausau Progress

Wausau, WI

Present Director

Wisconsin Manufacturer's and Commerce

Wausau, WI

Present Director

# A. ALEXANDER FONTANES

Occupations:

<u>11/80- Present</u> Senior Vice President, Chief Investment Officer

Liberty Mutual Insurance Company, Boston, MA

4/77-9/80 Community Development Specialist

Schenectedy County Chamber of Commerce

### **GARY R. GREGG**

Occupations:

88-Present Executive Vice President

Liberty Mutual Insurance Company, Boston, MA

#### EDMUND F. KELLY

Occupations:

<u>4/00-Present</u> Chairman, President and CEO

Liberty Mutual Insurance Company, Boston, MA

98-4/00 President and CEO

Liberty Mutual Insurance Company, Boston, MA

<u>92-98</u>	President and COO
	Liberty Mutual Insurance Company, Boston, MA
<u>91-92</u>	Group Executive
	Aetna Life and Casualty Company
<u>89-91</u>	President, Employee Benefits
	Aetna Life and Casualty Company

## CHRISTOPHER C. MANSFIELD

# Occupations:

nior Vice President and General Counsel

Liberty Mutual Insurance Company, Boston, MA

## JAMES J. MCINTYRE

# Occupations:

# EMPLOYERS INSURANCE OF WAUSAU A Mutual Company

Wausau Service Corporation

Wausau, WI

7/00-Present	Director, President and Chief Operating Officer
<u>3/98-7/00</u>	Executive Vice President, Commercial Insurance Mar-
	kets
<u>5/97-3/98</u>	Senior Vice President, Standard/Custom Accounts
<u>4/96-5/97</u>	Vice President, Standard Accounts - Western Division
<u>5/95-4/96</u>	Vice President, Standard Accounts Operation - West-
	ern Division
<u>7/93-5/95</u>	Division Vice President, Marketing (Western)
<u>9/92-7/93</u>	Division Vice President - Commercial Insurance
	Underwriting
<u>1/90-9/92</u>	Regional Casualty Underwriting Manager - San Fran-
	cisco
<u>6/89-1/90</u>	Special Risk Underwriter

Wausau Business Insurance Company

Wausau General Insurance Company

Wausau Underwriters Insurance Company

Wausau, WI

<u>7/00-Present</u> Director, President and Chief Operating Officer <u>2/99-7/00</u> Executive Vice President - Commercial Insurance

Markets

Companies Agency, Inc.

Wausau, WI

<u>5/99-Present</u> Director and Executive Vice President,

Commercial Insurance Markets

5/97-5/99 Director and Vice President

9/95-5/97 Vice President

Companies Agency of Alabama, Inc. - Birmingham, AL

Companies Agency Insurance Services of California - Pasadena, CA

Companies Agency of Idaho, Inc. - Boise, ID

Companies Agency of Kentucky, Inc. - Louisville, KY

Companies Agency of Massachusetts, Inc. - Bedford, MA

Companies Agency of New York, Inc. - Pittsford, NY

Companies Agency of Pennsylvania, Inc. - Philadelphia, PA

Companies Agency of Phoenix, Inc. - Phoenix, AZ

5/99-Present Director and Executive Vice President,

**Commercial Insurance Markets** 

5/97-5/99 Director and Vice President

Companies Agency of Georgia, Inc.

Atlanta, GA

5/99-Present Director and Executive Vice President,

Commercial Insurance Markets

<u>10/98-5/99</u> Director and Vice President

Companies Agency of Michigan, Inc.

Southfield, MI

4/99-Present Director and Executive Vice President,

Commercial Insurance Markets

### **JEFFREY S. PADNOS**

Occupations:

<u>88-Present</u> President

Louis Padnos Iron & Metal Co.

12/98-Present Director

EMPLOYERS INSURANCE OF WAUSAU A Mutual

Company

### MICHAEL E. STOH

Occupations:

93-Present Chairman of the Board

EMPLOYERS INSURANCE OF WAUSAU A Mutual

Company

84-Present President and CEO, Jan. 1, 1993,

Chairman of the Board

Stroh Die Casting Co., Inc.

94-Present President and Chairman of the Board

Stroh Controls, Inc.

Proposed Officers of EIOW MHC

EDMUND F. KELLY

Position: Chairman and CEO. See above.

**GARY R. GREGG** 

Position: Vice Chairman. See above.

JAMES J. MCINTYRE

Position: President and COO. See above.

### J. STANLEY HOFFERT

Position: Vice President, General Counsel and Secretary

Occupations:

EMPLOYERS INSURANCE OF WAUSAU A Mutual Company

Wausau Service Corporation

Wausau, WI

<u>2/99-Present</u> Vice President, General Counsel and Secretary

5/95-02/99 Vice President, Associate General Counsel and Assis-

tant Secretary

<u>2/85-5/95</u> Vice President - Government Affairs, Counsel

Wausau Business Insurance Company

Wausau, WI

<u>2/99-Present</u> Vice President, General Counsel and Secretary

5/95-2/99 Vice President, Associate General Counsel and Assis-

tant Secretary

Wausau General Insurance Company

Wausau Underwriters Insurance Company

Wausau, WI

<u>2/99-Present</u> Vice President, General Counsel and Secretary

5/95-2/99 Vice President, Associate General Counsel and Assis-

tant Secretary

8/86-5/95 Assistant Secretary

North Central Health Protection Plan

Wausau, WI

<u>7/00-Present</u> Director

Physician Plus Insurance Corporation

Madison, WI

7/00-Present Director

Prevea Health Insurance Plan, Inc.

DePere, WI

7/00-Present Director

ReCover, Inc. Arlington, TX

<u>5/99-Present</u> Vice President, General Counsel and Secretary

Reiswig & Company, Inc.

Wausau, WI

<u>10/98-Present</u> Vice President, General Counsel and Secretary

Companies Agency, Inc. - Wausau, WI

Companies Agency Insurance Services of California - Pasadena, CA

Companies Agency of Alabama, Inc. - Birmingham, AL

Companies Agency of Idaho, Inc. - Boise, ID

Companies Agency of Kentucky, Inc. - Louisville, KY

Companies Agency of New York, Inc. - Pittsford, NY

Companies Agency of Pennsylvania, Inc. - Philadelphia, PA

Companies Agency of Phoenix, Inc. - Phoenix, AZ

<u>5/99-Present</u> Vice President, General Counsel and Secretary

5/95-5/99 Vice President, Associate General Counsel and Secre-

tary

Companies Agency of Georgia, Inc.

Atlanta, GA

5/99-Present Vice President, General Counsel and Secretary

3/98-5/99 Vice President, Associate General Counsel and Secre-

tary

Companies Agency of Massachusetts, Inc.

Bedford, MA

2/99-Present Vice President, General Counsel and Clerk

5/95-2/99 Vice President, Associate General Counsel and Clerk

Companies Agency of Michigan, Inc.

Southfield, MI

<u>4/99-Present</u> Vice President, General Counsel and Secretary

Countrywide Services Corporation

Krevcor, MO

<u>4/99-Present</u> Vice President, General Counsel and Secretary

5/95-4/99 Vice President, Associate General Counsel and Secre-

tary

Wausau (Bermuda) Ltd.

Bermuda

<u>5/99-Present</u> Vice President, General Counsel and Assistant Secre-

tary

5/97-5/99 Assistant Secretary

Wausau Insurance Company (U.K.) Limited

England

<u>12/99-Present</u> Director 5/95-1/97 Director

American Marine Underwriters, Inc.

Fort Lauderdale, FL

5/95-12/98 Vice President, Associate General Counsel and Secre-

tary

Employers Life Insurance Company of Wausau

Pension Associates of Wausau, Inc.

Wausau Preferred Health Insurance Company

Wausau, WI

5/95-12/98 Vice President, Associate General Counsel and Secre-

tarv

Wausau International Underwriters

San Francisco, CA

4/95-12/98 Vice President, Associate General Counsel and Secre-

tary

Nationwide Lloyds

San Antonio, TX

<u>10/89-12/98</u> Director/Underwriter

## **ELLIOT J. WILLIAMS**

Position: Vice President and Treasurer

Occupations:

EMPLOYERS INSURANCE OF WAUSAU A Mutual Company

Wausau, WI

<u>6/00-Present</u> Vice President and Treasurer

Liberty Mutual Insurance Company

Boston, MA

<u>96-Present</u> Vice President and Treasurer

86-96 Vice President

Liberty Mutual Fire Insurance Company

Boston, MA

96-Present Vice President and Treasurer

The following information pertaining to Employers Insurance of Wausau Mutual Holding Company is submitted to the OCI pursuant to Section 644.07(4)(b)(2).

All agreements relating to EIOW MHC to which any proposed director or officer is a party.

There are no agreements.

The following information pertaining to Employers Insurance of Wausau Mutual Holding Company is submitted to the OCI pursuant to Section 644.07(4)(b)(3).

The amount and sources of the funds available for organization expenses and initial operating expenses.

As a non-operating company EIOW MHC will incur minimal expenses. These expenses will primarily be for organizational and corporate governance purposes, such as outside directors fees, audit and tax preparation fees, and other legal requirements. A management agreement with EIOW will provide for the company to pay these expenses on behalf of EIOW MHC. It is expected that these expenses will be less than \$100,000 on an annual basis.

The following information pertaining to Employers Insurance of Wausau Mutual Holding Company is submitted to the OCI pursuant to Section 644.07(4)(b)(4).

The proposed compensation of directors and officers.

- 1. Outside directors of EIOW MHC will receive \$1,250 per EIOW MHC meeting and \$1,000 per EIOW MHC committee membership. Inside directors will receive no compensation.
- 2. No officers of EIOW MHC will receive any compensation in their capacity as officers of EIOW MHC.

The following information pertaining to Employers Insurance of Wausau Mutual Holding Company is submitted to the OCI pursuant to Section 644.07(4)(b)(5).

The proposed capital.

As a holding company with no material assets other than owning initially 100% of the stock of Converted EIOW and no material liabilities, the capital of EIOW MHC will approximate that of Converted EIOW.