



Wisconsin Office of the
COMMISSIONER
OF INSURANCE

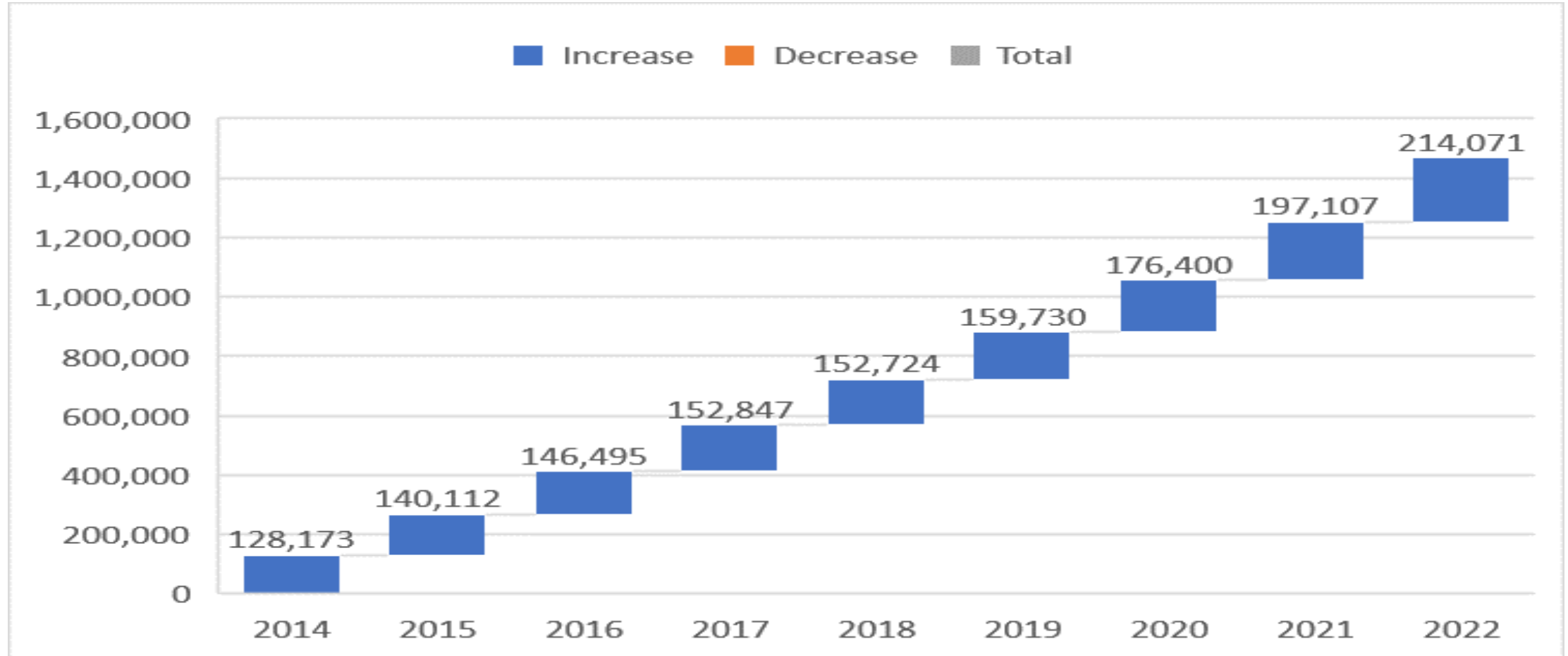
Industry Day

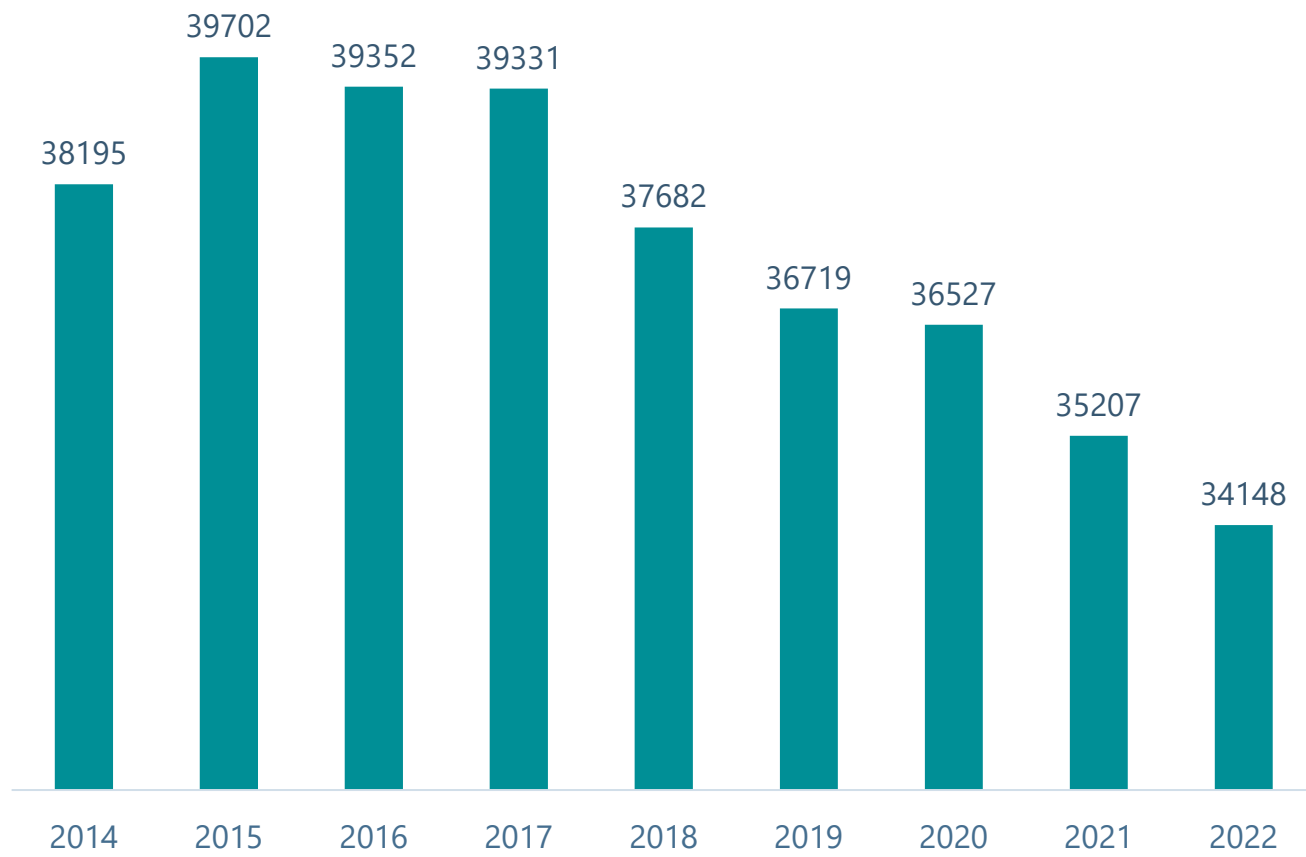
March 31, 2023

- **Resident Producers:** 34,273
 - Accident & Health
 - Life
 - Property
 - Casualty
 - Personal Lines P & C
 - Var. Life/Var. Annuity
- **Nonresident Producers:** 182,780
- **Public Adjusters:** 188
- **Total Licensees in WI:** 217,053
 - Individual
 - Entity

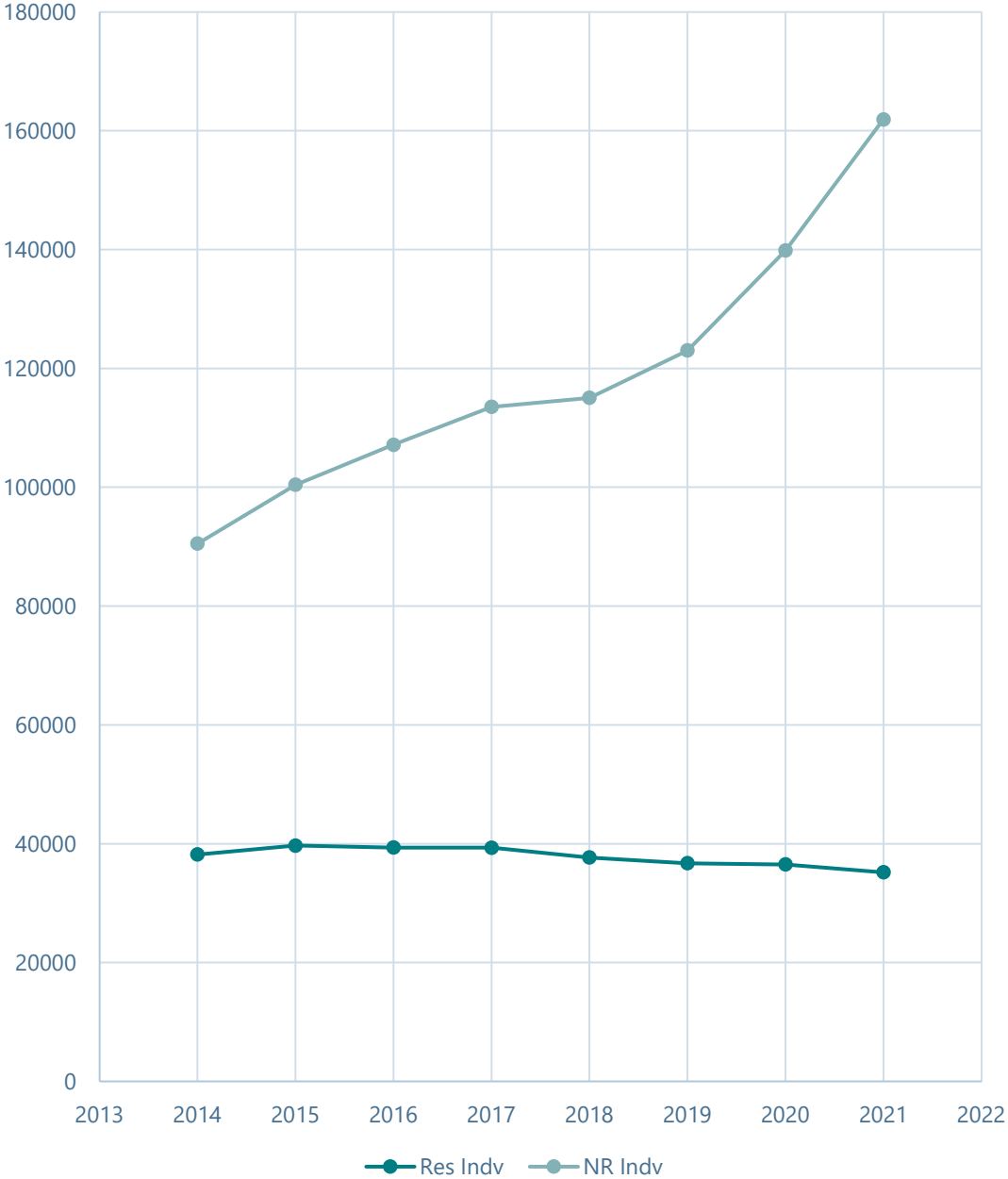


Individual Intermediaries

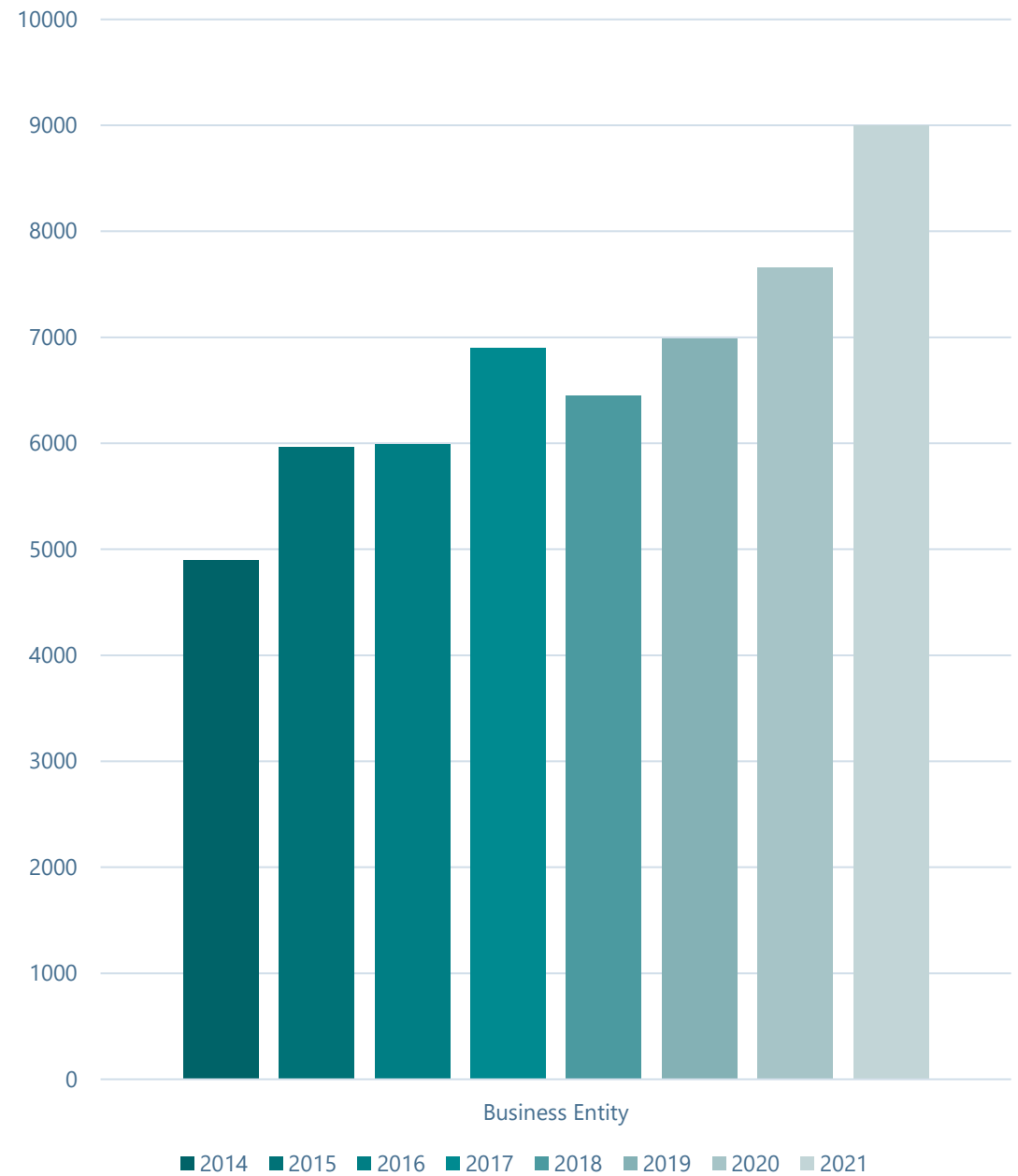




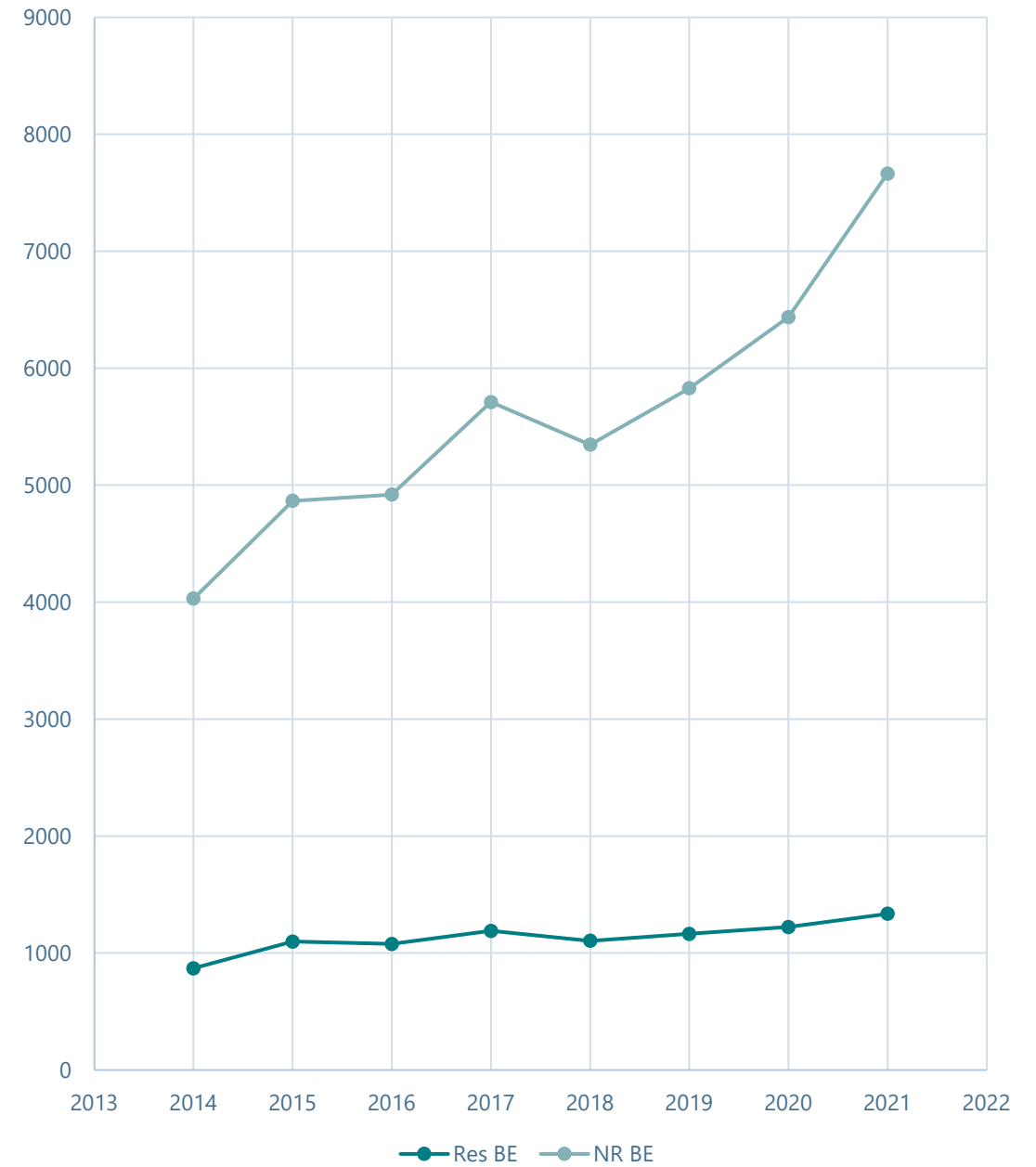
Resident vs Nonresident Individuals



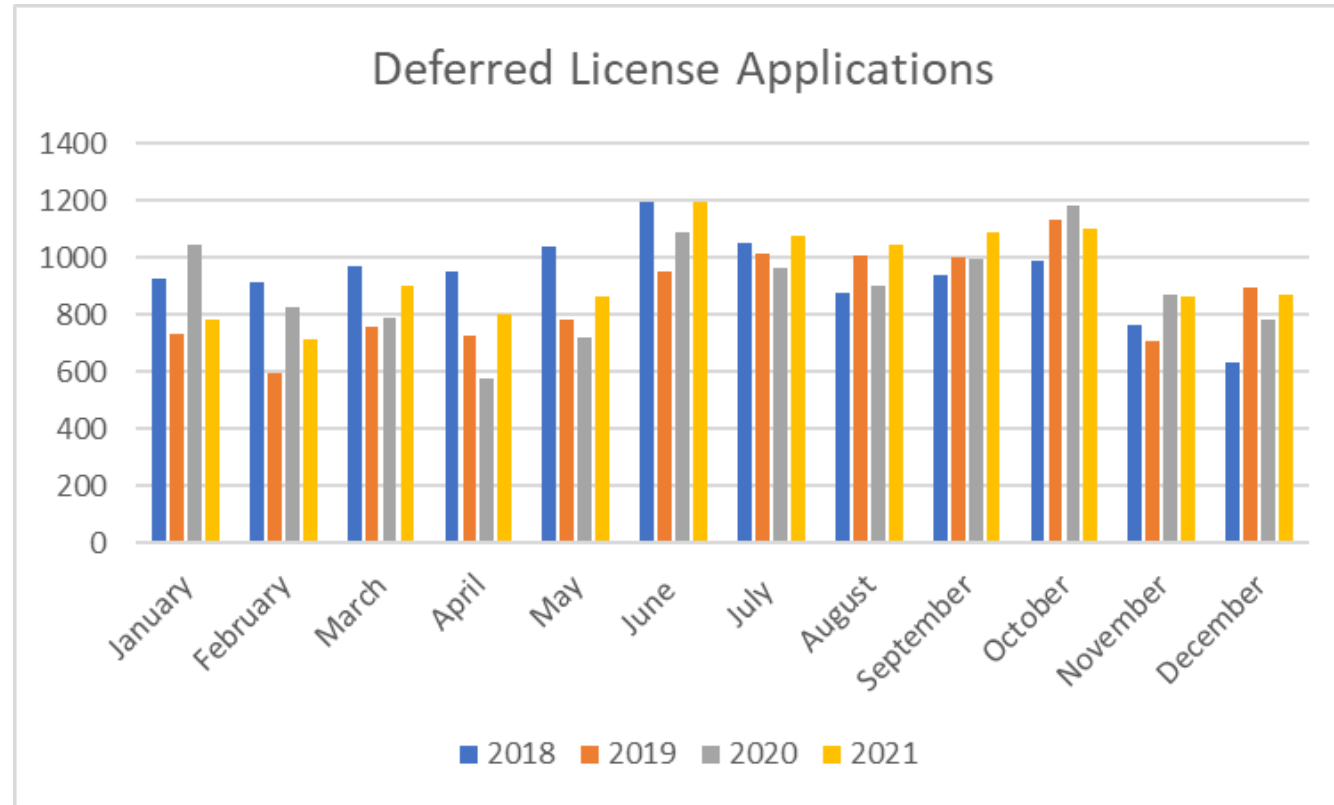
Firms Actively Licensed



Resident vs Nonresident Firms



Applications Manually Processed by State



PRE-LICENSING EDUCATION COURSES

- Accident and Health:
- Life:
- Property:
- Casualty:
- Personal Lines P&C:



CONTINUING EDUCATION COURSES

- Accident and Health:
- Annuity Training:
- Ethics:
- Flood (NFP Approved):
- General:
- Life:
- Life Settlement Training:
- Long Term Care Training:
- Property and Casualty:
- Public Adjuster Training:



- Last year **9,959** individuals took a Wisconsin insurance exam.
- Of those, **4,845** individuals took the remotely proctored exam and **5,114** took the exam in-person at a physical test site.
- The proctoring method or location continue to not affect pass rates as the overall pass rate for remote exams was **56.10%** and the pass rate for in-person exams was **54.79%**.

Remote Exams vs Physical Test Sites Exams



- Providers will upload candidate information through a secure website provided by PSI.
- Individuals will no longer need to show a paper or electronic copy of the prelicensing certificate of completion prior to taking the exam.
- Information collected by provider:
 - First & Last Name
 - SNN
 - Address
 - Phone
 - Email
 - DOB
 - School Code
 - Exam Code
 - Completion Date



Spanish and Hmong Exams

- OCI is working with PSI on having all WI examinations translated into Spanish and Hmong.
- Exams are being built, programmed and tested in the system now.
- Expected to go live summer 2022.



- **WI Act 260**
- Producers who have already completed the existing required annuity suitability training must either take a four-credit training course or an additional **one-hour** supplemental training course.
- Signed **4/15/2022**
- Bulletin will be issued soon with guidance and effective date. Subscribe to our mailing lists.
<https://oci.wi.gov/Pages/AboutOCI/ListServe.aspx>





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Thank You

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