Report

of the

Examination of

OneBeacon Midwest Insurance Company

Canton, Massachusetts

As of December 31, 2006

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# State of Wisconsin / OFFICE OF THE COMMISSIONER OF INSURANCE

Jim Doyle, Governor Sean Dilweg, Commissioner

Wisconsin.gov

December 17, 2007

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Honorable Sean Dilweg Commissioner of Insurance State of Wisconsin 125 South Webster Street Madison, Wisconsin 53703

Honorable Merle Scheiber Secretary, Midwestern Zone, NAIC Director of Insurance State of South Dakota 445 East Capitol Avenue Pierre, South Dakota 57501-3185

Honorable Scott H. Richardson Secretary, Southeastern Zone, NAIC Director, Department of Insurance State of South Carolina 1201 Main Street, Suite 1000 Columbia, South Carolina 29201 Honorable Alfred W. Gross Chair, Financial Condition (E) Committee, NAIC Commissioner of Insurance Commonwealth of Virginia 1300 East Main Street Richmond, Virginia 23219

Honorable Thomas R. Sullivan Secretary, Northeastern Zone, NAIC Commissioner of Insurance State of Connecticut 153 Market Street Hartford, Connecticut 06103

Honorable Morris J. Chavez Secretary, Western Zone, NAIC Superintendent of Insurance State of New Mexico 1120 Paseo de Paralta Santa Fe, New Mexico 87504

Commissioners:

In accordance with the instructions of the Wisconsin Commissioner of Insurance, a

compliance examination has been made of the affairs and financial condition of:

ONEBEACON MIDWEST INSURANCE COMPANY Canton, Massachusetts

and this report is respectfully submitted.

## I. INTRODUCTION

The previous examination of OneBeacon Midwest Insurance Company (One Beacon

Midwest or the company) was conducted in 2002 as of December 31, 2001. The current examination covered the intervening period ending December 31, 2006, and included a review of such 2007 transactions as deemed necessary to complete the examination. This examination was conducted with a concurrent association examination of the OneBeacon Insurance Group. The association examination was headed by the State of Pennsylvania, with the participation of many states.

The examination consisted of a review of all major phases of the company's

operations and included the following areas:

History Management and Control Corporate Records Conflict of Interest Fidelity Bonds and Other Insurance Territory and Plan of Operations Affiliated Companies Growth of Company Reinsurance Financial Statements Accounts and Records Data Processing

Emphasis was placed on the audit of those areas of the company's operations accorded a high priority by the examiner-in-charge when planning the examination. Special attention was given to the action taken by the company to satisfy the recommendations and comments made in the previous examination report.

The company is annually audited by an independent public accounting firm as prescribed by s. Ins 50.05, Wis. Adm. Code. An integral part of this compliance examination was the review of the independent accountant's work papers. Based on the results of the review of these work papers, alternative or additional examination steps deemed necessary for the completion of this examination were performed. The examination work papers contain documentation with respect to the alternative or additional examination steps performed during the course of the examination.

#### **II. HISTORY AND PLAN OF OPERATION**

The company was organized in 1991 as Commercial Union Midwest Insurance Company. Operation began in 1992 and was primarily direct business in Wisconsin and Kansas along with an affiliated reinsurance pool participation, as a member of the CGU Insurance Group. The company subsequently became licensed in Connecticut, Georgia, Illinois, Indiana, Massachusetts, New York, North Carolina, Virginia, and Wyoming. White Mountains Insurance Group bought the United States property and casualty operations on June 1, 2001. The company changed its name to that currently used in 2001. In 2006, the company wrote direct premium in the following states, through the OneBeacon Insurance Group sales force:

Connecticut	\$59,311,541	72%
Massachusetts	19,290,924	23
Georgia	1,262,386	2
Virginia	1,157,819	1
Wisconsin	52,994	0
All others	1,220,406	_2
	<u>\$82,296,070</u>	<u>100</u> %

For 2006, this business consisted of the direct premium written in the following principal lines of business:

Homeowner's Multiple Peril Commercial Multiple Peril Private Passenger Auto Liability	\$28,629,024 19,135,866 8,998,674	35% 23 11
Auto Physical Damage Commercial Auto Liability All others	7,045,333 5,983,537 _12,503,636	9 7 <u>15</u>
	<u>\$82,296,070</u>	<u>100</u> %

The above business is 100% ceded to an intercompany reinsurance pool headed by OneBeacon Insurance Company, an upstream affiliate. The company currently assumes no business from the pool, nor does it assume business from or cede business to any non-affiliated companies.

### **III. MANAGEMENT AND CONTROL**

## **Board of Directors**

The board of directors consists of nine members, all of whom are elected annually to serve a one-year term. Officers are elected at the annual shareholder meeting. Members of the company's board of directors are typically members of other boards of directors in the OneBeacon group. The board members are inside directors and receive no compensation in addition to their officer salary for serving on the board. The current board of directors consists of the following persons:

Name and Residence	Principal Occupation*	Member Since
Alex Archimedes Bridgewater, New Jersey	Senior Vice President	2003
Andrew Carnase Norfolk, Massachusetts	Senior Vice President	2003
Mark Dorcus Guilford, Connecticut	Senior Vice President	2005
Dana Hendershott Waterbury, Connecticut	Senior Vice President and Chief Administrative Officer	2007
Jennifer Lawrence Boston, Massachusetts	Senior Vice President, General Counsel and Director of Governmental Affairs	2007
Paul McDonough Wellesley, Massachusetts	Senior Vice President and Chief Financial Officer	2005
T. Michael Miller Chanhassen, Minnesota	Chairman of the Board, President and Chief Executive Officer	2005
Brian Poole Wrentham, Massachusetts	Senior Vice President and Chief Actuary	2006
Thomas Schmitt Duxbury, Massachusetts	Senior Vice President and Chief Human Resources Officer	2003

\* The above occupations are within the OneBeacon organization.

As shown above, the examiner notes that no director serving at December 31, 2001, the as-of date for the prior examination, is still serving at December 17, 2007, the current examination date. This change in board membership is due in part to business plan changes. Directors move their employment to companies where their skills and experience are best suited within the holding company system. Business plan changes will be discussed in the "Current

Examination Findings" section.

## Officers of the Company

The officers serving at the time of this examination are as follows:

T. Michael Miller	Chairman of the Board, President and Chief Executive Officer
Alex Archimedes	Senior Vice President
Andrew Carnase	Senior Vice President
Michael Daly	Senior Vice President
Eugene Fazzie	Senior Vice President
Dana Hendershott	Senior Vice President and Chief Administrative Officer
Michael Keane	Senior Vice President
Jennifer Lawrence	Senior Vice President, General Counsel and Director of Governmental Affairs
Paul McDonough	Senior Vice President and Chief Financial Officer
Michael McSally	Senior Vice President
John Meuschke	Senior Vice President
Michael Natan	Senior Vice President and Chief Information Officer
Donald Nibouar	Senior Vice President
Brian Poole	Senior Vice President and Chief Actuary
Kevin Rehnberg	Senior Vice President
Thomas Schmitt	Senior Vice President and Chief Human Resources Officer
Philip Sibilia	Senior Vice President
Todd Mills	Vice President and Treasurer
Dennis Smith	Secretary
Todd Abalos	Assistant Secretary
Jane Freedman	Assistant Secretary
Joan Geddes	Assistant Secretary
Natalie Tull Greene	Assistant Secretary
Meredith Mangan	Assistant Secretary
Lanette Marsh	Assistant Secretary
Kenneth Paganini	Assistant Secretary
M. Fran O'Loughlin	Assistant Treasurer
Frederick Turcotte	Assistant Treasurer

The company pays no direct compensation, pursuant to the terms of a reinsurance

pooling agreement. This agreement is further described in the "Reinsurance" section of this report.

# **Committees of the Board**

The company's bylaws do not provide for any management by committee.

Moreover, the company's board of directors has not appointed any such committee.

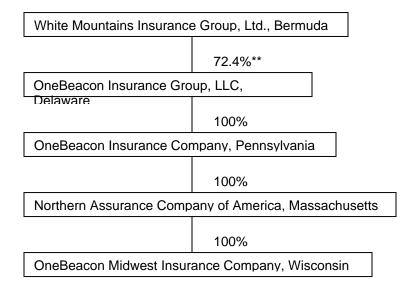
## **IV. AFFILIATED COMPANIES**

OneBeacon Midwest is a member of a holding company system. The organizational

chart below depicts the principal affiliates in the group. A brief description of these affiliates

follows the organizational chart.

## Organizational Chart\* As of December 31, 2006



- \* There are some intermediate companies not shown by the above organizational chart. The examination identified the above as those companies most pertinent to the OneBeacon Midwest operation.
- \*\* In 2006, White Mountains sold \$27.6 million or 27.6% of the OneBeacon Insurance Group, LLC's common shares in an initial public offering.

## White Mountains Insurance Group, Ltd.

White Mountains Insurance Group is an exempted Bermuda limited liability company

whose principal businesses are conducted through its property and casualty insurance and

reinsurance subsidiaries and affiliates. As of December 31, 2006, the CPA-audited financial

statements included in the Form 10-K of the Securities Exchange Commission for White

Mountains Insurance Group, Ltd., reported assets of \$19.4 billion, liabilities of \$14.4 billion, and

common shareholders' equity of \$5.0 billion. Operations for 2006 produced net income of

\$706.1 million.

The White Mountains' Other Operations segment includes a wholly owned investment management subsidiary, White Mountains Advisors, LLC. The Other Operations segment is not shown in the chart above. OneBeacon Midwest currently has an investment services agreement with White Mountains Advisors. This agreement is described in the "Agreements with Affiliates" section.

White Mountains Insurance Group also owns the Esurance companies, which are online, direct sales auto insurers.

#### **OneBeacon Insurance Group, LLC**

OneBeacon Insurance Group, LLC, is the holding company of OneBeacon Insurance Company and its subsidiaries, including OneBeacon Midwest. As of December 31, 2006, the audited financial statements of OneBeacon Insurance Group, LLC, reported assets of \$5.5 billion, liabilities of \$3.5 billion, and policyholders' surplus of \$2 billion. Operations for 2006 produced net income of \$373 million.

#### OneBeacon Insurance Company

OneBeacon Insurance Company is a property and casualty insurer and is the lead company within the intercompany pool. The group provides a range of specialty insurance products as well as a variety of segmented commercial and personal insurance products through primarily independent agencies. As of December 31, 2006, the audited financial statements of OneBeacon Insurance Company reported assets of \$3,758,323,295, liabilities of \$2,064,200,561, and policyholders' surplus of \$1,694,122,734. Operations for 2006 produced net income of \$197,832,189. An Association Examination was conducted for this company and the OneBeacon Insurance Group, coinciding with this examination.

#### Northern Assurance Company of America

The Northern Assurance Company of America is a property and casualty insurer and a direct parent of the company. As of December 31, 2006, the audited financial statements of Northern Assurance Company of America reported assets of \$355,882,652, liabilities of \$163,931,912, and policyholders' surplus of \$191,950,740. Operations for 2006 produced net

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income of \$14,472,168. An Association Examination was conducted for this company and the OneBeacon Insurance Group, coinciding with this examination.

#### Agreements with Affiliates

## **Administrative Services**

All payments arising from those expenses associated with underwriting and other operating expenses are 100% ceded to a reinsurance pool headed by OneBeacon Insurance Company. This agreement is further described in the "Reinsurance" section of this report. OneBeacon Midwest's retained expenses are only those associated with non-underwriting liabilities arising from federal income tax, real estate expenses, investment expenses, and shareholder dividends. There are currently no real estate expenses.

#### **Investment Management Agreement**

An asset management agreement calls for White Mountains Advisors, LLC, to undertake all investment operations of the company. White Mountains Advisors has full discretion and authority, without obtaining prior approval, to make all investment purchases, sales, and other pertinent investment decisions. Notwithstanding the foregoing, it is understood that OneBeacon Midwest shall have the ultimate and final authority over these investment decisions and the investment policies used in this direction. Investments are held in one or more banks meeting the requirements of Wisconsin law. White Mountains Advisors is paid a quarterly fee, based on the amount of invested assets under its management.

#### Tax Allocation Agreement

The company is party to an affiliated tax allocation agreement. Under this agreement, tax is allocated based upon amounts derived from companies computing tax on an individual basis.

#### **Reinsurance Pooling**

The company is part of a reinsurance pool with affiliates. This is accomplished through two agreements, both of which are described in the following "Reinsurance" section.

## V. REINSURANCE

The company is part of a reinsurance pool with affiliates. The affiliated companies are part of the holding company subsystem controlled by OneBeacon Insurance Group, LLC. OneBeacon Insurance Company is the lead company of the pool. Under the first of the pooling agreements, each participating company cedes 100% of its business to the OneBeacon Insurance Company. In the second of the pooling agreements, and after the OneBeacon Insurance Company assumes and cedes external reinsurance, coverages are ceded back to pool participants. The external reinsurance is recorded only by OneBeacon Insurance Company.

As a result of this procedure, OneBeacon Insurance Company keeps 100% of the

provision for unauthorized reinsurance. Pooling agreements included proper insolvency provisions.

OneBeacon Midwest's current pooling participation percentage is zero. The

remaining OneBeacon Insurance Companies pooling participations are as follows:

OneBeacon Insurance Company	54.0%
OneBeacon America Insurance Company	16.4
Pennsylvania General Insurance Company	10.0
Homeland Insurance Company of New York	10.0
The Northern Assurance Company of America	5.0
The Employers' Fire Insurance Company	1.5
PG Insurance Company	1.5
AutoOne Insurance Company	1.0
Atlantic Specialty Insurance Company	0.6
Total	<u>100.0</u> %

In the course of reviewing the agreements, the examination noted that the cessions

include losses and loss adjustment expenses and all underwriting expenses and other expenses. Therefore, under the terms of the agreements, all of the company's underwriting and other

insurance operating expenses flow to the pool. In effect, this reinsurance pooling arrangement

also acts as an administrative cost-sharing agreement.

Omitted from this are non-underwriting liabilities arising from federal income tax, real estate expenses, investment expenses, and dividends to the company's shareholder, which are discussed above.

## VI. FINANCIAL DATA

The following financial statements reflect the financial condition of the company as reported to the Commissioner of Insurance in the December 31, 2006, annual statement. Also included in this section are schedules that reflect the growth of the company, NAIC Insurance Regulatory Information System (IRIS) ratio results for the period under examination, and the compulsory and security surplus calculation. Adjustments made as a result of the examination are noted at the end of this section in the area captioned "Reconciliation of Surplus per Examination."

# OneBeacon Midwest Insurance Company Assets As of December 31, 2006

	Assets	Nonadmitted Assets	Net Admitted Assets
Bonds	\$30,594,007	\$	\$30,594,007
Preferred stocks	3,445,000		3,445,000
Cash and short-term investments	7,410,664		7,410,664
Receivables for securities	57,564		57,564
Investment income due and accrued	264,824		264,824
Net deferred tax asset	99,179	65,192	33,987
Guaranty funds receivable or on deposit	2,994	0	2,994
Total Assets	<u>\$41,874,232</u>	<u>\$65,192</u>	<u>\$41,809,040</u>

# Liabilities, Surplus and Other Funds As of December 31, 2006

Other expenses (excluding taxes, licenses, and fees) Current federal and foreign income taxes Payable to parent, subsidiaries, and affiliates Other liabilities		\$	32,583 97,000 8,489 <u>173</u>
Total liabilities			138,245
Common capital stock Gross paid in and contributed surplus Unassigned funds (surplus)	\$ 2,500,000 32,665,000 <u>6,505,795</u>		
Surplus as regards policyholders		41	<u>,670,795</u>
Total Liabilities and Surplus		<u>\$41</u>	<u>,809,040</u>

# OneBeacon Midwest Insurance Company Summary of Operations For the Year 2006

Investment Income Net investment income earned Net realized capital (loss)	\$1,878,934 (137,121)	
Net investment gain	<u> </u>	\$1,741,813
Federal and foreign income taxes incurred		620,353
Net Income		<u>\$1,121,460</u>

# OneBeacon Midwest Insurance Company Cash Flow For the Year 2006

Premiums collected net of reinsurance Commissions, expenses paid, and aggregate write-ins for deductions		\$ 8,922	\$2,128,775
Federal and foreign income taxes paid (recovered)		604,353	
Total deductions			613,275
Net cash from operations			1,515,500
Proceeds from investments sold, matured, or repaid:			
Bonds	\$19,219,051		
Net gains on cash, cash equivalents, and short-term investments Total investment proceeds	700	19,219,751	
Cost of investments acquired (long-term		10,210,701	
only):			
Bonds Miscellaneous applications	17,247,429 57,564		
Total investments acquired	<u> </u>	17,304,993	
Net cash from investments			1,914,758
Other cash provided Net cash from miscellaneous sources		7,170	7,170
Reconciliation: Net change in cash, cash equivalents,			
and short-term investments			3,437,428
Cash, cash equivalents, and short-term			
investments: Beginning of year			3,973,236
			,010,200
End of Year			<u>\$7,410,664</u>

# OneBeacon Midwest Insurance Company Compulsory and Security Surplus Calculation December 31, 2006

Surplus as regards policyholders		\$41,670,795
2006 direct premium written* Factor	\$82,296,070 <u>15</u> %	
Compulsory surplus		12,344,410
Compulsory surplus excess		<u>\$29,326,385</u>
Surplus as regards policyholders (from above)		\$41,670,795
Security surplus: (140% of compulsory surplus)		17,282,174
Security surplus excess		<u>\$24,388,621</u>

\* Under a current Wisconsin stipulation and order, the company's current compulsory surplus requirement is the greater of: a) 33 1/3 of net premium, b) 15% of direct premium, or c) \$3,000,000.

## OneBeacon Midwest Insurance Company Reconciliation and Analysis of Surplus For the Five-Year Period Ending December 31, 2006

The following schedule is a reconciliation of total surplus during the period under

examination as reported by the company in its filed annual statements:

	2006	2005	2004	2003	2002
Surplus, beginning of year	\$40,593,297	\$39,756,191	\$38,956,814	\$41,317,606	\$38,944,377
Net income	1,121,460	736,528	2,643,931	1,851,508	2,823,477
Change in net unrealized					
capital gains/losses	(78,088)	195,394		9,703	
Change in net unrealized					
foreign exchange capital					
gains/losses	139	(63,522)	63,482		
Change in net deferred					
income tax	88,419	(45,740)	(752,263)	(202,610)	278,639
Change in nonadmitted					
assets	(54,432)	14,446	644,227	80,607	(444,744)
Dividends to stockholders			(1,800,000)	(4,100,000)	
Prior period adjustment	<u> </u>				(284,143)
Surplus, End of Year	<u>\$41,670,795</u>	<u>\$40,593,297</u>	<u>\$39,756,191</u>	<u>\$38,956,814</u>	<u>\$41,317,606</u>

## OneBeacon Midwest Insurance Company Insurance Regulatory Information System For the Five-Year Period Ending December 31, 2006

The company's NAIC Insurance Regulatory Information System (IRIS) results for the period under examination are summarized below. Unusual IRIS results are denoted with asterisks and discussed below the table.

	Ratio	2006	2005	2004	2003	2002
1	Gross Premium to Surplus	197%	218%	421%	421%	465%
2	Net Premium to Surplus	0	0	0	13	16
3	Change in Net Premiums Written	0	0	-99*	-23	20
4	Surplus Aid to Surplus	0	0	0	0	0
5	Two-Year Overall Operating Ratio	0	0	63	78	106*
6	Investment Yield	4.7	3.5	3.6*	3.3*	3.8*
7	Gross Change in Surplus	3	2	0	-6	3
8	Net Change in Adjusted Surplus					
	(established in 2005)	3	2			
9	Liabilities to Liquid Assets	0	0	2	26	30
10	Agents' Balances to Surplus	0	0	0	1	0
11	One-Year Reserve Development					
	to Surplus	0	0	0	1	1
12	Two-Year Reserve Development					
	to Surplus	0	0	0	3	-6
13	Estimated Current Reserve					
	Deficiency to Surplus	0	0	0	3	1

Ratio No. 3 measures the change in net premium written. This ratio was exceptional in 2004 due to the reduction in the company's participation in the intercompany reinsurance pooling. This participation is currently 0%.

Ratio No. 5 measures the company's profitability over the previous two-year period. The exceptional result in 2002 is due to some unusually high other underwriting expenses. Now that the company's intercompany pooling participation is 0%, the company reports 0% for this ratio.

Ratio No. 6 measures the company's investment yield. The exceptional results in 2002, 2003, and 2004 were due to the company's investment, primarily in higher-quality, loweryield bond investments. In 2004, the NAIC lowered the exceptional value amount for this ratio from 4.5% to 3%. The company experienced an investment yield ratio exceeding 3% in each of the years under examination.

Many of the IRIS ratios are zeros, due to intercompany reinsurance pooling.

## Growth of OneBeacon Midwest Insurance Company

Year	Admitted Assets	Liabilities	Surplus As Regards Policyholders	Net Income
2006	\$41,809,040	\$ 138,245	\$41,670,795	\$1,121,460
2005	40,760,654	167,357	40,593,297	736,528
2004	40,380,913	624,722	39,756,191	2,643,931
2003	53,219,630	14,262,816	38,956,814	1,851,508
2002	59,983,457	18,665,851	41,317,606	2,823,477
2001	59,972,716	21,028,339	38,944,377	739,728

Year	Gross Premium Written	Ne Premi Writt	ium	Prem Earı		Loss And LAE Ratio	Expense Ratio	Combined Ratio
2006	\$ 82,296,070	\$	0	\$	0	0.0%	0.0%	0.0%
2005	88,502,830		0		0	0.0	0.0	0.0
2004	167,346,663	(2,443	8,698)		0	0.0	0.0	0.0
2003	164,092,736	5,139	,201	5,70 <sup>-</sup>	1,973	73.5	33.0	106.5
2002	192,106,025	6,712	2,789	7,920	0,375	77.6	32.3	109.9
2001	226,216,878	5,607	,361	7,06	5,080	103.2	43.3	146.5

Gross premium written decreased in 2005 due to the transfer of direct business to other companies within the OneBeacon Insurance Group. The reduction in liabilities, elimination of net premium written, and the removal of loss experience in 2004 is due to a change in the intercompany pooling agreement. The company's current participation percentage was reduced to 0%.

## **Reconciliation of Surplus per Examination**

No adjustments were made to surplus as a result of the examination. The amount of surplus reported by the company as of December 31, 2006, is accepted.

## **VII. SUMMARY OF EXAMINATION RESULTS**

## **Compliance with Prior Examination Report Recommendations**

There were five specific comments and recommendations in the previous examination

report. Comments and recommendations contained in the last examination report and actions

taken by the company are as follows:

 <u>Agents Listing</u>—It is recommended that before the company begins to solicit business it carefully review and compare the Annual Renewal Billing sent by the commissioner to the company's agent database, promptly initiate an investigation into the reason(s) an agent either does or does not appear on the Annual Renewal Billing when the company shows an active agent appointed to represent the company or appears on the Annual Renewal Billing when the company does not show the agent as appointed to represent the company and take the appropriate action to rectify the situation, to ensure compliance with s. Ins 6.57 (1) and (2), Wis. Adm. Code.

Action—The company complied with this recommendation.

 <u>Reinsurance Recoverable on Loss and Loss Adjusting Expense Payments</u>—It is recommended that the company reconcile its reinsurance recoverable balances and write-off any balances that are determined to be unsubstantiated.

Action—The company complied with this recommendation.

 <u>Receivable For Securities</u>—It is recommended that the company report interest receivable in Investment Income Due and Accrued according to the <u>NAIC Accounting and Procedures</u> <u>Manual</u>.

Action—The company complied with this recommendation.

4. <u>Receivable From Parent, Subsidiaries or Affiliates</u>—It is recommended that the company settle affiliated agreements according to the terms of the agreement and at least quarterly according to the agreements filed with the Office of the Commissioner of Insurance.

Action—The company complied with this recommendation.

5. <u>Loss Reserve and Loss Adjusting Expenses Reserves</u>—It is recommended that the company ensure that all records are retained pursuant to s. Ins 6.80 (4), Wis. Adm. Code.

Action—The company complied with this recommendation.

#### **Summary of Current Examination Results**

This section contains comments and elaboration on those areas where adverse findings were noted or where unusual situations existed. Comment on the remaining areas of the company's operations is contained in the examination work papers.

#### Agents Listing

The company currently has no agents listed in Wisconsin. Section Ins 6.595 (2) (g), Wis. Adm. Code, exempts licensure of agents who sell commercial property and casualty business to insureds with multistate risks, provided these agents are licensed in the state in which the commercial policy was sold. This is the current situation for the company.

#### Wisconsin Business

The company reported \$52,994 of direct business written in Wisconsin. After further inquiry, it was determined that this premium is primarily due to an adjustment the company makes in its reporting process. When preparing Schedule T and all its related pages, if there are premiums that have been identified as being received from policies for jurisdictions where the risk is located but in which the company is not licensed, the premiums are transferred for reporting purposes from the risk state to the state of Wisconsin. For example, in 2006 the company received \$42,000 in premiums attributable to risks in the state of Oregon. Since the company is not licensed in Oregon, the premium is reported as Wisconsin premium. Based on information provided by the company, of the direct written premium reflected in Schedule T as being Wisconsin premium, all but \$10 was from other states in which the company was not licensed.

The company's methodology is not the proper way to report premium in Schedule T. From the annual statement instructions, all U.S. business must be allocated by state regardless of licensing status. The company will at times report premium in states where the company is not licensed. In these instances, the company is responsible for complying with pertinent state laws, including surplus lines insurance requirements. Moreover, the company is responsible for paying the appropriate surplus lines or any other tax to these states. It is recommended that the company report the Schedule T premium written in the state where the risk is located, pursuant to annual statement instructions. It is further recommended that the company follow all pertinent

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states' surplus lines or other reporting requirements and pay the appropriate surplus lines or other tax to the respective states. So doing, it is also recommended that within 90 days of this report's adoption, the company submit for this office's review updated company procedures for proper Schedule T and pertinent state tax reporting.

## Wisconsin Licensure

The company is the only one of many companies in the OneBeacon Insurance Group with a Wisconsin certificate of authority. The examiner sought an explanation for maintaining this company's Wisconsin domicile when virtually none of the company's business relates to Wisconsin risks and there are no operations in Wisconsin. In response, the company computed total 2006 premium taxes for the company on both a Wisconsin and on a Pennsylvania basis, as follows:

 2006 OneBeacon Midwest Ins. Co. total premium tax, Pennsylvania domicile:
 \$1,726,315

 2006 OneBeacon Midwest Ins. Co. total premium tax, Wisconsin domicile:
 1,573,925

 Premium tax savings for Wisconsin rather than Pennsylvania domicile:
 \$152,390

Pennsylvania was selected for the above analysis because Pennsylvania is the domicile for OneBeacon Insurance Company, the parent company for the OneBeacon Insurance Group. The foregoing observation gives a strong indication that tax savings is the principal purpose for the maintenance of the Wisconsin domicile.

#### **VIII. CONCLUSION**

The company's intercompany reinsurance pooling participation was reduced to 0% in 2004. Gross premium written declined from \$226 million in 2001 to \$82 million in 2006, or 64%, due to the transfer of direct business to other companies within the OneBeacon Insurance Group. The company reported increases to surplus in four out the last five years and net income in each of the years under examination.

Schedule T indicates that 72% of direct business is written in Connecticut. However, the examiner found that Schedule T is not prepared in accordance with annual statement instructions. There is a recommendation that the company report premium in the state where the risk is located, regardless of license status. The company needs to begin compliance with surplus lines requirements in various jurisdictions, particularly the remittance of surplus lines taxes.

Based on information provided by the company, the examination found that OneBeacon Midwest wrote only \$10 of direct business in the state of Wisconsin in 2006. The principal purpose for maintaining a Wisconsin domicile is premium tax savings.

## IX. SUMMARY OF COMMENTS AND RECOMMENDATIONS

 Page 19 - <u>Wisconsin Business</u>—It is recommended that the company report the Schedule T premium written in the state where the risk is located, pursuant to annual statement instructions. It is further recommended that the company follow all pertinent states' surplus lines or other reporting requirements and pay the appropriate surplus lines or other tax to the respective states. So doing, it is also recommended that within 90 days of this report's adoption, the company submit for this office's review updated company procedures for proper Schedule T and pertinent state tax reporting.

## X. ACKNOWLEDGMENT

The courtesy and cooperation extended during the course of the examination by the

officers and employees of the company are acknowledged.

The undersigned, being a representative of the Office of the Commissioner of

Insurance, State of Wisconsin, participated in the examination:

Respectfully submitted,

Joe Hilgendorf Examiner-in-Charge