

**3**

# ANNUAL STATEMENT

Including Index and Supplements

OF THE



***DONEGAL MUTUAL***  
*Insurance Company*

OF

MARIETTA

IN THE STATE OF

PENNSYLVANIA

TO THE

INSURANCE DEPARTMENT

OF THE STATE OF

PENNSYLVANIA

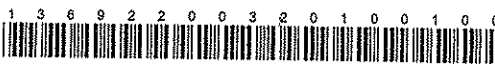
FOR THE YEAR ENDED  
DECEMBER 31, 2003

2003

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**ANNUAL STATEMENT**  
FOR THE YEAR ENDED DECEMBER 31, 2003  
OF THE CONDITION AND AFFAIRS OF THE

**DONEGAL MUTUAL INSURANCE COMPANY**

NAIC Group Code 0250 (Current Period) / 0250 (Prior Period) NAIC Company Code 13692 Employer's ID Number 23-1336198

Organized under the Laws of Pennsylvania, State of Domicile or Port of Entry Pennsylvania

Country of Domicile US

Incorporated May 13, 1889 Commenced Business May 13, 1889

Statutory Home Office 1195 River Road, Marietta, Pennsylvania 17547-0302  
(Street and Number, City or Town, State and Zip Code)

Main Administrative Office 1195 River Road, Marietta, Pennsylvania 17547-0302 717-426-1931  
(Street and Number, City or Town, State and Zip Code) (Area Code) (Telephone Number)

Mail Address 1195 River Road, Marietta, Pennsylvania 17547-0302  
(Street and Number, City or Town, State and Zip Code)

Primary Location of Books and Records 1195 River Road, Marietta, Pennsylvania 17547-0302 717-426-1931  
(Street and Number, City or Town, State and Zip Code) (Area Code) (Telephone Number)

Internet Website Address www.donegalgroup.com

Statutory Statement Contact Daniel John Wagner 717-426-1931  
(Name) (Area Code) (Telephone Number) (Extension)  
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(E-Mail Address) (Fax Number)

Policyowner Relations Contact 1195 River Road, Marietta, Pennsylvania 17547 1-800-877-0600-8100  
(Street and Number, City or Town, State and Zip Code) (Area Code) (Telephone Number) (Extension)

**OFFICERS**

President: DONALD HERBERT NIKOLAUS  
Secretary: RALPH GEORGE SPONTAK  
Treasurer: DANIEL JOHN WAGNER

**VICE PRESIDENTS**

KEVIN GERARD BURKE  
KENNETH LEE DULL  
CHARLES MICHAEL FERRARO  
CYRIL JAMES GREENYA  
JEFFREY ALAN JACOBSEN  
PERRY SCOTT KEITH  
RICHARD GEORGE KELLEY  
STEVEN PETER KLIPA  
DAVID SCOTT KRENKEL  
JEFFREY DEAN MILLER  
DAVID WAYNE PLOUSE  
ROBERT GARY SHENK  
WILLIAM HOWARD SHUPERT  
RALPH GEORGE SPONTAK  
DANIEL JOHN WAGNER  
JANET LEE WEISBERG

**DIRECTORS OR TRUSTEES**

FREDERICK WILLIAM DREHER, III  
PATRICIA ANNE GILMARTIN  
PHILIP HUGHES GLATFELTER, II  
JOHN ERB HIESTAND  
KEVIN MICHAEL KRAFT SR. #  
DONALD HERBERT NIKOLAUS  
ROY RICHARD SHERBAHN  
WILLIAM HOWARD SHUPERT  
RALPH GEORGE SPONTAK

State of Pennsylvania }  
County of Lancaster } SS

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively.

DONALD HERBERT NIKOLAUS  
President

RALPH GEORGE SPONTAK  
Secretary

DANIEL JOHN WAGNER  
Treasurer

Subscribed and sworn to before me this  
day of February, 2004

- a. Is this an original filing? Yes (X) No ( )
- b. If no: 1. State the amendment number \_\_\_\_\_  
2. Date filed \_\_\_\_\_  
3. Number of pages attached \_\_\_\_\_



ASSETS

	Current Year			Prior Year
	1 Assets	2 Nonadmitted Assets	3 Net Admitted Assets (Column 1 minus 2)	4 Net Admitted Assets
1. Bonds (Schedule D) .....	24,433,135		24,433,135	20,855,377
2. Stocks (Schedule D):				
2.1 Preferred stocks .....	4,126,975		4,126,975	5,619,521
2.2 Common stocks .....	91,870,473		91,870,473	73,335,198
3. Mortgage loans on real estate (Schedule B):				
3.1 First liens .....	4,558,055	327,815	4,230,240	6,295,933
3.2 Other than first liens .....				
4. Real estate (Schedule A):				
4.1 Properties occupied by the company (less \$ ..... encumbrances) .....	23,828,872		23,828,872	24,367,647
4.2 Properties held for the production of income (less \$ ..... encumbrances) .....				
4.3 Properties held for sale (less \$ ..... encumbrances) .....				
5. Cash (\$ ..... (5,444,724), Schedule E - Part 1), cash equivalents (\$ ..... 100,000, Schedule E - Part 2) and short-term investments (\$ ..... 11,482,419, Schedule DA) .....	6,137,695		6,137,695	4,625,410
6. Contract loans (including \$ ..... premium notes) .....				
7. Other invested assets (Schedule BA) .....	5,216,992	552,460	4,664,532	4,773,781
8. Receivable for securities .....				
9. Aggregate write-ins for invested assets .....				
10. Subtotals, cash and invested assets (Line 1 to Line 9) .....	160,172,197	880,275	159,291,922	139,872,867
11. Investment income due and accrued .....	773,921		773,921	478,283
12. Premiums and considerations:				
12.1 Uncollected premiums and agents' balances in the course of collection .....	7,414,854	930,204	6,484,650	7,125,734
12.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due (including \$ ..... earned but unbilled premiums) .....	30,415,671		30,415,671	24,651,738
12.3 Accrued retrospective premiums .....				
13. Reinsurance:				
13.1 Amounts recoverable from reinsurers .....	12,249,037		12,249,037	8,266,200
13.2 Funds held by or deposited with reinsured companies .....				
13.3 Other amounts receivable under reinsurance contracts .....				
14. Amounts receivable relating to uninsured plans .....				
15.1 Current federal and foreign income tax recoverable and interest thereon .....	250,000		250,000	866,912
15.2 Net deferred tax asset .....				
16. Guaranty funds receivable or on deposit .....	64,174		64,174	79,887
17. Electronic data processing equipment and software .....	1,296,052		1,296,052	1,961,907
18. Furniture and equipment, including health care delivery assets (\$ ..... ) .....	8,482,604	8,482,604		
19. Net adjustment in assets and liabilities due to foreign exchange rates .....				
20. Receivables from parent, subsidiaries and affiliates .....	2,210,158		2,210,158	1,838,096
21. Health care (\$ ..... ) and other amounts receivable .....				
22. Other assets nonadmitted .....				
23. Aggregate write-ins for other than invested assets .....	1,515,889		1,515,889	6,925,004
24. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Line 10 to Line 23) .....	224,844,557	10,293,083	214,551,474	192,066,638
25. From Separate Accounts, Segregated Accounts and Protected Cell Accounts .....				
26. TOTALS (Line 24 and Line 25) .....	224,844,557	10,293,083	214,551,474	192,066,638
<b>DETAILS OF WRITE-INS</b>				
0901. ....				
0902. ....				
0903. ....				
0999. Summary of remaining write-ins for Line 9 from overflow page .....				
0999. Totals (Line 0901 through Line 0903 plus Line 0999) (Line 9 above) .....				
2301. Accounts receivable - other .....	344,889		344,889	5,231,004
2302. Premium tax offsets receivable .....	1,171,000		1,171,000	1,694,000
2303. ....				
2599. Summary of remaining write-ins for Line 23 from overflow page .....				
2599. Totals (Line 2301 through Line 2303 plus Line 2599) (Line 23 above) .....	1,515,889		1,515,889	6,925,004

**LIABILITIES, SURPLUS AND OTHER FUNDS**

	1 Current Year	2 Prior Year
1. Losses (Part 2A, Line 34, Column 8) .....	51,198,926	48,529,662
2. Reinsurance payable on paid loss and loss adjustment expenses (Schedule F, Part 1, Column 8) .....	4,185,498	6,421,862
3. Loss adjustment expenses (Part 2A, Line 34, Column 9) .....	11,136,000	10,555,000
4. Commissions payable, contingent commissions and other similar charges .....	5,450,000	3,650,000
5. Other expenses (excluding taxes, licenses and fees) .....	4,153,378	3,025,977
6. Taxes, licenses and fees (excluding federal and foreign income taxes) .....	3,237,462	3,738,659
7.1 Current federal and foreign income taxes (including \$ ..... on realized capital gains (losses)) .....		
7.2 Net deferred tax liability .....	3,399,924	24,626
8. Borrowed money \$ ..... and interest thereon \$ .....		
9. Unearned premiums (Part 1A, Line 37, Column 5) (after deducting unearned premiums for ceded reinsurance of \$ .... 105,268,438 and including warranty reserves of \$ .....)	33,335,291	29,680,560
10. Advance premiums .....		
11. Dividends declared and unpaid:		
11.1 Stockholders .....		
11.2 Policyholders .....	615,000	432,000
12. Ceded reinsurance premiums payable (net of ceding commissions) .....	11,490,435	9,453,072
13. Funds held by company under reinsurance treaties (Schedule F, Part 3, Column 19) .....		
14. Amounts withheld or retained by company for account of others .....	689,035	651,745
15. Remittances and items not allocated .....	68,019	109,605
16. Provision for reinsurance (Schedule F, Part 7) .....		
17. Net adjustments in assets and liabilities due to foreign exchange rates .....		
18. Drafts outstanding .....		
19. Payable to parent, subsidiaries and affiliates .....		
20. Payable for securities .....	500,000	
21. Liability for amounts held under uninsured accident and health plans .....		
22. Capital notes \$ ..... and interest thereon \$ .....		
23. Aggregate write-ins for liabilities .....		
24. Total liabilities excluding protected cell liabilities (Line 1 through Line 23) .....	129,659,968	116,452,768
25. Protected cell liabilities .....		
26. Total liabilities (Line 24 and Line 25) .....	129,659,968	116,452,768
27. Aggregate write-ins for special surplus funds .....		
28. Common capital stock .....		
29. Preferred capital stock .....		
30. Aggregate write-ins for other than special surplus funds .....		
31. Surplus notes .....		
32. Gross paid in and contributed surplus .....		
33. Unassigned funds (surplus) .....	84,891,506	75,613,670
34. Less treasury stock, at cost:		
34.1 ..... shares common (value included in Line 26 \$ .....)		
34.2 ..... shares preferred (value included in Line 29 \$ .....)		
35. Surplus as regards policyholders (Line 27 to Line 33, less Line 34) (Page 4, Line 38) .....	84,891,506	75,613,670
36. TOTALS (Page 2, Line 26, Column 3) .....	214,551,474	192,066,638
<b>DETAILS OF WRITE-INS</b>		
2301. ....		
2302. ....		
2303. ....		
2398. Summary of remaining write-ins for Line 23 from overflow page .....		
2399. TOTALS (Line 2301 through Line 2303 plus Line 2398) (Line 23 above) .....		
2701. ....		
2702. ....		
2703. ....		
2798. Summary of remaining write-ins for Line 27 from overflow page .....		
2799. TOTALS (Line 2701 through Line 2703 plus Line 2798) (Line 27 above) .....		
3001. ....		
3002. ....		
3003. ....		
3098. Summary of remaining write-ins for Line 30 from overflow page .....		
3099. TOTALS (Line 3001 through Line 3003 plus Line 3098) (Line 30 above) .....		

**UNDERWRITING AND INVESTMENT EXHIBIT**

STATEMENT OF INCOME

	1	2
	Current Year	Prior Year
<b>UNDERWRITING INCOME</b>		
1. Premiums earned (Part 1, Line 34, Column 4)	65,310,617	58,821,368
<b>DEDUCTIONS</b>		
2. Losses incurred (Part 2, Line 34, Column 7)	41,659,002	40,614,456
3. Loss expenses incurred (Part 3, Line 25, Column 1)	9,062,236	8,747,616
4. Other underwriting expenses incurred (Part 3, Line 25, Column 2)	21,844,414	17,843,126
5. Aggregate write-ins for underwriting deductions		
6. Total underwriting deductions (Line 2 through Line 5)	71,765,654	67,205,197
7. Net income of protected cells		
8. Net underwriting gain (loss) (Line 1 minus Line 6 plus Line 7)	(6,455,037)	(8,383,889)
<b>INVESTMENT INCOME</b>		
9. Net investment income earned (Exhibit of Net Investment Income, Line 17)	4,007,308	3,361,417
10. Net realized capital gains (losses) (Exhibit of Capital Gains (Losses))	55,428	44,419
11. Net investment gain (loss) (Line 9 plus Line 10)	4,062,736	3,405,836
<b>OTHER INCOME</b>		
12. Net gain (loss) from agents' or premium balances charged off (amount recovered \$ ..... amount charged off \$ .....)		
13. Finance and service charges not included in premiums	815,853	794,854
14. Aggregate write-ins for miscellaneous income		
15. Total other income (Line 12 through Line 14)	815,853	794,854
16. Net income before dividends to policyholders and before federal and foreign income taxes (Line 8 plus Line 11 plus Line 15)	(1,576,448)	(4,183,199)
17. Dividends to policyholders	398,423	328,298
18. Net income, after dividends to policyholders but before federal and foreign income taxes (Line 16 minus Line 17)	(1,974,871)	(4,511,497)
19. Federal and foreign income taxes incurred		(1,069,332)
20. Net income (Line 18 minus Line 19) (to Line 22)	(1,974,871)	(3,442,165)
<b>CAPITAL AND SURPLUS ACCOUNT</b>		
21. Surplus as regards policyholders, December 31 prior year (Page 4, Line 38, Column 2)	75,613,870	72,447,287
<b>GAINS AND (LOSSES) IN SURPLUS</b>		
22. Net income (from Line 20)	(1,974,871)	(3,442,165)
23. Change in net unrealized capital gains or (losses)	13,959,090	8,873,351
24. Change in net unrealized foreign exchange capital gain (loss)		
25. Change in net deferred income tax	(3,375,298)	(2,262,901)
26. Change in nonadmitted assets (Exhibit 1, Line 5, Column 3)	668,715	198,298
27. Change in provision for reinsurance (Page 3, Line 16, Column 2 minus Column 1)		
28. Change in surplus notes		
29. Surplus (contributed to) withdrawn from protected cells		
30. Cumulative effect of changes in accounting principles		
31. Capital changes:		
31.1 Paid in		
31.2 Transferred from surplus (Stock Dividend)		
31.3 Transferred to surplus		
32. Surplus adjustments:		
32.1 Paid in		
32.2 Transferred to capital (Stock Dividend)		
32.3 Transferred from capital		
33. Net remittances from or (to) Home Office		
34. Dividends to stockholders		
35. Change in treasury stock (Page 3, Line 34.1 and 34.2, Column 2 minus Column 1)		
36. Aggregate write-ins for gains and losses in surplus		
37. Change in surplus as regards policyholders for the year (Line 22 through Line 36)	9,277,636	3,166,583
38. Surplus as regards policyholders, December 31 current year (Line 21 plus Line 37) (Page 3, Line 35)	84,891,506	75,613,870
<b>DETAILS OF WRITE-INS</b>		
0501. ....		
0502. ....		
0503. ....		
0598. Summary of remaining write-ins for Line 5 from overflow page		
0599. Totals (Line 0501 through Line 0503 plus Line 0598) (Line 5 above)		
1401. ....		
1402. ....		
1403. ....		
1498. Summary of remaining write-ins for Line 14 from overflow page		
1499. Totals (Line 1401 through Line 1403 plus Line 1498) (Line 14 above)		
3601. ....		
3602. ....		
3603. ....		
3698. Summary of remaining write-ins for Line 36 from overflow page		
3699. Totals (Line 3601 through Line 3603 plus Line 3698) (Line 36 above)		

## CASH FLOW

	1	2
	Current Year	Prior Year
<b>Cash from Operations</b>		
1. Premiums collected net of reinsurance	65,802,720	56,779,618
2. Net investment income	4,442,378	4,449,701
3. Miscellaneous income	815,853	794,854
4. Total (Line 1 through Line 3)	71,060,951	62,024,173
5. Benefit and loss related payments	45,207,939	34,352,723
6. Net transfers to Separate, Segregated Accounts and Protected Cell Accounts	22,520,545	22,309,347
7. Commissions, expenses paid and aggregate write-ins for deductions	215,423	467,298
8. Dividends paid to policyholders	(816,912)	(607,387)
9. Federal and foreign income taxes paid (recovered) \$ net tax on capital gains (losses)	67,326,995	56,521,981
10. Total (Line 5 through Line 9)	67,326,995	56,521,981
11. Net cash from operations (Line 4 minus Line 10)	3,733,956	5,502,192
<b>Cash from Investments</b>		
12. Proceeds from investments sold, matured or repaid:		
12.1 Bonds	10,813,719	13,877,058
12.2 Stocks	2,941,343	444,621
12.3 Mortgage loans	2,717,322	3,560,052
12.4 Real estate		
12.5 Other invested assets	536,655	820,292
12.6 Net gains or (losses) on cash and short-term investments		
12.7 Miscellaneous proceeds	500,000	
12.8 Total investment proceeds (Line 12.1 through Line 12.7)	17,509,039	18,702,021
13. Cost of investments acquired (long-term only):		
13.1 Bonds	14,413,889	2,601,175
13.2 Stocks	5,930,912	2,317,858
13.3 Mortgage loans	979,444	928,490
13.4 Real estate	193,003	3,104,250
13.5 Other invested assets	164,750	4,070,000
13.6 Miscellaneous applications		
13.7 Total investments acquired (Line 13.1 through Line 13.6)	21,681,998	13,221,463
14. Net increase (decrease) in policy loans and premium notes		
15. Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14)	(4,172,959)	5,480,558
<b>Cash from Financing and Miscellaneous Sources</b>		
16. Cash provided applied:		
16.1 Surplus notes, capital notes		
16.2 Capital and paid in surplus, less treasury stock		
16.3 Borrowed funds received		
16.4 Net deposits on deposit-type contracts and other insurance liabilities		
16.5 Dividends to stockholders	1,951,288	(4,063,542)
16.6 Other cash provided (applied)		
17. Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)	1,951,288	(4,063,542)
<b>RECONCILIATION OF CASH AND SHORT-TERM INVESTMENTS</b>		
18. Net change in cash and short-term investments (Line 11 plus Line 15 plus Line 17)	1,512,285	6,919,168
19. Cash and short-term investments:		
19.1 Beginning of period	4,625,410	(2,293,778)
19.2 End of period (Line 18 plus Line 19.1)	6,137,695	4,625,410

**UNDERWRITING AND INVESTMENT EXHIBIT**

**PART 1 - PREMIUMS EARNED**

Line of Business	1 Net Premiums Written per Column 6, Part 1B	2 Unearned Premiums December 31 Prior Year per Column 3, Last Year's Part 1	3 Unearned Premiums December 31 Current Year per Column 6 Part 1A	4 Premiums Earned During Year (Columns 1 plus 2 minus 3)
1. Fire .....	794,613	400,841	471,102	724,352
2. Allied lines .....	206,919	107,757	120,991	197,585
3. Farmowners multiple peril .....	853,347	409,073	461,826	810,594
4. Homeowners multiple peril .....	12,085,685	6,289,005	6,940,053	11,434,837
5. Commercial multiple peril .....	11,338,471	4,981,938	6,018,880	10,301,527
6. Mortgage guaranty .....				
8. Ocean marine .....				
9. Inland marine .....	606,026	289,162	317,770	577,438
10. Financial guaranty .....				
11.1 Medical malpractice - occurrence .....				
11.2 Medical malpractice - claims-made .....				
12. Earthquake .....	27,007	14,323	15,361	25,989
13. Group accident and health .....				
14. Credit accident and health (group and individual) .....				
15. Other accident and health .....				
16. Workers' compensation .....	9,226,010	3,918,319	4,616,662	8,527,667
17.1 Other liability - occurrence .....	521,642	246,318	285,808	482,152
17.2 Other liability - claims-made .....				
18.1 Products liability - occurrence .....	(1,019)			(1,019)
18.2 Products liability - claims-made .....				
19.1, 19.2 Private passenger auto liability .....	13,654,716	5,230,928	5,650,400	13,235,244
19.3, 19.4 Commercial auto liability .....	4,606,157	2,122,276	2,259,132	4,469,301
21. Auto physical damage .....	15,050,889	5,648,735	6,177,891	14,521,733
22. Aircraft (all perils) .....				
23. Fidelity .....				
24. Surety .....				
26. Burglary and theft .....	1,549	384	756	1,177
27. Boiler and machinery .....	136	1,483	(431)	2,050
28. Credit .....				
29. International .....				
30. Reinsurance - Nonproportional Assumed Property .....				
31. Reinsurance - Nonproportional Assumed Liability .....				
32. Reinsurance - Nonproportional Assumed Financial Lines .....				
33. Aggregate write-ins for other lines of business .....				
34. TOTALS .....	68,985,348	29,680,560	33,335,291	65,310,617
<b>DETAILS OF WRITE-INS</b>				
3301. ....				
3302. ....				
3303. ....				
3398. Summary of remaining write-ins for Line 33 from overflow page .....				
3399. Totals (Line 3301 through Line 3303 plus Line 3398) (Line 33 above) .....				

UNDERWRITING AND INVESTMENT EXHIBIT

PART 1A-RECAPITULATION OF ALL PREMIUMS

(a) Gross premiums (less reinsurance) and unearned premiums on all unexpired risks and reserve for return premiums under rate credit or retrospective rating plans based upon experience, viz:

Line of Business	1 Amount Unearned (Running One Year or Less from Date of Policy) (b)	2 Amount Unearned (Running More Than One Year from Date of Policy) (b)	3 Earned but Unbilled Premium	4 Reserve for Rate Credits and Retrospective Adjustments Based on Experience	5 Total Reserve for Unearned Premiums Columns 1 + 2 + 3 + 4
1. Fire	471,102				471,102
2. Allied lines	120,081				120,081
3. Farmowners multiple peril	461,826				461,826
4. Homeowners multiple peril	6,940,053				6,940,053
5. Commercial multiple peril	6,018,880				6,018,880
6. Mortgage guaranty					
8. Ocean marine					
9. Inland marine	317,770				317,770
10. Financial guaranty					
11.1 Medical malpractice - occurrence					
11.2 Medical malpractice - claims-made					
12. Earthquake	15,361				15,361
13. Group accident and health					
14. Credit accident and health (group and individual)					
15. Other accident and health					
16. Workers' compensation	4,616,662				4,616,662
17.1 Other liability - occurrence	285,808				285,808
17.2 Other liability - claims-made					
18.1 Products liability - occurrence					
18.2 Products liability - claims-made					
19.1, 19.2 Private passenger auto liability	5,650,400				5,650,400
19.3, 19.4 Commercial auto liability	2,259,132				2,259,132
21. Auto physical damage	6,177,881				6,177,881
22. Aircraft (all perils)					
23. Fidelity					
24. Surety					
26. Burglary and theft	756				756
27. Boiler and machinery	(431)				(431)
28. Credit					
29. International					
30. Reinsurance - Nonproportional Assumed Property					
31. Reinsurance - Nonproportional Assumed Liability					
32. Reinsurance - Nonproportional Assumed Financial Lines					
33. Aggregate write-ins for other lines of business					
34. TOTALS	33,335,291				33,335,291
35. Accrued retrospective premiums based on experience					
36. Earned but unbilled premiums					
37. Balance (Sum of Line 34 through Line 36)					33,335,291
DETAILS OF WRITE-INS					
3301.					
3302.					
3303.					
3306. Summary of remaining write-ins for Line 33 from overflow page					
3309. Totals (Line 3301 through Line 3303 plus Line 3306) (Line 33 above)					

(a) By gross premiums is meant the aggregate of all the premiums written in the policies or renewals in force. Are they so returned in this statement? Yes (X) No ( )

(b) State here basis of computation used in each case. Daily pro-rata

**UNDERWRITING AND INVESTMENT EXHIBIT**

**PART 1B-PREMIUMS WRITTEN**

Gross Premiums (Less Return Premiums), Including Policy and Membership Fees  
Written and Renewed During Year

Line of Business	1 Direct Business (a)	Reinsurance Assumed		Reinsurance Ceded		6 Net Premiums Written Columns 1 + 2 + 3 - 4 - 5
		2 From Affiliates	3 From Non-Affiliates	4 To Affiliates	5 To Non-Affiliates	
1. Fire .....	2,677,834	739,825		2,219,069	412,947	784,613
2. Allied lines .....	524,374	263,378		809,533	68,300	209,919
3. Farmowners multiple peril .....	2,608,084	1,313,428		2,725,922	330,243	863,347
4. Homeowners multiple peril .....	36,633,082	16,730,435		36,990,557	4,287,056	12,085,885
5. Commercial multiple peril .....	35,241,544	10,784,826		30,181,761	4,506,238	11,338,471
6. Mortgage guaranty .....						
8. Ocean marine .....						
9. Inland marine .....	1,966,854	773,715		1,902,396	232,147	606,026
10. Financial guaranty .....						
11.1 Medical malpractice - occurrence .....						
11.2 Medical malpractice - claims-made .....						
12. Earthquake .....	65,916	41,924		72,852	7,981	27,007
13. Group accident and health .....						
14. Credit accident and health (group and individual) .....						
15. Other accident and health .....						
16. Workers' compensation .....	20,669,935	15,749,214		25,720,053	1,493,066	9,226,010
17.1 Other liability - occurrence .....	6,976,522	176,921		1,342,636	6,289,165	521,642
17.2 Other liability - claims-made .....						
18.1 Products liability - occurrence .....	(3,447)			(2,278)	(150)	(1,019)
18.2 Products liability - claims-made .....						
19.1, 19.2 Private passenger auto liability .....	32,392,922	27,240,437		43,925,320	2,053,323	13,654,716
19.3, 19.4 Commercial auto liability .....	11,159,941	6,978,499		12,865,544	666,739	4,606,157
21. Auto physical damage .....	34,428,691	29,641,242		48,506,778	512,266	15,050,889
22. Aircraft (all perils) .....						
23. Fidelity .....						
24. Surety .....						
26. Burglary and theft .....	4,876	431		3,810	(52)	1,549
27. Boiler and machinery .....	276,773	1,706		2,479	274,866	136
28. Credit .....						
29. International .....						
30. Reinsurance - Nonproportional Assumed Property .....	X X X					
31. Reinsurance - Nonproportional Assumed Liability .....	X X X					
32. Reinsurance - Nonproportional Assumed Financial Lines .....	X X X					
33. Aggregate write-ins for other lines of business .....						
34. TOTALS .....	185,740,981	110,435,884		207,067,462	20,134,155	68,985,348
<b>DETAILS OF WRITE-INS</b>						
3301 .....						
3302 .....						
3303 .....						
3398. Summary of remaining write-ins for Line 33 from overflow page .....						
3399. Totals (Line 3301 through Line 3303 plus Line 3398) (Line 33 above) .....						

(a) Does the company's direct premiums written include premiums recorded on an installment basis? Yes ( ) No (X)  
 If yes: 1. The amount of such installment premiums \$ .....  
 2. Amount at which such installment premiums would have been reported had they been recorded on an annualized basis \$ .....

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2 - LOSSES PAID AND INCURRED

Line of Business	Losses Paid Less Salvage				5 Net Losses Unpaid Current Year (Part 2A, Column 5)	6 Net Losses Unpaid Prior Year	7 Losses Incurred Current Year (Columns 4 plus 5 minus 6)	8 Percentage of Losses Incurred (Column 7, Part 2) to Premiums Earned (Column 4, Part 1)
	1 Direct Business	2 Reinsurance Assumed	3 Reinsurance Recovered	4 Net Payments (Columns 1 plus 2 minus 3)				
1. Fire	540,446	196,893	551,177	185,460	124,050	263,893	36.4	
2. Allied lines	119,397	571,119	818,962	172,194	49,364	195,335	83.7	
3. Fireworks multiple paid	1,512,346	1,199,374	2,857,376	635,344	377,067	733,800	91.5	
4. Nonmarine multiple paid	17,365,643	16,063,789	24,590,551	8,198,688	4,336,672	9,743,158	85.2	
5. Uninsured multiple paid	12,477,361	3,449,616	11,794,720	4,192,271	8,386,371	7,087,672	52.8	
6. Marine								
7. Other marine	373,891	384,455	680,541	149,815	44,193	189,449	77.8	
8. Financial guaranty								
9. Medical malpractice - occurrence								
10. Medical malpractice - claims-made								
11. Earthquake								
12. Group accident and health								
13. Credit accident and health (group and individual)								
14. Other accident and health								
15. Workers' compensation	8,250,817	10,455,699	12,655,453	6,050,465	12,217,373	5,762,757	67.6	
16. Other liability - occurrence	183,331	315,344	423,222	81,233	388,911	171,719	25.1	
17.1 Other liability - claims-made								
17.2 Products liability - occurrence								
17.3 Products liability - claims-made								
18.1 Private passenger auto liability	24,991,676	15,120,484	30,557,912	9,554,449	18,210,677	9,768,198	73.8	
18.2 Commercial auto liability	3,276,453	3,713,362	5,118,423	1,871,688	6,540,890	2,131,498	47.9	
19.1, 19.2 Auto physical damage	15,895,602	5,583,356	23,780,101	7,388,321	389,016	7,326,336	50.5	
20. Aircraft (all perils)								
21. Fidelity								
22. Surety								
23. Burglary and theft	2,998		2,099	899	3,000	34,659	76.1	
24. Boiler and machinery								
25. Credit								
26. Intermobal								
27. Reinsurance- Nonproportional Assumed Property	XXX							
28. Reinsurance- Nonproportional Assumed Liability	XXX							
29. Reinsurance- Nonproportional Assumed Financial Lines	XXX							
30. Aggregate write-ins for other lines of business								
31. TOTALS	84,882,055	67,013,138	112,955,453	38,989,738	51,198,526	41,659,002	63.8	

DETAILS OF WRITE-INS

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3388. Summary of remaining write-ins for Line 33 from overflow page.  
 3389. Totals (Line 3301 through Line 3383 plus Line 3388) (Line 33 above)



**UNDERWRITING AND INVESTMENT EXHIBIT**  
**PART 2A - UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES**

Line of Business	Reported Losses			Incurred But Not Reported			8	9	
	1	2	3	4	5	6			7
	Direct	Reinsurance Assumed	Reinsurance Assumed from Affiliated and Unaffiliated Companies	Net Losses Excluding Incurred But Not Reported (Columns 1 plus 2 minus 3)	Direct	Reinsurance Assumed	Reinsurance Ceded	Net Losses Unpaid (Columns 1 plus 5 plus 6 minus 7)	Unpaid Loss Adjustment Expenses
1. Fire	498,591	2,775	283,726	127,350	5,000	20,000	23,500	124,080	26,000
2. Allied lines	71,334	32,800	104,215	35,004	15,000	20,000	30,500	41,334	8,000
3. Fireowners multiple pool	1,203,145	89,800	1,292,945	392,007	35,000	35,000	55,000	1,217,972	22,000
4. Homeowners multiple pool	9,623,266	3,781,659	3,331,594	3,956,972	1,000,000	800,000	1,440,000	4,777,072	955,000
5. Commercial multiple pool	8,934,470	7,929,426	20,171,466	7,765,371	1,900,000	700,000	1,970,000	8,885,371	2,065,000
6. Mortgage guaranty									
7. Ocean marine									
8. Inland marine	113,000	33,015	112,802	38,183	20,000	10,000	24,000	44,183	9,000
9. Financial guaranty									
10. Medical malpractice - occurrence									
11.1 Medical malpractice - occurrence									
11.2 Medical malpractice - claims-made									
12. Earthquake									
13. Group accident and health									
14. Credit accident and health (group and individual)									
15. Other accident and health									
16. Workers' compensation									
17.1 Other liability - occurrence	16,070,637	17,870,874	23,195,638	10,774,873	3,600,000	2,525,000	4,132,500	12,717,373	2,171,000
17.2 Other liability - claims-made	2,883,894	30,000	2,374,885	338,911	100,000		70,000	388,911	284,000
18.1 Products liability - occurrence									
18.2 Products liability - claims-made									
19.1 Private passenger auto liability	41,311,985	20,883,245	45,241,683	16,755,537	3,485,000	2,885,000	5,076,500	18,270,037	3,641,000
19.2 Commercial auto liability	6,885,861	13,246,271	14,104,339	6,107,747	1,485,000	680,000	1,851,750	6,640,992	1,352,000
20.1 Non-accident (all perils)	572,470	629,723	633,477	253,016	300,000	420,000	594,000	389,016	55,000
21. Flight									
22. Sundry									
23. Burglary and theft									
24. Boiler and machinery	100,000		65,000	35,000				35,000	8,000
25. Credit									
26. Internat'l									
27. Reinsurance: Nonproportional Assumed Property									
28. Reinsurance: Nonproportional Assumed Liability									
29. Reinsurance: Nonproportional Assumed Financial Lines									
30. Aggregate write-ins for other lines of business									
31. XXX									
32. XXX									
33. XXX									
34. TOTALS	99,202,433	64,597,415	117,341,172	46,438,676	11,325,000	8,375,000	14,959,750	51,189,926	11,138,000

(a) Including \$..... for present value of life indemnity claims.

**DETAILS OF WRITES-INS**

3301.	
3302.	
3303.	
3308.	Summary of remaining write-ins for Line 33 from previous page
3399.	Totals (Line 3301 through Line 3303 plus Line 3308) [Line 33 above]

(a) 27  
28  
29  
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34

## UNDERWRITING AND INVESTMENT EXHIBIT

## PART 3 - EXPENSES

	1	2	3	4
	Loss Adjustment Expenses	Other Underwriting Expenses	Investment Expenses	Total
1. Claim adjustment services:				
1.1 Direct	11,080,082			11,080,082
1.2 Reinsurance assumed	3,842,738			3,842,738
1.3 Reinsurance ceded	10,250,866			10,250,866
1.4 Net claim adjustment services (Line 1.1 plus Line 1.2 minus Line 1.3)	4,671,954			4,671,954
2. Commission and brokerage:				
2.1 Direct excluding contingent		23,773,980		23,773,980
2.2 Reinsurance assumed excluding contingent		6,928,087		6,928,087
2.3 Reinsurance ceded excluding contingent		22,065,180		22,065,180
2.4 Contingent - direct		4,442,123		4,442,123
2.5 Contingent - reinsurance assumed		1,521,200		1,521,200
2.6 Contingent - reinsurance ceded		4,174,326		4,174,326
2.7 Policy and membership fees				
2.8 Net commission and brokerage (Line 2.1 plus Line 2.2 minus Line 2.3 plus Line 2.4 plus Line 2.5 minus Line 2.6 plus Line 2.7)		10,425,884		10,425,884
3. Allowances to manager and agents		203,304		203,304
4. Advertising		277,020		277,020
5. Boards, bureaus and associations		751,237		751,237
6. Surveys and underwriting reports		772,927		772,927
7. Audit of assureds' records				
8. Salary and related items:				
8.1 Salaries	2,291,126	3,485,179	345,779	6,122,084
8.2 Payroll taxes	170,010	258,642	25,658	454,280
9. Employee relations and welfare	285,070	434,865	43,143	763,068
10. Insurance	35,469	55,476	5,504	97,449
11. Directors' fees	31,872	48,483	4,810	85,165
12. Travel and travel items	169,937	305,850	11,871	487,658
13. Rent and rent items	330,432	258,502	25,847	614,781
14. Equipment	745,385	502,642	49,869	1,297,896
15. Cost or Depreciation of EDP equipment and software		1,289,916	108,304	1,398,220
16. Printing and stationery	50,509	76,834	7,623	134,966
17. Postage, telephone and telegraph, exchange and express	200,017	304,259	30,187	534,463
18. Legal and auditing		140,589	194,038	334,627
19. Totals (Line 3 through Line 18)	4,390,294	9,145,465	852,433	14,388,202
20. Taxes, licenses and fees:				
20.1 State and local insurance taxes deducting guaranty association credits of \$	297,903	1,218,812		1,516,715
20.2 Insurance department licenses and fees		63,621		63,621
20.3 Gross guaranty association assessments		34,299		34,299
20.4 All other (excluding federal and foreign income and real estate)				
20.5 Total taxes, licenses and fees (Line 20.1 plus Line 20.2 plus Line 20.3 plus Line 20.4)		1,316,732		1,316,732
21. Real estate expenses			836,229	836,229
22. Real estate taxes			190,385	190,385
23. Reimbursements by uninsured accident and health plans				
24. Aggregate write-ins for miscellaneous expenses		156,313		156,313
25. Total expenses incurred	9,062,238	21,044,414	1,879,047	31,985,699
26. Less unpaid expenses - current year	11,136,000	11,629,840	40,000	22,805,840
27. Add unpaid expenses - prior year	10,555,000	8,630,636	90,000	19,275,636
28. Amounts receivable relating to uninsured accident and health plans, prior year				
29. Amounts receivable relating to uninsured accident and health plans, current year				
30. TOTAL EXPENSES PAID (Line 25 minus Line 26 plus Line 27 minus Line 28 plus Line 29)	8,481,238	18,045,210	1,929,047	28,455,495
DETAILS OF WRITE-INS				
2401. Miscellaneous expense		156,313		156,313
2402.				
2403.				
2408. Summary of remaining write-ins for Line 24 from overflow page				
2499. Totals (Line 2401 through Line 2403 plus Line 2408) (Line 24 above)		156,313		156,313

(a) Includes management fees of \$ ..... to affiliates and \$ ..... to non-affiliates.

EXHIBIT OF NET INVESTMENT INCOME

	1	2
	Collected During Year	Earned During Year
1. U.S. Government bonds	(a) 587,763	653,897
1.1 Bonds exempt from U.S. tax	(a) 38,474	23,759
1.2 Other bonds (unaffiliated)	(a) 585,056	570,973
1.3 Bonds of affiliates	(a)	
2.1 Preferred stocks (unaffiliated)	(b) 377,750	365,266
2.11 Preferred stocks of affiliates	(b)	
2.2 Common stocks (unaffiliated)		65,841
2.21 Common stocks of affiliates		2,490,349
3. Mortgage loans	(c) 367,574	337,574
4. Real estate	(d) 1,472,125	1,472,125
5. Contract loans		
6. Cash/short-term investments	(e) 122,664	123,374
7. Derivative instruments	(f)	
8. Other invested assets		624,974
9. Aggregate write-ins for investment income		
10. Total gross investment income	6,322,494	6,818,132
11. Investment expenses		(g) 1,679,047
12. Investment taxes, licenses and fees, excluding federal income taxes		(g)
13. Interest expense		(h) 731,777
14. Depreciation on real estate and other invested assets		(i)
15. Aggregate write-ins for deductions from investment income		
16. Totals deductions (Line 11 through Line 15)		2,610,824
17. Net investment income (Line 10 minus Line 16)		4,007,308
DETAILS OF WRITE-INS		
0901.		
0902.		
0903.		
0998. Summary of remaining write-ins for Line 9 from overflow page		
0999. Totals (Line 0901 through Line 0903 plus Line 0998) (Line 9 above)		
1501.		
1502.		
1503.		
1598. Summary of remaining write-ins for Line 15 from overflow page		
1599. Totals (Line 1501 through Line 1503 plus Line 1598) (Line 15 above)		

(a) Includes \$ ..... accrual of discount less \$ ..... 48,928 amortization of premium and less \$ ..... 18,828 paid for accrued interest on purchases.  
 (b) Includes \$ ..... accrual of discount less \$ ..... amortization of premium and less \$ ..... paid for accrued dividends on purchases.  
 (c) Includes \$ ..... accrual of discount less \$ ..... amortization of premium and less \$ ..... paid for accrued interest on purchases.  
 (d) Includes \$ ..... 1,440,000 for company's occupancy of its own buildings; and excludes \$ ..... interest on encumbrances.  
 (e) Includes \$ ..... accrual of discount less \$ ..... amortization of premium and less \$ ..... paid for accrued interest on purchases.

(f) Includes \$ ..... accrual of discount less \$ ..... amortization of premium.  
 (g) Includes \$ ..... investment expenses and \$ ..... investment taxes, licenses and fees, excluding federal income taxes, attributable to segregated and Separate Accounts.  
 (h) Includes \$ ..... interest on surplus notes and \$ ..... interest on capital notes.  
 (i) Includes \$ ..... 731,777 depreciation on real estate and \$ ..... depreciation on other invested assets.

EXHIBIT OF CAPITAL GAINS (LOSSES)

	1	2	3	4	5
	Realized Gain (Loss) on Sales or Maturity	Other Realized Adjustments	Increases (Decreases) by Adjustment	Net Gain (Loss) from Change in Difference Between Basis Book/Adjusted Carrying and Admitted Values	Total
1. U.S. Government bonds	25,141				25,141
1.1 Bonds exempt from U.S. tax	1,377				1,377
1.2 Other bonds (unaffiliated)					
1.3 Bonds of affiliates					
2.1 Preferred stocks (unaffiliated)	4,675			107,454	112,129
2.11 Preferred stocks of affiliates					
2.2 Common stocks (unaffiliated)	24,235			654,129	678,364
2.21 Common stocks of affiliates				12,962,606	12,962,606
3. Mortgage loans				(327,815)	(327,815)
4. Real estate					
5. Contract loans					
6. Cash/short-term investments					
7. Derivative instruments					
8. Other invested assets				362,656	362,656
9. Aggregate write-ins for capital gains (losses)					
10. Total capital gains (losses)	55,426			13,959,090	14,014,516
DETAILS OF WRITE-INS					
0901.					
0902.					
0903.					
0998. Summary of remaining write-ins for Line 9 from overflow page					
0999. Totals (Line 0901 through Line 0903 plus Line 0998) (Line 9 above)					

**EXHIBIT 1 - ANALYSIS OF NONADMITTED ASSETS AND RELATED ITEMS**

	1	2	3
	End of Current Year	End of Prior Year	Changes for Year (Increase) Decrease
1. Summary of Items Page 2, Line 12 through Line 20, Column 2 .....	9,412,808	10,081,523	668,715
2. Other Nonadmitted Assets:			
2.1 Bills receivable .....			
2.2 Leasehold improvements .....			
2.3 Loans on personal security, endorsed or not .....			
3. Total (Line 2.1 to Line 2.3) .....			
4. Aggregate write-ins for other assets .....			
5. Total (Line 1 plus Line 3 and Line 4) .....	9,412,808	10,081,523	668,715
<b>DETAILS OF WRITE-INS</b>			
0401 .....			
0402 .....			
0403 .....			
0408. Summary of remaining write-ins for Line 4 from overflow page .....			
0409. Totals (Line 0401 through Line 0403 plus Line 0408) (Line 4 above) .....			

## NOTES TO FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies

## A. Accounting Practices

The financial statements of Donegal Mutual Insurance Company are presented on the basis of accounting practices prescribed or permitted by the Pennsylvania Insurance Department.

The National Association of Insurance Commissioners' (NAIC) Accounting Practices and Procedures manual (NAIC SAP) has been adopted as a component of the prescribed or permitted practices by the Commonwealth of Pennsylvania.

## B. Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with Statutory Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. Actual results could differ from those estimates.

## C. Accounting Policy

Premiums are earned over the terms of the related insurance policies and reinsurance contracts. Unearned premium reserves are established to cover the unexpired portion of premiums written. Such reserves are computed by the daily pro-rata method.

Expenses incurred in connection with acquiring new insurance business, including such acquisition costs as sales commissions, are charged to operations as incurred. Expenses incurred are reduced for ceding allowances received or receivable.

In addition, the company uses the following accounting policies:

- (1) Bonds and short-term investments are stated at amortized cost.
- (2) Preferred and common stocks are stated at fair market value.
- (3) Unpaid losses and loss adjustment expenses include an amount determined from individual case estimates and loss reports and an amount, based on past experience, for losses incurred but not reported. Such liabilities are necessarily based on assumptions and estimates and while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liability are continually reviewed and any adjustments are reflected in the period determined.

## 2. Accounting Changes and Corrections of Errors

Effective January 1, 2001, the Commonwealth of Pennsylvania required that insurance companies domiciled in the Commonwealth of Pennsylvania prepare their statutory basis financial statements in conformity with NAIC SAP. Accounting changes adopted to conform to the provisions of NAIC SAP are reported as changes in accounting principles. The cumulative effect of changes in accounting principles is reported as an adjustment to unassigned funds (surplus) in the period of the change in accounting principle. The cumulative effect is the difference between the amount of capital and surplus at the beginning of the year and the amount of capital and surplus that would have been reported at that date if the new accounting principles had been applied retroactively for all prior periods. As a result of these changes, the Company reported a change in accounting principle, as an adjustment that decreased unassigned funds (surplus), of \$574,000 as of January 1, 2001. Included in this total adjustment is an increase in unassigned funds (surplus) of \$583,141 related to the elimination of the excess of statutory reserves over statement reserves, a decrease in unassigned funds (surplus) of \$359,679 related to deferred tax liabilities, a decrease of \$405,494 related to guaranty assessments and a decrease of \$391,966 related to non-admitted EDP assets.

## 3. Business Combinations and Goodwill

None

## 4. Discontinued Operations

None

## 5. Investments

Mortgage loans are carried at unpaid principal balance. Interest rates on new loans in 2003 ranged from 5.5% to 6%.

## 6. Joint Ventures, Partnerships and Limited Liability Companies

None

## 7. Investment Income

No investment income was excluded from surplus.

## 8. Derivative Instruments

None

## 9. Income Taxes

A. The components of the net deferred tax asset/(liability) at December 31 are as follows:

	<u>12/31/03</u>	<u>12/31/02</u>
(1) Total of all deferred tax assets (admitted and nonadmitted)	15,573,568	14,556,956
(2) Total of all deferred tax liabilities	18,973,492	14,581,582
(3) Total deferred tax assets nonadmitted in accordance w/ SSAP No. 10, Income Taxes	0	0
(4) Total admitted deferred tax assets (liabilities)	(3,399,924)	(24,626)
(4) Increase (decrease) in deferred tax assets nonadmitted	0	(399,988)

B. All deferred tax liabilities are recognized.

## NOTES TO FINANCIAL STATEMENTS

## C. Current income taxes incurred consist of the following major components:

(1) Current year expense	0
(2) Foreign taxes paid	0
(3) Prior year accrual variance	0
Total current income taxes incurred	0

The main components of the December 31 deferred tax amounts are as follows:

Deferred Tax Assets:	Statutory	Tax	Difference	Tax Effect
Unearned premium reserve	33,335,291	26,171,921	7,163,370	2,435,546
Loss discounting	62,334,926	54,455,089	7,879,837	2,679,145
Guaranty fund liability	2,517,618	0	2,517,618	855,990
Net operating loss carryover	0	15,768,229	15,768,229	5,361,198
Salvage recoverable	0	2,182,475	2,182,475	742,042
Nonadmitted assets	0	10,293,083	10,293,083	3,499,647
Total DTA's				15,573,568
DTA's nonadmitted				0
Deferred Tax Liabilities:	Statutory	Tax	Difference	Tax Effect
Premium tax asset	1,171,000	0	1,171,000	398,140
Unrealized gains	49,082,234	0	49,082,234	16,687,960
Depreciation	33,607,529	28,057,139	5,550,390	1,887,133
Other				259
Total DTL's				18,973,492

The changes in main components of DTA's and DTL's are as follows:

DTA's resulting from book/tax differences in	12/31/03	12/31/02	Change
Unearned premium reserve	2,435,546	2,162,287	273,259
Loss discounting	2,679,145	2,632,261	46,884
Salvage recoverable	742,042	773,050	(31,008)
Guaranty fund liability	855,990	1,073,808	(217,818)
Net operating loss carryover	5,361,198	4,286,641	1,074,557
Nonadmitted assets	3,499,647	3,580,757	(81,110)
Other	0	48,152	(48,152)
Total DTAs	15,573,568	14,558,956	1,016,612
DTA's nonadmitted	0	0	0
DTL's resulting from book/tax differences in	12/31/03	12/31/02	Change
Unrealized gains	16,687,960	11,953,715	4,734,245
Premium tax asset	398,140	575,960	(139,276)
Depreciation	1,887,133	2,026,409	(177,820)
Other	259	25,498	(25,239)
Total DTL's	18,973,492	14,581,582	4,391,910

## D. The following is a reconciliation of significant items that account for the differences between pre-tax net income at the federal statutory rate of 34 percent and the sum of current income tax incurred and the change in DTA's and DTL's:

	Amount	Tax Effect
Pre-tax net income	(1,974,871)	(671,456)
Reconciling items:		
Dividends received deduction	(2,047,970)	(696,310)
Tax exempt interest income	(23,759)	(8,078)
Nondeductible expenses	37,691	12,815
Proration adjustment	310,759	105,658
Other		(101,576)
Total		(1,358,947)
Current income tax expense incurred		0
Change in deferred income tax		(1,358,947)
Total		(1,358,947)

## E. At December 31, 2003, the Company had \$15,768,229 of operating loss carryforwards originating in 1999 through 2003 which expire, if unused, in years 2019 through 2023.

## F. The Company's federal income tax return is consolidated with Commonwealth Insurance Services and Darke County Insurance Agency. The Company and these affiliates are parties to a Tax Sharing Agreement pursuant to which the current income tax expense or benefit is allocated on the basis of the calculated tax liability or benefit of each member.

## 10. Information Concerning Parent, Subsidiaries and Affiliates

## NOTES TO FINANCIAL STATEMENTS

- A. The Company owns 47% of Donegal Group Inc., an insurance holding company domiciled in the State of Delaware.
- B. The Company has no direct subsidiaries.
- C. The Company, Donegal Group Inc., Atlantic States Insurance Company and Southern Insurance Company of Virginia are parties to a Services Allocation Agreement whereby the Company provides facilities, management, employees and other services to its affiliates. During 2003, the Company's affiliates reimbursed the Company a total of \$33,047,769 for these services. Amounts due from affiliates related to the Services Allocation Agreement totaled \$2,210,158 as of December 31, 2003. Such amounts are customarily reimbursed on a monthly basis.
11. Debt  
None
12. Retirement Plans, Deferred Compensation, Postretirement Benefits and Compensated Absences and Other Postretirement Benefit Plans
- A. The Company has a 401(k) plan whereby the Company matches voluntary employee contributions at a rate of 100% of amounts up to 3% of an employee's compensation and 50% of amounts from 3% to 9% of an employee's compensation.
- B. The Company does not have a deferred compensation plan.
- C. The Company does not have any other postretirement benefit plans.
13. Capital and Surplus, Dividend Restrictions and Quasi-Reorganizations  
The Company is a mutual insurance company. The company does not issue participating policies. The Company has no surplus debentures outstanding.
14. Contingencies  
The Company has received notification of the insolvencies of several insurance companies. It is expected that the insolvencies will result in substantial guaranty fund assessments against the Company. At this time, the Company is carrying liabilities of \$2,641,700, offset by premium tax offsets receivable of \$1,171,000, related to these assessments.
15. Leases  
None
16. Information About Financial Instruments With Off-Balance Sheet Risk and Financial Instruments With Concentrations of Credit Risk  
None
17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities  
None
18. Gain or Loss to the Reporting Entity from Uninsured A&H Plans and the Uninsured Portion of Partially Insured Plans  
None
19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators  
None
20. September 11 Events  
None
21. Other Items  
None
22. Events Subsequent  
None
23. Reinsurance
- A. Unsecured Reinsurance Recoverables  
The following schedule shows reinsurers for whom the unsecured aggregate recoverable for losses, paid and unpaid, including IBNR, loss adjustment expenses and unearned premium exceeds 3% of the Company's unassigned funds (surplus) as of December 31, 2003:
- | NAME OF REINSURER                      | NAIC# | FEDERAL IDENTIFICATION NUMBER | UNSECURED AGGREGATE RECOVERABLE |
|--|-------|-------------------------------|---------------------------------|
| Atlantic States Insurance Company      | 22586 | 23-2430426                    | \$199,068,000                   |
| Southern Insurance Company of Virginia | 26867 | 54-0386765                    | 47,218,000                      |
| Dorinc Insurance Company               | 33499 | 38-2145898                    | 2,919,000                       |
| GMAC Reinsurance Corporation           | 22012 | 38-0855585                    | 5,838,000                       |
| Erie Insurance Group                   | 26263 | 25-1232960                    | 2,919,000                       |
| Swiss Reinsurance America Corp.        | 25364 | 13-1675535                    | 4,221,000                       |
- B. The following schedule shows the maximum amount of return commission which would have been due reinsurers if they or the Company had cancelled all of the Company's reinsurance or insurance assumed as of the end of the period covered by this annual statement with the return of the unearned premium reserve:

## NOTES TO FINANCIAL STATEMENTS

	ASSUMED		CEDED		NET	
	Premium Reserve	Commission Equity	Premium Reserve	Commission Equity	Premium Reserve	Commission Equity
Affiliates	55,535,293	3,300,510	103,336,381	9,234,788	(47,801,088)	(5,934,278)
All Other	-0-	-0-	2,932,057	797,997	(2,932,057)	(797,997)
Total	55,535,293	3,300,510	106,268,438	10,032,785	(50,733,145)	(6,732,275)

Direct Unearned Premium Reserve \$84,068,436

- C. Additional or return commission, predicated on loss experience or on any other form of profit sharing arrangements in this annual statement as a result of existing contractual arrangements are accrued as follows:

	DIRECT	REINSURANCE		NET
		Assumed	Ceded	
Contingent Commission	5,450,000	-0-	-0-	5,450,000
Sliding Scale Adjustments	-0-	-0-	-0-	-0-
Other Profit Commission Adjustments	-0-	-0-	-0-	-0-
Total	5,450,000	-0-	-0-	5,450,000

- D. There are no reinsurance recoverables in dispute, uncollectible reinsurance, commutation of ceded reinsurance or retroactive reinsurance.

24. Retrospectively Rated Contracts & Contracts Subject to Redetermination

None

25. Change in Incurred Losses and Loss Adjustment Expense

Incurred losses and loss adjustment expenses attributable to insured events of prior years increased by \$521,000 in 2003 as a result of individual claim settlements and reestimation of unpaid losses and loss adjustment expenses. Original estimates are increased or decreased as additional information becomes known regarding individual claims.

26. Intercompany Pooling Arrangements

The Company and Atlantic States Insurance Company are parties to an Intercompany Pooling Agreement whereby Atlantic States currently cedes 100% of its insurance business to the Company and assumes back 70% of the pooled business of the two companies.

27. Structured Settlements

None

28. Health Care Receivables

None

29. Participating Policies

None

30. Premium Deficiency Reserves

None

31. High Deductibles

None

32. Discounting of Liabilities for Unpaid Losses or Unpaid Loss Adjusting Expenses

None

33. Asbestos/Environmental Reserves

None

34. Subscriber Savings Accounts

None

35. Multiple Peril Crop Insurance

None



## SUMMARY INVESTMENT SCHEDULE

Investment Categories	Gross Investment Holdings		Admitted Assets as Reported in the Annual Statement	
	1 Amount	2 Percentage	3 Amount	4 Percentage
<b>1. Bonds:</b>				
1.1 U.S. treasury securities	6,075,651	3.783	6,075,651	3.814
1.2 U.S. government agency and corporate obligations (excluding mortgage-backed securities):				
1.21 Issued by U.S. government agencies				
1.22 Issued by U.S. government sponsored agencies				
1.3 Foreign government (including Canada, excluding mortgage-backed securities)				
1.4 Securities issued by states, territories, and possessions and political subdivisions in the U.S.:				
1.41 States, territories and possessions general obligations	10,148	0.006	10,148	0.006
1.42 Political subdivisions of states, territories and possessions and political subdivisions general obligations	7,406,285	4.624	7,406,285	4.650
1.43 Revenue and assessment obligations				
1.44 Industrial development and similar obligations				
1.5 Mortgage-backed securities (includes residential and commercial MBS):				
1.51 Pass-through securities:				
1.511 Guaranteed by GNMA	6,985	0.004	6,985	0.004
1.512 Issued by FNMA and FHLMC				
1.513 Privately issued	3,114,653	1.945	3,114,653	1.955
1.52 CMOs and REMICs:				
1.521 Issued by FNMA and FHLMC				
1.522 Privately issued and collateralized by MBS issued or guaranteed by GNMA, FNMA, or FHLMC				
1.523 All other privately issued				
<b>2. Other debt and other fixed income securities (excluding short term):</b>				
2.1 Unaffiliated domestic securities (includes credit tenant loans rated by the SVO)	7,819,413	4.882	7,819,413	4.909
2.2 Unaffiliated foreign securities				
2.3 Affiliated securities				
<b>3. Equity interests:</b>				
3.1 Investments in mutual funds				
3.2 Preferred stocks:				
3.21 Affiliated				
3.22 Unaffiliated	4,126,975	2.577	4,126,975	2.591
3.3 Publicly traded equity securities (excluding preferred stocks):				
3.31 Affiliated	88,989,522	55.559	88,989,522	55.866
3.32 Unaffiliated	2,183,684	1.363	2,183,684	1.371
3.4 Other equity securities:				
3.41 Affiliated				
3.42 Unaffiliated	697,287	0.435	697,287	0.438
3.5 Other equity interests including tangible personal property under lease:				
3.51 Affiliated				
3.52 Unaffiliated				
<b>4. Mortgage loans:</b>				
4.1 Construction and land development				
4.2 Agricultural	4,558,055	2.846	3,930,240	2.467
4.3 Single family residential properties				
4.4 Multifamily residential properties				
4.5 Commercial loans				
4.6 Mezzanine real estate loans				
<b>5. Real estate investments:</b>				
5.1 Property occupied by company	23,828,872	14.877	23,828,872	14.959
5.2 Property held for production of income (includes \$ of property acquired in satisfaction of debt)				
5.3 Property held for sale (\$ including property acquired in satisfaction of debt)				
<b>6. Policy loans</b>				
<b>7. Receivables for securities</b>				
<b>8. Cash and short-term investments</b>	6,137,695	3.832	6,137,695	3.853
<b>9. Other invested assets</b>	5,216,992	3.257	4,964,532	3.117
<b>10. Total invested assets</b>	160,172,197	100.000	159,291,922	100.000

**GENERAL INTERROGATORIES**  
**PART 1 - COMMON INTERROGATORIES**  
**GENERAL**

- 1.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer? Yes (X) No ( )
- 1.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent, or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations? Yes ( ) No (X) N/A ( )
- 1.3 State Regulating? Pennsylvania
- 2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity? Yes ( ) No (X)
- 2.2 If yes, date of change: .....  
 If not previously filed, furnish herewith a certified copy of the instrument as amended.
- 3.1 State as of what date the latest financial examination of the reporting entity was made or is being made: 12/31/1999
- 3.2 State the as of date of the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released. 12/31/1999
- 3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date). 06/11/2002
- 3.4 By what department or departments? Pennsylvania Insurance Department
- 4.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity) receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:
- 4.11 sales of new business? Yes ( ) No (X)  
 4.12 renewals? Yes ( ) No (X)
- 4.2 During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:
- 4.21 sales of new business? Yes ( ) No (X)  
 4.22 renewals? Yes ( ) No (X)
- 5.1 Has the reporting entity been a party to a merger or consolidation during the period covered by this statement? Yes ( ) No (X)
- 5.2 If yes, provide name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any reporting entity that has ceased to exist as a result of the merger or consolidation.

1 Name of Entity	2 NAIC Company Code	3 State of Domicile

- 6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? (You need not report an action, either formal or informal, if a confidentiality clause is part of the agreement.) Yes ( ) No (X)
- 6.2 If yes, give full information: .....
- 7.1 Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity? Yes ( ) No (X)
- 7.2 If yes, .....%
- 7.21 State the percentage of foreign control;
- 7.22 State the nationality(s) of the foreign person(s) or entity(s); or if the entity is a mutual or reciprocal, the nationality of its manager or attorney-in-fact; and identify the type of entity(s) (e.g., individual, corporation, government, manager or attorney-in-fact).

1 Nationality	2 Type of Entity

**GENERAL INTERROGATORIES (continued)**

Yes ( ) No (X)

8.1 Is the company a subsidiary of a bank holding company regulated by the Federal Reserve Board?

8.2 If response to 8.1 is yes, please identify the name of the bank holding company.

Yes (X) No ( )

8.3 Is the company affiliated with one or more banks, thrifts or securities firms?

8.4 If response to 8.3 is yes, please provide the names and location (city and state of the main office) of any affiliates regulated by a federal financial regulatory services agency (i.e. the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Office of Thrift Supervision (OTS), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC)) and identify the affiliate's primary federal regulator.

1 Affiliate Name	2 Location (City, State)	3 FRB	4 OCC	5 OTS	6 FDIC	7 SEC
Province Bank	Marletta, PA			X		

9. What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit?  
KPMG LLP  
1601 Market Street, Philadelphia, PA 19103

10. What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with a(n) actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification?  
Kevin C. McAllister, KPMG LLP  
101 Lindenwood Drive, Malvern, PA 19355

**11. FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:**

11.1 What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?

Yes ( ) No (X)

11.2 Does this statement contain all business transacted for the reporting entity through its United States branch on risks wherever located?

Yes ( ) No (X)

11.3 Have there been any changes made to any of the trust indentures during the year?

Yes ( ) No ( ) N/A (X)

11.4 If answer to (11.3) is yes, has the domiciliary or entry state approved the changes?

**BOARD OF DIRECTORS**

12. Is the purchase or sale of all investments of the reporting entity passed upon either by the Board of Directors or a subordinate committee thereof?

Yes (X) No ( )

13. Does the reporting entity keep a complete permanent record of the proceedings of its Board of Directors and all subordinate committees thereof?

Yes (X) No ( )

14. Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees, or responsible employees which is in or is likely to conflict with the official duties of such person?

Yes (X) No ( )

**FINANCIAL**

15.1 Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans):

15.11 To directors or other officers \$ .....  
15.12 To stockholders not officers \$ .....  
15.13 Trustees, supreme or grand (Fraternal only) \$ .....

15.2 Total amount of loans outstanding at end of year (inclusive of Separate Accounts, exclusive of policy loans):

15.21 To directors or other officers \$ .....  
15.22 To stockholders not officers \$ .....  
15.23 Trustees, supreme or grand (Fraternal only) \$ .....

16.1 Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement?

Yes ( ) No (X)

16.2 If yes, state the amount thereof at December 31 of the current year:

16.21 Rented from others \$ .....  
16.22 Borrowed from others \$ .....  
16.23 Leased from others \$ .....  
16.24 Other \$ .....

Disclose in Notes to Financial Statements the nature of each obligation.

17.1 Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments?

Yes ( ) No (X)

17.2 If answer is yes:

17.21 Amount paid as losses or risk adjustment \$ .....  
17.22 Amount paid as expenses \$ .....  
17.23 Other amounts paid \$ .....

**GENERAL INTERROGATORIES  
(Continued)**

**INVESTMENT**

18. List the following capital stock information for the reporting entity:

Class	1 Number of Shares Authorized	2 Number of Shares Outstanding	3 Par Value Per Share	4 Redemption Price If Callable	5 Is Dividend Rate Limited?	6 Are Dividends Cumulative?
Preferred					Yes ( ) No (X)	Yes ( ) No (X)
Common				XXX	XXX (X) XXX	XXX (X) XXX

19.1 Were all the stocks, bonds and other securities owned December 31 of current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date, except as shown by Schedule E - Part 3 - Special Deposits? Yes (X) No ( )

19.2 If no, give full and complete information relating thereto:

20.1 Were any of the stocks, bonds or other assets of the reporting entity owned at December 31 of the current year not exclusively under the control of the reporting entity, except as shown on the Schedule E - Part 3 - Special Deposits, or has the reporting entity sold or transferred any assets subject to a put option contract that is currently in force? (Exclude securities subject to Interrogatory 16.1) Yes ( ) No (X)

20.2 If yes, state the amount thereof at December 31 of the current year:

20.21	Loaned to others	\$ .....
20.22	Subject to repurchase agreements	\$ .....
20.23	Subject to reverse repurchase agreements	\$ .....
20.24	Subject to dollar repurchase agreements	\$ .....
20.25	Subject to reverse dollar repurchase agreements	\$ .....
20.26	Pledged as collateral	\$ .....
20.27	Placed under option agreements	\$ .....
20.28	Letter stock or securities restricted as to sale	\$ .....
20.29	Other	\$ .....

20.3 For each category above, if any of these assets are held by other, identify by whom held:

- 20.31 .....
- 20.32 .....
- 20.33 .....
- 20.34 .....
- 20.35 .....
- 20.36 .....
- 20.37 .....
- 20.38 .....
- 20.39 .....

For categories (20.21) and (20.23) above, and for any securities that were made available for use by another person during the period covered by this statement, attach a schedule as shown in the instructions to the annual statement.

20.4 For category (20.28) provide the following:

1 Nature of Restriction	2 Description	3 Amount
.....	.....	.....
.....	.....	.....
.....	.....	.....

21.1 Does the reporting entity have any hedging transactions reported on Schedule DB? Yes ( ) No (X)

21.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state? If no, attach a description with this statement. Yes ( ) No ( ) N/A (X)

22.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity? Yes ( ) No (X)

22.2 If yes, state the amount thereof at December 31 of the current year. \$ .....

**GENERAL INTERROGATORIES (continued)**

**INVESTMENT**

23. Excluding items in Schedule E, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Part 1-General, Section IV. H-Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook? Yes (X) No ( )

23.01 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

1 Name of Custodian(s)	2 Custodian's Address
Wachovia Bank	Philadelphia, PA

23.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

1 Name(s)	2 Location(s)	3 Complete Explanation(s)

23.03 Have there been any changes, including name changes, in the custodian(s) identified in 23.01 during the current year? Yes ( ) No (X)

23.04 If yes, give full and complete information relating thereto:

1 Old Custodian	2 New Custodian	3 Date of Change	4 Reason

23.05 Identify all investment advisors, brokers/dealers or individuals acting on behalf of broker/dealers that have access to the investment accounts, handle securities and have authority to make investments on behalf of the reporting entity:

1 Central Registration Depository Number(s)	2 Name	3 Address

24.1 Does the reporting entity have any diversified mutual funds reported in Schedule D, Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5 (b) (1)])? Yes ( ) No (X)

24.2 If yes, complete the following schedule:

1 CUSIP#	2 Name of Mutual Fund	3 Book/Adjusted Carrying Value
Line 24.2998 from Overflow page		
Line 24.2999 TOTAL (9999999)		

24.3 For each mutual fund listed in the table above, complete the following schedule:

1 Name of Mutual Fund (from above table)	2 Name of Significant Holding of the Mutual Fund	3 Amount of Mutual Fund's Book/Adjusted Carrying Value Attributable to the Holding	4 Date of Valuation

**GENERAL INTERROGATORIES (continued)**

**OTHER**

25.1 Amount of payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus, if any? \$ ..... 1,244,168

25.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus during the period covered by this statement.

1 Name	2 Amount Paid
Insurance Services Office, Inc. ....	\$ ..... 391,118
.....	\$ .....
.....	\$ .....
.....	\$ .....

26.1 Amount of payments for legal expenses, if any? \$ ..... 78,772

26.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement.

1 Name	2 Amount Paid
Duane, Morris .....	\$ ..... 78,772
.....	\$ .....
.....	\$ .....
.....	\$ .....

27.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any? \$ .....

27.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies officers or department of government during the period covered by this statement.

1 Name	2 Amount Paid
.....	\$ .....
.....	\$ .....
.....	\$ .....
.....	\$ .....

**GENERAL INTERROGATORIES (continued)**  
**PART 2 - PROPERTY AND CASUALTY INTERROGATORIES**

1.1 Does the reporting entity have any direct Medicare Supplement Insurance in force? Yes ( ) No (X)  
 1.2 If yes, indicate premium earned on U.S. business only. \$ .....  
 1.3 What portion of item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit?  
 1.31 Reason for excluding: \$ .....

1.4 Indicate amount of earned premium attributable to Canadian and/or Other Alien not included in Line (1.2) above. \$ .....  
 1.5 Indicate total incurred claims on all Medicare Supplement insurance. \$ .....

1.6 Individual policies:  
 Most current three years:  
 1.61 Total premium earned \$ .....  
 1.62 Total incurred claims \$ .....  
 1.63 Number of covered lives .....  
 All years prior to most current three years:  
 1.64 Total premium earned \$ .....  
 1.65 Total incurred claims \$ .....  
 1.66 Number of covered lives .....

1.7 Group policies:  
 Most current three years:  
 1.71 Total premium earned \$ .....  
 1.72 Total incurred claims \$ .....  
 1.73 Number of covered lives .....  
 All years prior to most current three years:  
 1.74 Total premium earned \$ .....  
 1.75 Total incurred claims \$ .....  
 1.76 Number of covered lives .....

2. Health Test:

	1 Current Year	2 Prior Year
2.1 Premium Numerator	\$ .....	\$ .....
2.2 Premium Denominator	\$ .....	\$ .....
2.3 Premium Ratio (Line 2.1/Line 2.2)	.....	.....
2.4 Reserve Numerator	\$ .....	\$ .....
2.5 Reserve Denominator	\$ .....	\$ .....
2.6 Reserve Ratio (Line 2.4/Line 2.5)	.....	.....

3.1 Does the reporting entity issue both participating and non-participating policies? Yes ( ) No (X)  
 3.2 If yes, state the amount of calendar year premiums written on:  
 3.21 Participating \$ .....  
 3.22 Non-participating policies \$ .....

4. For Mutual Reporting Entities and Reciprocal Exchange only:  
 4.1 Does the reporting entity issue assessable policies? Yes ( ) No (X)  
 4.2 Does the reporting entity issue non-assessable policies? Yes ( ) No (X)  
 4.3 If assessable policies are issued, what is the extent of the contingent liability of the policyholders? ..... %  
 4.4 Total amount of assessments paid or ordered to be paid during the year on deposit notes or contingent premiums. \$ .....

5. For Reciprocal Exchanges only:  
 5.1 Does the exchange appoint local agents? Yes ( ) No ( )  
 5.2 If yes, is the commission paid:  
 5.21 Out of Attorney's-in-fact compensation Yes ( ) No ( ) N/A (X)  
 5.22 As a direct expense of the exchange Yes ( ) No ( ) N/A (X)

5.3 What expenses of the Exchange are not paid out of the compensation of the Attorney-in-fact?  
 .....  
 .....  
 .....  
 Yes ( ) No ( )

5.4 Has any Attorney-in-fact compensation, contingent on fulfillment of certain conditions, been deferred? Yes ( ) No ( )  
 5.5 If yes, give full information.  
 .....  
 .....

**GENERAL INTERROGATORIES (continued)**  
**PART 2 - PROPERTY AND CASUALTY INTERROGATORIES**

- 6.1 What provision has this reporting entity made to protect itself from an excessive loss in the event of a catastrophe under a workers' compensation contract issued without limit of loss?  
 Various reinsurance contracts in place through 12/31/03.
- 6.2 Describe the method used to estimate this reporting entity's probable maximum insurance loss, and identify the type of insured exposures comprising that probable maximum loss, the locations or concentrations of those exposures and the external resources (such as consulting firms or computer software models), if any, used in the estimation process:  
 RMS Hurricane Risk Assessment utilized to estimate probable loss.
- 6.3 What provision has this reporting entity made (such as a catastrophic reinsurance program) to protect itself from an excessive loss arising from the types and concentrations of insured exposures comprising its probable maximum property insurance loss?  
 Catastrophe reinsurance program in place based upon maximum probable loss.
- 6.4 Does the reporting entity carry catastrophe reinsurance protection for at least one reinstatement, in an amount sufficient to cover its estimated probable maximum loss attributable to a single loss event or occurrence? Yes (X) No ( )
- 6.5 If no, describe any arrangements or mechanisms employed by the reporting entity to supplement its catastrophe reinsurance program or to hedge its exposure to unreinsured catastrophic loss.
- 7.1 Has the reporting entity reinsured any risk with any other entity under a quota share reinsurance contract which includes a provision which would limit the reinsurers's losses below the stated quota share percentage (e.g., a deductible, a loss ratio corridor, a loss cap, an aggregate limit or any similar provisions)? Yes ( ) No (X)
- 7.2 If yes, indicate the number of reinsurance contracts containing such provisions.
- 8.1 Has this reporting entity reinsured any risk with any other entity and agreed to release such entity from liability, in whole or in part, from any loss that may occur on this risk, or portion thereof, reinsured? Yes ( ) No (X)
- 8.2 If yes, give full information.
9. If the reporting entity has assumed risks from another entity, there should be charged on account of such reinsurances a reserve equal to that which the original reporting entity would have been required to charge had it retained the risks. Has this been done? Yes (X) No ( ) N/A ( )
- 10.1 Has this reporting entity guaranteed policies issued by any other entity and now in force? Yes ( ) No (X)
- 10.2 If yes, give full information.
- 11.1 If the reporting entity recorded accrued retrospective premiums on insurance contracts on Line 12.3 of the asset schedule, Page 2, state the amount of corresponding liabilities recorded for:
- |   |          |
|---|----------|
| 11.11 Unpaid losses   | \$ ..... |
| 11.12 Unpaid underwriting expenses (including loss adjustment expenses) | \$ ..... |
- 11.2 Of the amount on Line 12.3 of the asset schedule, Page 2, state the amount which is secured by letters of credit, collateral and other funds. \$ .....
- 11.3 If the reporting entity underwrites commercial insurance risks, such as workers' compensation, are premium or promissory notes accepted from its insureds covering unpaid premiums and/or unpaid losses? Yes ( ) No (X) N/A ( )
- 11.4 If yes, provide the range of interest rates charged under such notes during the period covered by this statement:
- |            |        |
|------------|--------|
| 11.41 From | .....% |
| 11.42 To   | .....% |
- 11.5 Are letters of credit or collateral and other funds received from insureds being utilized by the reporting entity to secure premium or promissory notes taken by the reporting entity, or to secure any of the reporting entity's reported direct unpaid loss reserves, including unpaid losses under loss deductible features of commercial policies? Yes ( ) No (X)
- 11.6 If yes, state the amount thereof at December 31 of the current year:
- |                                  |          |
|----------------------------------|----------|
| 11.61 Letters of credit          | \$ ..... |
| 11.62 Collateral and other funds | \$ ..... |
- 12.1 What amount of installment notes is owned and now held by the reporting entity? \$ .....
- 12.2 Have any of these notes been hypothecated, sold or used in any manner as security for money loaned within the past year? Yes ( ) No (X)
- 12.3 If yes, what amount? \$ .....
- 13.1 Largest net aggregate amount insured in any one risk (excluding workers' compensation): \$ ..... 90,000
- 13.2 Does any reinsurance contract considered in the calculation of this amount include an aggregate limit of recovery without also including a reinstatement provision? Yes ( ) No (X)
- 13.3 State the number of reinsurance contracts (excluding individual facultative risk certificates, but including facultative programs, automatic facilities or facultative obligatory contracts) considered in the calculation of the amount. ..... 3



**GENERAL INTERROGATORIES (continued)**  
**PART 2 - PROPERTY AND CASUALTY INTERROGATORIES (Continued)**

14.1 Has the reporting entity guaranteed any financial premium accounts? Yes ( ) No ( )

14.2 If yes, give full information.  
 .....  
 .....

15.1 Does the reporting entity own any securities of a real estate holding company or otherwise hold real estate indirectly? Yes ( ) No ( )

15.11 Name of real estate holding company .....

15.12 Number of parcels involved .....

15.13 Total book/adjusted carrying value \$ .....

15.2 If yes, provide explanation.  
 .....  
 .....

16.1 Does the reporting entity write any warranty business? Yes ( ) No ( )

If yes, disclose the following information for each of the following types of warranty coverage:

	1 Direct Losses Incurred	2 Direct Losses Unpaid	3 Direct Written Premium	4 Direct Premium Unearned	5 Direct Premium Earned
16.11 Home	\$ .....	\$ .....	\$ .....	\$ .....	\$ .....
16.12 Products	\$ .....	\$ .....	\$ .....	\$ .....	\$ .....
16.13 Automobile	\$ .....	\$ .....	\$ .....	\$ .....	\$ .....
16.14 Other*	\$ .....	\$ .....	\$ .....	\$ .....	\$ .....

\* Disclose type of coverage:  
 .....  
 .....

**FIVE-YEAR HISTORICAL DATA**

Show amounts in whole dollars only, no cents; show percentages to one decimal place, i. e. 17.6.

	1 2003	2 2002	3 2001	4 2000	5 1999
<b>Gross Premiums Written (Page 8, Part 1B, Columns 1, 2 and 3)</b>					
1. Liability lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 18.1, 18.2, 19.1, 19.2 and 19.3, 19.4)	121,360,944	110,700,133	105,072,251	87,820,739	82,160,071
2. Property lines (Lines 1, 2, 8, 12, 21 and 26)	71,229,980	66,755,107	59,623,757	44,868,084	40,467,081
3. Property and liability combined lines (Lines 3, 4, 5, 6, 22 and 27)	103,586,961	91,572,742	85,598,408	75,418,060	70,027,443
4. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29 and 33)					
5. Nonproportional reinsurance lines (Lines 30, 31 and 32)					
<b>6. Total (Line 34)</b>	<b>296,176,985</b>	<b>269,027,982</b>	<b>250,292,416</b>	<b>208,106,883</b>	<b>192,654,595</b>
<b>Net Premiums Written (Page 8, Part 1B, Column 6)</b>					
7. Liability lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 18.1, 18.2, 19.1, 19.2 and 19.3, 19.4)	28,007,506	24,548,709	24,303,478	21,588,334	24,011,279
8. Property lines (Lines 1, 2, 8, 12, 21 and 26)	16,680,003	15,084,437	13,874,017	12,288,091	12,502,703
9. Property and liability combined lines (Lines 3, 4, 5, 6, 22 and 27)	24,287,839	21,552,605	21,351,871	19,261,055	20,700,832
10. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29 and 33)					
11. Nonproportional reinsurance lines (Line 30, 31 and 32)					
<b>12. Total (Line 34)</b>	<b>68,985,348</b>	<b>61,185,771</b>	<b>59,529,366</b>	<b>53,135,480</b>	<b>57,214,814</b>
<b>Statement of Income (Page 4)</b>					
13. Net underwriting gain (loss) (Line 8)	(6,455,037)	(8,383,889)	(8,901,213)	(2,918,838)	(3,421,917)
14. Net investment gain (loss) (Line 11)	4,062,736	3,405,836	3,946,759	4,647,785	4,135,330
15. Total other income (Line 15)	815,853	794,854	455,341	448,223	302,363
16. Dividends to policyholders (Line 17)	398,423	328,298	523,496	257,634	417,358
17. Federal and foreign income taxes incurred (Line 19)		(1,069,332)	(142,230)	278,025	105,411
<b>18. Net income (Line 20)</b>	<b>(1,974,871)</b>	<b>(3,442,165)</b>	<b>(4,878,379)</b>	<b>1,641,461</b>	<b>493,009</b>
<b>Balance Sheet Lines (Pages 2 and 3)</b>					
19. Total admitted assets excluding protected cell business (Page 2, Line 24, Column 3)	214,551,474	192,066,638	179,847,855	151,103,813	148,080,589
20. Premiums and considerations (Page 2, Column 3)					
20.1 In course of collection (Line 12.1)	6,484,650	7,125,734	6,843,053	(4,008,030)	(1,580,234)
20.2 Deferred and not yet due (Line 12.2)	30,415,671	24,651,738	21,351,321	17,879,919	15,553,545
20.3 Accrued retrospective premiums (Line 12.3)					
21. Total liabilities excluding protected cell business (Page 3, Line 24)	129,859,968	116,452,768	107,400,658	85,528,719	86,670,693
22. Losses (Page 3, Line 1 and Line 2)	55,385,424	54,951,524	48,296,238	43,134,569	42,239,141
23. Loss adjustment expenses (Page 3, Line 3)	11,186,000	10,555,000	9,535,000	8,907,000	8,412,000
24. Unearned premiums (Page 3, Line 9)	33,335,291	29,660,580	27,296,097	23,527,705	24,921,293
25. Capital paid up (Page 3, Line 29 and Line 29)					
26. Surplus as regards policyholders (Page 3, Line 35)	84,891,506	75,613,870	72,447,287	65,575,094	61,409,896
<b>Risk-Based Capital Analysis</b>					
27. Total adjusted capital	84,891,506	75,613,870	72,447,287	65,575,094	61,409,896
28. Authorized control level risk-based capital		10,576,574	14,658,228	19,142,934	12,522,525
<b>Percentage Distribution of Cash and Invested Assets (Page 2, Column 3) (Item divided by Page 2, Line 10, Column 3) x 100.0</b>					
29. Bonds (Line 1)	15.3	14.9	24.5	30.3	31.9
30. Stocks (Line 2.1 and Line 2.2)	60.3	56.4	53.8	48.7	44.6
31. Mortgage loans on real estate (Line 3.1 and Line 3.2)	2.7	4.5	6.1	7.9	7.7
32. Real estate (Lines 4.1, 4.2 and 4.3)	15.0	17.4	16.8	15.6	16.0
33. Cash and short-term investments (Line 5)	3.9	3.3	(1.8)	(2.8)	(0.5)
34. Contract loans (Line 6)		XXX	XXX	XXX	XXX
35. Other invested assets (Line 7)	2.9	3.4	0.6	0.3	0.2
36. Receivable for securities (Line 8)					
37. Aggregate write-ins for invested assets (Line 9)					
<b>38. Cash and invested assets (Line 10)</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
<b>Investments in Parent, Subsidiaries and Affiliates</b>					
39. Affiliated bonds (Schedule D, Summary, Line 25, Column 1)					
40. Affiliated preferred stocks (Schedule D, Summary, Line 39, Column 1)					
41. Affiliated common stocks (Schedule D, Summary, Line 53, Column 2)	88,989,517	71,066,763	62,471,855	55,288,210	48,233,847
42. Affiliated short-term investments (subtotals included in Schedule DA, Part 2, Column 5 Line 11)					
43. Affiliated mortgage loans on real estate					
44. All other affiliated					
<b>45. Total of above Line 39 through Line 44</b>	<b>88,989,517</b>	<b>71,066,763</b>	<b>62,471,855</b>	<b>55,288,210</b>	<b>48,233,847</b>
<b>46. Percentage of investments in parent, subsidiaries and affiliates to surplus as regards policyholders (Line 45 above divided by Page 3, Column 1, Line 35 x 100.0)</b>	<b>104.8</b>	<b>94.0</b>	<b>86.2</b>	<b>84.3</b>	<b>78.5</b>

**FIVE-YEAR HISTORICAL DATA**

(Continued)

	1 2003	2 2002	3 2001	4 2000	5 1999
<b>Capital and Surplus Accounts (Page 4)</b>					
47. Net unrealized capital gains (losses) (Line 23) .....	13,959,090	8,673,351	10,460,622	1,554,762	(37,077,959)
48. Dividends to stockholders (Line 34) .....					
49. Change in surplus as regards policyholders for the year (Line 37) .....	9,277,636	3,166,583	6,672,193	4,165,189	(37,139,662)
<b>Gross Losses Paid (Page 9, Part 2, Columns 1 and 2)</b>					
50. Liability lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 18.1, 18.2, 19.1, 19.2 and 19.3, 19.4) .....	66,298,708	66,990,755	51,352,259	50,497,652	43,716,460
51. Property lines (Lines 1, 2, 9, 12, 21 and 26) .....	33,667,329	31,603,645	28,496,406	24,269,175	21,111,068
52. Property and liability combined lines (Lines 3, 4, 5, 8, 22 and 27) .....	51,929,154	44,497,485	38,953,043	35,141,338	34,582,241
53. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29 and 33) .....					
54. Nonproportional reinsurance lines (Lines 30, 31, and 32) .....					
55. Total (Line 34) .....	151,886,191	143,291,885	118,801,707	109,968,065	99,409,809
<b>Net Losses Paid (Page 9, Part 2, Column 4)</b>					
56. Liability lines (Lines 11.1, 11.2, 16, 17.1, 17.2, 18.1, 18.2, 19.1, 19.2 and 19.3, 19.4) .....	17,557,602	18,174,592	14,762,281	14,329,433	13,679,461
57. Property lines (Lines 1, 2, 9, 12, 21 and 26) .....	7,905,429	7,318,656	6,945,179	7,063,158	6,799,368
58. Property and liability combined lines (Lines 3, 4, 5, 8, 22 and 27) .....	13,526,507	10,429,493	10,417,096	10,589,426	11,289,650
59. All other lines (Lines 6, 10, 13, 14, 15, 23, 24, 28, 29 and 33) .....					
60. Nonproportional reinsurance lines (Lines 30, 31, and 32) .....					
61. Total (Line 34) .....	38,989,738	35,922,741	32,124,556	31,982,017	31,768,492
<b>Operating Percentages (Page 4) (Item divided by Page 4, Line 1) x 100.0</b>					
2. Premiums earned (Line 1) .....	100.0	100.0	100.0	100.0	100.0
3. Losses incurred (Line 2) .....	63.8	69.0	65.3	60.3	58.2
4. Loss expenses incurred (Line 3) .....	13.9	14.9	15.6	13.2	12.9
5. Other underwriting expenses incurred (Line 4) .....	32.2	30.3	35.1	31.9	35.2
6. Net underwriting gain (loss) (Line 8) .....	(9.9)	(14.3)	(16.0)	(5.4)	(6.2)
<b>Other Percentages</b>					
7. Other underwriting expenses to net premiums written (Page 4, Line 4 plus Line 5 minus Line 15 divided by Page 4, Part 1B, Column 6, Line 34 x 100.0) .....	29.3	27.9	32.2	31.9	33.3
8. Losses and loss expenses incurred to premiums earned (Page 4, Line 2 plus Line 3 divided by Page 4, Line 1 x 100.0) .....	77.7	83.9	80.8	73.5	71.0
9. Net premiums written to policyholders' surplus (Page 8, Part 1B, Column 6, Line 34 divided by Page 3, Line 35, Column 1 x 100.0) .....	81.3	79.0	82.2	81.0	93.2
<b>One Year Loss Development (000 omitted)</b>					
10. Development in estimated losses and loss expenses incurred prior to current year (Schedule P, Part 2 - Summary, Line 12, Column 11) .....	521	3,271	4,218	744	(728)
11. Percent of development of losses and loss expenses incurred to policyholders' surplus of prior year end (Line 70 above divided by Page 4, Line 21, Column 1 x 100.0) .....	0.7	4.5	6.4	1.2	(0.7)
<b>Two Year Loss Development (000 omitted)</b>					
12. Development in estimated losses and loss expenses incurred 2 years before the current year and prior year (Schedule P, Part 2 - Summary, Line 12, Column 12) .....	3,326	5,104	2,415	(2,070)	(4,261)
13. Percent of development of losses and loss expenses incurred to reported policyholders' surplus of second prior year end (Line 72 above divided by Page 4, Line 21, Column 2 x 100.0) .....	4.6	7.0	3.9	(2.1)	(4.2)

EXHIBIT OF PREMIUMS AND LOSSES (Statutory Page 14)  
BUSINESS IN THE STATE OF GRAND TOTAL DURING THE YEAR 2003

Line of Business	Gross Premiums, including Policy and Membership Fees, Less Return Premiums and Premiums on Policies not Taken		3	4	5	6	7	8	9	10	11	12
	1	2										
1. Fire	2,677,884	2,513,188	1,644,892	1,644,892	540,468	818,228	413,591	5,591	9,391	20,600	486,316	18,983
2.1 Allied lines	604,374	586,538	350,851	350,851	478,591	352,227	92,334	5,940	1,041	3,600	112,973	4,426
2.2 Multiple peril crop												
2.3 Federal flood												
3. Farmowners multiple peril	2,694,684	2,594,153	1,320,182	1,320,182	1,579,246	2,170,827	1,320,182	77,300	122,300	117,000	453,288	18,475
4. Homeowners multiple peril	36,633,082	35,374,780	19,313,672	19,313,672	17,216,648	16,452,223	10,623,288	670,391	1,000,591	1,180,000	6,778,369	259,895
5.1 Commercial multiple peril (non-lease portion)	28,193,315	26,921,640	13,543,006	13,543,006	11,917,708	11,017,708	7,197,708	1,242,582	1,522,733	3,272,000	5,394,426	189,883
5.2 Commercial multiple peril (lease portion)	7,046,328	6,750,418	3,386,750	3,386,750	2,486,476	3,475,442	4,380,461	388,387	469,767	816,000	1,946,008	49,968
6. Mortgage guaranty												
7. Ocean marine												
8. Inland marine	1,984,854	1,831,224	658,688	658,688	373,691	468,512	181,000	23,857	21,857	5,000	358,064	13,943
9. Financial guaranty												
10. Medical malpractice												
11. Earthquake	65,916	65,875	32,936	32,936							12,161	467
12. Group accident and health (b)												
13. Credit A and H (group and individual)												
14. Collectively renewable A and H (b)												
15.2 Non-cancelable A and H (b)												
15.3 Guaranteed renewable A and H (b)												
15.4 Non-renewable for stated reasons only (b)												
15.5 Other accident only												
15.6 At other A and H (b)												
15.7 Federal employees health benefits program premium (b)												
16. Workers' compensation												
17. Other liability	21,689,935	18,918,324	10,238,102	10,238,102	8,250,847	7,877,064	19,120,637	712,147	884,128	1,524,000	1,385,718	148,672
18. Products liability	6,976,522	6,598,354	3,324,237	3,324,237	195,331	1,345,735	2,883,894	69,283	82,284	303,000	1,046,536	49,457
19.1 Private passenger auto no-fault (personal injury protection)	512,471	467,448	214,918	214,918	689,887	692,296	1,604,238	17,631	42,031	45,000	64,487	3,633
19.2 Other private passenger auto liability	31,889,451	31,137,556	11,536,112	11,536,112	24,381,989	21,767,548	43,882,741	1,670,861	1,628,862	4,940,000	4,155,524	226,083
19.3 Commercial auto no-fault (personal injury protection)	512,566	465,138	245,004	245,004	300,149	328,121	188,085	14,388	16,397	9,000	86,883	3,634
19.4 Other commercial auto liability	10,647,375	10,044,830	5,076,576	5,076,576	2,976,316	4,171,355	6,182,626	186,739	224,738	728,000	1,821,243	75,489
20.1 Private passenger auto physical damage	29,891,011	28,974,610	10,686,513	10,686,513	13,979,624	13,837,606	709,776	126,077	153,076	40,000	3,883,933	206,773
21.1 Commercial auto physical damage	4,387,888	4,484,461	2,316,888	2,316,888	1,615,488	1,660,086	162,894	21,345	27,345	10,000	886,549	34,255
22. Aircraft (all parts)												
23. Fire												
24. Surety												
25. Policy and benefit	4,976	3,838	2,520	2,520	2,898	2,588					886	35
26. Boiler and machinery	275,173	263,977	135,352	135,352	94,000	94,000	100,000		5,000	5,000	30,777	1,955
27. Credit												
28. Automobile												
29. Automobile												
30. Automobile												
31. Automobile												
32. Automobile												
33. Automobile												
34. TOTALS (a)	165,740,981	177,387,194	84,008,456	84,008,456	84,882,055	92,392,292	119,537,453	5,279,579	7,233,581	18,289,000	28,216,104	1,316,734

(a) Finance and service charges not included in Line 1 to Line 34 ..... 2,014,475  
 (b) For health business on indicated lines report. Number of persons insured under PPO managed care products ..... and number of persons insured under indemnity only products .....

DETAILS OF WRITES

3301												
3302												
3303												
3308												
3388												
3389												

**EXHIBIT OF PREMIUMS AND LOSSES (Statutory Page 14)  
BUSINESS IN THE STATE OF DELAWARE DURING THE YEAR 2003**

Line of Business	Gross Premiums, Including Policy and Membership Fees, Less Return Premiums and Premiums on Policies not Taken		Dividends Paid or Credited to Policyholders on Direct Business	Direct Unearned Premiums Receives	Direct Losses Paid (deducting salvage)	Direct Losses Incurred	Direct Losses Unpaid	Direct Defense and Cost Containment Expense Paid	Direct Defense and Cost Containment Expense Incurred	Direct Defense and Cost Containment Expense Unpaid	Commissions and Brokerage Expense	Taxes, Licenses and Fees
	1 Direct Premiums Written	2 Direct Premiums Earned										
1. Fire	77,541	55,210		38,965	2,810	2,810	17,604	394	101	883	14,062	550
2.1 Allied lines	374	376		101							68	3
2.2 Multiple peril crop												
2.3 Federal food												
3. Farmowners multiple peril	371,174	367,652		194,407	283,288	283,288	72,924	7,513	12,959	7,092	65,981	2,651
4. Homeowners multiple peril					(111)	(111)	81,000	9	74	73		
5.1 Commercial multiple peril (non-occupancy portion)	2,123,331	2,180,372		693,924	1,357,391	1,357,391	1,630,594	94,202	194,148	276,996	401,516	15,098
5.2 Commercial multiple peril (occupancy portion)	532,438	549,943		249,484	338,348	338,348	357,626	23,559	46,037	89,227	101,679	3,775
6. Mortgage guaranty												
7. Ocean marine												
8. Inland marine	101,700	96,389		48,063	34,501	34,501	8,000	1,224	918	338	18,514	721
9. Financial guaranty												
10. Medical malpractice												
11. Earthquake												
12. Group accident and health (b)												
13. Credit A and H (group and individual)												
14. Collectively renewable A and H (b)												
15.2 Non-cancelable A and H (b)												
15.3 Guaranteed renewable A and H (b)												
15.4 Non-renewable for stated reasons only (b)												
15.5 All other A and H (b)												
15.6 Federal employees health benefits program premium (b)												
15.7 Workers' compensation	3,794,397	3,294,284	59,267	1,957,525	1,863,202	1,716,137	2,349,729	50,587	138,434	210,311	236,948	26,617
16. Other liability	456,313	450,527		221,321	(122,000)	(122,000)	11,000		(14,961)	1,919	63,847	3,225
17. Products liability	(929)	(929)										
18.1 Private passenger auto no-lead (personal injury protection)	183,553	170,541		80,558	197,083	225,991	128,431	8,599	12,651	5,683	25,870	1,372
18.2 Other private passenger auto liability	1,107,271	1,034,536		449,056	615,626	885,337	2,231,916	37,396	87,162	242,777	148,313	8,069
19.3 Commercial auto no-lead (personal injury protection)	107,992	103,528		53,928	194,446	208,314	38,786	1,589	4,880	4,473	18,283	765
19.4 Other commercial auto liability	1,080,154	1,041,886		520,628	824,377	88,120	793,500	31,487	(4,832)	84,935	194,761	7,657
21.1 Private passenger auto physical damage	983,224	944,093		324,028	344,442	344,442	5,300	2,854	2,835	461	80,037	4,312
21.2 Commercial auto physical damage	397,766	320,562		177,664	144,686	147,653	35,165	2,767	3,974	3,120	61,688	2,536
22. Aircraft (all perils)												
23. Fidelity												
24. Surety												
25. Burglary and theft	50	55		115							46	2
26. Boiler and machinery	10,156	9,589		5,018							1,471	72
27. Credit												
28. Aggregate write-ins for other lines of business												
33. TOTALS (a)	10,919,655	10,291,266	59,267	5,729,855	4,658,468	5,451,941	7,462,465	262,031	452,169	938,419	1,454,374	7,411

DETAILS OF WRITE-INS

3301. \_\_\_\_\_

3302. \_\_\_\_\_

3303. \_\_\_\_\_

3304. Summary of remaining write-ins for line 33 from previous page

3305. Totals (Line 3301 through Line 3305 plus Line 3309) (Line 33 raters)

\_\_\_\_\_ 171,970

(b) Finance and service charges not included in Line 1 for Line 34.3

(c) For total business on indicated lines report Number of persons insured under PPO managed care products \_\_\_\_\_ and number of persons insured under indemnity only products \_\_\_\_\_

**EXHIBIT OF PREMIUMS AND LOSSES (Statutory Page 14)  
BUSINESS IN THE STATE OF ILLINOIS DURING THE YEAR 2003**

Line of Business	Gross Premiums, Including Policy and Membership Fees, Less Return Premiums and Premiums on Policies not Taken		Direct Premiums Earned	Dividends Paid or Credited to Policyholders on Direct Business	Direct Unearned Premium Reserves	Direct Losses Paid (deducting salvage)	Direct Losses Incurred	Direct Losses Unpaid	Direct Defense and Cost Containment Expense Paid	Direct Defense and Cost Containment Expense Incurred	Direct Defense and Cost Containment Expense Unpaid	Commissions and Brokerage Expenses	Taxes, Licenses and Fees
	1	2											
1. Fire													
2.1 Allied lines													
2.2 Multiple peril crop													
2.3 Federal flood													
3. Farmowners multiple peril													
4. Homeowners multiple peril													
5.1 Commercial multiple peril (non-aviation portion)													
5.2 Commercial multiple peril (aviation portion)													
6. Mortgage guaranty													
8. Ocean marine													
9. Inland marine													
10. Financial guaranty													
11. Medical malpractice													
12. Earthquake													
13. Group accident and health (a)													
14. Credit (A and H) (group and individual)													
15.1 Voluntary workers' comp (A and H) (a)													
15.2 Non-occupational (A and H) (a)													
15.3 Non-occupational (A and H) (b)													
15.4 Non-occupational (A and H) (c)													
15.5 Other accident only													
15.6 All other A and H (a)													
15.7 Federal employees health benefits program premium (b)													
16. Workers' compensation													
17. Other liability													
18. Products liability													
19.1 Private passenger auto no-fault (personal injury protection)													
19.2 Other private passenger auto liability													
19.3 Commercial auto no-fault (personal injury protection)													
19.4 Other commercial auto liability													
21.1 Private passenger auto physical damage													
21.2 Commercial auto physical damage													
22. Aircraft (all perils)													
23. Fidelity													
24. Surety													
26. Burglary and theft													
27. Boiler and machinery													
28. Creak													
33. Aggregate write-ins for other lines of business													
34. TOTALS (a)													
<b>DETAILS OF WRITE-INS</b>													
3391													
3392													
3393													
3394													
3395													
3396													
3397													
3398													
3399													

NONE

(a) Finance and service charges not included in Line 1 to Line 34.  
(b) For health business on indicated lines report: Number of persons insured under PPO managed care products ..... and number of persons insured under indemnity only products .....

**EXHIBIT OF PREMIUMS AND LOSSES (Statutory Page 14)  
BUSINESS IN THE STATE OF INDIANA DURING THE YEAR 2003**



Line of Business	Gross Premiums, including Policy and Membership Fees, Less Return Premiums and Premiums on Policies not Taken		3	4	5	6	7	8	9	10	11	12
	1	2										
	Direct Premiums Written	Direct Premiums Earned	Dividends Paid or Credited to Policyholders on Direct Business	Direct Unearned Premium Reserves	Direct Losses Paid (deducting salvage)	Direct Losses Incurred	Direct Losses Unpaid	Direct Defense and Cost Containment Expense Paid	Direct Defense and Cost Containment Expense Incurred	Direct Defense and Cost Containment Expense Unpaid	Commissions and Brokerage Expenses	Taxes, Licenses and Fees
1. Fire												
2.1 Allied lines												
2.2 Multiple peril crop												
2.3 Federal flood												
3. Farmowners multiple peril												
4. Homeowners multiple peril												
5.1 Commercial multiple peril (non-ability portion)												
5.2 Commercial multiple peril (ability portion)												
6. Mortgage guaranty												
8. Ocean marine												
9. Inland marine												
10. Financial guaranty												
11. Medical malpractice												
12. Earthquake												
13. Group accident and health (B)												
14. Credit A and H (group and individual)												
15.1 Collectively renewable A and H (B)												
15.2 Non-cancelable A and H (B)												
16.3 Guaranteed renewable A and H (B)												
16.4 Non-renewable for stated reasons only (B)												
16.5 Other accident only												
16.6 All other A and H (B)												
16.7 Federal employee health benefits program premium (B)												
17. Other E&O												
18. Products E&O												
19.1 Private passenger auto no-fault (personal injury protection)												
19.2 Other private passenger auto liability												
19.3 Commercial auto no-fault (personal injury protection)												
19.4 Other commercial auto liability												
21.1 Private passenger auto physical damage												
21.2 Commercial auto physical damage												
22. Aircraft (all perils)												
23. Fire												
24. Surety												
26. Burglary and theft												
27. Boiler and machinery												
28. Credit												
33. Aggregate write-ups for other lines of business												
34. TOTALS (a)												
DETAILS OF WRITE-INS												
3301												
3302												
3303												
3308. Summary of remaining write-ins for Line 33 from overflow page												
3309. Totals (Line 3301 through Line 3308 plus Line 3308) (Line 33 above)												

NONE

(a) Finance and similar charges not included in Line 4 to Line 34  
(b) For health business on indicated lines report: Number of persons insured under FPQ managed care products ..... and number of persons insured under indemnity only products .....

**EXHIBIT OF PREMIUMS AND LOSSES (Statutory Page 14)  
 BUSINESS IN THE STATE OF MARYLAND DURING THE YEAR 2003**

Line of Business	1 Direct Premiums Written	2 Direct Premiums Earned	3 Dividends Paid or Credited to Policyholders on Direct Business	4 Direct Unearned Premium Reserves	5 Direct Losses Paid (including salvage)	6 Direct Losses Incurred	7 Direct Losses Unpaid	8 Direct Defense and Cost Containment Expense Paid	9 Direct Defense and Cost Containment Expense Incurred	10 Direct Defense and Cost Containment Expense Unpaid	11 Commissions and Brokerage Expenses	12 Taxes, Licenses and Fees
1. Fire	109,945	80,174		64,728	5,005	148,025	143,000	202	7,001	7,001	19,867	770
2.1 Allied lines	27,548	21,726		15,912	14,938	16,538	2,100		202	78	4,380	195
2.2 Multiple peril crop												
2.3 Federal flood												
3. Farmowners multiple peril	204,253	159,854		301,733	58,472	59,472	1,000	1,218	1,315	97	36,338	1,448
4. Homeowners multiple peril	2,890,729	2,370,989		1,590,340	2,081,782	2,123,038	614,455	72,714	83,084	65,031	524,901	20,493
5.1 Commercial multiple peril (non-fidelity portion)	2,165,458	2,143,733		1,082,560	1,801,518	2,059,180	2,616,442	15,365	182,654	520,480	414,322	15,351
5.2 Commercial multiple peril (fidelity portion)	541,354	539,938		270,237	400,378	514,735	654,610	28,628	45,663	130,120	103,583	3,828
6. Marine												
7. Ocean marine												
8. Inland marine												
9. Financial guaranty	222,089	220,220		119,135	123,863	142,863	17,000	5,413	5,764	720	42,253	1,845
10. Medical malpractice												
11. Medical malpractice												
12. Earthquake												
13. Group accident and health (b)	483	477		311							68	3
14. Credit A and H (group and individual)												
15.1 Collectively insurable A and H (b)												
15.2 Non-cancelable A and H (b)												
15.3 Guaranteed renewable A and H (b)												
15.4 Other accident only												
15.5 Other A and H (b)												
15.9 Federal employees health benefits program premium (b)												
16. Workers' compensation	1,327,518	1,301,630	34,514	691,144	595,825	686,008	1,392,648	110,742	144,914	123,696	83,776	3,411
17. Other liability	611,956	567,169		272,517	2,500	1,018,000	1,026,903	2,461	180,721	179,305	97,063	4,338
18. Products liability	72	52										
19.1 Private passenger auto no-fault (personal injury protection)	318,918	298,465		184,822	172,983	187,710	42,340	493	1,511	1,720	42,827	2,261
19.2 Other private passenger auto liability	2,100,938	2,520,174		1,185,133	1,356,863	1,424,342	3,074,427	119,759	146,382	345,962	353,442	19,294
19.3 Commercial auto no-fault (personal injury protection)	1,631,714	1,625,030		12,733	10,571	8,944	1,413	16	(10)	163	4,433	186
19.4 Other commercial auto liability	2,827,458	2,300,470		547,804	1,189,813	1,696,300	1,696,300	25,771	121,839	182,824	185,546	7,690
21.1 Private passenger auto physical damage	2,827,458	2,300,470		1,119,258	1,438,132	1,410,462	41,330	11,723	11,682	3,648	345,084	19,391
21.2 Commercial auto physical damage	355,275	273,694		148,800	101,361	109,191	13,000	1,327	2,188	1,154	52,789	2,164
22. Aircraft (all years)												
23. Fidelity												
24. Surety												
25. Burglary and theft	474	307		261							87	3
26. Boiler and machinery	24,824	22,856		11,686		91,000	100,000		5,000	5,000	3,581	176
27. Credit												
28. Aggregate write-ups for other lines of business				7,243,359	8,249,291	11,167,362	11,441,307	665,950	934,946	1,573,030	2,320,004	107,781
33. TOTALS (a)	15,203,684	13,925,270	34,514	7,243,359	8,249,291	11,167,362	11,441,307	665,950	934,946	1,573,030	2,320,004	107,781
DETAILS OF WRITE-UPS												
3301.												
3302.												
3303.												
3308. Summary of remaining write-ups for Line 33 from overflow page												
3309. Totals (Line 3301 through Line 3303 plus Line 3308) (Line 33 above)												

(b) Finance and service charges not included in Line 1 to Line 34 \$ 169,867  
 (c) For health business on indicated lines report Number of persons insured under PPO managed care products ..... and number of persons insured under indemnity only products .....





**EXHIBIT OF PREMIUMS AND LOSSES (Statutory Page 14)  
BUSINESS IN THE STATE OF NEW YORK DURING THE YEAR 2003**

Line of Business	Gross Premiums, Including Policy and Membership Fees, Less Return Premiums and Premiums on Policies not Taken		3	4	5	6	7	8	9	10	11	12
	1	2										
	Direct Premiums Written	Direct Premiums Earned	Dividends Paid or Credited to Policyholders on Direct Business	Direct Unearned Premium Reserves	Direct Losses Paid (excluding salvage)	Direct Losses Incurred	Direct Losses Unpaid	Direct Defense and Cost Containment Expense Paid	Direct Defense and Cost Containment Expense Incurred	Direct Defense and Cost Containment Expense Unpaid	Commissions and Brokerage Expenses	Taxes, Licenses and Fees
1. Fire												
2.1 Allied lines												
2.2 Multiple peril crop												
2.3 Federal flood												
3. Farmowners multiple peril												
4. Homeowners multiple peril												
5.1 Commercial multiple peril (non-liability portion)												
5.2 Commercial multiple peril (liability portion)												
6. Mortgage guaranty												
8. Ocean marine												
9. Inland marine												
10. Financial guaranty												
11. Medical malpractice												
12. Earthquake												
13. Group accident and health (b)												
14. Credit A and H (group and individual)												
15.1 Collectively renewable A and H (b)												
15.2 Non-renewable A and H (b)												
15.3 Guaranteed renewable A and H (b)												
15.4 Non-renewable (b) rated reserves only (b)												
15.5 All other A and H (b)												
15.6 Federal employees health benefits program premium (b)												
16. Workers' compensation												
17. Other liability												
18. Products liability												
19.1 Private passenger auto no-fault (personal injury protection)												
19.2 Other private passenger auto liability												
19.3 Commercial auto no-fault (personal injury protection)												
19.4 Other commercial auto liability												
21.1 Private passenger auto physical damage												
21.2 Commercial auto physical damage												
22. Aircraft (all perils)												
23. Fidelity												
24. Surety												
26. Burglary and theft												
27. Boiler and machinery												
28. Credit												
33. Aggregate write-ins for other lines of business												
34. TOTALS (a)												
<b>DETAILS OF WRITE-INS</b>												
3391												
3392												
3393												
3398												
3399												
Summary of remaining write-ins for Line 33 from overflow page												
Totals (Line 3301 through Line 3303 plus Line 3398) (Line 33 above)												

NONE

(a) Finance and service charges not included in Line 11 to Line 34 \$ .....and number of persons insured under indemnity only products .....  
 (b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....

EXHIBIT OF PREMIUMS AND LOSSES (Statutory Page 14)  
 BUSINESS IN THE STATE OF NORTH CAROLINA DURING THE YEAR 2003

Line of Business	Gross Premiums, Including Policy and Membership Fees, Less Return Premiums and Premiums on Policies not Taken		3	4	5	6	7	8	9	10	11	12
	1	2										
	Direct Premiums Written	Direct Premiums Earned	Dividends Paid or Credited to Policyholders on Direct Business	Direct Unearned Premium Reserves	Direct Losses Paid (including salvage)	Direct Losses Incurred	Direct Losses Unpaid	Direct Defense and Cost Containment Expense Paid	Direct Defense and Cost Containment Expense Incurred	Direct Defense and Cost Containment Expense Unpaid	Commissions and Brokerage Expenses	Taxes, Licenses and Fees
1. Fire												
2.1 Allied lines												
2.2 Multiple peril crop												
2.3 Federal flood												
3. Farmowners multiple peril												
4. Homeowners multiple peril												
5.1 Commercial multiple peril (non-liability portion)												
5.2 Commercial multiple peril (liability portion)												
6. Mortgage guaranty												
8. Ocean marine												
9. Inland marine												
10. Financial guaranty												
11. Medical malpractice												
12. Earthquake												
13. Group accident and health (b)												
14. Credit A and H (group and individual)												
15.1 Collectively renewable A and H (b)												
15.2 Non-collectible A and H (b)												
15.3 Non-renewable A and H (b)												
15.4 Non-renewable for stated reasons only (b)												
15.5 Other (b)												
15.6 All other (b)												
15.7 Federal employees health benefits program premium (b)												
16. Workers' compensation												
17. Other liability												
18. Products liability												
19.1 Private passenger auto no-fault (personal injury protection)												
19.2 Other private passenger auto liability												
19.3 Commercial auto no-fault (personal injury protection)												
19.4 Other commercial auto liability												
21.1 Private passenger auto physical damage												
21.2 Commercial auto physical damage												
22. Aircraft (all perils)												
23. Fidelity												
24. Surety												
26. Burglary and theft												
27. Boiler and machinery												
28. Credit												
33. Aggregate write-ins for other lines of business												
34. TOTALS (a)												
DETAILS OF WRITE-INS												
3301.												
3302.												
3303.												
3304.												
3305.												
3306.												
3307.												
3308.												
3309.												

NONE

(a) Finance and service charges not included in Line 1 to Line 34 \$ ..... and number of persons insured under PPO managed care products .....  
 (b) For health business on indicated lines report: Number of persons insured under PPO managed care products .....



NAIC Company Code: 13692  
NAIC Group Code: 0250

**EXHIBIT OF PREMIUMS AND LOSSES (Statutory Page 14)  
BUSINESS IN THE STATE OF OHIO DURING THE YEAR 2003**

Line of Business	Gross Premiums, Including Policy and Membership Fees, Less Return Premiums and Premiums on Policies not Taken		3	4	5	6	7	8	9	10	11	12
	1	2										
1. Fire	23,139	20,120	11,463	150	150	150					4,202	164
2.1. Multiple peril crop		56										
2.2. Multiple peril crop												
2.3. Federal flood												
3. Farmowners multiple peril	(271)	(252)	(21)								(49)	(1)
4. Homeowners multiple peril	5,776	1,271	4,545								1,099	16,550
5.1. Commercial multiple peril (non-fidelity portion)	2,334,633	1,974,474	1,094,990	461,904	461,904	917,065	575,017	38,224	130,373	114,620	449,702	46,550
5.2. Commercial multiple peril (fidelity portion)	583,658	481,889	298,226	115,476	115,476	229,421	143,754	3,359	32,350	28,065	117,075	4,138
6. Mortgage guaranty												
7. Ocean marine												
8. Inland marine	12,245	13,295	5,205	3,297	3,297	8,227	5,000		272	272	2,129	87
9. Financial guaranty												
10. Medical malpractice	70	12	98									
11. Earthquake												
12. Group accident and health (b)												
13. Credit A and H (group and individual)												
14. Collectively renewable A and H (b)												
15.1. Non-renewable A and H (b)												
15.2. Guaranteed renewable A and H (b)												
15.3. Non-renewable for stated reasons only (b)												
15.4. Other accident only												
15.5. All other A and H (b)												
15.6. Federal employees health benefits program premium (b)												
15.7. Workers' compensation												
16. Other liability	161,877	617,635	402,221	800	800	800					114,615	5,401
17. Products liability	(406)	(606)									(384)	(6)
18.1. Private passenger auto no-fault (personal injury protection)												
18.2. Other private passenger auto liability	1,308,700	1,261,129	449,255	664,257	664,257	812,685	545,873	12,257	34,256	60,755	170,750	9,277
18.3. Commercial auto no-fault (personal injury protection)	(10)	(7)									(2)	
18.4. Other commercial auto liability	1,295,253	1,114,549	571,995	419,886	419,886	26,154	128,918	2,609	(17,744)	10,723	206,160	8,644
21.1. Private passenger auto physical damage	1,240,457	1,207,223	423,877	523,333	523,333	628,284	54,210	6,284	9,701	4,716	163,234	8,794
21.2. Commercial auto physical damage	533,297	283,638	159,021	123,275	123,275	135,567	15,684	3,586	4,285	1,410	57,625	2,362
22. Aircraft (all perils)												
23. Liability												
24. Surety												
25. Surgery and theft	55	55									10	
26. Boiler and machinery	34,380	28,355	16,518								4,559	244
27. Creditors' benefits												
28. Creditors' benefits for other lines of business												
34. TOTALS (a)	7,842,305	6,987,415	3,540,455	2,312,368	2,312,368	2,815,212	1,458,766	72,939	193,655	271,091	1,283,009	55,594

(a) Finance and service charges not included in Line 1 to Line 34: 87,593  
(b) For health business as indicated in Line report. Number of persons insured under PPO managed care products: and number of persons insured under indemnity only products: 244

EXHIBIT OF PREMIUMS AND LOSSES (Statutory Page 14)  
 BUSINESS IN THE STATE OF PENNSYLVANIA DURING THE YEAR 2003

Line of Business	Direct Premiums		Direct Premiums Earned	Direct Losses Incurred	Direct Losses Paid (including Salvage)	Direct Defense and Cost Containment Expense Paid	Direct Defense and Cost Containment Expense Incurred	Direct Defense and Cost Containment Expense Unpaid	Commissions and Brokerage Expense	Taxes, Licenses and Fees
	Written	Incurred								
1. Fire	2,373,718	2,274,437	2,274,437	557,314	557,463	5,591	12,549	12,538	431,086	16,427
2.1 Allot lines	2,373,718	2,274,437	2,274,437	557,314	557,463	5,591	12,549	12,538	431,086	16,427
2.2 Multiple peril crop	596,489	574,381	574,381	346,289	480,659	4,534	680	2,229	107,835	4,228
2.3 Federal flood										
3. Nonrenewable multiple peril	2,026,878	2,017,783	2,017,783	1,020,147	1,230,190	68,319	117,716	109,811	300,306	14,359
4. Nonrenewable multiple peril (non-healthy portion)	33,738,557	32,995,559	32,995,559	17,329,491	15,183,937	57,883	917,423	1,094,811	6,242,670	239,161
5.1 Commercial multiple peril (non-healthy portion)	19,393,354	18,677,173	18,677,173	6,864,867	6,084,867	97,781	1,351,130	1,285,392	3,743,194	136,689
5.2 Commercial multiple peril (healthy portion)	4,890,639	4,689,253	4,689,253	2,166,587	1,521,517	243,155	337,782	386,347	855,799	34,672
6. Mortgage guaranty										
7. Ocean marine										
8. Inland marine	1,346,273	1,338,934	1,338,934	762,830	207,070	17,270	15,963	3,729	281,863	10,976
9. Financial guaranty										
10. Medical malpractice	63,383	65,336	65,336						12,062	484
11. Earthquake										
12. Group accident and health (a)										
13. Credit A and H (Group and individual)										
14. Collectively renewable A and H (b)										
15.1 Non-renewable A and H (b)										
15.2 Guaranteed renewable A and H (b)										
15.3 Non-renewable for stated reasons only (b)										
15.4 Other accident only										
15.5 All other A and H (b)										
15.7 Foreign employees health benefits program premium (b)										
16. Workers' compensation	14,851,260	13,685,421	13,685,421	5,189,334	5,886,203	5,189,334	618,686	1,069,638	481,457	165,991
17. Other liability	5,021,437	4,733,143	4,733,143	1,393,900	187,157	68,707	185,046	300,745	753,411	35,397
18. Products liability	(4,185)	(4,185)	(4,185)							
19.1 Private passenger auto-no-fault (personal injury protection)	26,724,544	26,277,555	26,277,555	23,871	23,871	2,458	27,899	37,627	(651)	(29)
19.2 Other private passenger auto liability	378,433	367,555	367,555	18,624,254	21,765,213	18,624,254	1,520,492	4,290,456	3,483,819	189,163
19.3 Commercial auto-no-fault (personal injury protection)	7,276,959	6,931,149	6,931,149	178,302	105,176	110,763	12,792	4,354	54,089	5,632
19.4 Commercial auto liability	25,119,870	24,715,608	24,715,608	3,426,613	1,403,390	2,657,768	285,416	493,518	1,744,733	51,637
21.1 Private passenger auto physical damage	3,841,397	3,597,533	3,597,533	1,629,808	1,179,667	1,629,808	110,818	31,175	3,365,588	174,005
21.2 Commercial auto physical damage				1,276,284	1,245,649	1,276,284	13,663	4,316	684,288	27,223
21.3 Aircraft (left panels)										
21.4 Sundry										
21.5 Burglary and theft										
21.6 Fire and machinery										
21.7 Other										
21.8 Credit										
21.9 Aggregate write-ins for other lines of business										
34. TOTALS (a)	148,300,354	143,293,417	143,293,417	66,503,660	67,682,934	71,492,022	5,583,386	10,763,191	22,895,801	1,691,317

and number of persons insured under indemnity only products.

Number of persons insured under PPO managed care products.

(a) Finance and service charges not included in Line 1 to Line 34.

(b) For health business on indicated lines report: Number of persons insured under PPO managed care products.

DETAILS OF WRITE-INS

3301. .... 1,658,316

3302. ....

3303. ....

3308. Summary of remaining write-ins for Line 33 from overflow page

3309. Totals (Line 3301 through Line 3303 plus Line 3309) (Line 33 above)

EXHIBIT OF PREMIUMS AND LOSSES (Statutory Page 14)  
BUSINESS IN THE STATE OF TENNESSEE DURING THE YEAR 2003

Line of Business	Gross Premiums, Including Policy and Membership Fees, Less Return Premiums and Premiums on Policies not Taken		3 Dividends Paid or Credited to Policyholders on Direct Business	4 Direct Unearned Premium Reserves	5 Direct Losses Paid (excluding salvage)	6 Direct Losses Incurred	7 Direct Losses Unpaid	8 Direct Defense and Cost Containment Expense Paid	9 Direct Defense and Cost Containment Expense Incurred	10 Direct Defense and Cost Containment Expense Unpaid	11 Commissions and Brokerage Expenses	12 Taxes, Licenses and Fees
	1 Direct Premiums Written	2 Direct Premiums Earned										
1. Fire												
2.1 Allied lines												
2.2 Multiple peril crop												
2.3 Federal flood												
3. Farmowners multiple peril												
4. Homeowners multiple peril												
5.1 Commercial multiple peril (non-liability portion)												
5.2 Commercial multiple peril (liability portion)												
6. Mortgage guaranty												
8. Ocean marine												
9. Inland marine												
10. Financial guaranty												
11. Medical malpractice												
12. Earthquake												
13. Group accident and health (b)												
14. Credit A and H (group and individual)												
15.1 Collectively renewable A and H (b)												
15.2 Non-cancelable A and H (b)												
15.3 Guaranteed renewable A and H (b)												
15.4 Non-renewable or stated reasons only (b)												
15.5 Other accident only												
15.6 All other A and H (b)												
16. Federal employees health benefits program premium (b)												
17. Workers' compensation												
18. Other liability												
19.1 Private passenger auto no-fault (personal injury protection)												
19.2 Other private passenger auto liability												
19.3 Other private passenger auto liability (personal injury protection)												
19.4 Other commercial auto liability												
21.1 Private passenger auto physical damage												
21.2 Commercial auto physical damage												
22. Aircraft (all perils)												
23. Fire												
24. Sundry												
25. Burglary and theft												
26. Boiler and machinery												
27. Credit												
28. Credit												
33. Aggregate write-ups for other lines of business												
34. TOTALS (a)												
DETAILS OF WRITE-INS												
3301												
3302												
3303												
3398												
3399												
Totals (Line 3301 through Line 3303 plus Line 3398) (Line 33 above)												

NONE

(a) Finance and service charges not included in Line 1 to Line 34.  
(b) For health business on indicated lines report: Number of persons insured under PPO managed care products ..... and number of persons insured under indemnity only products .....

EXHIBIT OF PREMIUMS AND LOSSES (Statutory Page 14) BUSINESS IN THE STATE OF VIRGINIA DURING THE YEAR 2003

Table with columns: Line of Business, 1 Direct Premiums Written, 2 Direct Premiums Earned, 3 Dividends Paid or Credited to Policyholders, 4 Direct Unearned Premium Reserves, 5 Direct Losses Paid, 6 Direct Losses Incurred, 7 Direct Losses Unpaid, 8 Direct Defense and Cost Containment Expense Paid, 9 Direct Defense and Cost Containment Expense Incurred, 10 Direct Defense and Cost Containment Expense Unpaid, 11 Commissions and Brokerage Expenses, 12 Taxes, Licenses and Fees.

(a) Finance and service charges not included in Line 1 to Line 34. 39, 804 (b) For health business as indicated lines report. Number of persons insured under PPO managed care products and number of persons insured under indemnity only products.

**SCHEDULE A - VERIFICATION BETWEEN YEARS**

1. Book/adjusted carrying value, December 31, prior year (prior year statement)	.....	24,387,647
2. Increase (decrease) by adjustment:		
2.1 Totals, Part 1, Column 10	.....	(731,778)
2.2 Totals, Part 3, Column 7	.....	
3. Cost of acquired, (Totals, Part 2, Column 6, net of encumbrances (Column 7) and net of additions and permanent improvements (Column 9))	.....	
4. Cost of additions and permanent improvements:		
4.1 Totals, Part 1, Column 13	.....	193,003
4.2 Totals, Part 3, Column 9	.....	
5. Total profit (loss) on sales, Part 3, Column 14	.....	
6. Increase (decrease) by foreign exchange adjustment:		
6.1 Totals, Part 1, Column 11	.....	
6.2 Totals, Part 3, Column 8	.....	
7. Amounts received on sales, Part 3, Column 11 and Part 1, Column 12	.....	
8. Book/adjusted carrying value at end of current period	.....	23,628,872
9. Total valuation allowance	.....	
10. Subtotal (Line 8 plus Line 9)	.....	23,628,872
11. Total nonadmitted amounts	.....	
12. Statement value, current period (Page 2, real estate lines, current period)	.....	23,628,872

**SCHEDULE B - VERIFICATION BETWEEN YEARS**

1. Book value/recorded investment excluding accrued interest on mortgages owned, December 31 of prior year	.....	6,285,933
2. Amount loaned during year:		
2.1 Actual cost at time of acquisitions	.....	979,444
2.2 Additional investment made after acquisitions	.....	979,444
3. Accrual of discount and mortgage interest points and commitment fees	.....	
4. Increase (decrease) by adjustment	.....	
5. Total profit (loss) on sale	.....	
6. Amounts paid on account or in full during the year	.....	2,717,322
7. Amortization of premium	.....	
8. Increase (decrease) by foreign exchange adjustment	.....	
9. Book value/recorded investment excluding accrued interest on mortgages owned at end of current period	.....	4,658,055
10. Total valuation allowance	.....	
11. Subtotal (Line 9 plus Line 10)	.....	4,658,055
12. Total nonadmitted amounts	.....	327,815
13. Statement value of mortgages owned at end of current period	.....	4,230,240

**SCHEDULE BA - VERIFICATION BETWEEN YEARS**

1. Book/adjusted carrying value of long-term invested assets owned, December 31 of prior year	.....	5,688,897
2. Cost of acquisitions during year:		
2.1 Actual cost at time of acquisitions	.....	
2.2 Additional investment made after acquisitions	.....	164,750
3. Accrual of discount	.....	
4. Increase (decrease) by adjustment	.....	
5. Total profit (loss) on sale	.....	
6. Amounts paid on account or in full during the year	.....	638,655
7. Amortization of premium	.....	
8. Increase (decrease) by foreign exchange adjustment	.....	
9. Book/adjusted carrying value of long-term invested assets at end of current period	.....	5,218,992
10. Total valuation allowance	.....	
11. Subtotal (Line 9 plus Line 10)	.....	5,218,992
12. Total nonadmitted amounts	.....	552,460
13. Statement value of long-term invested assets at end of current period	.....	4,664,532

**SCHEDULE D - SUMMARY BY COUNTRY**

Long-Term Bonds and Stocks OWNED December 31 of Current Year

Description		1	2	3	4
		Book/Adjusted Carrying Value	Fair Value (a)	Actual Cost	Par Value of Bonds
<b>BONDS</b>					
Governments (including all obligations guaranteed by governments)	1. United States	6,075,651	6,225,000	6,103,281	6,000,000
	2. Canada				
	3. Other Countries				
	4. Totals	6,075,651	6,225,000	6,103,281	6,000,000
States, Territories and Possessions (Direct and guaranteed)	5. United States	10,148	10,000	10,301	10,000
	6. Canada				
	7. Other Countries				
	8. Totals	10,148	10,000	10,301	10,000
Political Subdivisions of States, Territories and Possessions (Direct and guaranteed)	9. United States				
	10. Canada				
	11. Other Countries				
	12. Totals				
Special revenue and special assessment obligations and all non-guaranteed obligations of agencies and authorities of governments and their political subdivisions	13. United States	10,527,923	10,639,862	10,533,730	10,519,357
	14. Canada				
	15. Other Countries				
	16. Totals	10,527,923	10,639,862	10,533,730	10,519,357
Public Utilities (unaffiliated)	17. United States				
	18. Canada				
	19. Other Countries				
	20. Totals				
Industrial and Miscellaneous and Credit Tenant Loans (unaffiliated)	21. United States	7,819,413	8,572,000	7,819,787	7,825,000
	22. Canada				
	23. Other Countries				
	24. Totals	7,819,413	8,572,000	7,819,787	7,825,000
Parent, Subsidiaries and Affiliates	25. Totals				
	26. Total Bonds	24,433,135	25,446,862	24,467,109	24,354,357
<b>PREFERRED STOCKS</b>					
Public Utilities (unaffiliated)	27. United States	266,890	266,890	240,000	
	28. Canada				
	29. Other Countries				
	30. Totals	266,890	266,890	240,000	
Banks, Trust and Insurance Companies (unaffiliated)	31. United States	3,105,860	3,105,880	2,999,375	
	32. Canada				
	33. Other Countries				
	34. Totals	3,105,860	3,105,880	2,999,375	
Industrial and Miscellaneous (unaffiliated)	35. United States	689,150	689,150	750,000	
	36. Canada	65,075	65,075	62,500	
	37. Other Countries				
	38. Totals	754,225	754,225	812,500	
Parent, Subsidiaries and Affiliates	39. Totals				
	40. Total Preferred Stocks	4,126,975	4,126,975	4,051,875	
<b>COMMON STOCKS</b>					
Public Utilities (unaffiliated)	41. United States				
	42. Canada				
	43. Other Countries				
	44. Totals				
Banks, Trust and Insurance Companies (unaffiliated)	45. United States	2,142,522	2,142,522	1,331,783	
	46. Canada				
	47. Other Countries				
	48. Totals	2,142,522	2,142,522	1,331,783	
Industrial and Miscellaneous (unaffiliated)	49. United States	738,429	738,429	41,142	
	50. Canada				
	51. Other Countries				
	52. Totals	738,429	738,429	41,142	
Parent, Subsidiaries and Affiliates	53. Totals	88,369,522	88,989,517	41,480,409	
	54. Total Common Stocks	91,870,473	91,870,466	42,863,334	
	55. Total Stocks	95,997,448	95,997,443	46,915,209	
	56. Total Bonds and Stocks	120,430,583	121,444,305	71,382,318	

(a) The aggregate value of bonds which are valued at other than actual fair value is \$ .....

**SCHEDULE D - VERIFICATION BETWEEN YEARS**

1. Book/adjusted carrying value of bonds and stocks, prior year	99,610,091	6. Foreign Exchange Adjustment:	
2. Cost of bonds and stocks acquired, Column 6, Part 3	20,344,800	6.1 Column 17, Part 1	
3. Increase (decreased) by adjustment:		6.2 Column 13, Part 2, Section 1	
3.1 Column 15, Part 1	(11,467)	6.3 Column 11, Part 2, Section 2	
3.2 Column 12, Part 2, Section 1	105,990	6.4 Column 11, Part 4	
3.3 Column 10, Part 2, Section 2	13,824,351	7. Book/adjusted carrying value at end of current period	120,430,583
3.4 Column 10, Part 4	(45,518)	8. Total valuation allowances	
4. Total gain (loss), Column 14, Part 4	13,875,326	9. Subtotal (Line 7 plus Line 8)	120,430,583
5. Deduct consideration for bonds and stocks disposed of Column 6, Part 4	13,655,062	10. Total nonadmitted amounts	
		11. Statement value of bonds and stocks, current period	120,430,583



ANNUAL STATEMENT FOR THE YEAR 2003 OF THE DONEGAL MUTUAL INSURANCE COMPANY

SCHEDULE D - PART 1A - SECTION 1

Quality and Maturity Distribution of All Bonds Owned December 31, at Book/Adjusted Carrying Values by Major Types of Issues and NAIC Designations

Quality Rating per the NAIC Designation	1 1 Year or Less	2 Over 1 Year Through 5 Years	3 Over 5 Years Through 10 Years	4 Over 10 Years Through 20 Years	5 Over 20 Years	6 Total Current Year	7 Column 6 as a % of Line 10.7	8 Total from Column 6 Prior Year	9 % From Column 7 Prior Year	10 Total Policy Traded	11 Total Policy Placed (a)
<b>1. U.S. Governments, Schedules D and DA (Group 1)</b>											
1.1 Class 1		3,999,728			2,076,423	6,076,151	16.9	5,949,184	20.0	6,076,151	
1.2 Class 2											
1.3 Class 3											
1.4 Class 4											
1.5 Class 5											
1.6 Class 6											
1.7 Totals		3,999,728			2,076,423	6,076,151	16.9	5,949,184	20.0	6,076,151	
<b>2. All Other Governments, Schedules D and DA (Group 2)</b>											
2.1 Class 1											
2.2 Class 2											
2.3 Class 3											
2.4 Class 4											
2.5 Class 5											
2.6 Class 6											
2.7 Totals											
<b>3. States, Territories and Possessions etc., Guaranteed, Schedules D and DA (Group 3)</b>											
3.1 Class 1			10,149			10,149		10,170		10,149	
3.2 Class 2											
3.3 Class 3											
3.4 Class 4											
3.5 Class 5											
3.6 Class 6											
3.7 Totals			10,149			10,149		10,170		10,149	
<b>4. Political Subdivisions of States, Territories and Possessions, Guaranteed, Schedules D and DA (Group 4)</b>											
4.1 Class 1											
4.2 Class 2											
4.3 Class 3											
4.4 Class 4											
4.5 Class 5											
4.6 Class 6											
4.7 Totals											
<b>5. Special Revenue and Special Assessment Obligations etc., Non-Guaranteed, Schedules D and DA (Group 5)</b>											
5.1 Class 1	4,266,987	5,783,644	477,292			10,527,923	29.3	7,081,840	23.8	10,527,923	
5.2 Class 2											
5.3 Class 3											
5.4 Class 4											
5.5 Class 5											
5.6 Class 6											
5.7 Totals	4,266,987	5,783,644	477,292			10,527,923	29.3	7,081,840	23.8	10,527,923	

ANNUAL STATEMENT FOR THE YEAR 2003 OF THE DONEGAL MUTUAL INSURANCE COMPANY

SCHEDULE D - PART 1A - SECTION 1 (continued)

Quality and Maturity Distribution of All Bonds Owned December 31, at Book/Adjusted Carrying Values by Major Types of Issues and NAIC Designations

	1	2	3	4	5	6	7	8	9	10	11
	1 Year or Less	Over 1 Year Through 5 Years	Over 5 Years Through 10 Years	Over 10 Years Through 20 Years	Over 20 Years	Total Current Year	Column 6 as a % of Line 10.7	Total from Column 6 Prior Year	% From Column 7 Prior Year	Total Publicly Traded	Total Privately Placed (a)
6. Public Utilities (Unaffiliated), Schedules D and DA (Group 6)											
6.1 Class 1											
6.2 Class 2											
6.3 Class 3											
6.4 Class 4											
6.5 Class 5											
6.6 Class 6											
6.7 Totals											
7. Industrial and Miscellaneous (Unaffiliated), Schedules D and DA (Group 7)											
7.1 Class 1	12,698,357	4,943,658	1,759,417			19,301,832	53.7	16,615,219	55.8	19,301,832	
7.2 Class 2								99,690	0.3		
7.3 Class 3											
7.4 Class 4											
7.5 Class 5											
7.6 Class 6											
7.7 Totals	12,698,357	4,943,658	1,759,417			19,301,832	53.7	16,715,049	56.2	19,301,832	
8. Credit Tenant Loans, Schedules D and DA (Group 8)											
8.1 Class 1											
8.2 Class 2											
8.3 Class 3											
8.4 Class 4											
8.5 Class 5											
8.6 Class 6											
8.7 Totals											
9. Parent, Subsidiaries and Affiliates, Schedules D and DA (Group 9)											
9.1 Class 1											
9.2 Class 2											
9.3 Class 3											
9.4 Class 4											
9.5 Class 5											
9.6 Class 6											
9.7 Totals											



**SCHEDULE D - PART 1A - SECTION 2**

Maturity Distribution of All Bonds Owned December 31, At Book/Adjusted Carrying Values by Major Type and Subtype of Issues

Distribution by Type	1 1 Year or Less	2 Over 1 Year Through 5 Years	3 Over 5 Years Through 10 Years	4 Over 10 Years Through 20 Years	5 Over 20 Years	6 Total Current Year	7 Column 6 as a % of Line 10.7	8 Total From Column 6 Prior Year	9 % From Column 7 Prior Year	10 Total Publicly Traded	11 Total Privately Placed
<b>1. U.S. Governments, Schedules D and DA (Group 1)</b>											
1.1 Issuer Obligations		3,999,228			2,016,423	6,015,651	16.9	5,949,184	20.0	6,015,651	
1.2 Single Class Mortgage-Backed/Asset-Backed Securities		3,999,228			2,016,423	6,015,651	16.9	5,949,184	20.0	6,015,651	
1.7 Totals		3,999,228			2,016,423	6,015,651		5,949,184		6,015,651	
<b>2. All Other Governments, Schedules D and DA (Group 2)</b>											
2.1 Issuer Obligations											
2.2 Single Class Mortgage-Backed/Asset-Backed Securities											
<b>MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:</b>											
2.3 Defined											
2.4 Other											
<b>MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:</b>											
2.5 Defined											
2.6 Other											
2.7 Totals											
<b>3. States, Territories and Possessions, Guaranteed, Schedules D and DA (Group 3)</b>											
3.1 Issuer Obligations			10,148			10,148		10,170		10,148	
3.2 Single Class Mortgage-Backed/Asset-Backed Securities			10,148			10,148		10,170		10,148	
<b>MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:</b>											
3.3 Defined											
3.4 Other											
<b>MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:</b>											
3.5 Defined											
3.6 Other											
3.7 Totals			10,148			10,148		10,170		10,148	
<b>4. Political Subdivisions of States, Territories and Possessions, Guaranteed, Schedules D and DA (Group 4)</b>											
4.1 Issuer Obligations											
4.2 Single Class Mortgage-Backed/Asset-Backed Securities											
<b>MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:</b>											
4.3 Defined											
4.4 Other											
<b>MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:</b>											
4.5 Defined											
4.6 Other											
4.7 Totals											
<b>5. Special Revenue and Special Assessment Obligations etc., Non-Guaranteed, Schedules D and DA (Group 5)</b>											
5.1 Issuer Obligations	3,665,741	3,780,545				7,446,286	20.6	4,453,875	15.0	7,446,286	
5.2 Single Class Mortgage-Backed/Asset-Backed Securities	621,266	2,623,089	477,292			3,721,657	8.7	2,627,566	8.8	3,121,657	
<b>MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:</b>											
5.3 Defined											
5.4 Other											
<b>MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:</b>											
5.5 Defined											
5.6 Other											
5.7 Totals	4,286,987	5,783,644	477,292			10,527,923	29.3	7,081,940	23.8	10,527,923	

ANNUAL STATEMENT FOR THE YEAR 2003 OF THE DONEGAL MUTUAL INSURANCE COMPANY

**SCHEDULE D - PART 1A - SECTION 2 (continued)**

Maturity Distribution of All Bonds Owned December 31, At Book/Adjusted Carrying Values by Major Type and Subtype of Issues

Distribution by Type	1 1 Year or Less	2 Over 1 Year Through 5 Years	3 Over 5 Years Through 10 Years	4 Over 10 Years Through 20 Years	5 Over 20 Years	6 Total Current Year	7 Column 6 as a % of Line 10, 7	8 Total From Column 6 Prior Year	9 % From Column 7 Prior Year	10 Total Publicly Traded	11 Total Priority Placed
<b>6. Public Utilities (Unaffiliated), Schedules D and DA (Group 6)</b>											
6.1 Issuer Obligations											
6.2 Single Class Mortgage-Backed/Asset-Backed Securities											
<b>MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:</b>											
6.3 Defined											
6.4 Other											
<b>MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:</b>											
6.5 Defined											
6.6 Other											
6.7 Totals											
<b>7. Industrial and Miscellaneous (Unaffiliated), Schedules D and DA (Group 7)</b>											
7.1 Issuer Obligations	12,888,357	4,943,058	1,750,417			19,301,832	53.7	16,715,049	56.2	19,301,832	
7.2 Single Class Mortgage-Backed/Asset-Backed Securities											
<b>MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:</b>											
7.3 Defined											
7.4 Other											
<b>MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:</b>											
7.5 Defined											
7.6 Other											
7.7 Totals	12,888,357	4,943,058	1,750,417			19,301,832	53.7	16,715,049	56.2	19,301,832	
<b>8. Credit Tenant Loans, Schedules D and DA (Group 8)</b>											
8.1 Issuer Obligations											
8.7 Totals											
<b>9. Parent, Subsidiaries and Affiliates, Schedules D and DA (Group 9)</b>											
9.1 Issuer Obligations											
9.2 Single Class Mortgage-Backed/Asset-Backed Securities											
<b>MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:</b>											
9.3 Defined											
9.4 Other											
<b>MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:</b>											
9.5 Defined											
9.6 Other											
9.7 Totals											

**SCHEDULE D - PART 1A - SECTION 2 (continued)**

Maturity Distribution of All Bonds Owned December 31, At Book/Adjusted Carrying Values by Major Type and Subtype of Issues

	1	2	3	4	5	6	7	8	9	10	11
	1 Year or Less	Over 1 Year Through 5 Years	Over 5 Years Through 10 Years	Over 10 Years Through 20 Years	Over 20 Years	Total Current Year	Column 6 as a % of Line 10.7	Total From Column 6 Prior Year	% From Column 7 Prior Year	Total Publicly Traded	Total Privately Placed
<b>10. Total Bonds Current Year</b>											
10.1 Issuer Obligations	16,254,098	12,702,831	1,780,955		2,076,423	32,759,917	91.3	XXX	XXX	32,759,917	XXX
10.2 Single Class Mortgage-Backed/Asset-Backed Securities	621,246	2,623,089	477,292			3,121,627	8.7	XXX	XXX	3,121,627	XXX
<b>MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:</b>											
10.3 Defined								XXX	XXX		
10.4 Other								XXX	XXX		
<b>MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:</b>											
10.5 Defined								XXX	XXX		
10.6 Other								XXX	XXX		
10.7 Totals	16,875,344	14,725,900	2,258,247		2,076,423	35,915,554	100.0	XXX	XXX	35,915,554	XXX
10.8 Line 10.7 as a % of Column 6	47.0	41.0	6.2		5.8	100.0	XXX	XXX	XXX	100.0	XXX
<b>11. Total Bonds Prior Year</b>											
11.1 Issuer Obligations	13,988,081	7,020,233	3,531,988		2,077,966	XXX	XXX	27,128,278	91.2	27,128,278	XXX
11.2 Single Class Mortgage-Backed/Asset-Backed Securities	554,512	1,066,329	267,124			XXX	XXX	2,627,965	8.8	2,627,965	XXX
<b>MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:</b>											
11.3 Defined						XXX	XXX				
11.4 Other						XXX	XXX				
<b>MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:</b>											
11.5 Defined						XXX	XXX				
11.6 Other						XXX	XXX				
11.7 Totals	14,542,593	9,326,762	3,799,112		2,077,966	XXX	XXX	29,756,243	100.0	29,756,243	XXX
11.8 Line 11.7 as a % of Column 6	48.9	31.5	12.8		7.9	XXX	XXX	100.0	XXX	100.0	XXX
<b>12. Total Publicly Traded Bonds</b>											
12.1 Issuer Obligations	16,254,098	12,702,831	1,780,955		2,076,423	32,759,917	91.3	27,128,278	91.2	32,759,917	XXX
12.2 Single Class Mortgage-Backed/Asset-Backed Securities	621,246	2,623,089	477,292			3,121,627	8.7	2,627,965	8.8	3,121,627	XXX
<b>MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:</b>											
12.3 Defined											XXX
12.4 Other											XXX
<b>MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:</b>											
12.5 Defined											XXX
12.6 Other											XXX
12.7 Totals	16,875,344	14,725,900	2,258,247		2,076,423	35,915,554	100.0	29,756,243	100.0	35,915,554	XXX
12.8 Line 12.7 as a % of Column 6	47.0	41.0	6.2		5.8	100.0	XXX	XXX	XXX	100.0	XXX
12.9 Line 12.7 as a % of Line 10.7, Column 6, Section 10	47.0	41.0	6.2		5.8	100.0	XXX	XXX	XXX	100.0	XXX
<b>13. Total Privately Placed Bonds</b>											
13.1 Issuer Obligations										XXX	XXX
13.2 Single Class Mortgage-Backed/Asset-Backed Securities										XXX	XXX
<b>MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:</b>											
13.3 Defined										XXX	XXX
13.4 Other										XXX	XXX
<b>MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:</b>											
13.5 Defined										XXX	XXX
13.6 Other										XXX	XXX
13.7 Totals										XXX	XXX
13.8 Line 13.7 as a % of Column 6										XXX	XXX
13.9 Line 13.7 as a % of Line 10.7, Column 6, Section 10										XXX	XXX

**SCHEDULE DA - PART 2**

Verification of SHORT-TERM INVESTMENTS Between Years

	1	2	3	4	5
	Total	Bonds	Mortgage Loans	Other Short-Term Investment Assets (a)	Investments in Parent, Subsidiaries and Affiliates
1. Book/adjusted carrying value, prior year .....	8,300,868	8,300,868			
2. Cost of short-term investments acquired .....	173,784,061	173,784,061			
3. Increase (decrease) by adjustment .....					
4. Increase (decrease) by foreign exchange adjustment .....					
5. Total profit (loss) on disposal of short-term investments .....	171,202,510	171,202,510			
6. Consideration received on disposal of short-term investments .....	11,482,419	11,482,419			
7. Book/adjusted carrying value, current year .....	11,482,419	11,482,419			
8. Total valuation allowance .....					
9. Subtotal (Line 7 plus Line 8) .....	11,482,419	11,482,419			
10. Total nonadmitted amounts .....					
11. Statement value (Line 9 minus Line 10) .....	11,482,419	11,482,419			
12. Income collected during year .....	68,159	68,159			
13. Income earned during year .....	71,341	71,341			

(a) Indicate the category of such assets, for example, joint ventures, transportation equipment .....

ANNUAL STATEMENT FOR THE YEAR 2003 OF THE DONEGAL MUTUAL INSURANCE COMPANY

SCHEDULE D - PART 1A - SECTION 2 (continued)

Maturity Distribution of All Bonds Owned December 31, At Book/Adjusted Carrying Values by Major Type and Subtype of Issues

Distribution by Type	1 1 Year or Less	2 Over 1 Year Through 5 Years	3 Over 5 Years Through 10 Years	4 Over 10 Years Through 20 Years	5 Over 20 Years	6 Total Column Year	7 Column 6 as a % of Line 10.7	8 Total From Column 6 Prior Year	9 % From Column 7 Prior Year	10 Total Priority Traded	11 Total Priority Placed
<b>10. Total Bonds Current Year</b>											
10.1 Issuer Obligations	16,254,098	12,102,331	1,780,565		2,076,423	32,793,917	91.3	XXX	XXX	32,793,917	XXX
10.2 Single Class Mortgage-Backed/Asset-Backed Securities	621,246	2,023,059	477,292			3,121,637	8.7	XXX	XXX	3,121,637	XXX
10.3 Multi-Class Residential Mortgage-Backed Securities								XXX	XXX		XXX
10.4 Defined								XXX	XXX		XXX
10.5 Other								XXX	XXX		XXX
10.6 Multi-Class Commercial Mortgage-Backed/Asset-Backed Securities								XXX	XXX		XXX
10.7 Totals	16,875,344	14,125,390	2,257,857		2,076,423	35,915,554	100.0	XXX	XXX	35,915,554	XXX
10.8 Line 10.7 as a % of Column 6	47.0	41.0	6.2		5.8	100.0	XXX	XXX	XXX	100.0	XXX
<b>11. Total Bonds Prior Year</b>											
11.1 Issuer Obligations	13,998,061	7,520,223	3,531,993		2,077,866	XXXX	XXX	27,128,278	91.2	27,128,278	XXX
11.2 Single Class Mortgage-Backed/Asset-Backed Securities	554,312	1,906,529	267,174			XXXX	XXX	2,677,965	8.8	2,677,965	XXX
11.3 Multi-Class Residential Mortgage-Backed Securities						XXXX	XXX				XXX
11.4 Defined						XXXX	XXX				XXX
11.5 Other						XXXX	XXX				XXX
11.6 Multi-Class Commercial Mortgage-Backed/Asset-Backed Securities						XXXX	XXX				XXX
11.7 Totals	14,552,373	9,426,752	3,799,167		2,077,866	XXXX	XXX	29,758,243	100.0	29,758,243	XXXX
11.8 Line 11.7 as a % of Column 8	46.3	31.3	9.3		7.0	XXX	XXX	100.0	XXX	100.0	XXX
<b>12. Total Publicly Traded Bonds</b>											
12.1 Issuer Obligations	16,754,088	12,702,831	1,780,565		2,076,423	32,793,917	91.3	XXX	XXX	32,793,917	XXX
12.2 Single Class Mortgage-Backed/Asset-Backed Securities	621,246	2,023,059	477,292			3,121,637	8.7	XXX	XXX	3,121,637	XXX
12.3 Multi-Class Residential Mortgage-Backed Securities								XXX	XXX		XXX
12.4 Defined								XXX	XXX		XXX
12.5 Other								XXX	XXX		XXX
12.6 Multi-Class Commercial Mortgage-Backed/Asset-Backed Securities								XXX	XXX		XXX
12.7 Totals	16,875,344	14,125,390	2,257,857		2,076,423	35,915,554	100.0	XXX	XXX	35,915,554	XXX
12.8 Line 12.7 as a % of Column 6	47.0	41.0	6.2		5.8	100.0	XXX	XXX	XXX	100.0	XXX
12.9 Line 12.7 as a % of Line 10.7, Column 6, Section 10	47.0	41.0	6.2		5.8	100.0	XXX	XXX	XXX	100.0	XXX
<b>13. Total Priority Placed Bonds</b>											
13.1 Issuer Obligations										XXX	XXX
13.2 Single Class Mortgage-Backed/Asset-Backed Securities										XXX	XXX
13.3 Multi-Class Residential Mortgage-Backed Securities										XXX	XXX
13.4 Defined										XXX	XXX
13.5 Other										XXX	XXX
13.6 Multi-Class Commercial Mortgage-Backed/Asset-Backed Securities										XXX	XXX
13.7 Totals										XXX	XXX
13.8 Line 13.7 as a % of Column 6										XXX	XXX
13.9 Line 13.7 as a % of Line 10.7, Column 6, Section 10										XXX	XXX



ANNUAL STATEMENT FOR THE YEAR 2003 OF THE DONEGAL MUTUAL INSURANCE COMPANY

**SCHEDULE DA - PART 2**

Verification of SHORT-TERM INVESTMENTS Between Years

	1	2	3	4	5
	Total	Bonds	Mortgage Loans	Other Short-Term Investment Assets (a)	Investments in Parent Subsidiaries and Affiliates
1. Book/adjusted carrying value, prior year	8,900,888	8,900,888			
2. Cost of short-term investments acquired	173,784,061	173,784,061			
3. Increase (decrease) by adjustment					
4. Increase (decrease) by foreign exchange adjustment					
5. Total profit (loss) on disposal of short-term investments					
6. Consideration received on disposal of short-term investments	171,202,510	171,202,510			
7. Book/adjusted carrying value, current year	11,482,419	11,482,419			
8. Total valuation allowance					
9. Subtotal (Line 7 plus Line 8)	11,482,419	11,482,419			
10. Total nonadmitted amounts					
11. Statement value (Line 9 minus Line 10)	11,482,419	11,482,419			
12. Income collected during year	89,159	89,159			
13. Income earned during year	71,941	71,941			

(a) Indicate the category of such assets, for example, joint ventures, transportation equipment.

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Schedule DB, Part A, Verification Between Years  
**NONE**

Schedule DB, Part B, Verification Between Years  
**NONE**

**Page 37**

Schedule DB, Part C, Verification Between Years  
**NONE**

Schedule DB, Part D, Verification Between Years  
**NONE**

Schedule DB, Part E, Verification of Statement and Fair Values  
**NONE**

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Sch. DB, Pt. F, Sn. 1, Summary Replicated (Syn.) Assets Open  
**NONE**

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Sch. DB, Pt. F, Sn. 2, Reconciliation Replicated (Syn.) Assets  
**NONE**

ANNUAL STATEMENT FOR THE YEAR 2003 OF THE DONEGAL MUTUAL INSURANCE COMPANY

SCHEDULE F - PART 1

Assumed Reinsurance as of December 31, Current Year (000 Omitted)

1 Federal ID Number	2 NAIC Company Code	3 Name of Reinsured	4 Domiciliary Jurisdiction	5 Assumed Premium	Reinsurance On			8 Column 6 plus Column 7	9 Contingent Commissions Payable	10 Assumed Premiums Receivable	11 Unearned Premium	12 Funds Held By or Deposited With Reinsured Companies	13 Letters of Credit Pledged	14 Amount of Assets Pledged or Compensating Balances to Secure Letters of Credit
					6 Paid Losses and Loss Adjustment Expenses	7 Open Case Losses and LAE	7 Open Case Losses and LAE							
Affiliates - U.S. Intercompany Pooling														
22-243026	Z2986	ATLANTIC STATES INSURANCE COMPANY	PENNSYLVANIA	59,638	2,859	42,192	45,051	4,491	28,952	28,952				
0169988		Subtotal - U.S. Intercompany Pooling		59,638	2,859	42,192	45,051	4,491	28,952	28,952				
Affiliates - U.S. Non-Pool														
54-006765	Z6377	SOUTHERN INSURANCE COMPANY OF VIRGINIA	VIRGINIA	59,628	1,327	22,495	23,732	174	28,554	28,554				
0299956		Subtotal - U.S. Non-Pool		59,628	1,327	22,495	23,732	174	28,554	28,554				
0469989		Subtotal - Affiliates		119,266	4,186	64,687	68,783	4,664	55,506	55,506				
9999999 - TOTAL - Schedule F, Part 1				119,266	4,186	64,687	68,783	4,664	55,506	55,506				

**SCHEDULE F - PART 2**

Premium Portfolio Reinsurance Effected or (Cancelled) during Current Year

1 Federal ID Number	2 NAIC Company Code	3 Name of Company	4 Date of Contract	5 Original Premium	6 Reinsurance Premium
------------------------------	------------------------------	----------------------	--------------------------	--------------------------	-----------------------------

**NONE**

ANNUAL STATEMENT FOR THE YEAR 2003 OF THE DONEGAL MUTUAL INSURANCE COMPANY

SCHEDULE F - PART 3

Ceded Reinsurance as of December 31, Current Year (000 Omitted)

1	2	3	4	5	Reinsurance Recoverable On							Reinsurance Payable			18			
					6	7	8	9	10	11	12	13	14	15		16	17	
Federal ID Number	NAIC Company Code	Name of Reinsurer	Domestic Jurisdiction	Reinsurance Contracts Ceding 75% or More of Direct Premiums Written	Reinsurance Premiums Ceded	Paid Losses	Paid LAE	Known Case Loss Reserves	Known Case LAE Reserves	IBNR Loss Reserves	IBNR LAE Reserves	Unearned Premiums	Contingent Commissions	Column 7 through Column 14 Totals	Ceded Balances Payable	Other Amounts Due to Reinsurers	Net Amount Recoverable From Reinsurers (16 + 17)	
23-743436	ZF56	ATLANTIC STATES INSURANCE COMPANY	PENNSYLVANIA	158,162	8,202	629	88,573	11,040	12,841	77,718	199,068	11,838	197,100					
0195999	Subtotal - Authorized - Affiliates - U.S. Intercountry Pooling			158,162	8,202	629	88,573	11,040	12,841	77,718	199,068	11,838	197,100					
54-009716	ZF56	SOUTHERN INSURANCE COMPANY OF VIRGINIA	VIRGINIA	48,885			15,648	3,528	2,086	25,834	47,218							
0296999	Subtotal - Authorized - Affiliates - U.S. Non-Pool			48,885			15,648	3,528	2,086	25,834	47,218							
9499999	Subtotal - Authorized - Affiliates			207,047	8,202	629	104,221	14,568	14,927	103,552	246,286	11,838	244,448					
13-624125	1027	AMERICAN REINSURANCE COMPANY	NEW JERSEY	833	475	59	914	465		388	1,945	41						
36-214988	3389	DORINGO REINSURANCE COMPANY	MICHIGAN	3,384	371	41	2,185	438		322	2,919	199						
13-207100	Z039	GENERAL REINSURANCE CORPORATION	CONNECTICUT	249	97	74	4,370	70		41	5,638	387						
36-083665	Z102	GRAC REINSURANCE CORPORATION	MISSOURI	6,727	751	14	4,370	649		158	5,638	387						
36-008680	Z102	HARTFORD STEAM BOILER INSURANCE COMPANY	CONNECTICUT	273	371	41	2,185	438		322	2,919	199						
28-123290	2023	ERIE INSURANCE GROUP	PENNSYLVANIA	3,384	371	41	2,185	438		322	2,919	199						
12-003535	Z308	SWISS REINSURANCE AMERICA CORPORATION	NEW YORK	6,312	271	12	1,830	6		4	4,211	311						
02-000000	Other U.S. Unaffiliated Insurers (Other \$100,000)			13	90	6	516			1,287	10,819	408						
0389999	Subtotal - Authorized - Other U.S. Unaffiliated Insurers			20,185	2,182	232	12,217	465		388	1,945	41						
AA-3194139	0000	AXIS SPECIALTY LIMITED	BERMUDA		476	41	465				882							
AA-3194128	0000	MONTPELLIER REINSURANCE LIMITED	BERMUDA		438	29	438				925							
0683886	Subtotal - Authorized - Other Non-U.S. Insurers				914	70	903				1,907							
0683886	Subtotal - Authorized			271,192	11,318	931	117,341	14,960	16,224	106,268	267,942	11,490	255,452					
1899999	Subtotal - Authorized and Unauthorized			271,192	11,318	931	117,341	14,960	16,224	106,268	267,942	11,490	255,452					
9999999	TOTAL			271,192	11,318	931	117,341	14,960	16,224	106,268	267,942	11,490	255,452					

NOTE: Report the five largest provisional commission rates included in the cedant's reinsurance treaties. The commission rate to be reported is by contract with ceded premium in excess of \$50,000.

1)	2)	3)	4)	5)	1		2		3	
					Name of Company	Commission Rate	Commission Rate	Ceded Premium	Commission Rate	Ceded Premium
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....

**SCHEDULE F - PART 4**

Aging of Ceded Reinsurance as of December 31, Current Year (000 Omitted)

1 Federal ID Number	2 NAIC Company Code	3 Name of Reinsurer	4 Demographic Description	5 Overdue						9 Over 120 Days	10 Total Overdue Columns 6 + 7 + 8 + 9	11 Total Due Column 5 plus Column 10	12 Percentage Overdue Column 10 divided by Column 11	13 Percentage more Than 120 Days Overdue Column 9 divided by Column 11
				Reinsurance Recoverable on Paid Losses and Paid Loss Adjustment Expenses										
				6 1 to 29 Days	7 30 - 59 Days	8 60 - 90 Days								
				Current										
Authorized - Affiliates - U.S. Intercompany Pooling														
23-243006	Z266	ATLANTIC STATES INSURANCE COMPANY	PENNSYLVANIA	8,831						8,831				
6196999	Subtotal - Authorized - Affiliates - U.S. Intercompany Pooling			8,831						8,831				
0496999 - Subtotal - Authorized - Affiliates														
Authorized - Other U.S. Unaffiliated Insurers														
13-424125	1927	AMERICAN REINSURANCE COMPANY	NEW JERSEY	533						533				
33-214398	3499	DORINCO REINSURANCE COMPANY	MICHIGAN	412						412				
13-2673100	Z209	GENERAL REINSURANCE CORPORATION	CONNECTICUT	97						97				
33-662595	Z202	GMAC REINSURANCE CORPORATION	MISSOURI	825						825				
25-1222960	Z673	ERIE INSURANCE GROUP	PENNSYLVANIA	412						412				
13-1675535	Z594	SWISS REINSURANCE AMERICA CORPORATION	NEW YORK	39						39				
		Other U.S. Unaffiliated Ins. <\$100,000		96						96				
0369899	Subtotal - Authorized - Other U.S. Unaffiliated Insurers			2,414						2,414				
Authorized - Other Non-U.S. Insurers														
AA-319459	0000	AXIS SPECIALTY LIMITED	BERMUDA	577						577				
AA-319429	0000	MONTPELIER REINSURANCE LIMITED	BERMUDA	487						487				
0696999	Subtotal - Authorized - Other Non-U.S. Insurers			1,064						1,064				
0996999 - Subtotal - Authorized														
1996999	Subtotal - Authorized and Unauthorized			12,249						12,249				
9996999	TOTAL - Schedule F, Part 4			12,249						12,249				

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Sch. F, Pt. 5, Provision for Unauthorized Reinsurance  
**NONE**

**Page 45**

Sch. F, Pt. 6, Provision for Overdue Authorized Reinsurance  
**NONE**

**Page 46**

Sch. F, Pt. 7, Provision for Overdue Reinsurance  
**NONE**

**SCHEDULE F - PART 8**

Restatement of Balance Sheet to Identify Net Credit for Reinsurance

	1	2	3
	As Reported (Net of Ceded)	Restatement Adjustments	Restated (Gross of Ceded)
<b>ASSETS</b> (Page 2, Column 3)			
1. Cash and invested assets (Line 10) .....	159,291,922		159,291,922
2. Premiums and considerations (Line 12) .....	36,900,321		36,900,321
3. Reinsurance recoverable on loss and loss adjustment expense payments (Line 13.1) .....	12,249,037	(12,249,037)	
4. Funds held by or deposited with reinsured companies (Line 13.2) .....			
5. Other assets .....	6,110,194		6,110,194
6. Net amount recoverable from reinsurers .....		264,422,962	264,422,962
7. Totals (Line 26) .....	214,551,474	252,173,925	466,725,399
<b>LIABILITIES</b> (Page 3)			
8. Losses and loss adjustment expenses (Line 1 through Line 3) .....	66,521,424	157,395,922	223,917,346
9. Taxes, expenses, and other obligations (Line 4 through Line 8) .....	16,240,764		16,240,764
10. Unearned premiums (Line 9) .....	33,335,291	106,268,438	139,603,729
11. Advance premiums (Line 10) .....			
12. Dividends declared and unpaid (Line 11.1 and Line 11.2) .....	615,000		615,000
13. Ceded reinsurance premiums payable (net of ceded commissions) (Line 12) .....	11,490,435	(11,490,435)	
14. Funds held by company under reinsurance treaties (Line 13) .....			
15. Amounts withheld or retained by company for account of others (Line 14) .....	869,035		869,035
16. Provision for reinsurance (Line 16) .....			
17. Other liabilities (Line 15 and Line 17 through Line 23) .....	568,019		568,019
18. Total liabilities excluding protected cell business (Line 26 minus Line 25) .....	129,659,968	252,173,925	381,833,893
19. Surplus as regards policyholders (Line 35) .....	84,891,506	X X X	84,891,506
20. Totals (Line 36) .....	214,551,474	252,173,925	466,725,399

NOTE: Is the restatement of this exhibit the result of grossing up balances ceded to affiliates under 100 percent reinsurance or pooling arrangements? Yes (X) No ( )

If yes, give full explanation:

The Company has entered into a retrocessional with Southern Insurance Company of Virginia.

.....  
 .....  
 .....  
 .....



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Sch. H, Accident and Health Exhibit, Part 1  
**NONE**

**Page 49**

Sch. H, Accident and Health Exhibit, Part 2  
**NONE**

Sch. H, Accident and Health Exhibit, Part 3  
**NONE**

Sch. H, Accident and Health Exhibit, Part 4  
**NONE**

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Sch. H, Pt. 5, Health Claims  
**NONE**

SCHEDULE P - ANALYSIS OF LOSSES AND LOSS EXPENSES

SCHEDULE P - PART 1 - SUMMARY

(\$000 Omitted)

Years in Which Premiums Were Earned and Losses Were Incurred	Premiums Earned			Loss and Loss Expense Payments							12 Number of Claims Reported - Direct and Assumed	
	1 Direct and Assumed	2 Ceded	3 Net (Columns 1-2)	Loss Payments		Defense and Cost Containment Payments		Adjusting and Other Payments		10 Salvage and Subrogation Received		11 Total Net Paid (Columns 4-5 + 6-7 + 8-9)
				4 Direct and Assumed	5 Ceded	6 Direct and Assumed	7 Ceded	8 Direct and Assumed	9 Ceded			
1. Prior	XXX	XXX	XXX	1,151	1,282	83	82	72	18	34	(76)	XXX
2. 1994	121,500	76,033	45,267	90,445	81,566	7,998	5,473	3,144	36	1,440	34,512	XXX
3. 1995	135,870	84,633	51,237	69,280	41,641	6,936	4,258	3,375	86	1,356	33,606	XXX
4. 1996	154,821	107,792	47,029	101,357	69,371	9,210	6,414	3,870	142	1,619	38,510	XXX
5. 1997	166,983	117,405	49,578	86,856	60,221	8,409	5,771	4,117	294	1,522	33,096	XXX
6. 1998	173,180	121,846	51,334	93,609	61,792	8,811	4,476	4,535	348	1,520	38,339	XXX
7. 1999	184,729	129,752	54,977	104,687	71,714	6,384	4,284	5,337	722	1,889	39,688	XXX
8. 2000	198,887	144,358	54,529	108,531	77,810	4,769	3,233	6,739	2,225	1,601	36,752	XXX
9. 2001	232,965	177,104	55,761	111,258	83,810	4,089	2,952	6,597	2,243	1,450	32,938	XXX
10. 2002	254,494	195,673	58,821	109,075	81,720	2,545	1,667	5,846	1,815	1,655	32,264	XXX
11. 2003	282,850	217,539	65,311	96,441	72,355	1,433	522	5,421	1,975	963	28,403	XXX
12. Totals	XXX	XXX	XXX	972,690	683,322	58,638	39,112	49,043	9,904	15,043	348,033	XXX

13 Direct and Assumed	14 Ceded	15 Direct and Assumed	16 Ceded	17 Direct and Assumed	18 Ceded	19 Direct and Assumed	20 Ceded	21 Direct and Assumed	22 Ceded	23 Salvage and Subrogation Anticipated	24 Total Net Losses and Expenses Unpaid	25 Number of Claims Outstanding - Direct & Assumed												
													Losses Unpaid				Defense and Cost Containment Unpaid				Adjusting and Other Unpaid			
													Case Basis		Bulk + IBNR		Case Basis		Bulk + IBNR		21		22	
													26		27		29		30		32		33	
1.	2,371	1,856				168	90	80	37		648	XXX												
2.	391	291				66	49	20	12		125	XXX												
3.	992	806				49	25	44	27		216	XXX												
4.	4,158	3,130				660	403	248	158		1,275	XXX												
5.	2,905	2,171				311	211	180	116		808	XXX												
6.	5,223	4,042				823	565	521	319		2,643	XXX												
7.	10,520	6,970				1,218	817	768	459		4,065	XXX												
8.	16,127	10,453	500	344		2,267	1,524	1,358	822		7,129	XXX												
9.	27,223	18,831	1,167	847		3,739	2,594	2,312	1,522		10,647	XXX												
10.	38,520	28,860	2,479	1,922		4,908	3,490	3,087	2,095		13,828	XXX												
11.	53,582	39,952	15,555	11,847		8,687	6,456	4,836	3,304		21,081	XXX												
12.	163,600	117,342	19,701	14,960		22,768	16,224	13,482	8,871		62,335	XXX												

1 Direct and Assumed	2 Ceded	3 Net	Loss and Loss Expense Percentage (Incurred/Premiums Earned)			Nontabular Discount		34 Inter-Company Pooling Participation Percentage	Net Balance Sheet Reserves After Discount	
			29 Direct and Assumed	30 Ceded	31 Net	32 Loss	33 Loss Expense		35 Losses Unpaid	36 Loss Expenses Unpaid
1.	XXX	XXX	XXX	XXX	XXX			XXX	515	131
2.	102,064	67,427	34,637	84.1	88.7	76.5		40.0	40.0	25
3.	80,667	46,843	33,824	59.4	55.3	68.0		40.0	156	32
4.	119,403	79,618	39,785	77.1	73.9	84.6		35.0	1,028	247
5.	102,778	63,784	38,994	61.5	58.6	68.6		35.0	734	164
6.	112,524	71,542	40,982	65.0	58.7	79.8		35.0	2,163	450
7.	128,699	84,946	43,753	69.7	65.5	79.8		35.0	3,356	799
8.	146,272	95,391	43,881	70.5	66.9	80.5		35.0	5,850	1,279
9.	156,385	112,799	43,586	67.2	63.7	78.2		30.0	6,712	1,935
10.	187,461	121,589	45,872	65.8	62.1	76.0		30.0	11,217	2,411
11.	185,915	136,451	49,464	65.7	62.7	75.7		30.0	17,316	3,743
12.	XXX	XXX	XXX	XXX	XXX	XXX		XXX	51,199	11,136

Note: Parts 2 and 4 are gross of all discounting, including tabular discounting. Part 1 is gross of only nontabular discounting, which is reported in Columns 32 and 33 of Part 1. The tabular discount, if any, is reported in the Notes to Financial Statements which will reconcile Part 1 with Parts 2 and 4.

**SCHEDULE P - PART 2 - SUMMARY**

Years in Which Losses Were Incurred	INCURRED NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)										DEVELOPMENT	
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003	11 One Year	12 Two Year
1. Prior									463	463	463	
2. 1994	34,234	33,272	33,254	33,791	32,723	31,959	31,660	31,591	31,594	31,521	(73)	(70)
3. 1995	XXX	33,229	33,116	33,768	32,940	31,553	31,090	30,855	30,672	30,516	(154)	(337)
4. 1996	XXX	XXX	36,682	36,304	36,657	36,881	35,876	36,149	35,982	35,967	(15)	(182)
5. 1997	XXX	XXX	XXX	29,939	30,939	31,130	31,198	30,385	29,984	30,107	113	(278)
6. 1998	XXX	XXX	XXX	XXX	33,868	35,399	35,992	36,858	36,920	36,593	(327)	(265)
7. 1999	XXX	XXX	XXX	XXX	XXX	35,569	37,735	38,289	39,586	38,831	(755)	(438)
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	34,433	37,018	38,370	38,841	471	1,823
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	35,369	37,701	38,442	741	3,073
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	40,349	40,869	520	XXX
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	44,486	XXX	XXX
											521	3,326

**SCHEDULE P - PART 3 - SUMMARY**

Years in Which Losses Were Incurred	CUMULATIVE PAID NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)										11	12
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003	Number of Claims Closed With Loss Payment	Number of Claims Closed Without Loss Payment
1. Prior	0 0 0									(130)	XXX	XXX
2. 1994	16,795	23,468	25,861	28,097	29,617	30,393	30,971	31,252	31,323	31,464	XXX	XXX
3. 1995	XXX	15,154	21,874	24,828	26,925	28,505	29,417	29,914	30,150	30,317	XXX	XXX
4. 1996	XXX	XXX	20,900	27,125	29,680	31,910	32,959	33,670	34,424	34,782	XXX	XXX
5. 1997	XXX	XXX	XXX	16,236	21,818	24,103	26,304	28,027	28,985	29,273	XXX	XXX
6. 1998	XXX	XXX	XXX	XXX	19,384	25,607	28,520	31,089	33,042	34,152	XXX	XXX
7. 1999	XXX	XXX	XXX	XXX	XXX	19,938	26,714	30,167	33,277	35,073	XXX	XXX
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	19,428	28,320	29,699	32,248	XXX	XXX
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	18,425	24,809	28,585	XXX	XXX
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	21,341	28,233	XXX	XXX
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	24,957	XXX	XXX

**SCHEDULE P - PART 4 - SUMMARY**

Years in Which Losses Were Incurred	BULK AND IBNR RESERVES ON NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)									
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003
1. Prior										78
2. 1994	4,677	1,694	1,218	981	377	184	85	45	38	17
3. 1995	XXX	5,420	1,842	1,661	945	419	198	125	62	16
4. 1996	XXX	XXX	4,794	1,469	1,150	862	377	323	209	157
5. 1997	XXX	XXX	XXX	3,870	1,483	1,180	769	259	112	100
6. 1998	XXX	XXX	XXX	XXX	3,892	1,638	1,180	818	430	258
7. 1999	XXX	XXX	XXX	XXX	XXX	4,364	1,859	1,402	873	402
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	4,521	1,836	1,322	899
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	5,684	1,982	1,465
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	5,503	1,978
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	5,919

**SCHEDULE P - PART 1A - HOMEOWNERS/FARMOWNERS**

(\$000 Omitted)

Years in Which Premiums Were Earned and Losses Were Incurred	Premiums Earned			Loss and Loss Expense Payments							12 Number of Claims Reported - Direct and Assumed	
	1 Direct and Assumed	2 Ceded	3 Net (Columns 1-2)	Loss Payments		Defense and Cost Containment Payments		Adjusting and Other Payments		10 Salvage and Subrogation Received		11 Total Net Paid (Columns 4 - 5 + 6 - 7 + 8 - 9)
				4 Direct and Assumed	5 Ceded	6 Direct and Assumed	7 Ceded	8 Direct and Assumed	9 Ceded			
1994	19,403	12,369	7,014	35,658	26,284	1,789	1,555	1,098	148	10,726	17,906	
1995	21,833	13,319	8,314	15,046	8,616	937	574	723	164	7,512	9,027	
1996	26,651	19,371	7,480	31,039	21,351	1,855	1,423	1,058	308	11,169	17,823	
1997	31,740	22,800	8,940	17,759	12,161	1,265	906	763	18	6,702	8,538	
1998	34,834	24,914	9,920	21,756	13,732	1,918	654	1,080	21	9,447	10,236	
1999	37,491	26,690	10,801	23,447	15,984	1,901	702	1,358	184	8,956	9,260	
2000	38,850	23,006	10,844	22,222	15,893	999	435	1,711	622	7,672	7,459	
2001	44,587	33,787	10,800	21,675	15,965	412	311	1,480	523	6,748	6,314	
2002	47,959	36,544	11,415	24,067	17,414	261	201	1,603	77	7,684	8,195	
2003	54,288	42,040	12,246	29,712	22,057	513	163	1,888	25	9,105	9,559	
Totals	XXX	XXX	XXX	242,321	169,327	9,650	6,924	12,742	2,741	1,482	85,721	XXX

Losses Unpaid				Defense and Cost Containment Unpaid				Adjusting and Other Unpaid		23 Salvage and Subrogation Anticipated	24 Total Net Losses and Expenses Unpaid	25 Number of Claims Outstanding - Direct & Assumed
Case Basis		Bulk + IBNR		Case Basis		Bulk + IBNR		21 Direct and Assumed	22 Ceded			
13 Direct and Assumed	14 Ceded	15 Direct and Assumed	16 Ceded	17 Direct and Assumed	18 Ceded	19 Direct and Assumed	20 Ceded					
101	76					16	13	4	2		30	2
60	48					10	6	2	1		15	1
31	20					2	2					
80	52					4	3	3	2		13	2
648	477					11	7	6	4		34	7
537	349					81	58	40	26		208	11
1,232	904					73	47	44	28		230	15
1,297	899	50	35			161	108	92	61		472	38
1,860	1,224	250	220			180	124	101	67		503	53
9,225	6,523	1,570	1,240			231	167	126	88		568	85
						1,268	852	642	392		3,698	994
14,931	10,572	1,870	1,495			2,037	1,369	1,060	671		5,771	1,208

Total Losses and Loss Expenses Incurred			Loss and Loss Expense Percentage (Incurred/Premiums Earned)			Nontabular Discount		34 Inter-Company Pooling Participation Percentage	Net Balance Sheet Reserves After Discount	
26 Direct and Assumed	27 Ceded	28 Net	29 Direct and Assumed	30 Ceded	31 Net	32 Loss	33 Loss Expense		35 Losses Unpaid	36 Loss Expenses Unpaid
XXX	XXX	XXX	XXX	XXX	XXX			XXX	25	5
38,617	27,876	10,741	199.0	225.0	153.1			40.0	12	3
16,708	9,196	7,512	77.2	89.0	90.4			40.0		
33,990	22,808	11,182	126.6	117.7	149.5			35.0	11	2
19,884	13,148	6,736	62.6	57.7	75.3			35.0	28	6
24,623	14,968	9,655	70.7	60.1	97.3			35.0	171	37
26,460	17,274	9,186	70.6	84.7	85.0			35.0	188	42
26,077	17,933	8,144	65.4	61.8	75.1			30.0	386	84
25,175	17,924	7,251	58.5	53.0	67.1			30.0	413	90
28,138	19,886	8,252	58.7	54.4	72.3			30.0	466	102
44,818	32,015	12,803	82.6	76.2	104.5			30.0	3,032	686
XXX	XXX	XXX	XXX	XXX	XXX			XXX	4,734	1,037

**SCHEDULE P - PART 1B - PRIVATE PASSENGER AUTO LIABILITY/MEDICAL**

(\$000 Omitted)

Years in Which Premiums Were Earned and Losses Were Incurred	Premiums Earned			Loss and Loss Expense Payments							12	Number of Claims Reported - Direct and Assumed			
	1	2	3	Loss Payments		Defense and Cost Containment Payments		Adjusting and Other Payments		10			11		
				4	5	6	7	8	9					Salvage and Subrogation Received	Total Net Paid (Columns 4 - 9 + 6 - 7 + 8 - 9)
1. Prior	XXX	XXX	XXX	816	906	21	30	38	9	2	(72)	XXX			
2. 1994	28,332	17,501	10,831	15,872	9,524	1,807	1,033	719	12	37	7,829	7,794			
3. 1995	29,720	19,356	11,365	17,978	11,049	1,785	1,080	926	11	48	8,548	7,917			
4. 1996	32,157	21,915	10,242	20,743	13,811	2,138	1,314	987	36	81	8,705	8,599			
5. 1997	34,808	24,203	10,805	19,883	13,422	2,104	1,302	1,133	58	64	8,318	8,577			
6. 1998	36,797	25,852	11,145	22,323	15,101	1,857	1,187	1,099	110	52	8,881	9,395			
7. 1999	38,458	28,777	11,881	23,802	16,291	1,899	1,021	1,196	185	76	9,200	8,198			
8. 2000	39,439	28,298	11,141	22,597	15,510	1,241	698	1,285	303	43	8,592	7,348			
9. 2001	49,120	37,984	11,136	27,487	20,924	1,199	792	1,314	357	58	7,907	10,046			
10. 2002	54,267	42,256	12,011	27,717	20,332	990	450	1,159	252	45	8,832	8,894			
11. 2003	57,846	44,611	13,235	16,990	13,091	477	62	616	159	30	4,771	10,008			
12. Totals	XXX	XXX	XXX	216,168	149,963	15,316	8,989	10,452	1,492	536	81,512	XXX			

Losses Unpaid				Defense and Cost Containment Unpaid				Adjusting and Other Unpaid		23	24	25			
Case Basis		Bulk + IBNR		Case Basis		Bulk + IBNR		21	22				Salvage and Subrogation Anticipated	Total Net Losses and Expenses Unpaid	Number of Claims Outstanding - Direct & Assumed
13	14	15	16	17	18	19	20								
Direct and Assumed	Ceded	Direct and Assumed	Ceded	Direct and Assumed	Ceded	Direct and Assumed	Ceded	Direct and Assumed	Ceded						
1. ....	840	602				27	1	21	1		284	32			
2. ....	35	21				4	2	3	2		17	2			
3. ....	74	44				8	5	6	4		35	5			
4. ....	973	650				101	65	77	50		386	10			
5. ....	987	699				87	55	66	42		344	20			
6. ....	1,227	851				134	92	92	61		449	30			
7. ....	2,772	1,906				390	204	202	130		1,034	87			
8. ....	4,423	3,212	200	138		541	400	927	221		1,620	115			
9. ....	10,880	7,940	450	330		1,198	848	797	536		3,750	258			
10. ....	18,536	13,346	750	585		2,163	1,588	1,432	888		6,396	659			
11. ....	21,273	16,070	5,080	3,976		3,093	2,391	1,741	1,214		7,536	2,335			
12. ....	62,000	45,241	6,460	5,029		7,656	5,632	4,764	3,247		21,751	3,553			

	Total Losses and Loss Expenses Incurred			Loss and Loss Expense Percentage (Incurred/Premiums Earned)			Nonlabular Discount		34	Net Balance Sheet Reserves After Discount		
	26	27	28	29	30	31	32	33		Inter-Company Pooling Participation Percentage	35	36
1. ....	XXX	XXX	XXX	XXX	XXX	XXX			XXX	238	46	
2. ....	18,440	10,594	7,845	65.1	60.5	72.4			40.0	14	9	
3. ....	20,777	12,193	8,584	69.9	66.4	75.5			40.0	30	5	
4. ....	25,017	15,926	9,091	77.8	72.7	88.8			35.0	323	63	
5. ....	24,240	15,578	8,662	69.6	64.4	81.7			35.0	288	56	
6. ....	26,732	17,402	9,330	72.8	67.8	83.7			35.0	376	73	
7. ....	29,971	19,737	10,234	77.9	73.7	87.6			35.0	866	168	
8. ....	30,594	20,482	10,112	77.6	72.4	90.8			30.0	1,273	247	
9. ....	43,285	31,628	11,857	88.1	83.3	104.7			30.0	3,140	610	
10. ....	52,747	37,519	15,228	97.2	89.8	126.8			30.0	5,355	1,041	
11. ....	49,270	38,963	12,307	85.2	82.9	93.0			30.0	6,307	1,229	
12. ....	XXX	XXX	XXX	XXX	XXX	XXX			XXX	18,210	3,541	

**SCHEDULE P - PART 1C**  
**COMMERCIAL AUTO/TRUCK LIABILITY/MEDICAL**

(\$000 Omitted)

Part in this Statement is Based on Losses Incurred	Premiums Earned			Loss and Loss Expense Payments							12 Number of Claims Reported - Direct and Assumed	
	1 Direct and Assumed	2 Ceded	3 Net (Columns 1 - 2)	Loss Payments		Defense and Cost Containment Payments		Adjusting and Other Payments		10 Salvage and Subrogation Received		11 Total Net Paid (Columns 4 - 5 + 6 - 7 + 8 - 9)
				4 Direct and Assumed	5 Ceded	6 Direct and Assumed	7 Ceded	8 Direct and Assumed	9 Ceded			
	XXX	XXX	XXX		2						(2)	XXX
	6,921	4,179	2,742	4,508	2,852	479	302	146	4	19	1,975	1,318
	8,231	4,945	3,286	4,297	2,549	592	361	292	9	11	2,172	1,750
	9,551	6,292	3,259	6,415	4,391	708	510	252	23	40	2,451	2,072
	10,449	6,984	3,465	6,374	4,287	632	419	268	32	12	2,536	2,067
	11,122	7,461	3,661	7,772	5,285	790	539	343	46	38	3,035	2,428
	12,493	8,394	4,099	8,766	6,004	815	569	397	72	104	3,282	2,186
	14,359	10,007	4,352	7,763	5,487	452	316	326	103	30	2,635	2,029
	15,679	11,297	4,382	5,551	4,024	203	148	320	92	15	1,810	2,449
	16,592	12,347	4,245	3,973	2,957	110	84	230	47	13	1,225	1,724
	17,668	13,069	4,469	2,423	1,804	15	11	130	33	10	720	1,593
	XXX	XXX	XXX	57,782	39,642	4,798	3,250	2,614	461	292	21,830	XXX

Losses Unpaid				Defense and Cost Containment Unpaid				Adjusting and Other Unpaid		23 Salvage and Subrogation Anticipated	24 Total Net Losses and Expenses Unpaid	25 Number of Claims Outstanding - Direct & Assumed
Case Basis		Bulk + IBNR		Case Basis		Bulk + IBNR		21 Direct and Assumed	22 Ceded			
13 Direct and Assumed	14 Ceded	15 Direct and Assumed	16 Ceded	17 Direct and Assumed	18 Ceded	19 Direct and Assumed	20 Ceded					
5	3										2	1
65	42					6	4	6	4		27	4
399	259					65	51	40	26		168	16
1,928	1,270					284	217	187	120		792	25
1,530	1,019					207	165	146	94		615	28
2,341	1,586	100	69	299	219	249	249	249	169		946	46
4,137	2,983	200	146	407	284	410	287	410	287		1,452	96
4,767	3,400	338	258	506	359	482	335	482	335		1,740	143
4,960	3,542	1,628	1,177	690	498	603	410	603	410		2,254	356
20,132	14,104	2,266	1,653			2,464	1,787	2,123	1,445		7,996	715

Total Losses and Loss Expenses Incurred			Loss and Loss Expense Percentage (Incurred/Premiums Earned)			Nontabular Discount		34 Inter-Company Pooling Participation Percentage	Net Balance Sheet Reserves After Discount	
26 Direct and Assumed	27 Ceded	28 Net	29 Direct and Assumed	30 Ceded	31 Net	32 Loss	33 Loss Expense		35 Losses Unpaid	36 Loss Expenses Unpaid
XXX	XXX	XXX	XXX	XXX	XXX			XXX		
5,138	3,181	1,977	74.2	75.6	72.1			40.0	2	
5,691	2,919	2,172	61.9	69.0	66.1			40.0		
7,452	4,974	2,478	78.0	79.1	78.0			35.0	23	
7,778	5,074	2,704	74.4	72.7	78.0			35.0	140	
11,304	7,477	3,827	101.6	100.2	104.5			35.0	658	
11,601	7,904	3,897	94.5	94.2	95.1			35.0	511	
11,530	7,349	3,581	80.3	79.4	82.3			30.0	786	
11,228	7,868	3,262	71.6	70.5	74.4			30.0	1,206	
10,406	7,441	2,965	62.7	60.3	69.8			30.0	1,446	
10,449	7,476	2,974	59.5	57.1	66.5			30.0	1,869	
XXX	XXX	XXX	XXX	XXX	XXX			XXX	6,641	
									1,355	

**SCHEDULE P - PART 1D - WORKERS' COMPENSATION**

(\$000 Omitted)

Years in Which Premiums Were Earned and Losses Were Incurred	Premiums Earned			Loss and Loss Expense Payments								12 Number of Claims Reported - Direct and Assumed
	1 Direct and Assumed	2 Ceded	3 Net (Columns 1 - 2)	Loss Payments		Defense and Cost Containment Payments		Adjusting and Other Payments		10 Salvage and Subrogation Received	11 Total Net Paid (Columns 4 - 9 + 6 - 7 + 8 - 9)	
				4 Direct and Assumed	5 Ceded	6 Direct and Assumed	7 Ceded	8 Direct and Assumed	9 Ceded			
1. Prior	XXX	XXX	XXX	350	360	41	43	31	6		(7)	XXX
2. 1994	23,407	14,298	9,109	8,007	4,814	834	501	253	9	122	3,770	3,652
3. 1995	25,985	15,818	9,967	9,529	5,820	888	537	437	23	58	4,472	3,683
4. 1996	26,708	18,103	8,605	10,147	6,470	943	622	378	26	72	4,350	3,269
5. 1997	25,138	17,892	7,446	10,058	6,991	976	703	517	34	108	3,823	2,755
6. 1998	22,283	15,789	6,494	10,778	6,998	871	553	435	41	60	4,482	2,683
7. 1999	23,808	16,851	6,957	14,707	10,110	943	656	654	107	46	5,431	2,485
8. 2000	23,733	19,492	6,331	14,046	9,973	903	664	570	143	62	4,739	2,153
9. 2001	28,403	21,799	6,604	12,986	9,381	888	846	577	127	5	4,307	2,885
10. 2002	29,014	21,921	7,093	9,516	6,723	505	334	464	58	3	3,280	2,676
11. 2003	34,280	25,753	8,527	4,864	3,441	123	89	287	50	2	1,674	2,752
12. Totals	XXX	XXX	XXX	104,998	71,081	7,893	5,408	4,583	664	536	40,321	XXX

	Losses Unpaid				Defense and Cost Containment Unpaid				Adjusting and Other Unpaid		23 Salvage and Subrogation Anticipated	24 Total Net Losses and Expenses Unpaid	25 Number of Claims Outstanding - Direct & Assumed
	Case Basis		Bulk + IBNR		Case Basis		Bulk + IBNR		21 Direct and Assumed	22 Ceded			
	13 Direct and Assumed	14 Ceded	15 Direct and Assumed	16 Ceded	17 Direct and Assumed	18 Ceded	19 Direct and Assumed	20 Ceded					
1.	1,222	1,075				53	41	31	17			173	60
2.	178	151				25	23	7	4			32	6
3.	917	761				30	18	38	23			183	20
4.	1,010	722				187	76	76	48			339	34
5.	531	442				25	18	25	16			105	13
6.	1,599	878				108	53	130	63			803	26
7.	3,749	2,544				255	159	248	130			1,419	69
8.	4,311	2,130	200	138		363	184	379	159			2,842	80
9.	5,069	2,919	307	222		499	320	493	274			2,633	117
10.	7,856	5,614	521	395		668	514	583	370			2,555	164
11.	7,739	5,930	4,547	3,378		1,138	901	946	657			3,507	653
12.	33,941	23,166	5,575	4,133		3,372	2,395	2,558	1,761			14,391	1,234

	Total Losses and Loss Expenses Incurred			Loss and Loss Expense Percentage (Incurred/Premiums Earned)			Nontabular Discount		34 Inter-Company Pooling Participation Percentage	Net Balance Sheet Reserves After Discount	
	26 Direct and Assumed	27 Ceded	28 Net	29 Direct and Assumed	30 Ceded	31 Net	32 Loss	33 Loss Expense		35 Losses Unpaid	36 Loss Expenses Unpaid
1.	XXX	XXX	XXX	XXX	XXX	XXX			XXX	147	26
2.	9,304	5,502	3,802	39.7	38.5	41.7			40.0	27	5
3.	11,837	7,182	4,655	46.3	46.0	46.7			40.0	156	27
4.	12,741	8,052	4,689	47.7	44.5	54.5			35.0	288	51
5.	12,132	8,204	3,928	48.3	46.4	52.8			35.0	69	16
6.	13,881	8,598	5,283	62.3	54.4	81.4			35.0	681	122
7.	20,556	13,706	6,850	88.3	80.9	99.9			35.0	1,205	214
8.	20,772	13,391	7,381	80.7	69.0	116.6			30.0	2,243	399
9.	20,809	13,869	6,940	73.3	63.9	103.7			30.0	2,235	398
10.	19,333	14,098	5,235	68.7	64.3	82.3			30.0	2,168	387
11.	19,627	14,448	5,181	57.3	56.1	60.8			30.0	2,976	529
12.	XXX	XXX	XXX	XXX	XXX	XXX			XXX	12,217	2,174

**SCHEDULE P - PART 1E - COMMERCIAL MULTIPLE PERIL**

(\$000 Omitted)

Years in Which Premiums Earned and Losses Incurred	Premiums Earned			Loss and Loss Expense Payments							12 Number of Claims Reported - Direct and Assumed	
	1 Direct and Assumed	2 Ceded	3 Net (Columns 1 - 2)	Loss Payments		Defense and Cost Containment Payments		Adjusting and Other Payments		10 Salvage and Subrogation Received		11 Total Net Paid (Columns 4 - 5 + 6 - 7 + 8 - 9)
				4 Direct and Assumed	5 Ceded	6 Direct and Assumed	7 Ceded	8 Direct and Assumed	9 Ceded			
Prior	XXX	XXX	XXX	9	4	15	7	1	19	14	XXX	
1994	18,172	11,868	6,304	13,943	10,429	2,485	1,701	491	283	4,776	4,842	
1995	22,662	14,788	7,874	9,843	6,105	2,014	1,272	498	141	4,941	4,441	
1996	27,066	19,453	7,613	17,056	12,637	2,728	1,968	686	176	5,818	6,227	
1997	28,510	20,110	8,400	14,772	10,605	2,675	1,921	852	144	5,629	4,439	
1998	28,584	20,083	8,501	11,233	7,570	2,090	1,349	679	126	4,917	4,090	
1999	29,609	20,595	9,014	12,729	8,808	1,575	1,088	772	158	5,024	3,688	
2000	32,339	23,235	9,104	12,972	9,339	1,373	972	1,170	119	4,712	3,230	
2001	36,408	26,591	9,817	14,308	11,182	1,154	860	1,201	65	4,081	3,872	
2002	38,353	29,063	9,290	11,918	9,716	470	353	668	146	2,896	2,757	
2003	43,070	32,768	10,302	9,700	7,002	162	116	795	46	3,204	2,774	
Totals	XXX	XXX	XXX	128,533	93,397	16,649	11,607	7,813	2,179	1,395	45,812	XXX

Years in Which Losses Incurred	Losses Unpaid				Defense and Cost Containment Unpaid				Adjusting and Other Unpaid		23 Salvage and Subrogation Anticipated	24 Total Net Losses and Expenses Unpaid	25 Number of Claims Outstanding - Direct & Assumed
	Case Basis		Bulk + IBNR		Case Basis		Bulk + IBNR		21 Direct and Assumed	22 Ceded			
	13 Direct and Assumed	14 Ceded	15 Direct and Assumed	16 Ceded	17 Direct and Assumed	18 Ceded	19 Direct and Assumed	20 Ceded					
1	103	50				25	12	8	4	70	5		
2	113	68				27	16	8	5	59	4		
3	1	1									1		
4	1,333	965				255	167	81	53	484	14		
5	881	701				122	79	40	26	237	15		
6	853	567				204	133	66	43	390	28		
7	1,617	1,073				381	251	118	76	716	62		
8	3,576	2,474				821	557	267	182	1,458	89		
9	5,376	3,828	150	105		1,274	892	411	288	2,097	183		
10	5,558	4,104	600	450		1,227	818	407	275	2,245	222		
11	8,360	8,342	1,850	1,355		2,217	1,614	651	454	3,313	616		
12	27,879	20,173	2,600	1,910		6,553	4,639	2,057	1,406	11,081	1,239		

Years in Which Losses Incurred	Total Losses and Loss Expenses Incurred			Loss and Loss Expense Percentage (Incurred/Premiums Earned)			Nontabular Discount		34 Inter-Company Pooling Participation Percentage	Net Balance Sheet Reserves After Discount	
	26 Direct and Assumed	27 Ceded	28 Net	29 Direct and Assumed	30 Ceded	31 Net	32 Loss	33 Loss Expense		35 Losses Unpaid	36 Loss Expenses Unpaid
1	XXX	XXX	XXX	XXX	XXX	XXX			XXX	53	17
2	17,065	12,230	4,835	93.9	103.1	76.7			40.0	45	14
3	12,356	7,415	4,941	54.5	50.1	62.8			40.0		
4	22,139	15,837	6,302	81.7	81.4	82.5			35.0	358	116
5	19,342	13,476	5,866	67.8	67.0	69.8			35.0	180	57
6	15,095	9,788	5,307	52.8	48.7	62.4			35.0	295	94
7	17,192	11,452	5,740	58.1	55.6	63.7			35.0	544	172
8	20,178	14,016	6,162	62.4	60.3	67.7			30.0	1,101	349
9	23,873	17,685	6,178	65.6	65.6	65.4			30.0	1,592	505
10	20,948	16,007	4,941	54.6	55.1	53.2			30.0	1,704	541
11	23,735	17,218	6,517	55.1	52.5	63.3			30.0	2,513	800
12	XXX	XXX	XXX	XXX	XXX	XXX			XXX	8,396	2,685



**Page 58**

Sch. P, Pt. 1F, Sn. 1, Medical Malpractice, Occurrence  
**NONE**

**Page 59**

Sch. P, Pt. 1F, Sn. 2, Medical Malpractice, Claims Made  
**NONE**

**SCHEDULE P - PART 1G - SPECIAL LIABILITY  
(OCEAN, MARINE, AIRCRAFT (ALL PERILS),  
BOILER AND MACHINERY)**

(\$000 Omitted)

Years in Which Premiums Were Earned and Losses Were Incurred	Premiums Earned			Loss and Loss Expense Payments							12 Number of Claims Reported - Direct and Assumed		
	1 Direct and Assumed	2 Ceded	3 Net (Columns 1 - 2)	Loss Payments		Defense and Cost Containment Payments		Adjusting and Other Payments		10 Salvage and Subrogation Received		11 Total Net Paid (Columns 4 - 5 + 6 - 7 + 8 - 9)	
				4 Direct and Assumed	5 Ceded	6 Direct and Assumed	7 Ceded	8 Direct and Assumed	9 Ceded				
2004	XXX	XXX	XXX									XXX	
2005	32	28	6									XXX	
2006	45	49	(4)									XXX	
2007	123	118	4									XXX	
2008	139	143	(4)	2	2							XXX	
2009	174	179	(5)									XXX	
2010	208	213	(5)									XXX	
2011	242	245	(3)									XXX	
2012	250	243	7						2		2	XXX	
2013	243	240	3						9		6	XXX	
2014	266	264	2									XXX	
Total	XXX	XXX	XXX	2	2				11		6	5	XXX

Losses Unpaid				Defense and Cost Containment Unpaid				Adjusting and Other Unpaid		23 Salvage and Subrogation Anticipated	24 Total Net Losses and Expenses Unpaid	25 Number of Claims Outstanding - Direct & Assumed
Case Basis		Bulk + IBNR		Case Basis		Bulk + IBNR		21 Direct and Assumed	22 Ceded			
13 Direct and Assumed	14 Ceded	15 Direct and Assumed	16 Ceded	17 Direct and Assumed	18 Ceded	19 Direct and Assumed	20 Ceded					
100	65					2		6			43	1
						3	3	10	10			
100	65					5	3	16	10		43	1

Total Losses and Loss Expenses Incurred			Loss and Loss Expense Percentage (Incurred/Premiums Earned)			Nontabular Discount		34 Inter-Company Pooling Participation Percentage	Net Balance Sheet Reserves After Discount	
26 Direct and Assumed	27 Ceded	28 Net	29 Direct and Assumed	30 Ceded	31 Net	32 Loss	33 Loss Expense		35 Losses Unpaid	36 Loss Expenses Unpaid
XXX	XXX	XXX	XXX	XXX	XXX			XXX		
								40.0		
								40.0		
2	2		1.4	1.4				35.0		
								35.0		
108	65	43	51.9	60.5	(88.0)			35.0	35	8
								30.0		
2		2	0.8		66.7			30.0		
22	19	3	8.3	7.2	150.0			30.0		
XXX	XXX	XXX	XXX	XXX	XXX			XXX	35	8

**SCHEDULE P - PART 1H - SECTION 1  
OTHER LIABILITY - OCCURRENCE**

(\$000 Omitted)

Years in Which Premiums Were Earned and Losses Were Incurred	Premiums Earned			Loss and Loss Expense Payments							12 Number of Claims Reported - Direct and Assumed	
	1 Direct and Assumed	2 Ceded	3 Net (Columns 1 - 2)	Loss Payments		Defense and Cost Containment Payments		Adjusting and Other Payments		10 Salvage and Subrogation Received		11 Total Net Paid (Columns 4 - 5 + 6 - 7 + 8 - 9)
				4 Direct and Assumed	5 Ceded	6 Direct and Assumed	7 Ceded	8 Direct and Assumed	9 Ceded			
1. Prior	XXX	XXX	XXX								XXX	
2. 1994	2,567	2,056	511	124	50	46	22	13			111	
3. 1995	2,863	2,337	526	106	45	112	67	17			123	
4. 1996	3,133	2,687	446	89	28	151	111	16			97	
5. 1997	3,252	2,763	489	1,076	1,054	24	17	19	7		41	
6. 1998	3,357	2,950	401	222	177	9	6	8			56	
7. 1999	3,655	3,223	432	354	295	62	41	12	2	1	90	
8. 2000	4,231	3,795	436	4,214	4,125	51	40	32	12		120	
9. 2001	4,671	4,242	429	453	401	49	36	10	5		70	
10. 2002	5,392	4,968	424	44	38	9	7	1			9	
11. 2003	6,681	6,199	482	5	4						1	
12. Totals	XXX	XXX	XXX	6,667	6,217	513	347	128	26	1	716	

	Losses Unpaid				Defense and Cost Containment Unpaid				Adjusting and Other Unpaid		23 Salvage and Subrogation Anticipated	24 Total Net Losses and Expenses Unpaid	25 Number of Claims Outstanding - Direct & Assumed
	Case Basis		Bulk + IBNR		Case Basis		Bulk + IBNR		21 Direct and Assumed	22 Ceded			
	13 Direct and Assumed	14 Ceded	15 Direct and Assumed	16 Ceded	17 Direct and Assumed	18 Ceded	19 Direct and Assumed	20 Ceded					
1.	105	53				47	23	26	13		89	2	
2.													
3.													
4.	741	727				7		4			25	4	
5.													
6.						12	12	6	6				
7.	1	1										1	
8.	183	126				82	56	44	30		97	11	
9.	459	340	10	7		180	124	99	69		208	9	
10.	1,204	1,145	20	14		93	63	53	37		111	9	
11.	221	165	70	49		94	69	46	33		95	15	
12.	2,914	2,577	100	70		515	347	278	188		625	51	

	Total Losses and Loss Expenses Incurred			Loss and Loss Expense Percentage (Incurred/Premiums Earned)			Nontabular Discount		34 Inter-Company Pooling Participation Percentage	Net Balance Sheet Reserves After Discount	
	26 Direct and Assumed	27 Ceded	28 Net	29 Direct and Assumed	30 Ceded	31 Net	32 Loss	33 Loss Expense		35 Losses Unpaid	36 Loss Expenses Unpaid
1.	XXX	XXX	XXX	XXX	XXX	XXX			XXX	52	37
2.	183	72	111	7.1	3.5	21.7			40.0		
3.	235	112	123	8.2	4.8	23.4			40.0		
4.	988	868	122	31.5	32.2	27.4			35.0	14	11
5.	1,119	1,078	41	34.4	38.7	8.7			35.0		
6.	257	201	56	7.7	6.8	14.0			35.0		
7.	429	339	90	11.7	10.5	20.8			35.0		
8.	4,606	4,389	217	108.9	115.7	49.6			30.0	57	40
9.	1,260	982	278	27.0	23.1	64.8			30.0	122	86
10.	1,424	1,304	120	26.4	28.2	28.3			30.0	65	46
11.	436	340	96	6.5	5.5	19.9			30.0	57	36
12.	XXX	XXX	XXX	XXX	XXX	XXX			XXX	387	258

**SCHEDULE P - PART 1H - SECTION 2  
OTHER LIABILITY - CLAIMS-MADE**

(\$000 Omitted)

Years in Which Premiums Were Earned and Losses Were Incurred	Premiums Earned			Loss and Loss Expense Payments							12 Number of Claims Reported - Direct and Assumed	
	1 Direct and Assumed	2 Ceded	3 Net (Columns 1 - 2)	Loss Payments		Defense and Cost Containment Payments		Adjusting and Other Payments		10 Salvage and Subrogation Received		11 Total Net Paid (Columns 4 - 5 + 6 - 7 + 8 - 9)
				4 Direct and Assumed	5 Ceded	6 Direct and Assumed	7 Ceded	8 Direct and Assumed	9 Ceded			
1. Prior	XXX	XXX	XXX									XXX
2. 1994												
3. 1995												
4. 1996												
5. 1997												
6. 1998												
7. 1999												
8. 2000												
9. 2001												
10. 2002												
11. 2003												
12. Totals	XXX	XXX	XXX									XXX

Losses Unpaid				Defense and Cost Containment Unpaid				Adjusting and Other Unpaid		23 Salvage and Subrogation Anticipated	24 Total Net Losses and Expenses Unpaid	25 Number of Claims Outstanding - Direct and Assumed
Case Basis		Bulk + IBNR		Case Basis		Bulk + IBNR		21 Direct and Assumed	22 Ceded			
13 Direct and Assumed	14 Ceded	15 Direct and Assumed	16 Ceded	17 Direct and Assumed	18 Ceded	19 Direct and Assumed	20 Ceded					
<b>NONE</b>												
1.												
2.												
3.												
4.												
5.												
6.												
7.												
8.												
9.												
10.												
11.												
12.												

	Total Losses and Loss Expenses Incurred			Loss and Loss Expense Percentage (Incurred/Premiums Earned)			Nontabular Discount		34 Inter-Company Pooling Participation Percentage	Net Balance Sheet Reserves After Discount	
	26 Direct and Assumed	27 Ceded	28 Net	29 Direct and Assumed	30 Ceded	31 Net	32 Loss	33 Loss Expense		35 Losses Unpaid	36 Loss Expenses Unpaid
1.	XXX	XXX	XXX	XXX	XXX	XXX			XXX		
2.											
3.											
4.											
5.											
6.											
7.											
8.											
9.											
10.											
11.											
12.	XXX	XXX	XXX	XXX	XXX	XXX			XXX		

ANNUAL STATEMENT FOR THE YEAR 2003 OF THE DONEGAL MUTUAL INSURANCE COMPANY  
**SCHEDULE P - PART 11 - SPECIAL PROPERTY (FIRE, ALLIED  
 LINES, INLAND MARINE, EARTHQUAKE, BURGLARY AND THEFT)**

(\$000 Omitted)

Years in Which Premiums Were Earned and Losses Were Incurred	Premiums Earned			Loss and Loss Expense Payments							12 Number of Claims Reported - Direct and Assumed	
	1 Direct and Assumed	2 Ceded	3 Net (Columns 1 - 2)	Loss Payments		Defense and Cost Containment Payments		Adjusting and Other Payments		10 Salvage and Subrogation Received		11 Total Net Paid (Columns 4 - 5 + 6 - 7 + 8 - 9)
				4 Direct and Assumed	5 Ceded	6 Direct and Assumed	7 Ceded	8 Direct and Assumed	9 Ceded			
1. Prior .....	XXX	XXX	XXX	33	23	26	17	4	1	2	22	XXX
2. 2002 .....	6,176	4,727	1,449	2,666	1,595	30	24	136	51	12	551	XXX
3. 2003 .....	6,802	5,276	1,526	2,154	1,726	40	15	127	62	1	516	XXX
4. Totals .....	XXX	XXX	XXX	4,253	3,345	96	56	287	114	15	1,101	XXX

	Losses Unpaid				Defense and Cost Containment Unpaid				Adjusting and Other Unpaid		23 Salvage and Subrogation Anticipated	24 Total Net Losses and Expenses Unpaid	25 Number of Claims Outstanding - Direct & Assumed
	Case Basis		Bulk + IBNR		Case Basis		Bulk + IBNR		21 Direct and Assumed	22 Ceded			
	13 Direct and Assumed	14 Ceded	15 Direct and Assumed	16 Ceded	17 Direct and Assumed	18 Ceded	19 Direct and Assumed	20 Ceded					
1. ....	24	15				1	1	4	3		10	2	
2. ....	13	9						2	2		4	3	
3. ....	666	461	60	78			34	24	89	67	239	60	
4. ....	703	505	90	78			35	25	105	72	253	65	

	Total Losses and Loss Expenses Incurred			Loss and Loss Expense Percentage (Incurred/Premiums Earned)			Nontabular Discount		34 Inter-Company Pooling Participation Percentage	Net Balance Sheet Reserves After Discount	
	26 Direct and Assumed	27 Ceded	28 Net	29 Direct and Assumed	30 Ceded	31 Net	32 Loss	33 Loss Expense		35 Losses Unpaid	36 Loss Expenses Unpaid
1. ....	XXX	XXX	XXX	XXX	XXX	XXX			XXX	9	1
2. ....	2,247	1,682	565	35.4	35.6	39.0			30.0	4	4
3. ....	3,210	2,453	757	47.2	48.5	49.6			30.0	197	42
4. ....	XXX	XXX	XXX	XXX	XXX	XXX			XXX	210	43

**SCHEDULE P - PART 1J - AUTO PHYSICAL DAMAGE**

(\$000 Omitted)

Years in Which Premiums Were Earned and Losses Were Incurred	Premiums Earned			Loss and Loss Expense Payments							12 Number of Claims Reported - Direct and Assumed	
	1 Direct and Assumed	2 Ceded	3 Net (Columns 1 - 2)	Loss Payments		Defense and Cost Containment Payments		Adjusting and Other Payments		10 Salvage and Subrogation Received		11 Total Net Paid (Cols 4 - 5 + 6 - 7 + 8 - 9)
				4 Direct and Assumed	5 Ceded	6 Direct and Assumed	7 Ceded	8 Direct and Assumed	9 Ceded			
1. Prior	XXX	XXX	XXX	(281)	(182)	91	62			182	(60)	XXX
2. 2002	58,498	43,607	12,891	29,834	22,945	169	163	1,589	502	1,359	7,973	16,883
3. 2003	62,053	47,532	14,521	39,592	23,270	104	67	1,589	543	849	8,405	17,114
4. Totals	XXX	XXX	XXX	60,165	46,033	364	292	3,169	1,045	2,310	16,328	XXX

Losses Unpaid				Defense and Cost Containment Unpaid				Adjusting and Other Unpaid		23 Salvage and Subrogation Anticipated	24 Total Net Losses and Expenses Unpaid	25 Number of Claims Outstanding - Direct & Assumed
Case Basis		Bulk + IBNR		Case Basis		Bulk + IBNR		21 Direct and Assumed	22 Ceded			
13 Direct and Assumed	14 Ceded	15 Direct and Assumed	16 Ceded	17 Direct and Assumed	18 Ceded	19 Direct and Assumed	20 Ceded					
1.	59	42				2	2	3	2		18	8
2.	26	18				1	1	2	2		8	13
3.	1,116	679	720	594		129	104	96	67		419	302
4.	1,203	939	720	594		132	107	101	71		445	523

Total Losses and Loss Expenses Incurred			Loss and Loss Expense Percentage (Incurred/Premiums Earned)			Nontabular Discount		34 Inter-Company Pooling Participation Percentage	Net Balance Sheet Reserves After Discount	
26 Direct and Assumed	27 Ceded	28 Net	29 Direct and Assumed	30 Ceded	31 Net	32 Loss	33 Loss Expense		35 Losses Unpaid	36 Loss Expenses Unpaid
1.	XXX	XXX	XXX	XXX	XXX			XXX	17	1
2.	31,612	23,631	7,981	56.0	54.2	81.9		30.0	8	8
3.	34,348	25,524	8,824	55.4	53.7	80.8		30.0	365	54
4.	XXX	XXX	XXX	XXX	XXX	XXX		XXX	390	55

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Sch. P, Pt. 1K, Fidelity/Surety  
**NONE**

**Page 66**

Sch. P, Pt. 1L, Other (Including Credit, Accident/Health)  
**NONE**

**Page 67**

Sch. P, Pt. 1M, International  
**NONE**

**Page 68**

Sch. P, Pt. 1N, Reinsurance Property  
**NONE**

**Page 69**

Sch. P, Pt. 1O, Reinsurance Liability  
**NONE**

**Page 70**

Sch. P, Pt. 1P, Reinsurance Financial Lines  
**NONE**





**Page 72**

Sch. P, Pt. 1R, Sn. 2, Products Liability, Claims Made  
**NONE**

**Page 73**

Sch. P, Pt. 1S, Financial Guaranty/Mortgage Guaranty  
**NONE**

**SCHEDULE P - PART 2A - HOMEOWNERS/FARMOWNERS**

Years in Which Losses Were Incurred	INCURRED NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$ 000 OMITTED )										DEVELOPMENT	
	1	2	3	4	5	6	7	8	9	10	11	12
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	One Year	Two Year
1. Prior									28	28	28	
2. 1994	9,749	9,436	9,589	9,690	9,701	9,686	9,673	9,671	9,675	9,642	(33)	(29)
3. 1995	XXX	6,591	6,612	6,957	6,918	6,854	6,864	6,831	6,792	6,793	1	(38)
4. 1996	XXX	XXX	10,188	10,469	10,517	10,346	10,196	10,147	10,139	10,132	(7)	(15)
5. 1997	XXX	XXX	XXX	5,880	6,097	6,468	6,024	6,021	6,001	5,989	(12)	(32)
6. 1998	XXX	XXX	XXX	XXX	7,964	8,468	8,532	8,673	8,621	8,582	(39)	(91)
7. 1999	XXX	XXX	XXX	XXX	XXX	7,891	8,238	8,141	8,067	7,996	(71)	(145)
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	6,996	6,894	6,956	7,024	66	130
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	6,233	6,580	6,280	(300)	47
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	6,977	7,183	208	XXX
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	11,453	XXX	XXX
12. Totals											(189)	(173)

**SCHEDULE P - PART 2B  
PRIVATE PASSENGER AUTO LIABILITY/MEDICAL**

1. Prior								183	163	163		
2. 1994	8,443	8,044	7,673	7,673	7,360	7,216	7,092	7,137	7,136	7,138	2	1
3. 1995	XXX	8,988	8,990	8,767	8,267	7,769	7,730	7,894	7,665	7,667	(18)	(27)
4. 1996	XXX	XXX	8,490	8,315	8,411	8,368	8,034	8,163	8,115	8,113	(2)	(50)
5. 1997	XXX	XXX	XXX	7,766	8,227	7,997	7,816	7,647	7,515	7,563	48	(84)
6. 1998	XXX	XXX	XXX	XXX	8,435	8,693	8,535	8,641	8,458	8,310	(148)	(331)
7. 1999	XXX	XXX	XXX	XXX	XXX	8,650	9,465	9,686	9,469	9,151	(318)	(537)
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	7,943	8,065	9,179	9,044	(135)	(11)
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	8,986	10,569	10,439	(130)	1,443
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	13,768	13,875	107	XXX
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	11,323	XXX	XXX
12. Totals											(584)	404

**SCHEDULE P - PART 2C  
COMMERCIAL AUTO/TRUCK LIABILITY/MEDICAL**

1. Prior								(2)	(2)	(2)		
2. 1994	1,906	2,023	1,985	2,037	2,632	1,912	1,874	1,834	1,834	1,835	1	1
3. 1995	XXX	2,222	2,438	2,324	2,390	2,152	2,063	2,013	2,013	1,979	(34)	(34)
4. 1996	XXX	XXX	2,190	2,197	2,267	2,316	2,212	2,263	2,238	2,247	9	(16)
5. 1997	XXX	XXX	XXX	2,152	2,512	2,804	2,671	2,542	2,506	2,454	(52)	(55)
6. 1998	XXX	XXX	XXX	XXX	2,632	3,179	3,510	3,397	3,480	3,463	(17)	36
7. 1999	XXX	XXX	XXX	XXX	XXX	3,027	3,347	3,692	3,698	3,520	(148)	(142)
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	2,662	3,154	3,311	3,276	(35)	34
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	3,007	2,907	2,911	4	(39)
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	2,664	2,628	(29)	XXX
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	2,684	XXX	XXX
12. Totals											(299)	(107)

**SCHEDULE P - PART 2D - WORKERS' COMPENSATION**

1. Prior								127	127	127		
2. 1994	4,291	3,986	3,853	4,080	3,847	3,605	3,577	3,563	3,565	3,555	(10)	(8)
3. 1995	XXX	4,334	4,151	4,806	4,599	4,299	4,309	4,292	4,263	4,228	(37)	(66)
4. 1996	XXX	XXX	3,935	4,180	4,284	4,314	4,055	4,174	4,269	4,308	40	135
5. 1997	XXX	XXX	XXX	3,362	3,811	3,680	3,677	3,472	3,411	3,436	25	(38)
6. 1998	XXX	XXX	XXX	XXX	3,311	3,931	4,232	4,753	4,840	4,824	(16)	71
7. 1999	XXX	XXX	XXX	XXX	XXX	4,340	4,917	5,601	6,373	6,185	(186)	584
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	4,233	5,401	6,297	6,734	497	1,333
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	5,368	6,627	6,271	644	903
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	4,863	5,256	393	XXX
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	4,673	XXX	XXX
12. Totals											1,268	2,916

**SCHEDULE P - PART 2E - COMMERCIAL MULTIPLE PERIL**

1. Prior								79	79	79		
2. 1994	4,418	4,645	5,040	5,224	4,763	4,532	4,447	4,385	4,379	4,352	(27)	(33)
3. 1995	XXX	5,221	5,200	5,448	5,357	5,021	4,698	4,651	4,545	4,480	(65)	(171)
4. 1996	XXX	XXX	5,985	5,525	5,632	5,862	5,838	5,874	5,693	5,636	(58)	(239)
5. 1997	XXX	XXX	XXX	5,236	4,921	5,136	5,507	5,198	5,044	5,144	100	(54)
6. 1998	XXX	XXX	XXX	XXX	4,482	4,384	4,693	4,719	4,837	4,731	(106)	12
7. 1999	XXX	XXX	XXX	XXX	XXX	4,627	4,862	5,282	5,134	5,082	(52)	(200)
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	5,166	5,144	5,278	5,399	121	255
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	4,591	4,846	5,394	646	803
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	4,330	4,432	102	XXX
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	5,860	XXX	XXX
12. Totals											561	373

**SCHEDULE P - PART 2F - SECTION 1 - MEDICAL MALPRACTICE - OCCURRENCE**

Years in Which Losses Were Incurred	INCURRED NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)										DEVELOPMENT	
	1	2	3	4	5	6	7	8	9	10	11	12
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	One Year	Two Year
1. Prior												
2. 1994												
3. 1995	XXX											
4. 1996	XXX	XXX										
5. 1997	XXX	XXX	XXX									
6. 1998	XXX	XXX	XXX	XXX								
7. 1999	XXX	XXX	XXX	XXX	XXX							
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX						
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX					
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX				XXX
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	X		XXX	XXX
12. Totals												

**NONE**

**SCHEDULE P - PART 2F - SECTION 2 - MEDICAL MALPRACTICE - CLAIMS-MADE**

Years in Which Losses Were Incurred	INCURRED NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)										DEVELOPMENT	
	1	2	3	4	5	6	7	8	9	10	11	12
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	One Year	Two Year
1. Prior												
2. 1994												
3. 1995	XXX											
4. 1996	XXX	XXX										
5. 1997	XXX	XXX	XXX									
6. 1998	XXX	XXX	XXX	XXX								
7. 1999	XXX	XXX	XXX	XXX	XXX							
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX						
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX					XXX
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX				XXX
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	X		XXX	XXX
12. Totals												

**NONE**

**SCHEDULE P - PART 2G - SPECIAL LIABILITY (OCEAN MARINE, AIRCRAFT (ALL PERILS), BOILER AND MACHINERY)**

Years in Which Losses Were Incurred	INCURRED NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)										DEVELOPMENT	
	1	2	3	4	5	6	7	8	9	10	11	12
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	One Year	Two Year
1. Prior												
2. 1994												
3. 1995	XXX											
4. 1996	XXX	XXX										
5. 1997	XXX	XXX	XXX									
6. 1998	XXX	XXX	XXX	XXX								
7. 1999	XXX	XXX	XXX	XXX	XXX							
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX						
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX					XXX
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX				XXX
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	X		XXX	XXX
12. Totals											37	37

**NONE**

**SCHEDULE P - PART 2H - SECTION 1 - OTHER LIABILITY - OCCURRENCE**

Years in Which Losses Were Incurred	INCURRED NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)										DEVELOPMENT	
	1	2	3	4	5	6	7	8	9	10	11	12
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	One Year	Two Year
1. Prior												
2. 1994		236										
3. 1995		202	153									
4. 1996	XXX	276	143	164								
5. 1997	XXX	XXX	125	105	103							
6. 1998	XXX	XXX	126	163	152	86						
7. 1999	XXX	XXX	125	149	122	105	96					
8. 2000	XXX	XXX	97	88	115	97	100					
9. 2001	XXX	XXX	63	81	30	29	29					
10. 2002	XXX	XXX	157	81	54	48	48					
11. 2003	XXX	XXX	XXX	71	108	71	85	85				
12. Totals											77	179

**SCHEDULE P - PART 2H - SECTION 2 - OTHER LIABILITY - CLAIMS-MADE**

Years in Which Losses Were Incurred	INCURRED NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)										DEVELOPMENT	
	1	2	3	4	5	6	7	8	9	10	11	12
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	One Year	Two Year
1. Prior												
2. 1994												
3. 1995	XXX											
4. 1996	XXX	XXX										
5. 1997	XXX	XXX	XXX									
6. 1998	XXX	XXX	XXX	XXX								
7. 1999	XXX	XXX	XXX	XXX	XXX							
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX						
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX					XXX
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX				XXX
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	X		XXX	XXX
12. Totals												

**NONE**

**SCHEDULE P - PART 2I - SPECIAL PROPERTY (FIRE, ALLIED LINES, INLAND MARINE, EARTHQUAKE, BURGLARY, AND THEFT)**

Years in Which Losses Were Incurred	INCURRED NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$'000 OMITTED)										DEVELOPMENT	
	1	2	3	4	5	6	7	8	9	10	11	12
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	One Year	Two Year
1. Prior .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	28	28	28		
2. 2002 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	524	480	(44)	XXX
3. 2003 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	680	XXX	XXX	XXX
	4. Totals										(44)	

**SCHEDULE P - PART 2J - AUTO PHYSICAL DAMAGE**

1. Prior .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	202	19	(33)	(52)	(235)
2. 2002 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	7,187	6,803	(264)	XXX
3. 2003 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	7,749	XXX	XXX
	4. Totals										(316)	(235)

**SCHEDULE P - PART 2K - FIDELITY, SURETY**

1. Prior .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX					
2. 2002 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX				XXX	XXX
3. 2003 .....	XXX	XXX	XXX	XXX	XXX	XXX	NONE	X	XXX	XXX		XXX
	4. Totals											

**SCHEDULE P - PART 2L - OTHER (INCLUDING CREDIT, ACCIDENT AND HEALTH)**

1. Prior .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX					
2. 2002 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	X	XXX	XXX		XXX
3. 2003 .....	XXX	XXX	XXX	XXX	XXX	XXX	NONE	X	XXX	XXX	XXX	XXX
	4. Totals											

**SCHEDULE P - PART 2M - INTERNATIONAL**

1. Prior .....												
2. 1994 .....	XXX											
3. 1995 .....	XXX	XXX										
4. 1996 .....	XXX	XXX	XXX									
5. 1997 .....	XXX	XXX	XXX									
6. 1998 .....	XXX	XXX	XXX									
7. 1999 .....	XXX	XXX	XXX									
8. 2000 .....	XXX	XXX	XXX									
9. 2001 .....	XXX	XXX	XXX									
10. 2002 .....	XXX	XXX	XXX									XXX
11. 2003 .....	XXX	XXX	XXX						(X)		XXX	XXX
	12. Totals											



**SCHEDULE P - PART 2R - SECTION 1  
PRODUCTS LIABILITY - OCCURRENCE**

Cases in Which Losses Were Incurred	INCURRED NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END ( \$000 OMITTED )										DEVELOPMENT	
	1	2	3	4	5	6	7	8	9	10	11	12
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	One Year	Two Year
Prior												
1994	XXX											
1995	XXX	5		5		5		5		5		
1996	XXX	XXX	1									
1997	XXX	XXX	XXX									
1998	XXX	XXX	XXX	XXX								
1999	XXX	XXX	XXX	XXX	XXX							
2000	XXX	XXX	XXX	XXX	XXX	XXX	24		23			
2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX					
2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX				XXX
2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX			XXX
										12. Totals		

**SCHEDULE P - PART 2R - SECTION 2  
PRODUCTS LIABILITY - CLAIMS-MADE**

Cases in Which Losses Were Incurred	INCURRED NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END ( \$000 OMITTED )										DEVELOPMENT	
	1	2	3	4	5	6	7	8	9	10	11	12
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	One Year	Two Year
Prior												
1994	XXX											
1995	XXX	XXX										
1996	XXX	XXX	XXX									
1997	XXX	XXX	XXX	XXX								
1998	XXX	XXX	XXX	XXX	XXX							
1999	XXX	XXX	XXX	XXX	XXX	XXX						
2000	XXX	XXX	XXX	XXX	XXX	XXX	XXX					
2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX				
2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX			XXX
2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX			XXX
										12. Totals		

**SCHEDULE P - PART 2S  
FINANCIAL GUARANTY / MORTGAGE GUARANTY**

Cases in Which Losses Were Incurred	INCURRED NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END ( \$000 OMITTED )										DEVELOPMENT	
	1	2	3	4	5	6	7	8	9	10	11	12
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	One Year	Two Year
Prior												
2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX			XXX
2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	NONE	XXX	XXX		XXX
										4. Totals		

**SCHEDULE P - PART 3A - HOMEOWNERS/FAROWNERS**

Years in Which Losses Were Incurred	CUMULATIVE PAID NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$'000 OMITTED)										11 Number of Claims Closed With Loss Payment	12. Number of Claims Closed Without Loss Payment	
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003			
1. Prior	0 0 0											1	
2. 1994	7,834	8,840	9,032	9,222	9,601	9,615	9,622	9,624	9,627	9,628	9,628	12,523	5,512
3. 1995	XXX	4,320	6,177	6,394	6,571	6,714	6,728	6,767	6,782	6,793	6,793	6,120	2,997
4. 1996	XXX	XXX	7,882	9,733	10,038	10,026	10,027	10,057	10,108	10,120	10,120	12,478	5,478
5. 1997	XXX	XXX	XXX	4,438	5,545	5,674	5,833	5,948	5,956	5,957	5,957	5,848	2,962
6. 1998	XXX	XXX	XXX	XXX	6,261	7,759	7,957	8,234	8,315	8,358	8,358	6,951	3,364
7. 1999	XXX	XXX	XXX	XXX	XXX	5,600	7,372	7,698	7,724	7,782	7,782	7,447	1,793
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	4,719	6,353	6,519	6,593	6,593	6,973	540
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	4,164	5,947	5,811	5,811	5,421	3,078
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	5,103	6,653	6,653	4,919	3,285
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	8,906		8,906	5,600	2,764

**SCHEDULE P - PART 3B  
PRIVATE PASSENGER AUTO LIABILITY/MEDICAL**

1. Prior	0 0 0									(101)	5	1
2. 1994	2,442	4,084	5,033	5,982	6,440	6,769	6,936	7,115	7,120	7,122	5,425	2,630
3. 1995	XXX	2,630	4,539	5,774	6,584	7,109	7,464	7,553	7,607	7,634	5,556	2,606
4. 1996	XXX	XXX	2,883	4,719	5,814	6,813	7,110	7,349	7,574	7,764	6,688	2,741
5. 1997	XXX	XXX	XXX	2,883	4,720	5,828	6,302	6,869	7,160	7,243	6,134	2,793
6. 1998	XXX	XXX	XXX	XXX	2,936	4,817	6,015	6,826	7,481	7,892	6,442	3,121
7. 1999	XXX	XXX	XXX	XXX	XXX	3,264	5,094	6,555	7,541	8,169	6,407	1,197
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	3,574	5,363	6,531	7,630	6,086	919
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	3,522	5,543	6,930	6,071	2,396
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	5,327	7,925	6,172	2,869
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	4,314		5,274	2,400

**SCHEDULE P - PART 3C  
COMMERCIAL AUTO/TRUCK LIABILITY/MEDICAL**

1. Prior	0 0 0									(2)		
2. 1994	501	789	1,139	1,411	1,582	1,701	1,815	1,832	1,832	1,833	1,039	471
3. 1995	XXX	579	933	1,267	1,435	1,694	1,858	1,960	1,980	1,978	1,264	563
4. 1996	XXX	XXX	658	1,064	1,281	1,826	2,068	2,146	2,207	2,222	1,485	649
5. 1997	XXX	XXX	XXX	718	1,097	1,341	1,681	1,936	2,255	2,300	1,455	687
6. 1998	XXX	XXX	XXX	XXX	809	1,399	1,779	2,235	2,611	2,738	1,710	745
7. 1999	XXX	XXX	XXX	XXX	XXX	906	1,580	2,006	2,750	2,957	1,759	502
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	993	1,585	2,012	2,412	1,763	808
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	823	1,321	1,582	1,658	786
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	628	1,042	1,042	1,090	552
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	623		808	339

**SCHEDULE P - PART 3D - WORKERS' COMPENSATION**

1. Prior	0 0 0									(23)	27	
2. 1994	980	1,987	2,503	2,891	3,192	3,228	3,461	3,445	3,484	3,626	2,959	735
3. 1995	XXX	945	1,996	2,657	3,166	3,560	3,728	3,984	4,015	4,058	2,844	939
4. 1996	XXX	XXX	1,181	2,344	2,915	3,258	3,503	3,644	3,922	3,988	2,550	1,092
5. 1997	XXX	XXX	XXX	871	1,741	2,326	2,638	2,980	3,255	3,340	2,456	1,418
6. 1998	XXX	XXX	XXX	XXX	1,013	2,040	2,704	3,378	3,767	4,088	2,010	704
7. 1999	XXX	XXX	XXX	XXX	XXX	1,326	2,616	3,471	4,289	4,884	1,995	491
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	1,169	2,537	3,584	4,312	1,682	780
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,003	2,354	3,857	2,129	844
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,284	2,914	1,919	721
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,457		1,546	551

**SCHEDULE P - PART 3E - COMMERCIAL MULTIPLE PERIL**

1. Prior	0 0 0									13	2	1
2. 1994	2,256	2,817	3,175	3,535	3,876	4,088	4,194	4,234	4,246	4,296	2,800	2,126
3. 1995	XXX	1,806	2,849	3,366	3,761	4,037	4,222	4,277	4,402	4,480	2,334	2,183
4. 1996	XXX	XXX	3,625	3,764	4,132	4,504	4,759	4,969	5,106	5,179	3,534	2,796
5. 1997	XXX	XXX	XXX	2,923	3,292	3,661	4,308	4,808	4,861	4,921	2,429	2,030
6. 1998	XXX	XXX	XXX	2,203	2,933	3,382	3,720	3,720	4,175	4,364	2,201	1,821
7. 1999	XXX	XXX	XXX	XXX	XXX	2,333	3,223	3,619	4,146	4,408	2,573	1,277
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	2,185	3,262	3,678	4,034	2,581	1,793
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	2,237	2,922	3,420	2,164	1,636
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,690	2,319	1,437	1,144
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX		2,744	1,270	668

**SCHEDULE P - PART 3F - SECTION 1 - MEDICAL MALPRACTICE - OCCURRENCE**

Year in Which Losses Were Incurred	CUMULATIVE PAID NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$'000 OMITTED)										11 Number of Claims Closed With Loss Payment	12 Number of Claims Closed Without Loss Payment	
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003			
Prior	000												
1994	XXX												
1995	XXX	XXX											
1996	XXX	XXX	XXX										
1997	XXX	XXX	XXX	XXX									
1998	XXX	XXX	XXX	XXX	XXX								
1999	XXX	XXX	XXX	XXX	XXX	XXX							
2000	XXX	XXX	XXX	XXX	XXX	XXX	XXX						
2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX					
2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX				
2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX			

**NONE**

**SCHEDULE P - PART 3F - SECTION 2 - MEDICAL MALPRACTICE - CLAIMS-MADE**

Year in Which Losses Were Incurred	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003	11 Number of Claims Closed With Loss Payment	12 Number of Claims Closed Without Loss Payment
Prior	000											
1994	XXX											
1995	XXX	XXX										
1996	XXX	XXX	XXX									
1997	XXX	XXX	XXX	XXX								
1998	XXX	XXX	XXX	XXX	XXX							
1999	XXX	XXX	XXX	XXX	XXX	XXX						
2000	XXX	XXX	XXX	XXX	XXX	XXX	XXX					
2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX				
2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX			
2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX		

**NONE**

**SCHEDULE P - PART 3G - SPECIAL LIABILITY (OCEAN MARINE, AIRCRAFT (ALL PERILS), BOILER AND MACHINERY)**

Year in Which Losses Were Incurred	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003	11 Number of Claims Closed With Loss Payment	12 Number of Claims Closed Without Loss Payment
Prior	000										XXX	XXX
1994	XXX										XXX	XXX
1995	XXX	XXX									XXX	XXX
1996	XXX	XXX	XXX								XXX	XXX
1997	XXX	XXX	XXX	XXX							XXX	XXX
1998	XXX	XXX	XXX	XXX	XXX						XXX	XXX
1999	XXX	XXX	XXX	XXX	XXX	XXX					XXX	XXX
2000	XXX	XXX	XXX	XXX	XXX	XXX	XXX				XXX	XXX
2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX			XXX	XXX
2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX		XXX	XXX
2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

**NONE**

**SCHEDULE P - PART 3H - SECTION 1 - OTHER LIABILITY - OCCURRENCE**

Year in Which Losses Were Incurred	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003	11 Number of Claims Closed With Loss Payment	12 Number of Claims Closed Without Loss Payment
Prior	000											
1994	33											
1995	XXX	53										
1996	XXX	24	61									
1997	XXX	21	49	73								
1998	XXX		37	55	86							
1999	XXX		15	42	21	96						
2000	XXX			16	50	66	96					
2001	XXX			5	29	29	105	97				
2002	XXX				46	48	76	80	98			
2003	XXX				14	17	29	29	106	55		101

**SCHEDULE P - PART 3H - SECTION 2 - OTHER LIABILITY - CLAIMS-MADE**

Year in Which Losses Were Incurred	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003	11 Number of Claims Closed With Loss Payment	12 Number of Claims Closed Without Loss Payment
Prior	000											
1994	XXX											
1995	XXX	XXX										
1996	XXX	XXX	XXX									
1997	XXX	XXX	XXX	XXX								
1998	XXX	XXX	XXX	XXX	XXX							
1999	XXX	XXX	XXX	XXX	XXX	XXX						
2000	XXX	XXX	XXX	XXX	XXX	XXX	XXX					
2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX				
2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX			
2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX		

**NONE**



**SCHEDULE P - PART 3I - SPECIAL PROPERTY (FIRE, ALLIED LINES, INLAND MARINE, EARTHQUAKE, BURGLARY, AND THEFT)**

Years in Which Losses Were Incurred	CUMULATIVE PAID NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)										11 Number of Claims Closed With Loss Payment	12 Number of Claims Closed Without Loss Payment
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003		
1. Prior .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	000	.....	19	XXX	XXX
2. 2002 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	465	476	XXX	XXX
3. 2003 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	453	XXX	XXX

**SCHEDULE P - PART 3J - AUTO PHYSICAL DAMAGE**

1. Prior .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	000	.....	(50)	20	11
2. 2002 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	6,722	6,895	14,402	2,540
3. 2003 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	7,358	14,406	2,208

**SCHEDULE P - PART 3K - FIDELITY, SURETY**

1. Prior .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	000	.....	.....	XXX	XXX
2. 2002 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	.....	.....	XXX	XXX
3. 2003 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

**SCHEDULE P - PART 3L - OTHER (INCLUDING CREDIT, ACCIDENT AND HEALTH)**

1. Prior .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	000	.....	.....	XXX	XXX
2. 2002 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	.....	.....	XXX	XXX
3. 2003 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	.....	XXX	XXX

**SCHEDULE P - PART 3M - INTERNATIONAL**

1. Prior .....	000	.....	.....	.....	.....	.....	.....	.....	.....	.....	XXX	XXX
2. 1994 .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	XXX	XXX
3. 1995 .....	XXX	.....	.....	.....	.....	.....	.....	.....	.....	.....	XXX	XXX
4. 1996 .....	XXX	XXX	.....	.....	.....	.....	.....	.....	.....	.....	XXX	XXX
5. 1997 .....	XXX	XXX	XXX	.....	.....	.....	.....	.....	.....	.....	XXX	XXX
6. 1998 .....	XXX	XXX	XXX	.....	.....	.....	.....	.....	.....	.....	XXX	XXX
7. 1999 .....	XXX	XXX	XXX	.....	.....	.....	.....	.....	.....	.....	XXX	XXX
8. 2000 .....	XXX	XXX	XXX	.....	.....	.....	.....	.....	.....	.....	XXX	XXX
9. 2001 .....	XXX	XXX	XXX	.....	.....	.....	.....	.....	.....	.....	XXX	XXX
10. 2002 .....	XXX	XXX	XXX	.....	.....	.....	.....	.....	.....	.....	XXX	XXX
11. 2003 .....	XXX	XXX	XXX	.....	.....	.....	.....	.....	.....	.....	XXX	XXX

**SCHEDULE P - PART 3N - REINSURANCE**  
**Nonproportional Assumed Property**

Years in Which Losses Were Incurred	CUMULATIVE PAID NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END ( \$000 OMITTED )										11 Number of Claims Closed With Loss Payment	12 Number of Claims Closed Without Loss Payment	
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003			
1. Prior	000											XXX	XXX
2. 1994												XXX	XXX
3. 1995	XXX											XXX	XXX
4. 1996	XXX	XXX										XXX	XXX
5. 1997	XXX	XXX	XXX									XXX	XXX
6. 1998	XXX	XXX	XXX	XXX								XXX	XXX
7. 1999	XXX	XXX	XXX	XXX	XXX							XXX	XXX
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX						XXX	XXX
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX					XXX	XXX
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX				XXX	XXX
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX			XXX	XXX

**SCHEDULE P - PART 3O - REINSURANCE**  
**Nonproportional Assumed Liability**

1. Prior	000											XXX	XXX
2. 1994												XXX	XXX
3. 1995	XXX											XXX	XXX
4. 1996	XXX	XXX										XXX	XXX
5. 1997	XXX	XXX	XXX									XXX	XXX
6. 1998	XXX	XXX	XXX	XXX								XXX	XXX
7. 1999	XXX	XXX	XXX	XXX	XXX							XXX	XXX
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX						XXX	XXX
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX					XXX	XXX
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX				XXX	XXX
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX			XXX	XXX

**SCHEDULE P - PART 3P - REINSURANCE**  
**Nonproportional Assumed Financial Lines**

1. Prior	000											XXX	XXX
2. 1994												XXX	XXX
3. 1995	XXX											XXX	XXX
4. 1996	XXX	XXX										XXX	XXX
5. 1997	XXX	XXX	XXX									XXX	XXX
6. 1998	XXX	XXX	XXX	XXX								XXX	XXX
7. 1999	XXX	XXX	XXX	XXX	XXX							XXX	XXX
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX						XXX	XXX
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX					XXX	XXX
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX				XXX	XXX
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX			XXX	XXX

**SCHEDULE P - PART 3R - SECTION 1  
PRODUCTS LIABILITY - OCCURRENCE**

Years in Which Losses Were Incurred	CUMULATIVE PAID NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END ( \$000 OMITTED )										11 Number of Claims Closed With Loss Payment	12 Number of Claims Closed Without Loss Payment	
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003			
1. Prior	000												
2. 1994	XXX											2	1
3. 1995	XXX	5	5	5	5	5	5	5	5	5		3	2
4. 1996	XXX	XXX											2
5. 1997	XXX	XXX	XXX										1
6. 1998	XXX	XXX	XXX	XXX									
7. 1999	XXX	XXX	XXX	XXX	XXX								
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX							
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX						
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	23		23			
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX			

**SCHEDULE P - PART 3R - SECTION 2  
PRODUCTS LIABILITY - CLAIMS-MADE**

1. Prior	000												
2. 1994	XXX												
3. 1995	XXX												
4. 1996	XXX	XXX											
5. 1997	XXX	XXX	XXX										
6. 1998	XXX	XXX	XXX	XXX									
7. 1999	XXX	XXX	XXX	XXX	XXX								
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX							
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX						
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX					
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX				

NONE

**SCHEDULE P - PART 3S  
FINANCIAL GUARANTY / MORTGAGE GUARANTY**

1. Prior	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
3. 2003	XXX	XXX	XXX	XXX	XXX	XXX	NONE	XXX	XXX	XXX	XXX	XXX

**SCHEDULE P - PART 4A  
HOMEOWNERS/FARMOWNERS**

Years in Which Losses Were Incurred	BULK AND IBNR RESERVES ON NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)									
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003
1. Prior										3
2. 1994	250	80	52	51	7	7	5	4	5	2
3. 1995	XXX	359	70	69	45	13	12	6		
4. 1996	XXX	XXX	361	96	52	48	17	8	3	1
5. 1997	XXX	XXX	XXX	335	80	54	20	7	4	4
6. 1998	XXX	XXX	XXX	XXX	324	119	72	41	30	23
7. 1999	XXX	XXX	XXX	XXX	XXX	379	136	58	33	26
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	657	98	59	53
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	553	137	71
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	480	94
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	746

**SCHEDULE P - PART 4B  
PRIVATE PASSENGER AUTO LIABILITY/MEDICAL**

1. Prior										26
2. 1994	2,014	599	451	276	126	44	15	2	2	2
3. 1995	XXX	1,723	740	487	259	104	24	14	6	3
4. 1996	XXX	XXX	1,408	483	376	89	79	79	54	36
5. 1997	XXX	XXX	XXX	1,127	508	217	217	75	35	32
6. 1998	XXX	XXX	XXX	XXX	1,104	567	584	245	96	42
7. 1999	XXX	XXX	XXX	XXX	XXX	1,318	637	443	261	96
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	993	544	377	203
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,138	668	469
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,831	760
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,806

**SCHEDULE P - PART 4C  
COMMERCIAL AUTO/TRUCK LIABILITY/MEDICAL**

1. Prior										
2. 1994	533	268	121	81	37	18	5		5	
3. 1995	XXX	740	322	182	120	40	18	5		2
4. 1996	XXX	XXX	619	174	155	78	13	11	3	
5. 1997	XXX	XXX	XXX	386	209	177	121	56	24	14
6. 1998	XXX	XXX	XXX	XXX	506	280	194	142	82	67
7. 1999	XXX	XXX	XXX	XXX	XXX	536	258	214	122	52
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	379	239	178	111
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	806	241	175
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	629	226
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	643

**SCHEDULE P - PART 4D  
WORKERS' COMPENSATION**

1. Prior										12
2. 1994	1,001	380	258	198	60	31	14	11	6	2
3. 1995	XXX	1,130	282	434	188	82	48	30	22	12
4. 1996	XXX	XXX	967	328	219	158	45	51	31	23
5. 1997	XXX	XXX	XXX	674	308	212	150	48	14	7
6. 1998	XXX	XXX	XXX	XXX	731	323	224	203	96	55
7. 1999	XXX	XXX	XXX	XXX	XXX	968	429	305	237	96
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	1,111	499	331	241
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	2,038	434	264
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,388	300
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,407

**SCHEDULE P - PART 4E  
COMMERCIAL MULTIPLE PERIL**

1. Prior										13
2. 1994	563	292	283	347	145	83	46	28	25	11
3. 1995	XXX	966	374	453	297	184	89	70	27	11
4. 1996	XXX	XXX	1,149	358	314	306	203	169	112	88
5. 1997	XXX	XXX	XXX	674	349	329	261	73	35	43
6. 1998	XXX	XXX	XXX	1,120	954	341	300	187	126	71
7. 1999	XXX	XXX	XXX	XXX	XXX	935	378	363	189	130
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	1,108	414	352	264
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	835	427	264
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	959	559
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,098

**SCHEDULE P - PART 4F - SECTION 1  
MEDICAL MALPRACTICE - OCCURRENCE**

Years in Which Losses Were Incurred	BULK AND IBNR RESERVES ON NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)									
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003
1. Prior										
2. 1994										
3. 1995	XXX	XXX								
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX								
10. 2002	XXX	XXX						XX		
11. 2003	XXX	XXX	AAA	AAA	AAA	AAA	AAA	XXX	XXX	

**SCHEDULE P - PART 4F - SECTION 2  
MEDICAL MALPRACTICE - CLAIMS-MADE**

1. Prior										
2. 1994										
3. 1995	XXX	XXX								
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX								
10. 2002	XXX	XXX						X		
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	

**SCHEDULE P - PART 4G - SPECIAL LIABILITY  
(OCEAN MARINE, AIRCRAFT (ALL PERILS),  
BOILER AND MACHINERY)**

1. Prior										
2. 1994										
3. 1995	XXX	XXX								
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX								
10. 2002	XXX	XXX						X		
11. 2003	XXX	XXX	AAA	AAA	AAA	AAA	AAA	XXX	XXX	

**SCHEDULE P - PART 4H - SECTION 1  
OTHER LIABILITY - OCCURRENCE**

1. Prior											24
2. 1994				29	2	1					
3. 1995	131	74	53	36	36	16	7				
4. 1996	XXX	227	53	36	36	35	12	5	5		7
5. 1997	XXX	XXX	143	28	34	29	1				
6. 1998	XXX	XXX	XXX	75	29	30	7				
7. 1999	XXX	XXX	XXX	XXX	116	26	50				
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	20	18	12		
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	43	41	26	26	
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	39	39	73	59	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	35	50	46

**SCHEDULE P - PART 4H - SECTION 2  
OTHER LIABILITY - CLAIMS-MADE**

1. Prior										
2. 1994										
3. 1995	XXX	XXX								
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX								
10. 2002	XXX	XXX						X		
11. 2003	XXX	XXX	AAA	AAA	AAA	AAA	AAA	XXX	XXX	

**SCHEDULE P - PART 4I - SPECIAL PROPERTY (FIRE, ALLIED LINES, INLAND MARINE, EARTHQUAKE, BURGLARY AND THEFT)**

BULK AND IBNR RESERVES ON NET LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)										
Years in Which Losses Were Incurred	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
Prior .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2002 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	24
2003 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	22

**SCHEDULE P - PART 4J - AUTO PHYSICAL DAMAGE**

Prior .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	154	
2002 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	151
2003 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	

**SCHEDULE P - PART 4K - FIDELITY/SURETY**

Prior .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
2002 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
2003 .....	XXX	XXX	XXX	XXX	NONE	XXX	XXX	XXX	XXX	

**SCHEDULE P - PART 4L - OTHER (INCLUDING CREDIT, ACCIDENT AND HEALTH)**

Prior .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
2002 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
2003 .....	XXX	XXX	XXX	XXX	NONE	XXX	XXX	XXX	XXX	

**SCHEDULE P - PART 4M - INTERNATIONAL**

Prior .....										
1994 .....	XXX									
1995 .....	XXX	XXX								
1996 .....	XXX	XXX	XXX							
1997 .....	XXX	XXX	XXX	XXX						
1998 .....	XXX	XXX	XXX	XXX						
1999 .....	XXX	XXX	XXX	XXX						
2000 .....	XXX	XXX	XXX	XXX						
2001 .....	XXX	XXX	XXX	XXX						
2002 .....	XXX	XXX	XXX	XXX				XXX	XXX	
2003 .....	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	

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Sch. P, Pt. 4N, Reinsurance  
**NONE**

Sch. P, Pt. 4O, Reinsurance  
**NONE**

Sch. P, Pt. 4P, Reinsurance  
**NONE**

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Sch. P, Pt. 4R, Sn. 1, Products Liability, Occurrence  
**NONE**

Sch. P, Pt. 4R, Sn. 2, Products Liability, Claims Made  
**NONE**

Sch. P, Pt. 4S, Financial Guaranty/Mortgage Guaranty  
**NONE**

SCHEDULE P - PART 5A - HOMEOWNERS/FARMOWNERS

SECTION 1

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS CLOSED WITH LOSS PAYMENT DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994	11,682	12,437	12,478	12,493	12,512	12,519	12,522	12,523	12,523	12,523
3. 1995	XXX	5,033	6,044	6,066	6,102	6,112	6,115	6,118	6,120	6,120
4. 1996	XXX	XXX	11,484	12,372	12,432	12,450	12,458	12,456	12,476	12,478
5. 1997	XXX	XXX	XXX	4,982	5,577	5,618	5,633	5,642	5,646	5,648
6. 1998	XXX	XXX	XXX	XXX	5,755	6,872	6,820	6,938	6,943	6,951
7. 1999	XXX	XXX	XXX	XXX	XXX	6,442	6,442	7,344	7,407	7,447
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	XXX	5,637	6,902	6,955
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	4,655	5,388
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	4,128
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	5,800

SECTION 2

Years in Which Premiums Were Earned and Losses Were Incurred	NUMBER OF CLAIMS OUTSTANDING DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994	799	119	67	47	15	7	3	2	2	2
3. 1995	XXX	584	107	58	30	12	9	6	6	1
4. 1996	XXX	XXX	643	126	61	28	24	16	6	2
5. 1997	XXX	XXX	XXX	666	97	48	32	14	11	7
6. 1998	XXX	XXX	XXX	XXX	837	97	53	30	21	11
7. 1999	XXX	XXX	XXX	XXX	XXX	902	128	56	28	15
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	1,238	124	56	38
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	603	94	53
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	641	85
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	894

SECTION 3

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS REPORTED DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994	17,405	17,866	17,862	17,903	17,905	17,906	17,906	17,906	17,906	17,906
3. 1995	XXX	8,378	8,991	9,019	9,027	9,027	9,027	9,027	9,027	9,027
4. 1996	XXX	XXX	17,231	17,756	17,803	17,816	17,821	17,823	17,823	17,823
5. 1997	XXX	XXX	XXX	8,125	8,496	8,524	8,531	8,536	8,538	8,538
6. 1998	XXX	XXX	XXX	XXX	9,477	10,209	10,228	10,234	10,236	10,236
7. 1999	XXX	XXX	XXX	XXX	XXX	8,892	9,217	9,252	9,255	9,260
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	6,865	7,412	7,451	7,459
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	7,858	6,296	6,314
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	7,816	8,195
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	9,558



**SCHEDULE P - PART 5B  
PRIVATE PASSENGER AUTO LIABILITY/MEDICAL**

**SECTION 1**

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS CLOSED WITH LOSS PAYMENT DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										5
2. 1994	3,442	4,943	5,200	5,315	5,377	5,402	5,417	5,423	5,425	5,425
3. 1995	X X X	3,597	5,079	5,332	5,445	5,514	5,540	5,547	5,553	5,556
4. 1996	X X X	X X X	4,043	5,631	5,896	5,996	6,044	6,061	6,079	6,088
5. 1997	X X X	X X X	X X X	4,257	5,710	5,964	6,042	6,098	6,127	6,134
6. 1998	X X X	X X X	X X X	X X X	4,485	5,979	6,253	6,366	6,419	6,442
7. 1999	X X X	X X X	X X X	X X X	X X X	4,620	6,027	6,245	6,352	6,407
8. 2000	X X X	X X X	X X X	X X X	X X X	X X X	4,840	5,744	5,972	6,066
9. 2001	X X X	X X X	X X X	X X X	X X X	X X X	X X X	4,203	5,746	6,071
10. 2002	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	4,291	5,172
11. 2003	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	5,274

**SECTION 2**

Years in Which Premiums Were Earned and Losses Were Incurred	NUMBER OF CLAIMS OUTSTANDING DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										32
2. 1994	2,130	627	319	157	73	45	16	6	2	2
3. 1995	X X X	2,147	625	284	152	70	30	19	8	5
4. 1996	X X X	X X X	2,254	565	281	125	75	47	22	10
5. 1997	X X X	X X X	X X X	2,088	546	229	137	62	28	20
6. 1998	X X X	X X X	X X X	X X X	2,238	591	237	109	54	30
7. 1999	X X X	X X X	X X X	X X X	X X X	2,355	629	311	141	87
8. 2000	X X X	X X X	X X X	X X X	X X X	X X X	2,230	536	229	115
9. 2001	X X X	X X X	X X X	X X X	X X X	X X X	X X X	2,403	665	258
10. 2002	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	2,692	659
11. 2003	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	2,335

**SECTION 3**

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS REPORTED DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										7,794
2. 1994	7,236	7,715	7,764	7,786	7,790	7,792	7,793	7,794	7,794	7,794
3. 1995	X X X	7,345	7,636	7,892	7,908	7,915	7,917	7,917	7,917	7,917
4. 1996	X X X	X X X	8,053	8,539	8,562	8,562	8,568	8,569	8,569	8,569
5. 1997	X X X	X X X	X X X	8,137	8,513	8,557	8,572	8,575	8,576	8,577
6. 1998	X X X	X X X	X X X	X X X	8,911	9,337	9,378	9,389	9,394	9,395
7. 1999	X X X	X X X	X X X	X X X	X X X	7,706	8,110	8,179	8,192	8,198
8. 2000	X X X	X X X	X X X	X X X	X X X	X X X	6,870	7,279	7,336	7,348
9. 2001	X X X	X X X	X X X	X X X	X X X	X X X	X X X	6,630	9,985	10,045
10. 2002	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	8,487	8,894
11. 2003	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	10,008

SCHEDULE P - PART 5C - COMMERCIAL AUTO/TRUCK LIABILITY/MEDICAL

SECTION 1

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS CLOSED WITH LOSS PAYMENT DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994	723	943	989	1,012	1,024	1,032	1,037	1,039	1,039	1,039
3. 1995	XXX	845	1,129	1,201	1,219	1,247	1,256	1,263	1,263	1,264
4. 1996	XXX	XXX	1,058	1,328	1,391	1,433	1,457	1,461	1,465	1,465
5. 1997	XXX	XXX	XXX	1,048	1,306	1,382	1,407	1,421	1,449	1,455
6. 1998	XXX	XXX	XXX	XXX	1,194	1,569	1,648	1,680	1,700	1,710
7. 1999	XXX	XXX	XXX	XXX	XXX	1,272	1,603	1,684	1,739	1,759
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	1,317	1,637	1,722	1,763
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,262	1,596	1,656
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	849	1,090
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	608

SECTION 2

Years in Which Premiums Were Earned and Losses Were Incurred	NUMBER OF CLAIMS OUTSTANDING DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994	310	115	58	37	25	10	3	1	1	1
3. 1995	XXX	423	164	80	56	22	12	2	2	2
4. 1996	XXX	XXX	476	180	103	45	16	13	5	4
5. 1997	XXX	XXX	XXX	431	188	98	64	44	23	16
6. 1998	XXX	XXX	XXX	XXX	563	225	124	72	38	25
7. 1999	XXX	XXX	XXX	XXX	XXX	573	199	107	49	26
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	548	191	83	46
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	514	169	86
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	401	143
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	356

SECTION 3

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS REPORTED DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994	1,202	1,289	1,312	1,316	1,318	1,318	1,318	1,318	1,318	1,318
3. 1995	XXX	1,575	1,725	1,745	1,750	1,750	1,750	1,750	1,750	1,750
4. 1996	XXX	XXX	1,926	2,050	2,067	2,070	2,072	2,072	2,072	2,072
5. 1997	XXX	XXX	XXX	1,897	2,027	2,056	2,063	2,064	2,067	2,067
6. 1998	XXX	XXX	XXX	XXX	2,249	2,405	2,421	2,425	2,427	2,428
7. 1999	XXX	XXX	XXX	XXX	XXX	2,036	2,153	2,168	2,163	2,166
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	1,665	2,005	2,025	2,029
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	2,306	2,434	2,449
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,645	1,724
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,503

SCHEDULE P - PART 5D - WORKERS' COMPENSATION

SECTION 1

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS CLOSED WITH LOSS PAYMENT DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										27
2. 1994	1,692	2,701	2,909	2,861	2,900	2,921	2,936	2,939	2,945	2,950
3. 1995	XXX	1,913	2,593	2,666	2,762	2,814	2,824	2,834	2,838	2,844
4. 1996	XXX	XXX	1,559	2,215	2,458	2,497	2,509	2,523	2,539	2,550
5. 1997	XXX	XXX	XXX	1,274	2,305	2,377	2,409	2,422	2,446	2,456
6. 1998	XXX	XXX	XXX	XXX	1,306	1,857	1,943	1,978	1,999	2,010
7. 1999	XXX	XXX	XXX	XXX	XXX	1,274	1,636	1,916	1,967	1,996
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	1,097	1,485	1,619	1,682
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,212	1,987	2,129
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,317	1,919
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	1,546

SECTION 2

Years in Which Premiums Were Earned and Losses Were Incurred	NUMBER OF CLAIMS OUTSTANDING DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										50
2. 1994	873	220	128	84	60	39	19	13	11	8
3. 1995	XXX	820	225	147	84	55	44	27	25	20
4. 1996	XXX	XXX	783	235	137	82	66	56	42	34
5. 1997	XXX	XXX	XXX	685	161	98	59	44	23	13
6. 1998	XXX	XXX	XXX	XXX	618	175	102	57	37	26
7. 1999	XXX	XXX	XXX	XXX	XXX	816	200	128	84	69
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	822	215	134	80
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	802	210	117
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	620	164
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	653

SECTION 3

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS REPORTED DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994	3,259	3,596	3,635	3,647	3,648	3,651	3,652	3,652	3,652	3,652
3. 1995	XXX	3,289	3,641	3,673	3,680	3,682	3,682	3,682	3,683	3,683
4. 1996	XXX	XXX	2,993	3,265	3,266	3,268	3,269	3,269	3,269	3,269
5. 1997	XXX	XXX	XXX	2,451	2,725	2,746	2,750	2,751	2,755	2,755
6. 1998	XXX	XXX	XXX	XXX	2,434	2,646	2,658	2,662	2,663	2,663
7. 1999	XXX	XXX	XXX	XXX	XXX	2,271	2,454	2,477	2,483	2,485
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	1,919	2,111	2,141	2,153
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	2,624	2,857	2,885
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	2,495	2,678
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	2,752

SCHEDULE P - PART 5E - COMMERCIAL MULTIPLE PERIL

SECTION 1

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS CLOSED WITH LOSS PAYMENT DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										2
2. 1994	2,231	2,636	2,691	2,727	2,759	2,778	2,788	2,793	2,797	2,800
3. 1995	X X X	1,622	2,133	2,220	2,269	2,299	2,320	2,327	2,331	2,334
4. 1996	X X X	X X X	2,815	3,284	3,397	3,453	3,493	3,510	3,523	3,534
5. 1997	X X X	X X X	X X X	1,639	2,244	2,327	2,365	2,406	2,419	2,429
6. 1998	X X X	X X X	X X X	X X X	1,500	2,033	2,123	2,165	2,186	2,201
7. 1999	X X X	X X X	X X X	X X X	X X X	1,934	2,426	2,458	2,458	2,573
8. 2000	X X X	X X X	X X X	X X X	X X X	X X X	1,864	2,458	2,533	2,581
9. 2001	X X X	X X X	X X X	X X X	X X X	X X X	X X X	1,682	2,068	2,164
10. 2002	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	1,145	1,437
11. 2003	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	1,270

SECTION 2

Years in Which Premiums Were Earned and Losses Were Incurred	NUMBER OF CLAIMS OUTSTANDING DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										5
2. 1994	636	286	183	121	62	36	28	19	12	4
3. 1995	X X X	962	380	232	116	53	22	13	5	1
4. 1996	X X X	X X X	955	382	205	123	71	50	31	14
5. 1997	X X X	X X X	X X X	753	297	159	99	47	27	15
6. 1998	X X X	X X X	X X X	X X X	703	276	162	80	45	28
7. 1999	X X X	X X X	X X X	X X X	X X X	981	283	156	75	52
8. 2000	X X X	X X X	X X X	X X X	X X X	X X X	863	286	164	89
9. 2001	X X X	X X X	X X X	X X X	X X X	X X X	X X X	651	288	183
10. 2002	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	510	222
11. 2003	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	616

SECTION 3

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS REPORTED DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994	4,419	4,757	4,836	4,825	4,833	4,837	4,841	4,841	4,842	4,842
3. 1995	X X X	3,913	4,331	4,413	4,435	4,439	4,440	4,440	4,441	4,441
4. 1996	X X X	X X X	5,663	6,095	6,199	6,216	6,217	6,224	6,226	6,227
5. 1997	X X X	X X X	X X X	3,986	4,336	4,413	4,426	4,435	4,438	4,439
6. 1998	X X X	X X X	X X X	X X X	3,640	4,005	4,060	4,066	4,089	4,090
7. 1999	X X X	X X X	X X X	X X X	X X X	3,310	3,564	3,656	3,677	3,686
8. 2000	X X X	X X X	X X X	X X X	X X X	X X X	2,727	3,139	3,201	3,230
9. 2001	X X X	X X X	X X X	X X X	X X X	X X X	X X X	3,476	3,772	3,873
10. 2002	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	2,489	2,757
11. 2003	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	2,774

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Sch. P, Pt. 5F, Sn. 1A, Medical Malpractice, Occurrence  
**NONE**

Sch. P, Pt. 5F, Sn. 2A, Medical Malpractice, Occurrence  
**NONE**

Sch. P, Pt. 5F, Sn. 3A, Medical Malpractice, Occurrence  
**NONE**

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Sch. P, Pt. 5F, Sn. 1B, Medical Malpractice, Claims Made  
**NONE**

Sch. P, Pt. 5F, Sn. 2B, Medical Malpractice, Claims Made  
**NONE**

Sch. P, Pt. 5F, Sn. 3B, Medical Malpractice, Claims Made  
**NONE**

SCHEDULE P - PART 5H - OTHER LIABILITY - OCCURRENCE

SECTION 1A

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS CLOSED WITH LOSS PAYMENT DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994	35									
3. 1995	XXX	49								
4. 1996	XXX	XXX	42							
5. 1997	XXX	XXX	XXX	44						
6. 1998	XXX	XXX	XXX	XXX	28					
7. 1999	XXX	XXX	XXX	XXX	XXX	35				
8. 2000	XXX	XXX	XXX	XXX	XXX	24				
9. 2001	XXX	XXX	XXX	XXX	XXX	23				
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	13			
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	13		

SECTION 2A

Years in Which Premiums Were Earned and Losses Were Incurred	NUMBER OF CLAIMS OUTSTANDING DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										2
2. 1994	40									
3. 1995	XXX	12								
4. 1996	XXX	XXX	26							
5. 1997	XXX	XXX	XXX	8						
6. 1998	XXX	XXX	XXX	XXX	9					
7. 1999	XXX	XXX	XXX	XXX	13					
8. 2000	XXX	XXX	XXX	XXX	19					
9. 2001	XXX	XXX	XXX	XXX	12					
10. 2002	XXX	XXX	XXX	XXX	10					
11. 2003	XXX	XXX	XXX	XXX	22					

SECTION 3A

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS REPORTED DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994	123									
3. 1995	XXX	141								
4. 1996	XXX	XXX	96							
5. 1997	XXX	XXX	XXX	117						
6. 1998	XXX	XXX	XXX	XXX	66					
7. 1999	XXX	XXX	XXX	XXX	XXX	63				
8. 2000	XXX	XXX	XXX	XXX	XXX	60				
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	56			
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	49		
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	40	

SCHEDULE P - PART 5H - OTHER LIABILITY - CLAIMS-MADE

SECTION 1B

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS CLOSED WITH LOSS PAYMENT DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994										
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX						XXX		
10. 2002	XXX	XXX						XXX	XXX	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	

SECTION 2B

Years in Which Premiums Were Earned and Losses Were Incurred	NUMBER OF CLAIMS OUTSTANDING DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994										
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX						XXX		
10. 2002	XXX	XXX						XXX	XXX	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	

SECTION 3B

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS REPORTED DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994										
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX						XXX		
10. 2002	XXX	XXX						XXX	XXX	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	

SCHEDULE P - PART 5R - PRODUCTS LIABILITY - OCCURRENCE

SECTION 1A

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS CLOSED WITH LOSS PAYMENT DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994	2									
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX	XXX							
6. 1998	XXX	XXX	XXX	XXX						
7. 1999	XXX	XXX	XXX	XXX	XXX					
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX				
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX			
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX		
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	

SECTION 2A

Years in Which Premiums Were Earned and Losses Were Incurred	NUMBER OF CLAIMS OUTSTANDING DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994										
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX	XXX							
6. 1998	XXX	XXX	XXX	XXX						
7. 1999	XXX	XXX	XXX	XXX	XXX					
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX				
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX			
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX		
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	

SECTION 3A

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS REPORTED DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994	3									
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX	XXX							
6. 1998	XXX	XXX	XXX	XXX						
7. 1999	XXX	XXX	XXX	XXX	XXX					
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX				
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX			
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX		
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	



SCHEDULE P - PART 5R - PRODUCTS LIABILITY - CLAIMS-MADE

SECTION 1B

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS CLOSED WITH LOSS PAYMENT DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994										
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX								
10. 2002	XXX	XXX						XXX		
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	

SECTION 2B

Years in Which Premiums Were Earned and Losses Were Incurred	NUMBER OF CLAIMS OUTSTANDING DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994										
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX								
10. 2002	XXX	XXX						XXX		
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	

SECTION 3B

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE NUMBER OF CLAIMS REPORTED DIRECT AND ASSUMED AT YEAR END									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994										
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX								
10. 2002	XXX	XXX						XXX		
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	

SCHEDULE P - PART 6C - COMMERCIAL AUTO/TRUCK LIABILITY/MEDICAL

SECTION 1

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE PREMIUMS EARNED DIRECT AND ASSUMED AT YEAR END (\$000 OMITTED)										11 Current Year Premiums Earned	
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003		
1. Prior												
2. 1994	6,921	6,921	6,921	6,921	6,921	6,921	6,921	6,921	6,921	6,921	6,921	
3. 1995	XXX	8,231	8,231	8,231	8,231	8,231	8,231	8,231	8,231	8,231	8,231	
4. 1996	XXX	XXX	9,551	9,551	9,551	9,551	9,551	9,551	9,551	9,551	9,551	
5. 1997	XXX	XXX	XXX	10,449	10,449	10,449	10,449	10,449	10,449	10,449	10,449	
6. 1998	XXX	XXX	XXX	XXX	11,122	11,122	11,122	11,122	11,122	11,122	11,122	
7. 1999	XXX	XXX	XXX	XXX	XXX	12,493	12,493	12,493	12,493	12,493	12,493	
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	14,359	14,359	14,359	14,359	14,359	
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	15,679	15,679	15,679	15,679	
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	16,592	16,592	16,592	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	17,568	17,568	
12. Total	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	17,568
13. Earned Premiums (Sc P-Pt 1)	6,921	8,231	9,551	10,449	11,122	12,493	14,359	15,679	16,592	17,568	17,568	XXX

SECTION 2

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE PREMIUMS EARNED CEDED AT YEAR END (\$000 OMITTED)										11 Current Year Premiums Earned	
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003		
1. Prior												
2. 1994	4,179	4,179	4,179	4,179	4,179	4,179	4,179	4,179	4,179	4,179	4,179	
3. 1995	XXX	4,945	4,945	4,945	4,945	4,945	4,945	4,945	4,945	4,945	4,945	
4. 1996	XXX	XXX	6,292	6,292	6,292	6,292	6,292	6,292	6,292	6,292	6,292	
5. 1997	XXX	XXX	XXX	6,984	6,984	6,984	6,984	6,984	6,984	6,984	6,984	
6. 1998	XXX	XXX	XXX	XXX	7,461	7,461	7,461	7,461	7,461	7,461	7,461	
7. 1999	XXX	XXX	XXX	XXX	XXX	8,394	8,394	8,394	8,394	8,394	8,394	
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	10,007	10,007	10,007	10,007	10,007	
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	11,297	11,297	11,297	11,297	
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	12,347	12,347	12,347	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	13,099	13,099	
12. Total	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	13,099
13. Earned Premiums (Sc P-Pt 1)	4,179	4,945	6,292	6,984	7,461	8,394	10,007	11,297	12,347	13,099	13,099	XXX

SCHEDULE P - PART 6D - WORKERS' COMPENSATION

SECTION 1

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE PREMIUMS EARNED DIRECT AND ASSUMED AT YEAR END (\$000 OMITTED)										11 Current Year Premiums Earned	
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003		
1. Prior												
2. 1994	23,407	23,407	23,407	23,407	23,407	23,407	23,407	23,407	23,407	23,407	23,407	
3. 1995	XXX	25,585	25,585	25,585	25,585	25,585	25,585	25,585	25,585	25,585	25,585	
4. 1996	XXX	XXX	26,708	26,708	26,708	26,708	26,708	26,708	26,708	26,708	26,708	
5. 1997	XXX	XXX	XXX	25,138	25,138	25,138	25,138	25,138	25,138	25,138	25,138	
6. 1998	XXX	XXX	XXX	XXX	22,283	22,283	22,283	22,283	22,283	22,283	22,283	
7. 1999	XXX	XXX	XXX	XXX	XXX	23,808	23,808	23,808	23,808	23,808	23,808	
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	25,733	25,733	25,733	25,733	25,733	
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	28,403	28,403	28,403	28,403	
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	29,014	29,014	29,014	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	34,280	34,280	
12. Total	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	34,280
13. Earned Premiums (Sc P-Pt 1)	23,407	25,585	26,708	25,138	22,283	23,808	25,733	28,403	29,014	34,280	34,280	XXX

SECTION 2

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE PREMIUMS EARNED CEDED AT YEAR END (\$000 OMITTED)										11 Current Year Premiums Earned	
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003		
1. Prior												
2. 1994	14,298	14,298	14,298	14,298	14,298	14,298	14,298	14,298	14,298	14,298	14,298	
3. 1995	XXX	15,618	15,618	15,618	15,618	15,618	15,618	15,618	15,618	15,618	15,618	
4. 1996	XXX	XXX	18,103	18,103	18,103	18,103	18,103	18,103	18,103	18,103	18,103	
5. 1997	XXX	XXX	XXX	17,692	17,692	17,692	17,692	17,692	17,692	17,692	17,692	
6. 1998	XXX	XXX	XXX	XXX	15,789	15,789	15,789	15,789	15,789	15,789	15,789	
7. 1999	XXX	XXX	XXX	XXX	XXX	16,951	16,951	16,951	16,951	16,951	16,951	
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	19,402	19,402	19,402	19,402	19,402	
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	21,709	21,709	21,709	21,709	
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	21,921	21,921	21,921	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	25,753	25,753	
12. Total	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	25,753
13. Earned Premiums (Sc P-Pt 1)	14,298	15,618	18,103	17,692	15,789	16,951	19,402	21,709	21,921	25,753	25,753	XXX

SCHEDULE P - PART 6E - COMMERCIAL MULTIPLE PERIL

SECTION 1

Years In Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE PREMIUMS EARNED DIRECT AND ASSUMED AT YEAR END (\$000 OMITTED)										11 Current Year Premiums Earned	
	1	2	3	4	5	6	7	8	9	10		
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003		
1. Prior												
2. 1994	18,172	18,172	18,172	18,172	18,172	18,172	18,172	18,172	18,172	18,172	18,172	
3. 1995	XXX	22,662	22,662	22,662	22,662	22,662	22,662	22,662	22,662	22,662	22,662	
4. 1996	XXX	27,096	27,096	27,096	27,096	27,096	27,096	27,096	27,096	27,096	27,096	
5. 1997	XXX	XXX	XXX	28,510	28,510	28,510	28,510	28,510	28,510	28,510	28,510	
6. 1998	XXX	XXX	XXX	XXX	28,584	28,584	28,584	28,584	28,584	28,584	28,584	
7. 1999	XXX	XXX	XXX	XXX	XXX	29,609	29,609	29,609	29,609	29,609	29,609	
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	32,339	32,339	32,339	32,339	32,339	
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	36,408	36,408	36,408	36,408	
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	38,353	38,353	38,353	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	43,070	43,070	
12. Total	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	43,070
13. Earned Premiums (Sc P-Pt 1)	18,172	22,662	27,096	28,510	28,584	29,609	32,339	36,408	38,353	43,070	43,070	XXX

SECTION 2

Years In Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE PREMIUMS EARNED CEDED AT YEAR END (\$000 OMITTED)										11 Current Year Premiums Earned	
	1	2	3	4	5	6	7	8	9	10		
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003		
1. Prior												
2. 1994	11,868	11,868	11,868	11,868	11,868	11,868	11,868	11,868	11,868	11,868	11,868	
3. 1995	XXX	14,788	14,788	14,788	14,788	14,788	14,788	14,788	14,788	14,788	14,788	
4. 1996	XXX	XXX	19,453	19,453	19,453	19,453	19,453	19,453	19,453	19,453	19,453	
5. 1997	XXX	XXX	XXX	20,110	20,110	20,110	20,110	20,110	20,110	20,110	20,110	
6. 1998	XXX	XXX	XXX	XXX	20,083	20,083	20,083	20,083	20,083	20,083	20,083	
7. 1999	XXX	XXX	XXX	XXX	XXX	20,595	20,595	20,595	20,595	20,595	20,595	
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	23,235	23,235	23,235	23,235	23,235	
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	25,961	25,961	25,961	25,961	
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	29,063	29,063	29,063	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	32,768	32,768	
12. Total	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	32,768
13. Earned Premiums (Sc P-Pt 1)	11,868	14,788	19,453	20,110	20,083	20,595	23,235	25,961	29,063	32,768	32,768	XXX

SCHEDULE P - PART 6H - OTHER LIABILITY - OCCURRENCE

SECTION 1A

Years In Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE PREMIUMS EARNED DIRECT AND ASSUMED AT YEAR END (\$000 OMITTED)										11 Current Year Premiums Earned	
	1	2	3	4	5	6	7	8	9	10		
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003		
1. Prior												
2. 1994	2,567	2,567	2,567	2,567	2,567	2,567	2,567	2,567	2,567	2,567	2,567	
3. 1995	XXX	2,863	2,863	2,863	2,863	2,863	2,863	2,863	2,863	2,863	2,863	
4. 1996	XXX	XXX	3,133	3,133	3,133	3,133	3,133	3,133	3,133	3,133	3,133	
5. 1997	XXX	XXX	XXX	3,252	3,252	3,252	3,252	3,252	3,252	3,252	3,252	
6. 1998	XXX	XXX	XXX	XXX	3,357	3,357	3,357	3,357	3,357	3,357	3,357	
7. 1999	XXX	XXX	XXX	XXX	XXX	3,655	3,655	3,655	3,655	3,655	3,655	
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	4,231	4,231	4,231	4,231	4,231	
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	4,671	4,671	4,671	4,671	
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	5,392	5,392	5,392	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	6,881	6,881	
12. Total	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	6,881
13. Earned Premiums (Sc P-Pt 1)	2,567	2,863	3,133	3,252	3,357	3,655	4,231	4,671	5,392	6,881	6,881	XXX

SECTION 2A

Years In Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE PREMIUMS EARNED CEDED AT YEAR END (\$000 OMITTED)										11 Current Year Premiums Earned	
	1	2	3	4	5	6	7	8	9	10		
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003		
1. Prior												
2. 1994	2,056	2,056	2,056	2,056	2,056	2,056	2,056	2,056	2,056	2,056	2,056	
3. 1995	XXX	2,337	2,337	2,337	2,337	2,337	2,337	2,337	2,337	2,337	2,337	
4. 1996	XXX	XXX	2,687	2,687	2,687	2,687	2,687	2,687	2,687	2,687	2,687	
5. 1997	XXX	XXX	XXX	2,783	2,783	2,783	2,783	2,783	2,783	2,783	2,783	
6. 1998	XXX	XXX	XXX	XXX	2,956	2,956	2,956	2,956	2,956	2,956	2,956	
7. 1999	XXX	XXX	XXX	XXX	XXX	3,223	3,223	3,223	3,223	3,223	3,223	
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	3,795	3,795	3,795	3,795	3,795	
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	4,242	4,242	4,242	4,242	
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	4,968	4,968	4,968	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	6,199	6,199	
12. Total	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	6,199
13. Earned Premiums (Sc P-Pt 1)	2,056	2,337	2,687	2,783	2,956	3,223	3,795	4,242	4,968	6,199	6,199	XXX

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Sch. P, Pt. 6H, Sn. 1B, Other Liability, Claims Made  
NONE

Sch. P, Pt. 6H, Sn. 2B, Other Liability, Claims Made  
NONE

Sch. P, Pt. 6M, Sn. 1, International  
NONE

Sch. P, Pt. 6M, Sn. 2, International  
NONE

**Page 103**

Sch. P, Pt. 6N, Sn. 1, Reinsurance  
NONE

Sch. P, Pt. 6N, Sn. 2, Reinsurance  
NONE

Sch. P, Pt. 6O, Sn. 1, Reinsurance  
NONE

Sch. P, Pt. 6O, Sn. 2, Reinsurance  
NONE

ANNUAL STATEMENT FOR THE YEAR 2003 OF THE DONEGAL MUTUAL INSURANCE COMPANY  
**SCHEDULE P - PART 6R - PRODUCTS LIABILITY - OCCURRENCE**

**SECTION 1A**

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE PREMIUMS EARNED DIRECT AND ASSUMED AT YEAR END (\$000 OMITTED)										11 Current Year Premiums Earned
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003	
1. Prior											
2. 1994	138	138	138	138	138	138	138	138	138	138	138
3. 1995	XXX	152	152	152	152	152	152	152	152	152	152
4. 1996	XXX	XXX	208	208	208	208	208	208	208	208	208
5. 1997	XXX	XXX	XXX	219	219	219	219	219	219	219	219
6. 1998	XXX	XXX	XXX	XXX	175	175	175	175	175	175	175
7. 1999	XXX	XXX	XXX	XXX	XXX	143	143	143	143	143	143
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	53	53	53	53	53
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	5	5	5	5	5
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	(3)
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	(3)
12. Total	138	152	208	219	175	143	53	5	XXX	XXX	(3)
13. Earned Premiums (Sc P-Pl 1)	138	152	208	219	175	143	53	5	XXX	XXX	XXX

**SECTION 2A**

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE PREMIUMS EARNED CEDED AT YEAR END (\$000 OMITTED)										11 Current Year Premiums Earned
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003	
1. Prior											
2. 1994	84	84	84	84	84	84	84	84	84	84	84
3. 1995	XXX	92	92	92	92	92	92	92	92	92	92
4. 1996	XXX	XXX	140	140	140	140	140	140	140	140	140
5. 1997	XXX	XXX	XXX	151	151	151	151	151	151	151	151
6. 1998	XXX	XXX	XXX	XXX	121	121	121	121	121	121	121
7. 1999	XXX	XXX	XXX	XXX	XXX	99	99	99	99	99	99
8. 2000	XXX	XXX	XXX	XXX	XXX	XXX	38	38	38	38	38
9. 2001	XXX	XXX	XXX	XXX	XXX	XXX	4	4	4	4	4
10. 2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	(2)
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	(2)
12. Total	84	92	140	151	121	99	38	4	XXX	XXX	(2)
13. Earned Premiums (Sc P-Pl 1)	84	92	140	151	121	99	38	4	XXX	XXX	XXX

**SCHEDULE P - PART 6R - PRODUCTS LIABILITY - CLAIMS-MADE**

**SECTION 1B**

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE PREMIUMS EARNED DIRECT AND ASSUMED AT YEAR END (\$000 OMITTED)										11 Current Year Premiums Earned
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003	
1. Prior											
2. 1994											
3. 1995	XXX	XXX									
4. 1996	XXX	XXX									
5. 1997	XXX	XXX									
6. 1998	XXX	XXX									
7. 1999	XXX	XXX									
8. 2000	XXX	XXX									
9. 2001	XXX	XXX									
10. 2002	XXX	XXX							XXX	XXX	
11. 2003	XXX	XXX							XXX	XXX	
12. Total	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
13. Earned Premiums (Sc P-Pl 1)											XXX

**SECTION 2B**

Years in Which Premiums Were Earned and Losses Were Incurred	CUMULATIVE PREMIUMS EARNED CEDED AT YEAR END (\$000 OMITTED)										11 Current Year Premiums Earned
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003	
1. Prior											
2. 1994											
3. 1995	XXX	XXX									
4. 1996	XXX	XXX									
5. 1997	XXX	XXX									
6. 1998	XXX	XXX									
7. 1999	XXX	XXX									
8. 2000	XXX	XXX									
9. 2001	XXX	XXX									
10. 2002	XXX	XXX							XXX	XXX	
11. 2003	XXX	XXX							XXX	XXX	
12. Total	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
13. Earned Premiums (Sc P-Pl 1)											XXX

ANNUAL STATEMENT FOR THE YEAR 2003 OF THE DONEGAL MUTUAL INSURANCE COMPANY  
**SCHEDULE P - PART 7A - PRIMARY LOSS SENSITIVE CONTRACTS**

(\$000 OMITTED)

**SECTION 1**

Schedule P - Part 1	1	2	3	4	5	6
	Total Net Losses and Expenses Unpaid	Net Losses and Expenses Unpaid on Loss Sensitive Contracts	Loss Sensitive as Percentage of Total	Total Net Premiums Written	Net Premiums Written on Loss Sensitive Contracts	Loss Sensitive as Percentage of Total
1. Homeowners/Farmowners	5,771			12,245		
2. Private Passenger Auto Liability/Medical	21,751			13,235		
3. Commercial Auto/Truck Liability/Medical	7,995			4,469		
4. Workers' Compensation	14,351			6,528		
5. Commercial Multiple Peril	11,060			10,301		
6. Medical Malpractice - Occurrence						
7. Medical Malpractice - Claims-made						
8. Special Liability	42			2		
9. Other Liability - Occurrence	627			462		
10. Other Liabilities - Claims-made	252			1,528		
11. Special Property						
12. Auto Physical Damage	444			14,522		
13. Fidelity/Surety						
14. Other						
15. International						
16. Reinsurance - Nonproportional Assumed Property	XXX	XXX	XXX	XXX	XXX	XXX
17. Reinsurance - Nonproportional Assumed Liability	XXX	XXX	XXX	XXX	XXX	XXX
18. Reinsurance - Nonproportional Assumed Financial Lines	XXX	XXX	XXX	XXX	XXX	XXX
19. Products Liability - Occurrence				(1)		
20. Products Liability - Claims - made						
21. Financial Guaranty/Mortgage Guaranty						
22. Totals	62,334			65,311		

**SECTION 2**

Years in Which Policies Were Issued	INCURRED LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994										
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX								
10. 2002	XXX	XXX						XXX		
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	

**SECTION 3**

Years in Which Policies Were Issued	BULK AND INCURRED BUT NOT REPORTED RESERVES FOR LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES AT YEAR END (\$000 OMITTED)									
	1	2	3	4	5	6	7	8	9	10
	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
1. Prior										
2. 1994										
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX								
10. 2002	XXX	XXX						XXX		
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	

SCHEDULE P - PART 7A - PRIMARY LOSS SENSITIVE CONTRACTS

(continued)

SECTION 4

Years in Which Policies Were Issued	NET EARNED PREMIUMS REPORTED AT YEAR END (\$000 OMITTED)									
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003
1. Prior										
2. 1994										
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX						XXX XXX		
10. 2002	XXX	XXX							XXX	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX			

SECTION 5

Years in Which Policies Were Issued	NET RESERVE FOR PREMIUM ADJUSTMENTS AND ACCRUED RETROSPECTIVE PREMIUMS AT YEAR END (\$000 OMITTED)									
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003
1. Prior										
2. 1994										
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX						XXX XXX		
10. 2002	XXX	XXX							XXX	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX			



SCHEDULE P - PART 7B - REINSURANCE LOSS SENSITIVE CONTRACTS

(\$000 OMITTED)

SECTION 1

Schedule P - Part 1	1 Total Net Losses and Expenses Unpaid	2 Net Losses and Expenses Unpaid on Loss Sensitive Contracts	3 Loss Sensitive as Percentage of Total	4 Total Net Premiums Written	5 Net Premiums Written on Loss Sensitive Contracts	6 Loss Sensitive as Percentage of Total
1. Homeowners/Farmowners	5,771			12,245		
2. Private Passenger Auto Liability/Medical	21,751			13,235		
3. Commercial Auto/Truck Liability/Medical	7,996			4,469		
4. Workers' Compensation	14,391			8,528		
5. Commercial Multiple Peril	11,060			10,301		
6. Medical Malpractice - Occurrence						
7. Medical Malpractice - Claims-made						
8. Special Liability	42			2		
9. Other Liability - Occurrence	627			462		
10. Other Liabilities - Claims-made						
11. Special Property	252			1,528		
12. Auto Physical Damage	444			14,522		
13. Fidelity/Surety						
14. Other						
15. International						
16. Reinsurance - Nonproportional Assumed Property						
17. Reinsurance - Nonproportional Assumed Liability						
18. Reinsurance - Nonproportional Assumed Financial Lines						
19. Products Liability - Occurrence				(1)		
20. Products Liability - Claims - made						
21. Financial Guaranty/Mortgage Guaranty						
22. Totals	62,334			65,311		

SECTION 2

Years in Which Policies Were Issued	INCURRED LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES REPORTED AT YEAR END (\$000 OMITTED)									
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003
1. Prior										
2. 1994										
3. 1995	X X X									
4. 1996	X X X	X X X								
5. 1997	X X X	X X X								
6. 1998	X X X	X X X								
7. 1999	X X X	X X X								
8. 2000	X X X	X X X								
9. 2001	X X X	X X X								
10. 2002	X X X	X X X						X X X		
11. 2003	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	

SECTION 3

Years in Which Policies Were Issued	BULK AND INCURRED BUT NOT REPORTED RESERVES FOR LOSSES AND DEFENSE AND COST CONTAINMENT EXPENSES AT YEAR END (\$000 OMITTED)									
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003
1. Prior										
2. 1994										
3. 1995	X X X									
4. 1996	X X X	X X X								
5. 1997	X X X	X X X								
6. 1998	X X X	X X X								
7. 1999	X X X	X X X								
8. 2000	X X X	X X X								
9. 2001	X X X	X X X								
10. 2002	X X X	X X X						X X X		
11. 2003	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	



SCHEDULE P - PART 7B - REINSURANCE LOSS SENSITIVE CONTRACTS

(continued)

SECTION 4

Years in Which Policies Were Issued	NET EARNED PREMIUMS REPORTED AT YEAR END (\$000 OMITTED)									
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003
1. Prior										
2. 1994										
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX						XXX		
10. 2002	XXX	XXX						XXX	XXX	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX			

SECTION 5

Years in Which Policies Were Issued	NET RESERVE FOR PREMIUM ADJUSTMENTS AND ACCRUED RETROSPECTIVE PREMIUMS AT YEAR END (\$000 OMITTED)									
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003
1. Prior										
2. 1994										
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX						XXX		
10. 2002	XXX	XXX						XXX	XXX	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX			

SECTION 6

Years in Which Policies Were Issued	INCURRED ADJUSTABLE COMMISSIONS REPORTED AT YEAR END (\$000 OMITTED)									
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003
1. Prior										
2. 1994										
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX						XXX		
10. 2002	XXX	XXX						XXX	XXX	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX			

SECTION 7

Years in Which Policies Were Issued	RESERVES FOR COMMISSION ADJUSTMENTS AT YEAR END (\$000 OMITTED)									
	1 1994	2 1995	3 1996	4 1997	5 1998	6 1999	7 2000	8 2001	9 2002	10 2003
1. Prior										
2. 1994										
3. 1995	XXX									
4. 1996	XXX	XXX								
5. 1997	XXX	XXX								
6. 1998	XXX	XXX								
7. 1999	XXX	XXX								
8. 2000	XXX	XXX								
9. 2001	XXX	XXX						XXX		
10. 2002	XXX	XXX						XXX	XXX	
11. 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX			

**SCHEDULE P INTERROGATORIES**

1. What is the extended loss and expense reserve - direct and assumed - for the following classes? An example of an extended loss and expense reserve is the actuarial reserve for the free-tail coverage arising upon death, disability or retirement in most medical malpractice policies. Such a liability is to be reported here even if it was not reported elsewhere in Schedule P, but otherwise reported as a liability item on Page 3. Show the full reserve amount, not just the change during the current year.

Years in which premiums were earned and losses were incurred	1 Medical Malpractice	2 Other Liability	3 Products Liability
1.01 Prior			
1.02 1994			
1.03 1995			
1.04 1996			
1.05 1997			
1.06 1998			
1.07 1999			
1.08 2000			
1.09 2001			
1.10 2002			
1.11 2003			
1.12 TOTALS			

2. The definition of allocated loss adjustment expenses (ALAE) and, therefore, unallocated loss adjustment expenses (ULAE) was changed effective January 1, 1998. This change in definition applies to both paid and unpaid expenses. Are these expenses (now reported as "Defense and Cost Containment" and "Adjusting and Other") reported in compliance with these definitions in this statement? Yes (X) No ( )

3. The Adjusting and Other expense payments and reserves should be allocated to the years in which the losses were incurred based on the number of claims reported, closed and outstanding in those years. When allocating Adjusting and Other expense between companies in a group or a pool, the Adjusting and Other expense should be allocated in the same percentage used for the loss amounts and the claim counts. For reinsurers, Adjusting and Other expense assumed should be reported according to the reinsurance contract. For Adjusting and Other expense incurred by reinsurers, or in those situations where suitable claim count information is not available, Adjusting and Other expense should be allocated by a reasonable method determined by the company and described in Interrogatory 7, below. Are they so reported in this Statement? Yes (X) No ( )

4. Do any lines in Schedule P include reserves that are reported gross of any discount to present value of future payments, and that are reported net of such discounts on Page 107? Yes ( ) No (X)

If Yes, proper reporting must be made in the Notes to Financial Statements, as specified in the Instructions. Also, the discounts must be reported in Schedule P - Part 1, Column 32 and Column 33.

Schedule P must be completed gross of non-tabular discounting. Work papers relating to discount calculations must be available for examination upon request.

Discounting is allowed only if expressly permitted by the state insurance department to which this Annual Statement is being filed.

5. What were the net premiums in force at the end of the year for:  
(in thousands of dollars) 5.1 Fidelity \$ .....  
5.2 Surety \$ .....

6. Claim count information is reported (check one): 6.1 per claim ( )  
If not the same in all years, explain in Interrogatory 7. 6.2 per claimant (X)

7.1 The information provided in Schedule P will be used by many persons to estimate the adequacy of the current loss and expense reserves, among other things. Are there any especially significant events, coverage, retention or accounting changes which have occurred which must be considered when making such analyses? Yes ( ) No (X)

7.2 An extended statement may be attached:

.....  
.....  
.....

**SCHEDULE T - EXHIBIT OF PREMIUMS WRITTEN**

Allocated by States and Territories

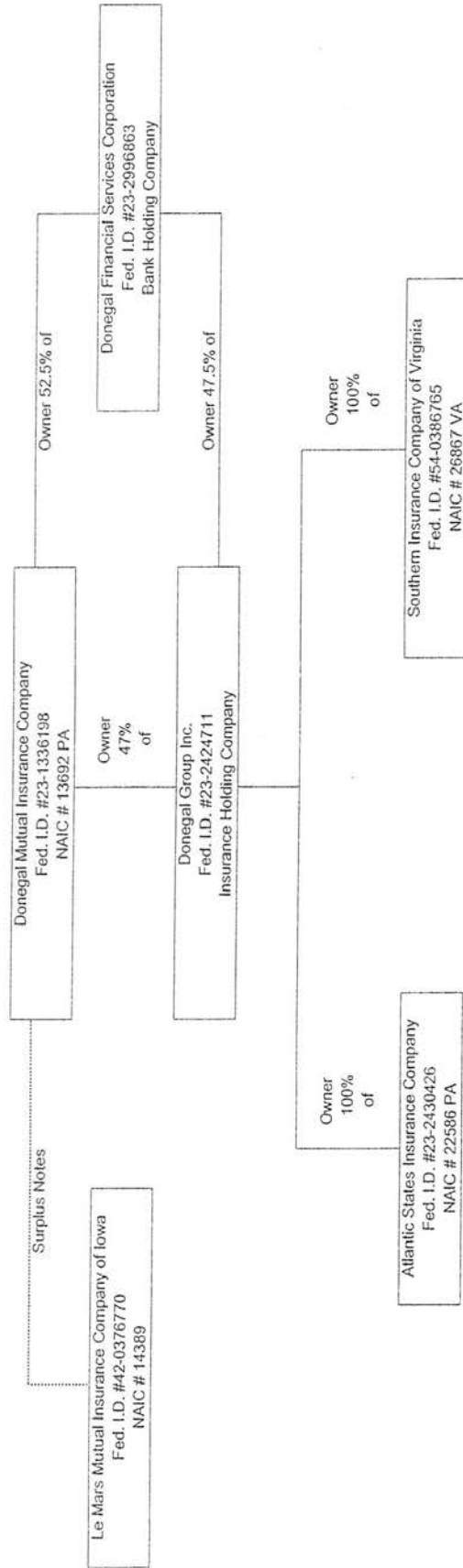
States, Etc.	1 Is Insurer Licensed? (Yes or No)	Gross Premiums, Including Policy and Membership Fees Less Return Premiums and Premiums on Policies Not Taken		4 Dividends Paid or Credited to Policyholders on Direct Business	5 Direct Losses Paid (Deducting Salvage)	6 Direct Losses Incurred	7 Direct Losses Unpaid	8 Finance and Service Charges Not Included in Premiums	9 Direct Premium Written for Federal Purchasing Groups (Included in Column 2)
		2 Direct Premiums Written	3 Direct Premiums Earned						
1. Alabama	AL No								
2. Alaska	AK No								
3. Arizona	AZ No								
4. Arkansas	AR No								
5. California	CA No								
6. Colorado	CO No								
7. Connecticut	CT No								
8. Delaware	DE Yes	10,919,835	10,291,286	59,267	4,638,468	5,451,941	7,452,465	121,960	
9. Dist. Columbia	DC No								
10. Florida	FL No								
11. Georgia	GA No								
12. Hawaii	HI No								
13. Idaho	ID No								
14. Illinois	IL Yes								
15. Indiana	IN Yes								
16. Iowa	IA No								
17. Kansas	KS No								
18. Kentucky	KY No								
19. Louisiana	LA No								
20. Maine	ME No								
21. Maryland	MD Yes	15,203,894	19,925,270	34,514	6,249,291	11,167,362	11,441,307	169,807	
22. Massachusetts	MA No								
23. Michigan	MI No								
24. Minnesota	MN No								
25. Mississippi	MS No								
26. Missouri	MO No								
27. Montana	MT No								
28. Nebraska	NE No								
29. Nevada	NV No								
30. New Hampshire	NH No								
31. New Jersey	NJ No								
32. New Mexico	NM No								
33. New York	NY Yes								
34. North Carolina	NC Yes								
35. North Dakota	ND No								
36. Ohio	OH Yes	7,842,305	6,987,418		2,312,368	2,875,212	1,468,766	87,588	
37. Oklahoma	OK No								
38. Oregon	OR No								
39. Pennsylvania	PA Yes	148,300,554	143,293,417	377,975	67,682,934	71,492,022	88,070,455	1,656,316	
40. Rhode Island	RI No								
41. South Carolina	SC No								
42. South Dakota	SD No								
43. Tennessee	TN Yes								
44. Texas	TX No								
45. Utah	UT No								
46. Vermont	VT No								
47. Virginia	VA Yes	3,474,393	3,390,605	54,475	1,998,994	1,406,755	2,094,420	38,804	
48. Washington	WA No								
49. West Virginia	WV No								
50. Wisconsin	WI No								
51. Wyoming	WY No								
52. American Samoa	AS No								
53. Guam	GU No								
54. Puerto Rico	PR No								
55. U. S. Virgin Islands	VI No								
56. Canada	CN No								
57. Aggregate other alien	OT XXX								
58. Totals	(a) 10	185,740,981	177,887,994	526,231	84,682,055	92,393,292	110,527,433	2,074,475	
DETAILS OF WRITE-INS									
5701	XXX								
5702	XXX								
5703	XXX								
5798. Summary of remaining write-ins for Line 57 from overflow page	XXX								
5799. Totals (Line 5701 through Line 5703 plus Line 5798) (Line 57 above)	XXX								

Explanation of basis of allocation of premiums by states, etc.

Location of Risk

(a) Insert the number of yes responses except for Canada and Other Alien.

**SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES  
OF INSURER MEMBERS OF A HOLDING COMPANY GROUP  
PART 1 - ORGANIZATIONAL CHART**



SCHEDULE Y (Continued)

PART 2 - SUMMARY OF INSURER'S TRANSACTIONS WITH ANY AFFILIATES

1	2	3	4	5	6	7	8	9	10	11	12	13
NAIC Company Code	Federal ID Number	Names of Insurers and Parent, Subsidiaries or Affiliates	Shareholder Dividends	Capital Contributions	Purchases, Sales or Exchanges of Loans, Securities, Real Estate, Mortgage Loans or Other Investments	Incomes/ (Disbursements) Incurred in Connection with Guarantees or Undertakings for the Benefit of any Affiliate(s)	Management Agreements and Service Contracts	Incomes/ (Disbursements) Incurred Under Reinsurance Agreements	*	Any Other Material Activity Not in the Ordinary Course of the Insurer's Business	Totals	Reinsurance Recoverable/ (Payable) on Losses and/or Reserve Credit Taken/ (Liability)
1882	23-035198	DONEGAL MUTUAL INSURANCE COMPANY	2,480,348				3,198,062	(5,067,593)			619,817	(8,626,354)
0000	23-242471	DONEGAL GROUP INC	4,519,852	(10,000,000)							(5,480,348)	
Z286	23-453025	ATLANTIC STATES INSURANCE COMPANY	(6,000,000)	5,000,000							(1,000,000)	
2887	54-036705	SOUTHERN INSURANCE COMPANY OF VIRGINIA	(1,000,000)	5,000,000			(3,198,062)	5,067,593			5,862,531	8,626,354
999999		CONTROL TOTALS										

If the nature of the transactions reported in Part 2 requires explanation, report such in the following explanatory note:

.....

.....

.....

.....

# SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES

The following supplemental reports are required to be filed as part of your statement filing. However, in the event that your company does not transact the type of business for which the special report must be filed, your response of NO to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason, enter SEE EXPLANATION and provide an explanation following the interrogatory questions.

MARCH FILING

RESPONSE

1. Will Supplement A to Schedule T (Medical Malpractice Supplement) be filed by March 1?

No

EXPLANATION:

No business transacted.

BARCODE:

Document Identifier 450:



2. Will Schedule SIS (Stockholder Information Supplement) be filed with the state of domicile by March 1?

No

EXPLANATION:

Does not apply.

BARCODE:

Document Identifier 420:



3. Will the Financial Guaranty Insurance Exhibit be filed by March 1?

No

EXPLANATION:

No business transacted.

BARCODE:

Document Identifier 240:



4. Will the Medicare Supplement Insurance Experience Exhibit be filed with the state of domicile and the NAIC by March 1?

No

EXPLANATION:

No business transacted.

BARCODE:

Document Identifier 360:



5. Will an actuarial opinion be filed by March 1?

Yes

EXPLANATION:

BARCODE:

Document Identifier 440:

6. Will the SVO Compliance Certification be filed by March 1?

Yes

EXPLANATION:

BARCODE:

Document Identifier 470:

7. Will the Trusteed Surplus Statement be filed with the state of domicile and the NAIC by March 1?

No

EXPLANATION:

Does not apply.

BARCODE:

Document Identifier 490:



# SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES (Continued)

The following supplemental reports are required to be filed as part of your statement filing. However, in the event that your company does not transact the type of business for which the special report must be filed, your response of NO to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason, enter SEE EXPLANATION and provide an explanation following the interrogatory questions.

RESPONSE

8. Will the Supplemental Compensation Exhibit be filed with the state of domicile by March 17?

Yes

EXPLANATION:

.....

IARCODE:

Document Identifier 460:

9. Will the Risk-based Capital Report be filed with the NAIC by March 17?

Yes

EXPLANATION:

.....

IARCODE:

Document Identifier 390:

10. Will the Risk-based Capital Report be filed with the state of domicile, if required, by March 17?

Yes

EXPLANATION:

.....

IARCODE:

Document Identifier 390:

11. Will the Premiums Attributed to Protected Cells Exhibit be filed by March 17?

No

EXPLANATION:

No business transacted.

IARCODE:

Document Identifier 365:



### APRIL FILING

12. Will the Insurance Expense Exhibit be filed with the state of domicile and the NAIC by April 17?

Yes

EXPLANATION:

.....

IARCODE:

Document Identifier 270:

13. Will Management's Discussion and Analysis be filed by April 17?

Yes

EXPLANATION:

.....

IARCODE:

Document Identifier 350:

14. Will the Credit Insurance Experience Exhibit be filed with the state of domicile and the NAIC by April 17?

No

EXPLANATION:

No business transacted.

IARCODE:

Document Identifier 230:



SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES  
(Continued)

The following supplemental reports are required to be filed as part of your statement filing. However, in the event that your company does not transact the type of business for which the special report must be filed, your response of NO to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason, enter SEE EXPLANATION and provide an explanation following the interrogatory questions.

RESPONSE

15. Will the Long-term Care Experience Reporting Forms be filed with the state of domicile and the NAIC by April 1?

No

EXPLANATION:

No business transacted.

BARCODE:



Document Identifier 330:

16. Will the Accident and Health Policy Experience Exhibit be filed by April 1?

No

EXPLANATION:

No business transacted.

BARCODE:



Document Identifier 210:

17. Will the Investment Risks Interrogatories be filed by April 1?

Yes

EXPLANATION:

BARCODE:

Document Identifier 265:

MAY FILING

18. Will this company be included in a combined annual statement which is filed with the NAIC by May 1?

Yes

EXPLANATION:

BARCODE:

Document Identifier 201:

JUNE FILING

19. Will an audited financial report be filed by June 1?

Yes

EXPLANATION:

BARCODE:

Document Identifier 220:



SCHEDULE A - PART 1

Showing all Real Estate Owned December 31 of Current Year

1 Description of Property	Location		4 Date Acquired	5 Date of Last Appraisal	6 Actual Cost	7 Amount of Encumbrances	8 Book/Adjusted Carrying Value, Less Encumbrances	9 Fair Value Less Encumbrances	10 Increase (Decrease) by Adjustment	11 Increase (Decrease) by Foreign Exchange Adjustment	12 Amounts Recorded During Year	13 Expended for Additions, Improvements and Changes in Circumstances During Year	14 Gross Income Earned Less Interest Incurred on Encumbrances	15 Taxes, Repairs and Expenses Incurred
	2 City	3 State												
Properties occupied by the reporting entity - Administrative														
HOME OFFICE COMPLEX (BUILDINGS LAND)	MARIETTA	PA	01/01/1983	05/30/2001	24,900,335		19,803,259	20,720,003	(613,584)		163,123	163,123	1,441,125	984,759
RAWM 1.75 ACRE TRACT OF LAND	MARIETTA	PA	09/11/1985	05/30/2001	190,178		190,178	1,200,000			21,900	21,900	11,000	5,683
TRAINING CENTER	MARIETTA	PA	12/31/1998	05/30/2001	4,372,609		3,855,455	3,200,000	(118,994)		4,990	4,990	20,000	35,781
0299999 - Properties occupied by the reporting entity - Administrative					29,472,123		23,858,872	25,416,003	(731,778)		193,003	193,003	1,472,125	1,026,614
9999999 - Total Properties occupied by the reporting entity					29,472,123		23,858,872	25,416,003	(731,778)		193,003	193,003	1,472,125	1,026,614
9999999 - TOTALS					29,472,123		23,858,872	25,416,003	(731,778)		193,003	193,003	1,472,125	1,026,614

**Page E02**

Schedule A, Pt. 2, Real Estate Acquired  
**NONE**

**Page E03**

Schedule A, Pt. 3, Real Estate Sold  
**NONE**

SCHEDULE B - PART 1

Showing all Mortgage Loans Owned December 31 of Current Year

1 Loan Number	2 Location		4 Loan Type	5 Date Acquired	6 Rate of Interest	7 Book Value/Recorded Investment Excluding Accrued Interest	8 Increase (Decrease) by Adjustment	9 Increase (Decrease) by Foreign Exchange Adjustment	10 Value of Land and Buildings	11 Date of Last Appraisal or Valuation
	City	State								
59	Mechanicsburg	PA		04/01/1986	10.500	53,643			100,000	
141	Marketta	PA		12/27/1991	8.200	29,200			235,000	
147	Johnstown	PA		02/07/1992	8.250	71,096			170,000	
208	Hartfield	VA		01/18/1993	7.000	43,328			190,000	
210	King William	VA		02/27/1993	7.000	43,328			177,000	
220	Manheim	PA		10/11/1993	6.750	19,451			145,500	
221	Wrightsville	PA		10/07/1993	6.750	3,830			92,000	
223	Mount Joy	PA		10/07/1993	6.750	20,633			121,000	
229	Lancaster	PA		10/29/1993	6.750	24,770			114,000	
234	Boling Springs	PA		11/29/1993	6.750	2,443			135,000	
235	Camp Hill	PA	E	11/29/1993	6.750	13,747			122,000	
239	Landisville	PA		12/13/1993	6.750	22,792			150,000	
245	Columbia	PA		02/08/1994	6.750	24,988			58,000	
246	Camp Hill	PA		02/24/1994	6.750	35,124			122,000	
259	Columbia	PA		10/31/1994	7.500	65,816			135,000	
261	Mechanicsville	VA		12/29/1994	6.750	54,884			174,000	
265	Manheim	PA		05/30/1995	8.000	12,856			188,000	
269	Midlothian	VA		03/29/1995	7.500	97,734			126,000	
270	Elizabethtown	PA		04/10/1995	7.500	59,601			126,000	
287	Columbia	PA		04/14/1997	7.250	36,130			184,400	
303	Columbia	PA		06/05/1998	6.750	172,003			270,000	
306	Mount Joy	PA		07/21/1998	6.750	39,663			90,000	
310	Lancaster	PA		10/09/1998	7.000	81,616			115,000	
313	Brimrose	PA		02/25/1999	6.750	59,484			94,472	
317	Columbia	PA		03/19/1999	6.500	33,889			107,000	
318	Mount Joy	PA		03/29/1999	6.500	56,482			200,000	
320	Rockwell	PA	E	04/13/1999	6.500	100,277			182,000	
321	Wrightsville	PA		05/04/1999	6.500	34,141			66,200	
328	Cherryville	ON		06/25/1999	6.875	96,821			315,000	
329	Richmond	VA		08/27/1999	6.875	156,308			217,500	
330	Mount Joy	PA		09/07/1999	6.875	172,863			260,000	
332	Marketta	PA	E	08/30/1999	6.500	53,843			161,500	
333	Middletown	PA		11/02/1999	6.500	58,875			91,000	
335	Middletown	PA		12/15/1999	6.875	69,923			92,400	
338	Maytown	PA		02/08/2000	6.500	71,934			118,700	
342	Strasburg	PA	E	09/10/2000	6.750	72,314			108,400	
346	Columbia	PA		06/19/2000	6.500	66,192			115,500	
349	Harrisburg	PA		11/31/2000	6.500	61,737			143,300	
351	Marketta	PA		12/12/2001	6.125	56,207			119,000	
	Middletown	PA		03/27/2002	6.625	121,188			146,900	

(continues)

- General Interrogatory:
1. Mortgages in good standing \$ ..... unpaid taxes \$ ..... interest due and unpaid.
  2. Restructured mortgages \$ ..... unpaid taxes \$ ..... interest due and unpaid.
  3. Mortgages with overdue interest over 90 days not in process of foreclosure \$ ..... unpaid taxes \$ ..... interest due and unpaid.
  4. Mortgages in process of foreclosure \$ ..... unpaid taxes \$ ..... interest due and unpaid.

SCHEDULE B - PART 1

Showing all Mortgage Loans OWNED December 31 of Current Year

1 Loan Number	2 Location		3 State	4 Loan Type	5 Date Acquired	6 Rate of Interest	7 Book Value/Recorded Investment Excluding Accrued Interest	8 Increase (Decrease) by Adjustment	9 Increase (Decrease) by Foreign Exchange Adjustment	10 Value of Land and Buildings	11 Date of Last Appraisal or Valuation
	City	State									
Mortgages in good standing - Mortgages in good standing not shown on lines 0199999 through 0699999 (continued)											
332	COLUMBIA	PA			06/19/2002	6.250	100,364			142,500	
333	YORK	PA			10/31/2002	6.250	132,466			166,900	
334	GLEN ROCK	PA			10/14/2002	6.125	140,723			194,000	
335	HARRISBURG	PA			11/14/2002	6.000	51,710			117,000	
337	MOUNT JOY	PA			03/14/2003	6.000	133,163			199,000	
338	LITITZ	PA			04/21/2003	5.500	95,551			251,000	
339	VIRTON	VA			07/11/2003	5.875	24,259			163,000	
360	GREENVILLE	OH			07/17/2003	5.875	15,868			142,000	
361	DOUGESTER	VA			07/31/2003	5.875	10,000			565,000	
362	HATHOOD	PA			08/04/2003	5.750	83,356			130,000	
363	YORK	PA			08/18/2003	5.625	72,744			129,000	
364	MOUNT JOY	PA			08/19/2003	5.750	46,700			220,000	
365	LANGASTER	PA			09/19/2003	5.875	84,735			190,000	
366	WESTMINSTER	MD			09/27/2003	5.625	36,585			190,000	
367	LANGASTER	PA			12/29/2003	6.000	4,000			400,000	
0199999	Mortgages in good standing - Mortgages in good standing not shown on lines 0199999 through 0699999										
0699999	TOTAL Mortgages in good standing										
9999999	TOTALS										
							4,558,055			9,220,102	
							4,558,055			9,220,102	

SCHEDULE B - PART 2

Showing all Mortgage Loans SOLD, transferred or paid in full during the Year

1 Loan Number	2 Location		4 Loan Type	5 Date Acquired	6 Book Value/Recorded Investment Excluding Accrued Interest Prior Year	7 Increase (Decrease) by Adjustment	8 Increase (Decrease) by Foreign Exchange Adjustment	9 Book Value/Recorded Investment Excluding Accrued Interest at Disposition	10 Consideration Received	11 Foreign Exchange Profit (Loss) on Sale	12 Realized Profit (Loss) on Sale	13 Total Profit (Loss) on Sale
	3 City	3 State										
186	WHITE STONE	VA		04/07/1992	64,345			64,345	64,345			
187	MARIETTA	PA		02/15/1993	20,831			20,831	20,831			
190	ELIZABETHTOWN	PA		03/08/1993	44,638			44,638	44,638			
203	MOUNTVILLE	PA		09/27/1993	102,325			102,325	102,325			
205	URBANA	VA		10/25/1993	116,923			116,923	116,923			
207	MOLLISK	VA		10/12/1993	44,007			44,007	44,007			
208	WESTMINSTER	MD		11/12/1993	86,658			86,658	86,658			
233	LITIZ	PA		11/29/1993	30,801			30,801	30,801			
281	ELIZABETHTOWN	PA	E	10/10/1996	161,849			161,849	161,849			
282	ANNVILLE	PA		08/01/1997	54,453			54,453	54,453			
297	YORK	PA		04/08/1998	49,761			49,761	49,761			
300	LANCASTER	PA		04/29/1998	83,984			83,984	83,984			
304	HOLLYWOOD	PA		06/15/1998	89,703			89,703	89,703			
308	ROBERT JON	PA		06/30/1998	96,137			96,137	96,137			
315	ELIZABETHTOWN	PA		01/19/1999	84,887			84,887	84,887			
322	ELIZABETHTOWN	PA		05/11/1999	44,141			44,141	44,141			
325	GLOUCESTER	VA		05/11/1999	72,499			72,499	72,499			
327	MIDLOTHIAN	VA		07/15/1999	189,261			189,261	189,261			
331	ELIZABETHTOWN	PA		01/18/2000	55,701			55,701	55,701			
334	MARIETTA	PA		01/18/2000	89,389			89,389	89,389			
340	DOVER	PA		05/30/2000	92,881			92,881	92,881			
341	COLUMBIA	PA		07/10/2000	45,803			45,803	45,803			
343	YORK	PA		08/24/2000	83,038			83,038	83,038			
344	ELIZABETHTOWN	PA		08/24/2001	213,688			213,688	213,688			
345	CHESTERFIELD	VA	E	08/20/2001	234,915			234,915	234,915			
348	MIDLOTHIAN	VA		01/25/2002	98,879			98,879	98,879			
350	MANHEIM	PA	E	03/15/2002	162,964			162,964	162,964			
355	LANDISVILLE	PA		01/13/2003	90,886			90,886	90,886			
0195699 - Mortgages closed by repayment												2,710,322
9695699 - TOTALS												2,710,322

ANNUAL STATEMENT FOR THE YEAR 2003 OF THE DONEGAL MUTUAL INSURANCE COMPANY

SCHEDULE BA - PART 1

Showing Other Long-Term Invested Assets OWNED December 31 of Current Year

1 Number of Units and Description	Location		3 State	4 Name of Vendor	5 Date Acquired	6 Actual Cost	7 Amount of Encumbrances	8 Book/Adjusted Carrying Value Less Encumbrances	9 Increase (Decrease) by Adjustment	10 Increase (Decrease) by Foreign Exchange Adjustment
	2 City									
Surplus Debentures, etc.										
SUPPLUS DRAFTS - AMERICAN MUTUAL REINSURANCE CO.	CHICAGO	IL		DIRECT	01/01/1994	784,744		784,744		
SUPPLUS DRAFT - LEWIS MUTUAL INSURANCE COMPANY	LEWIS	IA		DIRECT	06/12/2002	4,000,000		4,000,000		
159999 - Subtotal - Surplus Debentures, etc.						4,784,744		4,784,744		
Collateral Loans										
COLLATERAL LOAN - BEAN MASON EYER, INC.	DOYLESTOWN	PA		DIRECT	02/11/2000	6,999		6,999		
COLLATERAL LOAN - JAMES AND BELL INSURANCE AGENCY	STEVENS	PA		DIRECT	11/01/2000	270,034		270,034		
COLLATERAL LOAN - WRITING INSURANCE AGENCY	COVACKIE	NY		DIRECT	09/01/2001	6,046		6,046		
COLLATERAL LOAN - L. CALVIN JONES	CANFIELD	OH		DIRECT	09/25/2001	50,000		50,000		
COLLATERAL LOAN - CSC INSURANCE GROUP	MOKONGAHELA	PA		DIRECT	10/22/2001	42,106		42,106		
COLLATERAL LOAN - AMERICAN HERITAGE INS. GROUP	CINCINNATI	OH		DIRECT	06/21/2002	15,000		15,000		
COLLATERAL LOAN - DUNCAN INSURANCE GROUP	NORTH HUNTINGTON	PA		DIRECT	11/20/2002	42,061		42,061		
129999 - Subtotal - Collateral Loans						422,246		422,246		
999999 - TOTALS						5,216,992		5,216,992		

**SCHEDULE BA - PART 2**

Showing Other Long-Term Invested Assets Sold, transferred or paid in full during the Year

1 Number of Units and Description	2 Location		3 State	4 Name of Purchaser or Nature of Disposition	5 Date Acquired	6 Book/Adjusted Carrying Value Less Encumbrances, Prior Year	7 Increase (Decrease) by Adjustment	8 Increase (Decrease) by Foreign Exchange Adjustment	9 Book/Adjusted Carrying Value Less Encumbrances at Disposition	10 Consideration Received	11 Foreign Exchange Profit (Loss) on Sale	12 Realized Profit (Loss) on Sale	13 Total Profit (Loss) on Sale
	City												
Fixed or Variable Interest Rate Investments that have the Underlying Characteristics of Other Fixed Income Instruments													
LOAN RECEIVABLE - DCI MARKETING LLC - MARIETTA, PA													
003989 - Subtotal - Fixed or Variable Interest Rate Investments that have the Underlying Characteristics of Other Fixed Income Instruments													
..... 01/01/1988 ..... 465,000 ..... 465,000 ..... 465,000													
Collateral Loans													
COLLATERAL LOAN - GUARD CLEMENTS, FRANK K BETHLEHEM PA													
..... 05/07/1999 ..... 3,049 ..... 3,049													
COLLATERAL LOAN - BEAN WASHINGTON INC DOYLESTOWN PA													
..... 02/11/2000 ..... 18,854 ..... 18,854													
COLLATERAL LOAN - MYERS AND BELL INSURANCE STEVENS PA													
..... 11/10/2000 ..... 41,967 ..... 41,967													
COLLATERAL LOAN - WATSON INSURANCE AGENCY COVACKE NY													
..... 08/10/2001 ..... 8,920 ..... 8,920													
COLLATERAL LOAN - I. CALVIN JONES CANFIELD OH													
..... 09/25/2001 ..... 50,000 ..... 50,000													
COLLATERAL LOAN - CSC INSURANCE GROUP MCKINSAHLEIA PA													
..... 10/22/2001 ..... 32,884 ..... 32,884													
COLLATERAL LOAN - DUNCAN INSURANCE GROUP NORTH HUNTINGTON PA													
..... 11/26/2002 ..... 12,939 ..... 12,939													
129999 - Subtotal - Collateral Loans ..... 171,655 ..... 171,655													
969999 - TOTALS ..... 636,655 ..... 636,655													

SCHEDULE D - PART 1

Showing all Long-Term Bonds Owned December 31 of Current Year

1 CUSIP Identification	2 Description	3 Interest		4 Rate of	5 How Paid	6 Maturity Date	7 Option Date	8 Option Call Price	9 Book/ Adjusted Carrying Value	10 Par Value	11 Rate Used to Obtain Fair Value	12 Fair Value	13 Actual Cost	14 Interest		15 Gross Amount Received During Year	16 Increase (Decrease) by Adjustment	17 Increase (Decrease) by Foreign Exchange Adjustment	18 Amount of Interest Due and Accrued on Bonds in Current Year, or Amount of Deficit as to Principal or Interest	19 NAIC Designation	20 Date Acquired	21 Effective Rate of Interest	
		Amount Due and Accrued on Bonds in Current Year or Deficit	Amount Due and Accrued on Bonds in Current Year or Deficit																				
U.S. Governments - Issuer Obligations																							
ISSUER OBLIGATIONS																							
912810-EW-4	U.S. TREASURY BONDS	6.00	FA	02/15/2026					515,771	500,000	111,000	555,000	517,578	11,333	30,000	(307)				IFE	01/16/1998	5.839	
912810-FE-3	U.S. TREASURY BONDS	5.50	FA	06/15/2028				1,569,652	1,500,000	1,500,000	1,569,652	1,569,338	1,565,328	31,467	82,500	(1,186)				IFE	09/20/1999	5.915	
912810-3E-0	U.S. TREASURY NOTES	6.125	FA	08/15/2007				508,853	500,000	500,000	508,853	502,472	522,402	11,599	30,625	(2,365)				IFE	01/08/1999	5.613	
912810-U8-3	U.S. TREASURY NOTES	6.50	FA	08/15/2005				503,714	500,000	500,000	503,714	500,000	512,109	12,728	30,000	(2,116)				IFE	08/18/1999	6.003	
912810-AN-0	U.S. TREASURY NOTES	3.000	MN	11/15/2005				497,846	500,000	500,000	497,846	497,344	497,344	1,917	15,000	(503)				IFE	01/10/2003	3.143	
912810-A1-7	U.S. TREASURY NOTES	3.000	FA	02/15/2008				1,005,818	1,000,000	1,000,000	1,005,818	1,006,953	1,006,953	1,133	15,000	(1,133)				IFE	02/20/2003	2.870	
912810-A2-3	U.S. TREASURY NOTES	2.625	MN	05/15/2008				489,693	500,000	500,000	489,693	485,000	488,672	1,677	6,563	(31)				IFE	07/20/2003	3.162	
912810-BG-4	U.S. TREASURY NOTES	3.250	FA	08/15/2008				922,381	1,000,000	1,000,000	922,381	910,000	981,875	12,728	218,688	(516)				IFE	08/20/2003	3.165	
019999-9	U.S. Governments - Issuer Obligations							6,075,651	6,000,000	6,000,000	6,075,651	6,225,000	6,103,281	93,552	218,688	(5,239)							
019999-9	Subtotal - U.S. Governments							6,075,651	6,000,000	6,000,000	6,075,651	6,225,000	6,103,281	93,552	218,688	(5,239)							
States, Territories and Possessions (Direct and Guaranteed) - Issuer Obligations																							
STATES, TERRITORIES, POSSESSIONS																							
ISSUER OBLIGATIONS																							
641458-6X-7	NEVADA STATE MUNI BANK BOND	6.750	JJ	07/01/2009				10,148	10,000	10,000	10,148	10,000	10,301	338	675	(22)				IFE	02/14/1995	6.529	
	STATE TOTAL							10,148	10,000	10,000	10,148	10,000	10,301	338	675	(22)							
119999-9	States, Territories and Possessions (Direct and Guaranteed) - Issuer Obligations							10,148	10,000	10,000	10,148	10,000	10,301	338	675	(22)							
179999-9	Subtotal - States, Territories and Possessions (Direct and Guaranteed)							10,148	10,000	10,000	10,148	10,000	10,301	338	675	(22)							
Special Revenue and Special Assessment Obligations and all Non-Guaranteed Obligations of Agencies and Authorities of Governments and Their Political Subdivisions - Issuer Obligations																							
SPECIAL REVENUE AND ASSESSMENTS																							
ISSUER OBLIGATIONS																							
COLORADO																							
190797-RG-1	COLORADO WATER RESOURCES & PWR	6.125	MS	06/01/2007				30,000	30,000	30,000	30,000	30,300	29,634	613	1,838					IFE	06/25/1992	6.219	
	STATE TOTAL							30,000	30,000	30,000	30,000	30,300	29,634	613	1,838								
514045-VC-4	LAWCASTER, CO. PA HOSP. AUTH. REV.	5.800	AO	04/01/2003				145,000	145,000	145,000	145,000	146,450	145,000	2,103	8,410					IFE	08/12/1999	5.884	
	STATE TOTAL							145,000	145,000	145,000	145,000	146,450	145,000	2,103	8,410								
796253-RR-9	SAN ANTONIO TX EL. & GAS REV	6.000	FA	02/01/2008				40,195	40,000	40,000	40,195	45,200	39,798	1,000	2,400	(41)				IFE	08/18/1992	5.950	
	STATE TOTAL							40,195	40,000	40,000	40,195	45,200	39,798	1,000	2,400	(41)							
U.S. GOVERNMENT																							
312811-5G-3	FREDDIE MAC NOTES	4.000	MN	05/14/2009				500,000	500,000	500,000	500,000	505,000	500,000	2,653	500,000					IFE	10/21/2003	4.172	
312811-G9-2	FREDDIE MAC NOTES	3.000	MS	03/15/2006				500,000	500,000	500,000	500,000	505,000	500,000	4,565	500,000					IFE	08/20/2003	3.083	
312812-KC-3	FREDDIE MAC NOTES	4.000	JJ	07/13/2009				500,000	500,000	500,000	500,000	500,000	500,000	4,000	500,000					IFE	12/19/2003	4.040	
31330C-DC-5	FEDERAL HOME LOAN BANK BONDS	2.200	JD	06/05/2006				493,251	500,000	500,000	493,251	500,000	492,700	794	5,500					IFE	10/17/2003	2.796	
31330M-GH-4	FEDERAL HOME LOAN BANK BONDS	3.000	MN	11/14/2008				498,883	500,000	500,000	498,883	500,000	498,750	1,958	7,500					IFE	04/23/2003	3.073	
313311-LR-2	FEDERAL HOME LOAN BANK BONDS	4.035	AO	10/23/2006				500,000	500,000	500,000	500,000	500,000	500,000	3,811	5,000					IFE	02/24/2003	4.075	
313311-LR-2	FEDERAL HOME LOAN BANK BONDS	3.700	MN	11/03/2006				700,000	700,000	700,000	700,000	700,000	700,000	3,495	3,495					IFE	10/09/2003	3.124	
313311-LR-1	FEDERAL HOME LOAN BANK BONDS	3.035	MN	11/13/2006				500,000	500,000	500,000	500,000	505,000	500,000	2,023	2,023					IFE	10/17/2003	3.053	

(continues)



SCHEDULE D - PART 1

Showing all Long-Term Bonds Owned December 31 of Current Year

1	2	3	Interest		6	7	8	9	10	11	12	13	Interest		15	16	17	18	19	20	21
			4	5									14	15							
CUSIP Identification	Description	Rate of	How Paid	Maturity Date	Option Date	Option Price	Book/Adjusted Carrying Value	Par Value	Rate Used to Obtain Fair Value	Fair Value	Actual Cost	Amount Due and Accrued on December 31 of Current Year on Bonds not in Default	Gross Amount Received During Year	Increase (Decrease) by Adjustment	Increase (Decrease) by Foreign Exchange Adjustment	Amount of Interest Due and Accrued on December 31 of Current Year on Bonds in Default as to Principal or Interest	NAIC Designation	Date Acquired	Effective Rate of Interest		
Special Revenue and Special Assessment Obligations and all Non-Guaranteed Obligations of Governments and Their Political Subdivisions - Issuer Obligations (continued)																					
3133V1V27	FEDERAL HOME LOAN BANK BONDS	2.70	MAN	06/12/2006	05/12/2004	100.00	500,000	500,000	101.000	595,000	500,000	1,858	34,375	1,597			PFE	01/07/2003	2.746		
3134A3Z54	FREDDIE MAC GLOBAL NOTES	6.875	JJ	01/15/2005		100.00	498,215	500,000	105.000	530,000	492,578	5,851	31,375	1,597			PFE	01/08/2000	7.389		
3134KAD34	FREDDIE MAC NOTES	7.500	MAN	05/04/2007	05/04/2004	100.00	500,000	500,000	105.000	510,000	507,175	3,358	31,500	(2,053)			PFE	01/04/2000	7.180		
3135F44M3	FANNIE MAE NOTES	3.450	MS	09/24/2007	09/24/2004	100.00	500,000	500,000	101.000	505,000	500,000	4,621					PFE	01/07/2001	3.450		
3135F44L9	FANNIE MAE NOTES	3.000	AD	10/06/2006	01/06/2004	100.00	500,000	500,000	100.000	500,000	500,000	3,542					PFE	01/15/2003	3.023		
3135F44Z5	FANNIE MAE NOTES	3.650	AD	10/15/2008	10/15/2004	100.00	500,000	500,000	100.000	500,000	500,000	5,833	84,875	223			PFE	01/30/2003	3.683		
	STATE TOTAL						7,191,050	7,191,050		7,265,000	7,191,050	54,833	84,875	223							
	COUNTRY TOTAL - U.S.						7,405,265	7,415,000		7,486,950	7,405,895	58,628	97,523	182							
Special Revenue and Special Assessment Obligations and all Non-Guaranteed Obligations of Agencies and Authorities of Governments and Their Political Subdivisions - Issuer Obligations																					
SINGLE CLASS MORTGAGE-BACKED/ASSET-BACKED																					
U.S. GOVERNMENT																					
3122R-4S-0	FREDDIE MAC GOLD POOL #80833	4.000	MTLY	08/01/2010			498,552	491,119	101.000	496,031	495,724	1,637	6,507	(171)			PFE	07/29/2003	3.721		
3122R-5Z-3	FREDDIE MAC GOLD #8084	4.000	MTLY	11/01/2010			497,345	499,345	101.000	504,333	499,345	1,664	6,507	(171)			PFE	10/22/2003	4.023		
3128ZU-ZJ-S	FREDDIE MAC GOLD #90777	4.500	MTLY	01/01/2008			317,759	319,265	103.000	317,344	319,265	1,160	13,101	(1,526)			PFE	01/07/2003	3.337		
3128ZU-XB-8	FGM 90674	6.500	MTLY	01/01/2005			84,848	83,872	103.000	86,378	85,644	454	5,829	(464)			PFE	07/27/2001	5.417		
3128ZU-ZF-5	FANNIE MAE GOLD POOL #9078	8.500	MTLY	01/01/2008	11/30/2008	100.00	428,631	419,575	103.000	431,132	430,629	1,744	21,067	(2,063)			PFE	10/25/2002	9.937		
3137K-0J-6	FANNIE MAE CX26396	6.500	MTLY	01/01/2009			48,080	47,469	103.000	48,311	48,327	251	3,300	(156)			PFE	07/27/2001	5.749		
3137K-0K-6	FANNIE MAE POOL 25465	5.500	MTLY	01/01/2010			513,377	502,111	103.000	517,174	515,448	2,092	25,775	(1,746)			PFE	11/15/2002	4.152		
3137L-FG-9	FANNIE MAE CX25897	3.500	MTLY	01/01/2010			777,200	743,653	103.000	743,653	726,921	2,169	6,531	339			PFE	09/23/2003	4.355		
362074-MH-6	GHYMA POOL 43580	11.000	MTLY	10/15/2010			6,985	7,259	112.000	8,130	6,782	67	801	24			PFE	01/07/1994	13.005		
	STATE TOTAL						3,121,638	3,104,357		3,152,912	3,128,056	11,251	84,746	(5,896)							
COUNTRY TOTAL - U.S.																					
Special Revenue and Special Assessment Obligations and all Non-Guaranteed Obligations of Agencies and Authorities of Governments and Their Political Subdivisions - Issuer Obligations																					
SPECIAL REVENUE AND SPECIAL ASSESSMENT OBLIGATIONS AND ALL NON-GUARANTEED OBLIGATIONS OF AGENCIES AND AUTHORITIES OF GOVERNMENTS AND THEIR POLITICAL SUBDIVISIONS - SINGLE CLASS MORTGAGE-BACKED/ASSET-BACKED SECURITIES																					
3199999-9	Special Revenue and Special Assessment Obligations and all Non-Guaranteed Obligations of Agencies and Authorities of Governments and Their Political Subdivisions						10,527,923	10,519,357		10,639,862	10,533,730	69,879	182,268	(5,514)							
Industrial and Miscellaneous (Unaffiliated) - Issuer Obligations																					
ISSUER OBLIGATIONS																					
03251-LC-9	AMERICAN GENERAL FINANCE CORP	7.500	FA	08/11/2010			497,691	500,000	120.000	600,000	605,880	14,563	37,500	260			PFE	08/14/2000	7.734		
03255-AL-2	AMERICAN CAPITAL FUNDING CORP	6.150	JD	06/15/2008			499,394	500,000	110.000	550,000	499,738	4,179	30,750	128			PFE	02/07/1995	6.260		
03228-BM-4	AMHEUSER BUSCH CO, INC. NOTES	7.100	JJ	06/15/2007			994,755	1,000,000	103.000	1,030,000	999,300	3,156	71,000	1,281			PFE	01/07/2000	7.200		
0842A-BF-4	BANK ONE CORP. NOTES	7.625	FA	08/01/2005			500,000	500,000	109.000	545,000	500,000	5,885	38,125	(349)			PFE	08/15/2000	7.710		
1557A-AK-2	CIT GROUP HOLDINGS, INC. GLOBAL	7.625	FA	08/16/2005			750,626	750,000	109.000	817,500	751,713	21,445	57,168	(349)			PFE	08/15/2000	7.522		
34587-AK-1	FORD MOTOR CREDIT CORP. NOTES	7.500	JD	06/15/2004			625,234	625,000	102.000	637,500	625,750	2,083	46,813	(467)			PFE	08/15/2000	7.744		
34587-SJ-4	FORD MOTOR CREDIT CORP. NOTES	7.600	FA	08/01/2005			500,000	500,000	107.000	535,000	500,000	5,833	38,000	(1,455)			PFE	08/15/2000	7.439		
3704Z-RB-3	GMAC NOTES	7.625	JD	06/15/2004			500,704	500,000	103.000	515,000	505,270	3,800	38,125	(1,455)			PFE	08/15/2000	7.706		
4418Z-GK-4	HOUSEHOLD FINANCE CORP GLOBAL NOTE	7.875	MS	03/01/2007			594,328	500,000	114.000	510,000	507,360	3,425	30,300	(1,455)			PFE	08/15/2000	8.077		
4418Z-GM-4	HOUSEHOLD FINANCE CORP. NOTES	8.000	JJ	07/15/2010			1,003,951	1,000,000	120.000	1,200,000	1,065,400	11,669	80,625	(451)			PFE	02/01/1998	6.265		
6540Z-BE-2	PACIFIC BELL TELEPHONE NOTES	6.125	FA	02/15/2008			499,150	500,000	109.000	535,000	499,405	4,465	30,625	188			PFE	01/30/1998	6.378		
77390-AA-7	ROCKWELL INTERNATIONAL CORP. NOTES	6.150	JJ	01/15/2008			497,718	500,000	110.000	539,000	499,350	4,173	30,750	482			PFE	01/30/1998	6.378		
79388-DG-4	ST. PAUL COMPANIES, INC. MTN	7.050	MAN	03/07/2007			197,046	200,000	111.000	222,000	194,586	2,115	14,100	791			PFE	08/16/2000	7.734		
(continued)																					

ANNUAL STATEMENT FOR THE YEAR 2003 OF THE DONEGAL MUTUAL INSURANCE COMPANY

SCHEDULE D - PART 1

Showing all Long-Term BONDS Owned December 31 of Current Year

1 CUSIP Identification	2 Description	3 Interest		4 Rate of	5 How Paid	6 Maturity Date	7 Option Date	8 Option Call Price	9 Book/ Adjusted Carrying Value	10 Par Value	11 Rate Used to Obtain Fair Value	12 Fair Value	13 Actual Cost	14 Interest		15 Gross Amount Received During Year	16 Increase (Decrease) by Adjustment	17 Increase (Decrease) by Foreign Exchange Adjustment	18 Amount of Interest Due and Accrued on bonds in Current Year, Default as to Principal or Interest	19 NASC Designation	20 Date Acquired	21 Effective Rate of Interest		
		Amount Due and Accrued December 31 of Current Year on bonds not in Default	Amount Due and Accrued December 31 of Current Year on bonds in Default																					
	Industrial and Miscellaneous (Unaffiliated) - Issuer Obligations (continued)																							
88999-AD-3	SUSQUEHANNA BANKSHARES, INC.			6.00%	MN	11/01/2012			246,738	250,000	102,000	265,000	248,615	2,671	14,959	14,959	105				1PE	10/30/2002	6.219	
	COUNTRY TOTAL - U.S.								7,819,413	7,825,000	8,577,000	7,819,796	7,819,796	169,258	567,411	567,411	(692)							
3999999	Industrial and Miscellaneous (Unaffiliated) - Issuer Obligations								7,819,413	7,825,000	8,577,000	7,819,796	7,819,796	169,258	567,411	567,411	(692)							
4599999	Subtotal - Industrial and Miscellaneous (Unaffiliated)								7,819,413	7,825,000	8,577,000	7,819,796	7,819,796	169,258	567,411	567,411	(692)							
5499999	Total Bonds - Subtotal - Issuer Obligations								21,311,497	21,250,000	22,263,950	21,339,613	21,339,613	321,776	884,296	884,296	(5,771)							
5599999	Total Bonds - Subtotal - Single Class Mortgage-Backed/Asset-Backed Securities								3,121,638	3,104,357	3,152,912	3,128,696	3,128,696	11,251	84,746	84,746	(5,686)							
6099999	TOTALS								24,633,135	24,854,357	25,416,862	24,467,109	24,467,109	333,026	969,042	969,042	(11,457)							

**SCHEDULE D - PART 2 - SECTION 1**

Showing all PREFERRED STOCKS Owned December 31 of Current Year

1 CUSIP Identification	2 Description	3 Number of Shares	4 Par Value Per Share	5 Rate Per Share	6 Book/Adjusted Carrying Value	7 Rate Per Share Used to Obtain Fair Value	8 Fair Value	9 Actual Cost	11 Dividends		12 Increase (Decrease) by Adjustment	13 Increase (Decrease) by Foreign Exchange Adjustment	14 NAIC Designation	15 Date Acquired
									10 Declared but Unpaid	Amount Received During Year				
<b>Preferred Stocks - Public Utilities (Unaffiliated)</b>														
PUBLIC UTILITIES - U.S.														
284398-619	DUKE ENERGY CORP. 6.67%	5,000,000		25.170	125,850	25.170	125,850	102,500		8,350	(3,000)		P.L.	02/02/2000
87425E-40-0	TALISMAN ENERGY, INC. 9%	3,500,000		25.480	81,180	25.480	81,180	87,500		7,815	(1,120)		P.L.	02/05/1999
87425E-59-9	TALISMAN ENERGY, INC. 8.97%	2,000,000		25.930	51,860	25.930	51,860	50,000		(300)			P.L.	06/15/1999
COUNTRY TOTAL - U.S.														
616999-9	Subtotal - Preferred Stocks - Public Utilities (Unaffiliated)				266,890		266,890	240,000		20,815	(4,420)			
<b>Preferred Stocks - Banks, Trust and Insurance Companies (Unaffiliated)</b>														
BANKS, TRUST AND INSURANCE COMPANIES - U.S.														
00200-30-4	ABEY NATIONAL PLC 7%	2,500,000		25.280	63,200	25.280	63,200	62,500	1,100	4,315	125		P.L.	04/29/1999
00200-60-1	ABEY NATIONAL PLC 7.25%	5,000,000		26.770	133,850	26.770	133,850	125,000		9,622	4,350		P.L.	07/31/2001
00311-30-6	AMF AMRO CAPITAL FUND .17 1.25%	3,000,000		25.250	75,750	25.250	75,750	75,000		5,344	(1,050)		P.L.	04/01/1999
02138-40-5	AMBC FINANCIAL GROUP 7%	10,000,000		26.930	269,300	26.930	269,300	250,000		17,500	(700)		P.L.	10/10/2001
06429W-20-1	BANK ONE CAPITAL TRUST VI 7.2%	2,000,000		26.960	269,600	26.960	269,600	250,000		13,000			P.L.	09/21/2001
06866E-20-1	BANK OF NY CAPITAL TRUST IV 6.815%	2,000,000		25.190	50,380	25.190	50,380	50,000		3,437	(1,300)		P.L.	01/25/1999
16192-20-3	CHASE CAPITAL TRUST VI 1.03% SER. E	5,000,000		26.720	133,620	26.720	133,620	125,000		8,598	1,050		P.L.	02/04/1999
17308A-20-3	CHIRGROUP CAPITAL VII 6.85%	3,000,000		26.490	76,140	26.490	76,140	75,000		8,281	3,150		P.L.	09/06/2001
26228-20-3	CHUDRESSE CAPITAL 8.375% SER. A	3,000,000		25.380	72,450	25.380	72,450	70,000		600			P.L.	06/14/1996
33881-20-2	FLEET CAPITAL TRUST VI 9.2%	10,000,000		24.310	244,800	24.310	244,800	100,000		8,800	10,200		P.L.	06/30/2000
33881-20-2	FLEET CAPITAL TRUST VII 9.2%	10,000,000		24.660	244,800	24.660	244,800	250,000		16,000	10,200		P.L.	06/30/2000
33881-20-2	FLEET CAPITAL TRUST VIII 9.2%	10,000,000		25.460	254,600	25.460	254,600	250,000	4,600	16,000	15,300		P.L.	10/05/2001
40189-20-3	FICO MOTOR CREDIT 7.375%	2,000,000		25.850	51,700	25.850	51,700	50,000		3,650	40		P.L.	12/19/1999
40189-20-3	FICO MOTOR CREDIT 7.375%	2,000,000		27.640	55,280	27.640	55,280	50,000		1,800	1,400		P.L.	06/29/1999
41865-20-6	HOUSEHOLD CAPITAL TRUST 7% SER. A	2,000,000		27.640	55,280	27.640	55,280	50,000		1,800	1,400		P.L.	04/20/1999
52182-20-9	LEHMAN BROTHERS HOLDING 7.815%	2,500,000		25.850	63,950	25.850	63,950	62,500		4,922	(453)		P.L.	11/14/1995
52323-20-9	MIRNA CORPORATION 7.5% SER. A	2,500,000		25.850	63,950	25.850	63,950	62,500	2,350	9,315	4,750		P.L.	11/03/1994
59070-20-4	MERRILL LYNCH CAPITAL TRUST 17%	2,500,000		27.020	67,325	27.020	67,325	62,500		5,625	(2,300)		P.L.	06/19/1998
61474-01-9	MORGAN STANLEY 7.25%	2,000,000		26.860	54,040	26.860	54,040	50,000		3,560	3,000		P.L.	07/12/2001
62007A-20-3	MOTOROLA CAPITAL TRUST I 6.68%	6,000,000		24.830	148,980	24.830	148,980	150,000		10,020	26,200		P.L.	02/03/1999
67084C-20-6	NORTHWESTERN CAPITAL FUND 17.2%	2,500,000		26.450	66,125	26.450	66,125	61,875		(6,750)			P.L.	11/18/1996
86788B-20-1	OGE ENERGY CAPITAL TRUST I 7.25%	5,000,000		26.650	133,250	26.650	133,250	125,000		8,965	1,750		P.L.	10/26/1999
873167-20-9	SUNTRUST CAPITAL TRUST IV 7.25%	4,500,000		25.680	112,660	25.680	112,660	112,500		8,750	15,255		P.L.	12/30/1998
94970Y-20-7	TEXAS UTILITIES CAP. TRUST IV 7%	5,000,000		26.810	134,050	26.810	134,050	125,000		2,100	2,100		P.L.	08/22/2001
629999-9	Subtotal - Preferred Stocks - Banks, Trust and Insurance Companies (Unaffiliated)				3,105,860		3,105,860	2,999,375		217,303	75,755			
<b>Preferred Stocks - Industrial and Miscellaneous (Unaffiliated)</b>														
INDUSTRIAL & MISCELLANEOUS - U.S.														
04270-60-6	ARMSTRONG WORLD IND. 7.45%	5,000,000		12.700	76,200	12.700	76,200	150,000		25,200			P.L.	10/28/1999
313400-60-3	FEDERAL HOME LOAN MTG. CORP.	2,000,000		46.000	92,000	46.000	92,000	100,000		5,000	(4,000)		P.L.	03/23/1999
37042-76-6	GENERAL MOTORS 7.315%	10,000,000		26.020	260,200	26.020	260,200	250,000	4,600	16,437	9,400		P.L.	09/28/2001
49140-20-5	INTERNATIONAL PAPER CAPITAL 7.815%	5,000,000		25.210	126,050	25.210	126,050	125,000		300			P.L.	09/24/1999
74460D-68-7	PUBLIC STORAGE INC. 8%	5,000,000		26.940	134,700	26.940	134,700	125,000		4,400	4,400		P.L.	09/04/2001
COUNTRY TOTAL - U.S.														
56922Z-60-9	INDUSTRIAL & MISCELLANEOUS - CANADA	2,500,000		26.030	65,075	26.030	65,075	62,500		5,547	(615)		P.L.	09/11/1999
639999-9	Subtotal - Industrial and Miscellaneous (Unaffiliated)				754,225		754,225	817,500		5,996	34,625			

**SCHEDULE D - PART 2 - SECTION 1**

Showing all PREFERRED STOCKS Owned December 31 of Current Year

1	2	3	4	5	6	7	8	9	Dividends		12	13	14	15
CUSIP Identification	Description	Number of Shares	Par Value Per Share	Rate Per Share	Book/Adjusted Carrying Value	Rate Per Share Used to Obtain Fair Value	Fair Value	Actual Cost	Declared but Unpaid	Amount Received During Year	Increase (Decrease) by Adjustment	Increase (Decrease) by Foreign Exchange Adjustment	NAC Designation	Date Acquired
659999 - TOTAL - Preferred Stocks					4,128,975		4,128,975	4,051,875	14,658	286,706	105,860			

**SCHEDULE D - PART 2 - SECTION 2**

Showing all COMMON STOCKS Owned December 31 of Current Year

1 CUSIP Identification	2 Description	3 Number of Shares	4 Book (Adjusted) Carrying Value	5 Rate Per Share Used to Obtain Fair Value	6 Fair Value	7 Actual Cost	8 Dividends		10 Increase (Decrease) by Adjustment	11 Increase (Decrease) by Foreign Exchange Adjustment	12 NAIC Designation (e)	13 Date Acquired
							8 Declared but Unpaid	9 Amount Received During Year				
Common Stocks - Public Utilities (Unaffiliated)												
PUBLIC UTILITIES - U.S.												
71902E-10-9	THE PHOENIX COMPANIES	103,000	500,200	25.000	500,200	59,151		17,200	83,380		U	01/01/2002
663999-10-9	COUNTRY TOTAL - U.S.		1,642,522	22,000	1,642,522	1,277,652		47,030	390,383		L	06/01/1993
663999-10-9	Subtotal - Common Stocks - Public Utilities (Unaffiliated)		2,142,722		2,142,722	1,331,783		64,230	482,763		L	06/18/2001
Common Stocks - Banks, Trust and Insurance Companies (Unaffiliated)												
BANKS, TRUST AND INSURANCE COMPANIES - U.S.												
865099-10-1	SUNSHINE BANK SERVICES	20,000,000	500,200	25.000	500,200	59,151		17,200	83,380		L	06/01/1993
907647-10-1	NATIONAL FINANCIAL CORP.	74,650,580	1,642,522	22,000	1,642,522	1,277,652		47,030	390,383		L	06/18/2001
673999-10-9	COUNTRY TOTAL - U.S.		2,142,722		2,142,522	1,331,783		64,230	482,763		L	06/18/2001
673999-10-9	Subtotal - Common Stocks - Banks, Trust and Insurance Companies (Unaffiliated)		2,142,722		2,142,522	1,331,783		64,230	482,763		L	06/18/2001
Common Stocks - Industrial and Miscellaneous (Unaffiliated)												
INDUSTRIAL & MISCELLANEOUS - U.S.												
013103-00-7	EVERGREEN MONEY MARKET	41,141,950	41,142	1.000	41,142	41,142		28	376,916		A	12/31/2003
458066-10-9	INSURANCE SERVICES OFFICE, INC.	9,781,000	697,267	71.250	697,267	41,142		28	376,916		L	04/01/1997
662669-10-9	COUNTRY TOTAL - U.S.		738,429		738,429	41,142		28	376,916		L	04/01/1997
662669-10-9	Subtotal - Common Stocks - Industrial and Miscellaneous (Unaffiliated)		738,429		738,429	41,142		28	376,916		L	04/01/1997
Common Stocks - Parent, Subsidiaries, and Affiliates												
PARENTS, SUBSIDIARIES AND AFFILIATES - U												
000000-00-0	DARGE COUNTY INSURANCE AGENCY	1,000,000	15,284	15.284	15,284	15,285					A	03/31/1997
010907-00-4	DONEGAL FINANCIAL SERVICES	2,100,010	6,891,716	3,278,892	6,891,716	7,416,000					A	06/30/2003
203011-00-4	COMMONWEALTH INSURANCE SERVICES	5,000,000	3,764	0.753	3,764	5,000					A	12/28/1999
257701-20-1	DONEGAL GROUP INC., CLASS A	4,139,791,826	55,715,150	13.700	55,715,150	24,640,799		1,758,034	8,889,072		A	11/17/2003
257701-30-0	DONEGAL GROUP, INC., CLASS B	1,852,088,000	25,373,609	13.700	25,373,609	9,711,284		1,722,318	4,074,597		A	07/15/2001
669999-10-9	COUNTRY TOTAL - U.S.		88,989,522		88,989,522	41,460,409		2,480,356	12,962,672		A	07/15/2001
669999-10-9	Subtotal - Common Stocks - Parent, Subsidiaries, and Affiliates		88,989,522		88,989,522	41,460,409		2,480,356	12,962,672		A	07/15/2001
709999-10-9	TOTAL - Common Stocks		91,870,473		91,870,473	42,663,334		2,544,623	13,824,351		A	
719999-10-9	TOTAL - Preferred and Common Stocks		95,997,448		95,997,448	46,915,209		14,056	13,930,311		A	

(e) For all common stocks bearing the NAIC designation "U" provide the number of such issues ..... the total \$ value (included in Column 6) of all such issues \$ .....

ANNUAL STATEMENT FOR THE YEAR 2003 OF THE DONEGAL MUTUAL INSURANCE COMPANY

SCHEDULE D - PART 3

Showing all Long-Term Bonds and Stocks Acquired During Current Year

1	2	3	4	5	6	7	8
CUSIP Identification	Description	Date Acquired	Name of Vendor	Number of Shares of Stock	Actual Cost	Par Value	Paid for Accrued Interest and Dividends
Bonds - U.S. Governments							
US GOVERNMENT OBLIGATIONS - U.S.							
91282-AN-9	U.S. TREASURY NOTES	01/10/2003	RAYMOND JAMES		497,344	500,000.00	2,445
91282-AI-7	U.S. TREASURY NOTES	01/20/2003	WINING SPARKS		1,006,953	1,000,000.00	487
91282-AZ-3	U.S. TREASURY NOTES	01/20/2003	RAYMOND JAMES		488,672	500,000.00	2,711
91282-BG-4	U.S. TREASURY NOTES	06/28/2003	WINING SPARKS		991,875	1,000,000.00	1,550
0069999	COUNTRY TOTAL - U.S.				2,984,844	3,000,000.00	1,242
0069999	Subtotal - Bonds - U.S. Governments				2,984,844	3,000,000.00	1,242
Bonds - Special Revenue and Special Assessment and all Non-Guaranteed Obligations of Agencies and Authorities of Governments and Their Political Subdivisions							
SPECIAL REVENUE AND ASSESSMENTS - U.S.							
U.S. GOVERNMENT							
31262R-AS-0	FREDDIE MAC GOLD POOL #469833	07/21/2003	WINING SPARKS		504,688	500,000.00	1,111
31262R-SZ-3	FREDDIE MAC GOLD #4684	10/21/2003	WINING SPARKS		500,000	500,000.00	1,278
31262U-ZJ-5	FREDDIE MAC GOLD #90777	01/07/2003	WINING SPARKS		513,281	500,000.00	1,625
3126X-15G-3	FREDDIE MAC NOTES	10/21/2003	DIRECT		500,000	500,000.00	
3126X-1G9-2	FREDDIE MAC NOTES	06/29/2003	MORGAN KEEGAN & CO.		500,000	500,000.00	
3126Z-PLJ-1	FREDDIE MAC NOTES	12/19/2003	MORGAN KEEGAN & CO.		500,000	500,000.00	
3133R-DC-5	FEDERAL HOME LOAN BANK BONDS	10/17/2003	WINING SPARKS		492,700	500,000.00	4,125
3133Y-1GH-4	FEDERAL HOME LOAN BANK BONDS	04/23/2003	WINING SPARKS		498,750	500,000.00	
3133Y-1GJ-4	FEDERAL HOME LOAN BANK BONDS	10/09/2003	WINING SPARKS		700,000	700,000.00	
3133X-1RV-1	FEDERAL HOME LOAN BANK BONDS	10/09/2003	WINING SPARKS		500,000	500,000.00	
3133X-1UJ-1	FEDERAL HOME LOAN BANK BONDS	10/17/2003	WINING SPARKS		500,000	500,000.00	
3133X-1VZ-1	FEDERAL HOME LOAN BANK BONDS	10/17/2003	WINING SPARKS		500,000	500,000.00	
3138F-1HW-9	FANNIE MAE NOTES	09/10/2003	MORGAN KEEGAN & CO.		500,000	500,000.00	
3138F-1JL-9	FANNIE MAE NOTES	09/10/2003	DIRECT		500,000	500,000.00	
3138F-4LZ-5	FANNIE MAE NOTES	09/15/2003	RAYMOND JAMES		500,000	500,000.00	
3137A-1G-9	FANNIE MAE CX 25487	09/30/2003	MORGAN STANLEY & CO.		500,000	500,000.00	
	STATE TOTAL	09/23/2003	WINING SPARKS		735,017	751,938.00	1,823
	COUNTRY TOTAL - U.S.				8,444,438	8,451,938.00	8,397
3199999	Subtotal - Bonds - Special Revenue and Special Assessment and all Non-Guaranteed Obligations of Agencies and Authorities of Governments and Their Political Subdivisions				8,444,438	8,451,938.00	8,397
6069997	Subtotal - Bonds - Part 3				8,444,438	8,451,938.00	9,397
6069996	Summary Item from Part 5 for Bonds				11,429,289	11,451,938.00	17,209
6069999	Subtotal - Bonds				2,984,849	3,000,000.00	1,617
6069999	Subtotal - Bonds				14,413,889	14,451,938.00	18,826
Common Stocks - Industrial and Miscellaneous (Unaffiliated)							
019103-00-7	INDUSTRIAL & MISCELLANEOUS - U.S.	12/31/2003	DIRECT	347,884	347,884	347,884	
6069999	EVERGREEN MONEY MARKET				347,884	347,884	
6069999	COUNTRY TOTAL - U.S.				347,884	347,884	
6069999	Subtotal - Common Stocks - Industrial and Miscellaneous (Unaffiliated)				347,884	347,884	
Common Stocks - Parent, Subsidiaries, and Affiliates							
01997-00-4	PARENTS, SUBSIDIARIES AND AFFILIATES - U	06/30/2003	DIRECT	1,000,000	3,500,000	3,500,000	
25701-20-1	DONEGAL FINANCIAL SERVICES	11/17/2003	DIRECT	107,879	1,460,088	1,460,088	
6069999	COUNTRY TOTAL - U.S.				4,960,088	4,960,088	
6069999	Subtotal - Common Stocks - Parent, Subsidiaries, and Affiliates				4,960,088	4,960,088	
7069997	Subtotal - Common Stocks - Part 3				5,307,972	5,307,972	
7069998	Summary Item from Part 5 for Common Stocks				622,916	622,916	

**SCHEDULE D - PART 3**

Showing all Long-Term Bonds and Stocks ACQUIRED During Current Year

1 CUSIP Identification	2 Description	3 Date Acquired	4 Name of Vendor	5 Number of Shares of Stock	6 Actual Cost	7 Par Value	8 Paid for Accrued Interest and Dividends
7059999	Subtotal - Common Stocks				5,930,912		
7199999	Subtotal - Preferred and Common Stocks				5,930,912		
7299999	TOTALS				20,344,801		19,826



ANNUAL STATEMENT FOR THE YEAR 2003 OF THE DONEGAL MUTUAL INSURANCE COMPANY

SCHEDULE D - PART 4

Showing all Long-Term Bonds and Stocks Sold, REDEEMED or Otherwise DISPOSED OF During Current Year

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
CUSIP Identification	Description	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Book/Adjusted Carrying Value at Disposal Date	Increase (Decrease) by Adjustment	Increase (Decrease) by Foreign Exchange Adjustment	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Less) on Disposal	Interest on Bonds Received During Year	Dividends on Stocks Received During Year
<b>Bonds - U.S. Governments</b>															
US GOVERNMENT OBLIGATIONS - U.S.															
912673-323	U.S. TREASURY NOTES	03/10/2003	MATURED		1,250,000	1,250,000.00	1,247,695	1,250,000	91						34,375
912673-401	U.S. TREASURY NOTES	04/30/2003	MATURED		500,000	500,000.00	493,125	500,000	892						14,375
912673-483	U.S. TREASURY NOTES	06/21/2003	MATURED		500,000	500,000.00	497,656	500,000	1,617						28,750
	COUNTRY TOTAL - U.S.				2,250,000	2,250,000.00	2,233,477	2,250,000	2,600						77,500
6399999	Subtotal - U.S. Governments				2,250,000	2,250,000.00	2,233,477	2,250,000	7,600						77,500
<b>Bonds - Special Revenue and Special Assessment and all Non-Guaranteed Obligations of Agencies and Authorities of Governments and Their Political Subdivisions</b>															
SPECIAL REVENUE AND ASSESSMENTS - U.S.															
KENTUCKY															
491592-CF-9	KENTUCKY STATE UNIVERSITY REV. STATE TOTAL	05/01/2003	CALLED		501,500	500,000.00	497,840	502,786	(892)			4,734	4,734	15,625	15,625
PENNSYLVANIA															
769174-45-2	PA STATE TOM. JEFFERSON UNIV. REV.	02/27/2003	CALLED		250,000	250,000.00	241,052	250,000	(206)			(5,858)	(5,858)	6,211	6,211
966459-CA-8	UNION COUNTY PA BUCKNELL UNIV	01/15/2003	CALLED		492,000	475,000.00	491,062	495,338	(206)			(3,388)	(3,388)	10,669	10,669
	U.S. GOVERNMENT				8,881	8,881.00	8,964	8,881	(63)						65
312629-45-9	FREDDIE MAC GOLD POOL #189833	12/15/2003	PRINCIPAL RECEIPT		655	655.00	655	655	(5,000)					2	2
312629-52-3	FREDDIE MAC GOLD #6884	12/15/2003	PRINCIPAL RECEIPT		183,316	183,316.00	183,316	183,316	(4,951)					4,951	4,951
312629-23-5	FREDDIE MAC GOLD #69177	12/15/2003	PRINCIPAL RECEIPT		272,311	272,311.00	272,698	272,311	(4,307)			(2,189)	(2,189)	6,098	6,098
312629-36-8	FGN 50674	12/15/2003	VAR.		500,000	500,000.00	500,000	500,000						18,183	18,183
312629-27-5	FANNIE MAE GOLD POOL #90196	04/04/2003	CALLED		250,000	250,000.00	250,000	250,000						8,513	8,513
313308-74-5	FEDERAL HOME LOAN BANK BONDS	05/19/2003	CALLED		1,000,000	1,000,000.00	1,000,000	1,000,000						7,500	7,500
313846-38-9	FANNIE MAE NOTES	05/19/2003	CALLED		500,000	500,000.00	500,000	500,000						4,400	4,400
313872-74-9	FANNIE MAE CY 252966	12/08/2003	PRINCIPAL RECEIPT		163,678	163,678.00	167,654	163,678	(2,659)					13,200	13,200
313714-63-9	FANNIE MAE CY 252956	12/08/2003	PRINCIPAL RECEIPT		498,515	498,515.00	501,481	498,515	(12,654)					34	34
313714-63-8	FANNIE MAE CY 254987	12/08/2003	PRINCIPAL RECEIPT		8,283	8,283.00	8,096	8,283	28					40	40
362014MH-6	GNMA POOL 43560	12/15/2003	PRINCIPAL RECEIPT		655	655.00	641	655						167,359	167,359
	STATE TOTAL				3,952,187	3,952,187.00	4,006,673	3,964,316	(39,241)			(2,189)	(2,189)	(812)	193,712
	COUNTRY TOTAL - U.S.				4,951,687	4,937,187.00	4,964,695	4,952,500	(40,340)					(812)	193,712
3199999	Subtotal - Bonds - Special Revenue and Special Assessment and all Non-Guaranteed Obligations of Agencies and Authorities of Governments and Their Political Subdivisions				4,951,687	4,937,187.00	4,964,695	4,952,500	(40,340)					(812)	193,712
<b>Bonds - Industrial and Miscellaneous (Unaffiliated)</b>															
INDUSTRIAL & MISCELLANEOUS - U.S.															
590188-42-4	MERRILL LYNCH & CO. GLOBAL BONDS	02/12/2003	MATURED		500,000	500,000.00	499,350	500,000	17					15,000	15,000
869999-48-7	SUSQUEHANNA BANKSHARES SENIOR NOTE	02/03/2003	MATURED		100,000	100,000.00	99,716	100,000	170					3,150	3,150
	COUNTRY TOTAL - U.S.				600,000	600,000.00	599,156	600,000	187					18,150	18,150
4599999	Subtotal - Industrial and Miscellaneous (Unaffiliated)				600,000	600,000.00	599,156	600,000	187					18,150	18,150
6099997	Subtotal - Bonds - Part 4				7,801,687	7,787,187.00	7,827,218	7,802,500	(31,563)					(812)	289,362
6099998	Summary Item from Part 5 for Bonds				3,012,031	3,000,000.00	2,994,699	2,994,701	92			27,330	27,330	20,642	20,642
6099999	Subtotal - Bonds				10,813,719	10,787,187.00	10,811,927	10,797,201	(31,462)			26,518	26,518	316,005	316,005
<b>Preferred Stocks - Public Utilities (Unaffiliated)</b>															
PUBLIC UTILITIES - U.S.															
637432-40-2	NATIONAL RURAL UTILITY COOP FIN.	10/15/2003	CALLED	7,000,000	175,000	175,000.00	175,000	175,000	140					10,755	10,755
693304-80-0	PECO ENERGY CO.	06/11/2003	CALLED	1,250,000	12,075	120,000.00	120,000	120,000	(181)					4,675	4,675
	(continues)														6,429



SCHEDULE D - PART 4

Showing all Long-Term Bonds and Stocks SOLD, REDEEMED or Otherwise DISPOSED OF During Current Year

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
CUSIP Identification	Description	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Book/Adjusted Carrying Value at Disposal Date	Increase (Decrease) by Adjustment	Increase (Decrease) by Foreign Exchange Adjustment	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Interest on Bonds Received During Year	Dividends on Stocks Received During Year
<b>Preferred Stocks - Public Utilities (Unaffiliated) (continued)</b>															
619999 - Subtotal - Preferred Stocks - Public Utilities (Unaffiliated)	COUNTRY TOTAL - U.S.				384,675		300,000	300,000	(64)			4,675	4,675	4,675	17,254
<b>Preferred Stocks - Banks, Trust and Insurance Companies (Unaffiliated)</b>															
003710-20-2	BANKS, TRUST AND INSURANCE COMPANIES - U	09/30/2003	CALLED	5,000,000	150,000		150,000	150,000	(7,540)						8,458
02333Y-20-5	AMERICAN EXPRESS CO. CAP. TRUST 1	07/16/2003	CALLED	5,000,000	125,000		125,000	125,000	9,000						4,740
26438E-20-4	DUXE CAP. FIN. TR 17.375%	12/23/2003	CALLED	8,500,000	212,500		212,500	212,500	(1,025)						5,063
41815-20-8	HARTFORD CAPITAL 17.7% SER. A	09/30/2003	CALLED	4,000,000	100,000		100,000	100,000	4,800						3,738
441815-15-0	HOUSEHOLD INTERNATIONAL 7.50%	04/03/2003	CALLED	10,000,000	250,000		250,000	250,000	4,800						3,742
584528-20-2	MEDICARE FINANCE TRUST III 9.04%	10/28/2003	CALLED	2,000,000	50,000		50,000	50,000	800						8,427
84037-20-5	TRANSNORTH FIN. TRUST V 8.875%	12/23/2003	CALLED	5,000,000	125,000		125,000	125,000	(1,000)						8,924
883564-20-4	TRANSNORTH FIN. TRUST V 8.875%	11/03/2003	CALLED	5,000,000	125,000		125,000	125,000	(4,065)						64,156
629999 - Subtotal - Preferred Stocks - Banks, Trust and Insurance Companies (Unaffiliated)	COUNTRY TOTAL - U.S.				1,137,500		1,137,500	1,137,500	(4,065)						64,156
<b>Preferred Stocks - Industrial and Miscellaneous (Unaffiliated)</b>															
81404-20-0	INDUSTRIAL & MISCELLANEOUS - U.S.			4,000,000	100,000		100,000	100,000	4,200						5,250
81404-30-3	SEARS ROEBUCK ACCEPTANCE CORP. 7%	09/02/2003	CALLED	2,500,000	62,500		62,500	62,500	2,000						4,344
639999 - Subtotal - Preferred Stocks - Industrial and Miscellaneous (Unaffiliated)	COUNTRY TOTAL - U.S.				162,500		162,500	162,500	6,200						9,594
639999 - Subtotal - Preferred Stocks - Part 4					1,604,675		1,604,675	1,604,675	1,454				4,675		91,044
639999 - Subtotal - Preferred Stocks					1,604,675		1,604,675	1,604,675	1,454				4,675		91,044
<b>Common Stocks - Industrial and Miscellaneous (Unaffiliated)</b>															
01103-00-7	EVERGREEN MONEY MARKET	11/30/2003	DIRECT	366,742,190	366,742		366,742	366,742	(7,550)						147
61639-10-5	NEWMONT MINING CORP. HOLDING CO.	05/27/2003	OPPENHEIMER & CO.	10,000,100	306,956		282,750	282,750	(7,550)						400
639999 - Subtotal - Common Stocks - Industrial and Miscellaneous (Unaffiliated)	COUNTRY TOTAL - U.S.				613,728		589,492	589,492	(7,550)						547
709997 - Subtotal - Common Stocks - Part 4					613,728		589,492	589,492	(7,550)						547
709998 - Summary Item from Part 5 for Common Stocks					622,940		622,940	622,940							953
709999 - Subtotal - Common Stocks					1,236,668		1,212,432	1,212,432	(7,550)						1,500
719999 - Subtotal - Preferred and Common Stocks					2,841,343		2,812,432	2,812,432	(6,065)						91,544
729999 - TOTALS					13,654,061		13,614,259	13,599,633	(40,518)						310,005

SCHEDULE D - PART 5

Showing all Long-Term Bonds and Stocks ACQUIRED During Year and Fully DISPOSED OF During Current Year

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
CUSIP Identifi- cation	Description	Date Acquired	Name of Vendor	Disposal Date	Name of Purchaser	Par Value (Bonds) or Number of Shares (Stocks)	Actual Cost	Consideration	Book/Adjusted Carrying Value at Disposal Date	Increase (Decrease) by Adjustment	Increase (Decrease) by Foreign Exchange Adjustment	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Interest and Dividends Received During Year	Paid for Accrued Interest and Dividends
<b>Bonds - U.S. Governments</b>																
US GOVERNMENT OBLIGATIONS - U.S.																
91223-8H-2	U.S. TREASURY BONDS	06/29/2003	VINING SPARKS	09/25/2003	RAYMOND JAMES	1,000,000.00	984,659	1,012,031	984,701	92	92	27,330	27,330	27,330	4,851	1,517
039999-Subtotal	COUNTRY TOTAL - U.S.					1,000,000.00	984,659	1,012,031	984,701	92	92	27,330	27,330	27,330	4,851	1,517
<b>Bonds - Special Revenue and Special Assessment and all Non-Guaranteed Obligations of Agencies and Authorities of Governments and Their Political Subdivisions</b>																
SPECIAL REVENUE AND ASSESSMENTS - U.S.																
U.S. GOVERNMENT																
3133M1-2E-2	FEDERAL HOME LOAN BANK BONDS	01/10/2003	VINING SPARKS	04/30/2003	CALLED	500,000.00	500,000	500,000	500,000							
3133M1-4H-4	FEDERAL HOME BANK BONDS	01/08/2003	VINING SPARKS	07/30/2003	CALLED	500,000.00	500,000	500,000	500,000							
3133X1-3T-2	FEDERAL HOME LOAN BANK BONDS	09/03/2003	MORGAN KEEGAN & CO.	10/24/2003	CALLED	1,000,000.00	1,000,000	1,000,000	1,000,000							
319269-Subtotal	COUNTRY TOTAL - U.S.					2,000,000.00	2,000,000	2,000,000	2,000,000							
<b>Bonds - Special Revenue and Special Assessment and all Non-Guaranteed Obligations of Agencies and Authorities of Governments and Their Political Subdivisions</b>																
609698-Subtotal	Bonds					2,000,000.00	2,000,000	2,000,000	2,000,000							
<b>Common Stocks - Industrial and Miscellaneous (Unaffiliated)</b>																
013103-00-7	EVERGREEN MONEY MARKET	08/31/2003	DIRECT	11/30/2003	DIRECT	622,940	622,940	622,940	622,940							
609699-Subtotal	COUNTRY TOTAL - U.S.					622,940	622,940	622,940	622,940							
709698-Subtotal	Common Stocks - Industrial and Miscellaneous (Unaffiliated)					622,940	622,940	622,940	622,940							
719699-Subtotal	Preferred and Common Stocks					622,940	622,940	622,940	622,940							
729699-TOTALS						3,607,549	3,607,549	3,634,871	3,607,641	92	92	27,330	27,330	27,330	21,595	1,517

**SCHEDULE D - PART 6 - SECTION 1**

Valuation of Shares of Subsidiary, Controlled or Affiliated Companies

1 CUSIP Identification	2 Description Name of Subsidiary, Controlled or Affiliated Company	3 NAIC Company Code or Alien Insurer Identification Number	4 NAIC Valuation Method (See SVO Purposes and Procedures manual)	5 Do Insurer's Assets Include Intangible Assets Connected with Holding of Such Company's Stock?	6 Total Amount of Such Intangible Assets	7 Book/Adjusted Carrying Value	8 Stock of Such Company Owned by Insurer on Statement Date	
							8 Number of Shares	9 % of Outstanding
<b>Common Stocks - Other Affiliates</b>								
000000-00-0	DARKE COUNTY INSURANCE AGENCY	00000	MV	No	15,284	1,000,000	100,000	
010907-00-4	DONEGAL FINANCIAL SERVICES	00000	MV	No	6,881,716	2,100,000	52,500	
203011-10-4	COMMONWEALTH INSURANCE SERVICES	00000	MV	No	3,764	5,000,000	100,000	
257701-20-1	DONEGAL GROUP INC., CLASS A	02500	NW	No	56,715,150	4,139,782,000	42,200	
257701-30-0	DONEGAL GROUP INC., CLASS B	02500	NW	No	25,373,609	1,852,088,600	61,500	
17999999	Subtotal - Common Stocks - Other Affiliates				88,989,522			
18999999	Subtotal - Common Stocks				88,989,522			
19999999	TOTALS				88,989,522			

- Amount of Insurer's capital and surplus from the prior period's statutory statement reduced by any admitted EDP, goodwill and net deferred tax assets included therein: \$ 72,785,051
- Total amount of intangible assets nonadmitted \$ .....

**SCHEDULE D - PART 6 - SECTION 2**

1 CUSIP Identification	2 Name of Lower-tier Company	3 Name of Company Listed in Section 1 Which Controls Lower-tier Company	4 Total Amount of Intangible Assets Included in Amount Shown in Column 6, Section 1	5 Stock in Lower-Tier Company Owned Indirectly by Insurer on Statement Date	
				5 Number of Shares	6 % of Outstanding
000000-00-0	ATLANTIC STATES INSURANCE COMPANY	DONEGAL GROUP INC.	291,400,000	46,800	
000000-00-0	SOUTHERN INSURANCE COMPANY OF VIRGINIA	DONEGAL GROUP INC.	1,165,600,000	46,800	
02999999	Subtotal - Common Stocks				

SCHEDULE DA - PART 1

Showing all SHORT-TERM INVESTMENTS Owned December 31 of Current Year

1 CUSIP Identifi- cation	2 Description	3 Date Acquired	4 Name of Vendor	5 Interest		7 Maturity Date	8 Book/Adjusted Carrying Value	9 Increase (Decrease) by Adjustment (a)	10 Increase (Decrease) by Foreign Exchange Adjustment	11 Par Value	12 Actual Cost	13 Interest		15 Paid for Accrued Interest	16 NASD Dispo- sition	17 Effective Rate of Interest
				Rate of	How Paid							Amount Due and Accrued Dec. 31 on Bonds Not in Default	Gross Amount Received			
Industrial and Miscellaneous (Unaffiliated) - Issuer Obligations																
INDUSTRIAL & MISCELLANEOUS																
ISSUER OBLIGATIONS																
0231R-A1-3	AMERICAN EXPRESS C/P	12/19/2003	DIRECT	1.50	MATR	01/07/2004	1,499,189			1,500,000	1,499,189	525				2.171
3655H-H1-2	G. E. CAPITAL CORP. C/P	12/19/2003	DIRECT	1.00	MATR	01/07/2004	1,130,492			1,140,000	1,130,492	718				2.214
3655H-H6-5	G. E. CAPITAL CORP. C/P	12/19/2003	DIRECT	1.00	MATR	01/08/2004	930,376			1,000,000	999,376	357				2.207
3655H-H1-4	G. E. CAPITAL CORP. C/P	12/29/2003	DIRECT	1.00	MATR	01/15/2004	1,490,270			1,500,000	1,499,270	86				2.137
3655H-A1-3	G. E. CAPITAL SERVICES C/P	12/17/2003	DIRECT	1.00	MATR	01/12/2004	1,658,454			2,000,000	1,558,454	832				2.156
3655H-A1-5	G. E. CAPITAL SERVICES C/P	12/22/2003	DIRECT	1.00	MATR	01/13/2004	999,346			1,000,000	999,346	268				2.204
817AL-A1-5	STANLEY ROEBUCK ACCEPT. CORP.	12/17/2003	DIRECT	1.50	MATR	01/09/2004	999,106			1,000,000	999,106	607				2.358
823CS-A1-5	TOYOTA MOTOR CREDIT CORP. C/P	12/17/2003	DIRECT	1.50	MATR	01/05/2004	2,348,655			2,350,000	2,348,655	1,009				2.127
3655H-99-9	COUNTRY TOTAL - U.S.						11,482,419			11,480,000	11,482,419	4,401				
4599999-9	Industrial and Miscellaneous (Unaffiliated) - Issuer Obligations						11,482,419			11,480,000	11,482,419	4,401				
4599999-9	Subtotal - Industrial and Miscellaneous (Unaffiliated)						11,482,419			11,480,000	11,482,419	4,401				
5499999-9	Total Bonds - Subtotal - Issuer Obligations						11,482,419			11,480,000	11,482,419	4,401				
6099999-9	TOTAL - Bonds						11,482,419			11,480,000	11,482,419	4,401				
8099999-9	TOTALS						11,482,419			11,480,000	11,482,419	4,401				

(a) Includes \$ ..... other than accrual of discount and amortization of premium.

**Page E16**

Sch. DB, Pt. A, Sn. 1, Financial Options Owned  
NONE

Sch. DB, Pt. A, Sn. 2, Financial Options Acquired  
NONE

**Page E17**

Sch. DB, Pt. A, Sn. 3, Financial Options Terminated  
NONE

Sch. DB, Pt. B, Sn. 1, Written and In-Force  
NONE

**Page E18**

Sch. DB, Pt. B, Sn. 2, Financial Options Written  
NONE

Sch. DB, Pt. B, Sn. 3, Financial Options Terminated  
NONE

**Page E19**

Sch. DB, Pt. C, Sn. 1, Collar, Swap and Forwards Open  
NONE

Sch. DB, Pt. C, Sn. 2, Collar, Swap and Forwards Opened  
NONE

**Page E20**

Sch. DB, Pt. C, Sn. 3, Collar, Swap and Forwards Terminated  
NONE

Sch. DB, Pt. D, Sn. 1, Futures and Ins Futures Contracts Open  
NONE

**Page E21**

Sch. DB, Pt. D, Sn. 2, Futures Contracts Opened Current Year  
NONE

Sch. DB, Pt. D, Sn. 3, Futures Contracts Terminated Current Year  
NONE

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Sch. DB, Pt. E, Sn. 1, Counterparty Exposure Derivative Instr.  
NONE

ANNUAL STATEMENT FOR THE YEAR 2003 OF THE DONEGAL MUTUAL INSURANCE COMPANY

SCHEDULE DM

For bonds and preferred stocks owned as of December 31, state the aggregate statement (admitted) value, the aggregate fair value, and the aggregate difference, if any, between them.

	1 Statement (Admitted) Value	2 Fair Value (a)	3 Excess of Statement over Fair Value (-), or Fair Value over Statement (+)
1. Bonds .....	35,915,554	36,929,281	1,013,727
2. Preferred Stocks .....	4,126,975	4,126,975	
3. Totals .....	40,042,529	41,056,256	1,013,727

(a) Amortized or book values shall not be substituted for fair values. Describe the sources or methods utilized in determining the fair values.

NAIC VALUATION OF SECURITIES

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**SCHEDULE E - PART 1 - CASH**

1		2	3	4	5	6
Depository		Rate of Interest	Amount of Interest Received During Year	Amount of Interest Accrued December 31 of Current Year	Balance	*
Name	Location and Supplemental Information					
Open Depositories						
M & T BANK	HARRISBURG, PA	VARIOUS	10,714		1,083,075	
FARMERS FIRST BANK	LITITZ, PA	VARIOUS	14,808		1,167,205	
MELLON BANK	PITTSBURGH, PA				(11,605,929)	
PROVINCE BANK	MARIETTA, PA	VARIOUS	25,298	1,817	(3,910,775)	
0199999 - TOTAL - Open Depositories			50,820	1,817	(5,444,674)	
0399999 - TOTAL Cash on Deposit			50,820	1,817	(5,444,674)	
0499999 - Cash in Company's Office					150	
0599999 - TOTAL Cash			50,820	1,817	(5,444,724)	

TOTALS OF DEPOSITORY BALANCES ON THE LAST DAY OF EACH MONTH DURING THE CURRENT YEAR

1. January	(9,195,731)	4. April	(5,653,026)	7. July	(5,527,716)	10. October	(7,540,323)
2. February	(7,247,777)	5. May	(4,596,387)	8. August	(2,296,614)	11. November	(5,035,161)
3. March	(3,182,795)	6. June	(2,458,326)	9. September	(2,260,999)	12. December	(5,444,674)

**SCHEDULE E - PART 2 - CASH EQUIVALENTS**

1 CUSIP Identification	2 Description	3 Date Acquired	4 Rate of Interest	5 Maturity	6 Book/Adjusted Carrying Value	7 Amount of Interest Due and Accrued	8 Gross Investment Income
2001237-9 0159999 - TOTAL	UNION NATIONAL BANK- CD	07/11/2003	1.150	02/05/2004	100,000 100,000	545 545	



SCHEDULE E - PART 3 - SPECIAL DEPOSITS

1 Line Number	2 Type	3 Description of Deposit	4 Where Deposited and Purpose of Deposit	5 Par or Book Value	6 Statement Value (a)	7 Fair Value
<b>Delaware</b>						
DE0001 B		U. S. TREASURY NOTE, 3.0% 2/15/08	DELAWARE INSURANCE DEPARTMENT - BENEFIT OF DE POLICYHOLDERS	100,000	100,582	100,000
DE9999				100,000	100,582	100,000
<b>North Carolina</b>						
NC0001 B		U. S. TREASURY NOTE, 3.0% 2/15/08	NORTH CAROLINA INSURANCE DEPARTMENT - BENEFIT OF NC POLICYHOLDERS	650,000	653,782	650,000
NC9999				650,000	653,782	650,000
<b>Virginia</b>						
VA0001 B		U. S. TREASURY NOTE, 6.5% 8/15/05	VIRGINIA BUREAU OF INSURANCE - BENEFIT OF VA POLICYHOLDERS	300,000	302,228	324,000
VA9999				300,000	302,228	324,000
999997		Subtotal - Special Deposits NOT held for the benefit of all Policyholders, Claimants, and Creditors of the Company		1,050,000	1,063,592	1,074,000
<b>Special Deposits held for the benefit of all Policyholders, Claimants, and Creditors of the Company</b>						
990001 B		U. S. TREASURY NOTE, 6.125% 8/15/07	PENNSYLVANIA INSURANCE DEPARTMENT - BENEFIT OF ALL POLICYHOLDERS	500,000	500,855	500,000
990002 B		U. S. TREASURY NOTE, 3.0% 11/15/07	PENNSYLVANIA INSURANCE DEPARTMENT - BENEFIT OF ALL POLICYHOLDERS	500,000	497,846	505,000
990003 B		U. S. TREASURY NOTE, 2.625% 7/15/08	PENNSYLVANIA INSURANCE DEPARTMENT - BENEFIT OF ALL POLICYHOLDERS	500,000	489,933	485,000
999998		Subtotal - Special Deposits held for the benefit of all Policyholders, Claimants, and Creditors of the Company		1,500,000	1,487,334	1,500,000
999999		<b>TOTALS</b>		2,550,000	2,553,896	2,634,000

(a) including \$ ..... cash and short-term investments as defined in SSAP No. 2 of the NAIC Accounting Practices and Procedures Manual.