

Report
of the
Examination of
Blue Ridge Indemnity Company
Sun Prairie, Wisconsin
As of December 31, 2012

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State of Wisconsin / OFFICE OF THE COMMISSIONER OF INSURANCE

Scott Walker, Governor
Theodore K. Nickel, Commissioner

Wisconsin.gov

March 14, 2014

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Honorable Theodore Nickel
Commissioner of Insurance
State of Wisconsin
125 South Webster Street
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Commissioner:

In accordance with your instructions, a compliance examination has been made of the affairs and financial condition of:

BLUE RIDGE INDEMNITY COMPANY
Sun Prairie, Wisconsin

and this report is respectfully submitted.

I. INTRODUCTION

The previous examination of Blue Ridge Indemnity Company (BlueInd or the company) was conducted in 2009 as of December 31, 2008. The current examination covered the intervening period ending December 31, 2012, and included a review of such 2013 transactions as deemed necessary to complete the examination.

The examination was conducted using a risk-focused approach in accordance with the NAIC Financial Condition Examiners Handbook, which sets forth guidance for planning and performing an examination to evaluate the financial condition and identify prospective risks of an insurer. This approach includes the obtaining of information about the company including corporate governance, the identification and assessment of inherent risks within the company, and the evaluation of system controls and procedures used by the company to mitigate those risks. The examination also included an assessment of the principles used and significant estimates made by management, as well as an evaluation of the overall financial statement

presentation and management's compliance with statutory accounting principles, annual statement instructions, and Wisconsin laws and regulations.

The examination of the company was conducted concurrently with the examination of insurers that are part of QBE North America. Representatives of the Pennsylvania Insurance Department acted in the capacity as the lead state for the coordinated exams. Work performed by the Pennsylvania Insurance Department was reviewed and relied on where deemed appropriate.

The examination consisted of a review of all major phases of the company's operations and included the following areas:

- History
- Management and Control
- Corporate Records
- Conflict of Interest
- Fidelity Bonds and Other Insurance
- Employees' Welfare and Pension Plans
- Territory and Plan of Operations
- Affiliated Companies
- Growth of Company
- Reinsurance
- Financial Statements
- Accounts and Records
- Data Processing

Emphasis was placed on the audit of those areas of the company's operations accorded a high priority by the examiner-in-charge when planning the examination. Special attention was given to the action taken by the company to satisfy the recommendations and comments made in the previous examination report.

The company is annually audited by an independent public accounting firm as prescribed by s. Ins 50.05, Wis. Adm. Code. An integral part of this compliance examination was the review of the independent accountant's work papers. Based on the results of the review of these work papers, alternative or additional examination steps deemed necessary for the completion of this examination were performed. The examination work papers contain documentation with respect to the alternative or additional examination steps performed during the course of the examination.

Independent Actuary's Review

An independent actuarial firm was engaged under a contract with the Pennsylvania Insurance Department. The actuary reviewed the adequacy of the company's loss and loss adjustment expense reserves. The actuary's results were reported to the examiner-in-charge. As deemed appropriate, reference is made in this report to the actuary's conclusion.

Investment Review

The independent examination firm was engaged by the Pennsylvania Insurance Department to perform a review of the company's invested assets portfolio as of December 31, 2012. The results of that review were reported to the examiner-in-charge. As deemed appropriate, reference is made in this report to the findings of the review.

II. HISTORY AND PLAN OF OPERATION

Blue Ridge Indemnity Company was incorporated on June 9, 1981, under the laws of Alabama as Southern Fund Insurance Corporation and commenced business on the same date. At its formation, the company was a wholly owned subsidiary of Southern Guaranty Insurance Company, which, in turn, was a wholly owned subsidiary of Fireman's Fund Insurance Company. Southern Guaranty Insurance Company transferred its ownership of the company to Fireman's Fund Insurance Company via a stock dividend in 1988. Simultaneous with this transfer, Fireman's Fund Insurance Company sold Southern Guaranty Insurance Company to Winterthur Swiss Insurance Company, acting through its U.S. intermediate holding company, Winterthur U.S. Holdings, Inc.

On August 1, 1992, Southern Guaranty Insurance Company reacquired the company from Fireman's Fund Insurance Company. On October 6, 1995, the company was purchased by Blue Ridge Insurance Company (BlueIns), a wholly owned subsidiary of Republic Financial Services, Inc., and affiliate of Southern Guaranty Insurance Company. The company was redomesticated from Alabama to Connecticut and renamed Blue Ridge Indemnity Company (BlueInd) on March 12, 1996.

Effective January 1, 1997, Winterthur U.S. Holdings, Inc., became BlueIns' immediate parent by an upward dividend from Republic Financial Services, Inc. Credit Suisse Group merged with the Winterthur Swiss Group on December 15, 1997. As a result of the merger, BlueInd became an indirect wholly owned subsidiary of the Credit Suisse Group.

Winterthur U.S. Holdings, Inc., contributed 100% of the capital stock of BlueIns to General Casualty Company of Wisconsin (GC-WI) on April 1, 2001. Effective July 1, 2001, GC-WI became the immediate parent of the company through an upward dividend of 100% of the company's stock from BlueIns. Blue Ridge Indemnity Company was redomesticated to Wisconsin on August 11, 2003.

Effective December 22, 2006, Credit Suisse Group finalized the sale of Winterthur Swiss Insurance Company to AXA. AXA is a French corporation managed under the oversight of

a Management Board and a Supervisory Board. AXA's headquarters are located in Paris, France.

Effective May 31, 2007, AXA finalized the sale of Winterthur U.S. Holdings, Inc., and its consolidated subsidiaries to QBE Holdings, Inc., a subsidiary of Australian-based QBE Insurance Group Limited (QBE Limited). Winterthur U.S. Holdings, Inc., was renamed QBE Regional Companies (N.A.), Inc. (QBE Regional).

Currently, BlueInd records paid-up capital of \$2,500,000 consisting of 500,000 shares of common stock with a \$5.00 par value each. The company has 500,000 shares authorized. All outstanding shares of BlueInd are owned by GC-WI.

Since 1963, GC-WI has expanded the number of its subsidiaries and effectively heads its own holding company subsystem under QBE Regional, consisting of eight subsidiary insurers. Further information concerning the QBE Limited holding company group is included in the report under the section titled "Affiliated Companies."

All members of QBE Regional as well as all other insurance companies whose parent is QBE Holdings, Inc., are participants in an intercompany pooling arrangement. This arrangement is further described in this report under the section titled "Reinsurance."

QBE Americas, Inc., is the primary employer for its holding company subsystem, with approximately 2,300 employees nationwide at the time of this examination. Subsidiaries of GC-WI have no employees of their own and rely principally on QBE Americas, Inc., and Unigard Insurance Company (UnigardIns) for the staff essential to run day-to-day operations. QBE Management Services Pty Limited manages the companies' investment operations, subject to the supervision of each of the companies' respective boards of directors. All operations of the holding company subsystem are conducted with staff provided by QBE Americas, Inc., UnigardIns and QBE Management Services Pty Limited in accordance with business practices and internal controls established by QBE Limited. Written agreements with affiliates are further described in this report under the section titled "Affiliated Companies."

In 2012, the company wrote direct premium solely in New York with a total of \$3,330,982. The company is licensed in Connecticut, Maryland, New York, Pennsylvania, Virginia and Wisconsin.

The company provides personal automobile coverages. The company's Premier Auto product is a merit-rated product that matches pricing to the driving history of each driver listed for coverage by the policy, the type and usage of the vehicles and the age and marital status of each driver.

The company markets its products through independent agents located in New York. Currently, the company has no appointed agents and direct business is written through independent agents of QBE Holdings, Inc., affiliates.

The following table is a summary of the net insurance premiums written by the company in 2012. The growth of the company is discussed in the “Financial Data” section of this report.

Line of Business	Direct Premium	Reinsurance Assumed	Reinsurance Ceded	Net Premium
Fire	\$ 19	\$ 772,529	\$ 19	\$ 772,530
Allied lines	13	3,143,143	13	3,143,144
Farmowners multiple peril		34,009		34,009
Homeowner’s multiple peril		422,799		422,799
Commercial multiple peril		1,503,241		1,503,241
Ocean marine		15		15
Inland marine		318,479		318,479
Medical professional liability – occurrence		943		943
Earthquake		24,157		24,157
Group accident and health		370,994		370,994
Worker’s compensation		573,306		573,306
Other liability – occurrence		97,032		97,032
Other liability – claims made		20,521		20,521
Excess worker’s compensation		851		851
Products liability – occurrence		2,555		2,555
Products liability – claims made		2		2
Private passenger auto liability	2,158,699	69,848	2,158,699	69,848
Commercial auto liability		209,504		209,504
Auto physical damage	1,172,251	396,903	1,172,251	396,903
Aircraft (all perils)		41,595		41,595
Fidelity		1,163		1,163
Surety		(130)		(130)
Burglary and theft		(18,146)		(18,146)
Boiler and machinery		507		507
Credit		899,521		899,521
International		6		6
Reinsurance – non-proportional assumed property		341,325		341,325
Reinsurance – non-proportional assumed liability		462,734		462,734
Reinsurance – non-proportional assumed financial lines		2,331		2,331
Write-ins for other lines of business:				
Landlords rent default coverage program		37		37
Total All Lines	<u>\$3,330,982</u>	<u>\$9,691,778</u>	<u>\$3,330,982</u>	<u>\$9,691,778</u>

III. MANAGEMENT AND CONTROL

Board of Directors

The structure of the board of directors underwent substantial organizational changes during 2012 and 2013 as the company refocused its efforts on profitability. The board of directors consists of 12 members. Directors are elected annually to serve a one-year term. Officers are elected at the board's annual meeting. The board members are also members of other boards of directors in the holding company group of QBE Holdings, Inc. Executive board members do not receive additional compensation for their service as directors. In addition, for services to QBE Holdings, Inc., outside board members receive compensation inclusive of all board and committee appointments. The compensation varies within a range of \$125,000 to \$225,000 based on experience and participation or chairing of various committees.

Currently the board of directors consists of the following persons:

Name and Residence	Principal Occupation	Term Expires
David B. Duclos # New York, New York	Chief Executive Officer, QBE Holdings, Inc.	2015
Susan S. Harnett New York, New York	Chief Operating Officer, QBE Holdings, Inc.	2015
Harvey J. Bazaar North Caldwell, New Jersey	Retired, former Global and Americas Leader for the Capital Markets Group, PricewaterhouseCoopers International Limited	2015
Gregory J. Deal Deephaven, Minnesota	President and Chief Executive Officer, NAU Country Insurance Company	2015
Richard S. Dziadzio # New York, New York	Chief Financial Officer, QBE Holdings, Inc.	2015
George T. Tate # Oyster Bay, New York	Chief Executive Officer-North America, Australia and New Zealand Banking Group Limited	2015
Marc G. Metcalf San Francisco, California	Retired, former President and General Manager, GE Capital	2015
John G. Langione Allentown, New Jersey	Chief Risk Officer, QBE Holdings, Inc.	2015
Jeffrey S. Grange # Summit, New Jersey	Senior Vice President, QBE Holdings, Inc.	2015

Name and Residence	Principal Occupation	Term Expires
John A. Graf ## Houston, Texas	Chairman, President and CEO Forethought Financial Group, Inc.	2015
Robert V. James ## Chicago, Illinois	Senior Vice President QBE Holdings, Inc.	2015

Identifies directors who were appointed during 2013.

Identifies directors who were appointed during 2014.

Officers of the Company

Executive compensation is allocated to each insurer based on its participant percentage in the intercompany pooling arrangement. The 2012 Compensation, reported below, represents the total gross compensation paid to each individual on behalf of all companies which are part of QBE North America. Executive officers serving at the time of this examination are as follows:

Name	Office	2012 Compensation
John Rumpler *	Chief Executive Officer	\$2,012,212
Susan S. Harnett	Chief Operating Officer	149,831
Domingo A. Cid *	President	386,957
Christopher C. Fish *	Chief Financial Officer	963,454
Nicholas H. Pastor *	Chief Actuary	611,943
Peter T. Maloney	Chief Legal Officer & Assistant Corporate Secretary	787,224
Dean K. Haring *	Chief Claims Officer	620,705
Steven L. Sheinheit *	Chief Strategy & Technology Officer	1,223,685
John G. Langione	Chief Risk Officer	565,882
Jennifer J. Vernon	General Counsel & Corporate Secretary	350,884
Carolyn C. Bartholdson	Chief Human Resources Officer	422,439
Wendall W. Stocker **	Treasurer	414,274
David B. Duclos #	Chief Executive Officer	0
Richard S. Dziadzio #	Chief Financial Officer	0
Andrew J. Doll #	Chief Actuary	0
Paul M. Stachura #	Chief Claims Officer	0
Richard P. Zaloom #	Chief Information Officer	0
Joanna L. Colaneri #	Treasurer	0
Robert V. James ##	President	0

* Identifies officers who are no longer with the company at the date of the report.

** Identifies officers who are still at the company but no longer in that role.

Identifies officers who were appointed during 2013 and are current officers in addition to those remaining 2012 officers shown above.

Identifies officers who were appointed during 2014 and are current officers in addition to those remaining 2012 and 2013 officers shown above.

Committees of the Board

The company's bylaws allow for the formation of certain committees by the board of directors. Board committees appointed at the holding company level:

QBE Insurance Group Limited

Risk and Capital Committee

John Green, Chair
William M. Becker
John A. Graf

Audit Committee

Duncan M. Boyle, Chair
Isabel F. Hudson
Margaret Lueng
William M. Becker

Remuneration Committee

Isabel F. Hudson, Chair
Duncan M. Boyle
John Green
William M. Becker
Margaret Lueng

Governance and Nomination Committee

William M. Becker, Chair
Duncan M. Boyle
John A. Graf
John Green
Isabel F. Hudson
Margaret Leung

Investment Committee

John A. Graf, Chair
John Green
William M. Becker

QBE Holdings, Inc.

Executive Committee

John D. Neal, Chair
David B. Duclos
Susan S. Harnett
John G. Langione
Richard S. Dziadzio

ERISA Benefits Committee

Kevin Sweeney, Chair
Vincent Dekker
Immaculada Gonzalez
Steve Solomon
Dick Van Edsigna
Art Lee

Audit Committee

Harvey Bazaar, Chair
Marc G. Metcalf
George T. Tate
John A. Graf

Remuneration Committee

John A. Graf, Chair
Marc G. Metcalf
George T. Tate
Harvey J. Bazaar

Investment Committee

George T. Tate, Chair
David B. Duclos
Susan S. Harnett
John G. Langione
Richard S. Dziadzio

Risk and Capital Committee

Marc G. Metcalf, Chair
David B. Duclos
Susan S. Harnett
John G. Langione
Richard S. Dziadzio

Administrative Committee

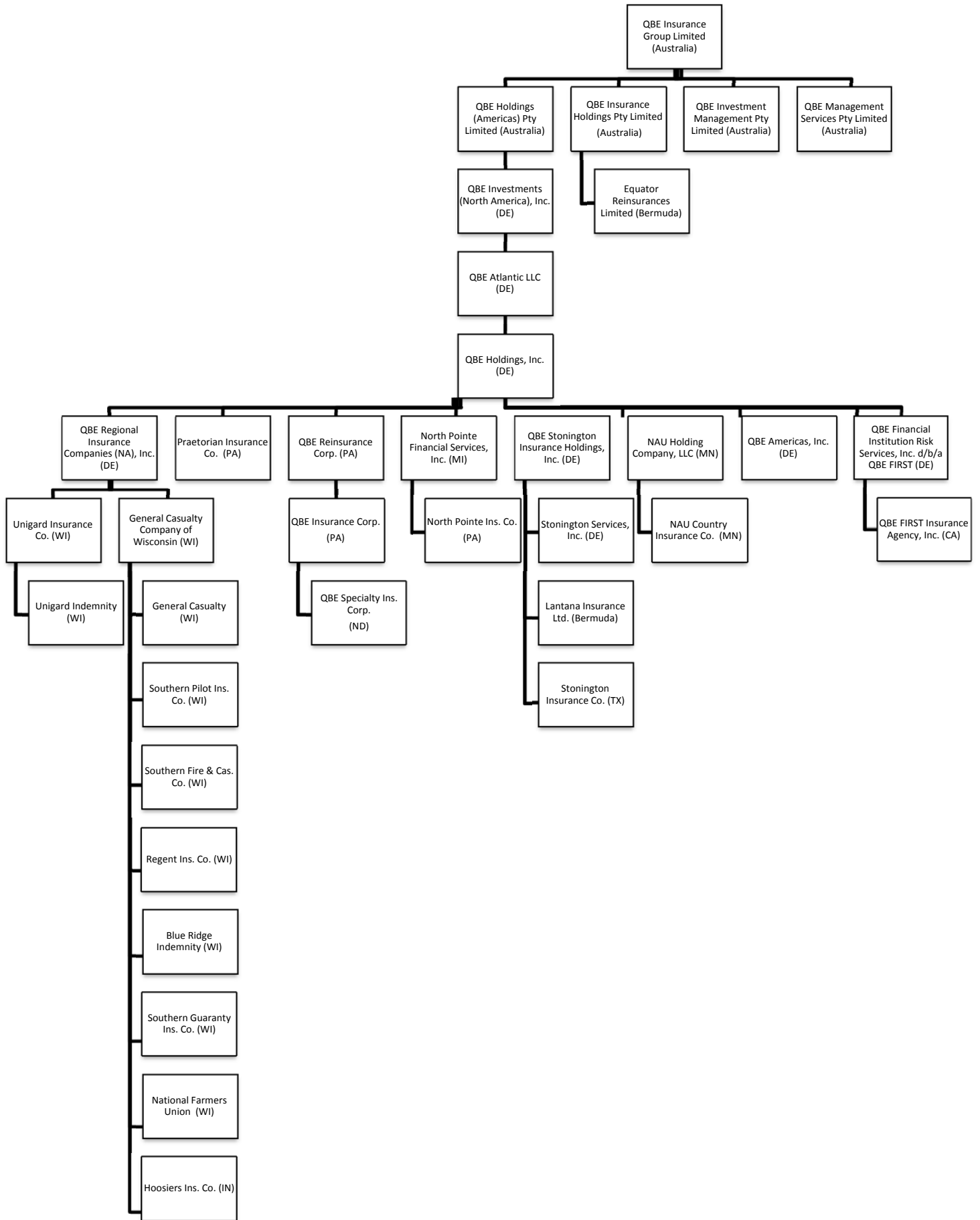
David B. Duclos
Susan S. Harnett
John G. Langione
Richard S. Dziadzio

Underwriting Management Committee

David B. Duclos, Chair
John G. Langione
Jeffrey S. Grange
Charles Valinotti

IV. AFFILIATED COMPANIES

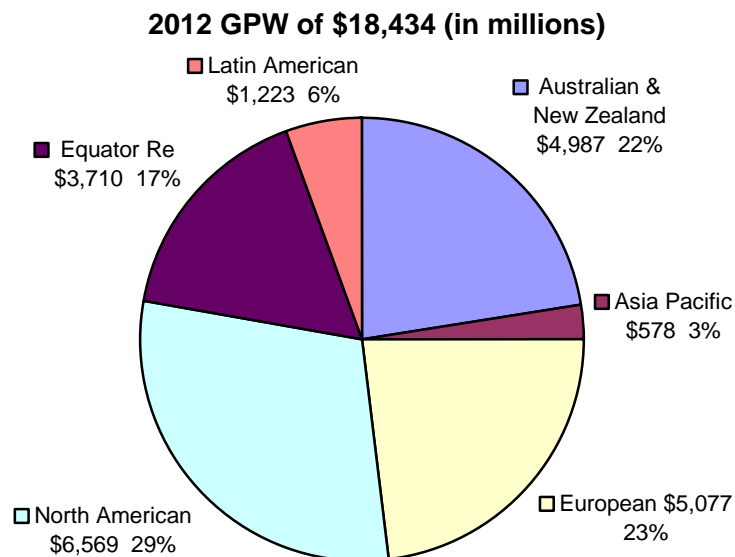
BlueInd is a member of a holding company system in which the ultimate parent is QBE Insurance Group Limited. QBE Limited is a publicly traded company incorporated under the laws of Australia. The principal businesses of the holding company system are conducted through its property and casualty insurance and reinsurance subsidiaries. QBE Limited had 221 subsidiaries in its holding company system at December 31, 2012. The abbreviated organizational chart below identifies the succession of control directly related to the company as well as other significant affiliates within the group. A brief description of these affiliates follows the organizational chart shown on the following page.



QBE Insurance Group Limited

QBE Insurance Group Limited was formed in 1886 in Townsville, Australia. Currently, the headquarters of QBE Limited are located in Sydney, Australia. QBE Limited is a publicly held company and is traded on the Australian Stock Exchange. The holding company group has a presence in every key insurance market with operations in over 45 countries.

QBE Limited's organizational chart refers to six insurance segments: Australian & New Zealand, Asia Pacific, European, North American, Latin American and Equator Re. The following chart is a geographical split of QBE Limited's 2012 gross premium written (GPW).



The holding company group also has a segment devoted to investment management of the insurers. The following is a summary of operations of each segment:

Australian & New Zealand

General insurance operations throughout Australia and New Zealand providing all major lines of insurance coverage for personal and commercial risks.

Asia Pacific

General insurance operations in the Asia Pacific region, including 15 countries, providing coverage for personal, commercial and specialty risks, which includes professional and general liability, marine, corporate property and trade credit.

European

This segment consists of the Lloyd's of London (Lloyd's) division and QBE Insurance Europe. The Lloyd's division is the largest manager of capacity and the second largest provider of capital, providing general insurance and reinsurance business. QBE Insurance Europe consists of general insurance operations in the UK, Ireland and other countries in mainland Europe. It also includes reinsurance business in Ireland.

North American

Conducts general insurance and reinsurance operations in the United States through four specialist business units: Financial Partner Services, property & casualty, crop and reinsurance. Headquarters are located in New York. QBE Limited first established a presence in the Americas in 1991.

Latin American

Conducts general insurance in seven countries throughout North, Central and South America focused mainly on commercial classes of business.

Equator Re

This company is QBE Limited's captive reinsurer based in Bermuda. Equator Reinsurances Limited provides reinsurance protection to the majority of the operating entities within the holding company group.

Investments

This segment provides for management of QBE Limited's investment portfolio. Over 99% of the members of the holding company group's investments are managed in-house.

As of December 31, 2012, the audited financial statements of QBE Limited reported (in U.S. dollars) assets of \$50.7 billion, liabilities of \$39.3 billion, and shareholders' equity of \$11.4 billion. Operations for 2012 produced comprehensive income of \$663 million on revenues of \$15.8 billion.

QBE Management Services Pty Limited

QBE Management Services Pty Limited (QBE Management) is an investment management firm incorporated in Australia which manages the assets of the U.S. insurance operations included under the investment segment of QBE Limited's operations. The company became the investment management service provider for the affiliate companies effective December 31, 2012, when it replaced QBE Investment Management Pty Limited. As of December 31, 2012, the financial report of QBE Management provided assets of \$417.2 million, liabilities of \$390.4 million, and shareholders' equity of \$26.8 million. Operations for 2012 produced net income of \$10.3 million on revenues of \$0.9 million.

QBE Investment Management Pty Limited

QBE Investment Management Pty Limited (QBE Investment) is an investment management firm incorporated in Australia which managed the assets of the U.S. insurance operations included under the investment segment of QBE Limited's operations until December 31, 2012. The company was known as Minster Court Asset Management Pty Limited prior to changing to its current name on March 31, 2011. As of December 31, 2012, the financial report of QBE Investment provided assets of \$12.4 million, liabilities of \$8.7 million, and shareholders' equity of \$3.7 million. Operations for 2012 produced net income of \$3.7 million on revenues of \$0.3 million.

QBE Holdings (Americas) Pty Limited

QBE Holdings (Americas) Pty Limited is the vehicle whereby QBE Limited contributes capital to its operations in North and Latin America. As of December 31, 2012, the financial report of QBE Holdings (Americas) Pty Limited provided assets of \$5.5 billion, liabilities of \$69.3 million, and shareholders' equity of \$5.4 billion. Operations for 2012 produced net income of \$679.9 million on revenues of \$682.3 million.

QBE Investments (North America), Inc.

QBE Investments (North America), Inc., is an intermediate holding company for the North American segment. As of December 31, 2012, the financial report of QBE Investments (North America), Inc., provided assets of \$6.5 billion, liabilities of \$2.6 billion, and shareholders' equity of \$3.9 billion. Operations for 2012 produced net income of \$41.9 million on revenues of \$3.6 million.

QBE Atlantic LLC

QBE Atlantic LLC was incorporated in June 2009, and is an intermediate holding company for the North American segment. QBE Atlantic LLC operates in the United Kingdom and is treated as a United Kingdom entity under United Kingdom tax laws. As of December 31, 2012, the financial report of QBE Atlantic LLC provided assets of \$6.5 billion, liabilities of \$2.5 billion, and shareholders' equity of \$4.0 billion. Operations for 2012 produced net income of \$52.9 million on revenues of \$192.8 million.

QBE Holdings, Inc.

QBE Holdings, Inc., is an intermediate holding company for the North American segment. As of December 31, 2012, the financial report of QBE Holdings, Inc., provided assets of \$6.6 billion, liabilities of \$310.2 million, and shareholders' equity of \$6.3 billion. Operations for 2012 produced net income of \$189.0 million on revenues of \$185.9 million.

QBE Americas, Inc.

QBE Americas, Inc., was incorporated in Delaware on September 11, 2009, to become an insurance services company. QBE Americas, Inc., employs substantially all the Americas employees, owns and maintains business assets, and pays all operating expenses (direct expenses charged and shared expenses will be allocated to appropriate business units). As of December 31, 2012, the audited financial statements of QBE Americas, Inc., reported assets of \$155.6 million, liabilities of \$190.3 million, and shareholders' equity of \$(34.6) million. Operations for 2012 produced a net loss of \$37.3 million on revenues of \$693.3 million. The net loss includes a \$24.5 million actuarial loss on retirement benefit obligations.

QBE FIRST Insurance Agency, Inc.

QBE FIRST Insurance Agency, Inc. (QBE FIRST) was incorporated in California to become an insurance agency and services company. QBE FIRST provides these agency and services to members of the QBE North America pool as described further in the agreements below. As of December 31, 2012, the financial report of QBE FIRST provided assets of \$1.7 billion, liabilities of \$779.1 million, and shareholders' equity of \$893.6 million. Operations for 2012 produced a net loss of \$34.9 million on revenues of \$490.6 million.

QBE Reinsurance Corporation

QBE Reinsurance Corporation's (QBE Re) principal business is underwriting property and casualty reinsurance business which is primarily obtained through reinsurance intermediaries. As of December 31, 2012, the combined audited financial statements of QBE North America reported QBE Re having assets of \$1.5 billion, liabilities of \$602.4 million, and capital and surplus of \$943.1 million. Operations for 2012 produced a net income of \$5.0 million on premiums of \$365.8 million and net investment income of \$8.7 million.

QBE Insurance Corporation

QBE Insurance Corporation (QBEIC) writes primarily property and casualty lines and group accident and health lines of direct insurance business through program managers. As of December 31, 2012, the combined audited financial statements of QBE North America reported QBEIC having assets of \$2.2 billion, liabilities of \$1.4 billion, and capital and surplus of \$802.4 million. Operations for 2012 produced a net loss of \$24.3 million on premiums of \$833.7 million and net investment income of \$14.2 million.

QBE Specialty Insurance Company

QBE Specialty Insurance Company primarily writes property and casualty insurance business through program managers and is eligible to write excess and surplus lines in all 50 states and the District of Columbia. As of December 31, 2012, the combined audited financial statements of QBE North America reported QBE Specialty Insurance Company having assets of \$750.8 million, liabilities of \$518.2 million, and capital and surplus of \$232.6 million. Operations for 2012 produced a net loss of \$14.0 million on premiums of \$341.2 million and net investment income of \$2.6 million.

Equator Reinsurances Limited

Equator Reinsurances Limited (Equator Re) is a captive reinsurer based in Bermuda providing reinsurance protection to the majority of the operating entities in the holding company group. As of December 31, 2012, the audited financial statements of Equator Re reported (in U.S. dollars) assets of \$8.0 billion, liabilities of \$5.9 billion, and shareholders' equity of \$2.1 billion. Operations for 2012 produced net income of \$298.3 million on premiums of \$3.4 billion and net investment income of \$153.0 million.

QBE Regional Companies (N.A.), Inc.

QBE Regional Companies (N.A.), Inc., is the holding company for GC-WI, UnigardIns and subsidiaries. As of December 31, 2012, the combined audited financial statements of QBE North America reported QBE Regional having assets of \$2.1 billion, liabilities of \$1.5 billion and capital and surplus of \$605.9 million. Operations for 2012 produced net income of \$22.6 million on premiums of \$879.5 million and net investment income of \$58.6 million.

General Casualty Company of Wisconsin

GC-WI provides personal and commercial property and casualty insurance coverages primarily to Midwestern and Northeastern areas of the U.S. As of December 31, 2012, the combined audited financial statements of QBE North America reported GC-WI having assets of \$1.0 billion, liabilities of \$576.8 million, and capital and surplus of \$448.1 million. Operations for 2012 produced net loss of \$0.1 million on premiums of \$337.7 million and net investment income of \$15.3 million.

General Casualty Insurance Company

General Casualty Insurance Company (GCIC) provides personal and commercial property and casualty insurance coverages primarily to Midwestern areas of the U.S. As of December 31, 2012, the combined audited financial statements of QBE North America reported GCIC having assets of \$108.5 million, liabilities of \$80.7 million, and capital and surplus of \$27.8 million. Operations for 2012 produced net loss of \$1.3 million on premiums of \$45.7 million and net investment income of \$0.7 million.

Regent Insurance Company

Regent Insurance Company (Regent) provides personal and commercial property and casualty insurance coverages primarily to Midwestern areas of the U.S. As of December 31, 2012, the combined audited financial statements of QBE North America reported Regent having assets of \$161.6 million, liabilities of \$123.5 million, and capital and surplus of \$38.1 million. Operations for 2012 produced net loss of \$2.1 million on premiums of \$63.3 million and net investment income of \$0.7 million.

Hoosier Insurance Company

Hoosier Insurance Company (Hoosier) provides personal and commercial property and casualty insurance coverages in the state of Indiana. As of December 31, 2012, the combined audited financial statements of QBE North America reported Hoosier having assets of \$83.7 million, liabilities of \$60.0 million, and capital and surplus of \$23.7 million. Operations for 2012 produced net loss of \$1.6 million on premiums of \$38.7 million and net investment income of \$0.1 million.

Southern Guaranty Insurance Company

Southern Guaranty Insurance Company (SGty) provides commercial property and casualty insurance coverages to Southeastern areas of the U.S. As of December 31, 2012, the combined audited financial statements of QBE North America reported SGty having assets of \$132.4 million, liabilities of \$94.5 million, and capital and surplus of \$37.9 million. Operations for 2012 produced net loss of \$1.6 million on premiums of \$59.8 million and net investment income of \$1.0 million.

Southern Pilot Insurance Company

Southern Pilot Insurance Company (SPilot) provides personal and commercial property and casualty insurance coverages to Southeastern areas of the U.S. As of December 31, 2012, the combined audited financial statements of QBE North America reported SPilot having assets of \$36.6 million, liabilities of \$25.8 million, and capital and surplus of \$10.8 million. Operations for 2012 produced net income of \$0.2 million on premium earned of \$14.0 million and net investment income of \$0.3 million.

Southern Fire & Casualty Company

Southern Fire & Casualty Company (SFire) provides personal and commercial property and casualty insurance coverages to Southeastern areas of the U.S. As of December 31, 2012, the combined audited financial statements of QBE North America reported SFire having assets of \$17.0 million, liabilities of \$11.0 million, and capital and surplus of \$5.9 million. Operations for 2012 produced net income of \$0.1 million on premiums earned of \$7.0 million and net investment income of \$0.1 million.

National Farmers Union Property and Casualty Company

National Farmers Union Property and Casualty Company (NFU) provides personal and commercial property and casualty insurance coverages to Midwestern areas of the U.S. As of December 31, 2012, the combined audited financial statements of QBE North America reported NFU having assets of \$209.6 million, liabilities of \$146.9 million, and capital and surplus of \$62.7 million. Operations for 2012 produced net loss of \$2.7 million on premiums of \$95.0 million and net investment income of \$1.1 million.

Unigard Insurance Company

UnigardIns provides personal and commercial property and casualty insurance coverages to Western areas of the U.S. As of December 31, 2012, the combined audited financial statements of QBE North America reported UnigardIns having assets of \$466.2 million, liabilities of \$308.4 million, and capital and surplus of \$157.8 million. Operations for 2012 produced net income of \$33.1 million on premiums of \$179.4 million and net investment income of \$38.9 million. The investment income includes capital gains of \$31.6 million from the sale of real estate held by the company.

Unigard Indemnity Company

Unigard Indemnity Company (UnigardInd) provides personal and commercial property and casualty insurance coverages to Western areas of the U.S. As of December 31, 2012, the combined audited financial statements of QBE North America reported UnigardInd having assets of \$64.0 million, liabilities of \$45.8 million, and capital and surplus of \$18.2 million. Operations for 2012 produced net loss of \$1.1 million on premiums of \$28.1 million and net investment income of \$0.1 million.

Praetorian Insurance Company

Praetorian Insurance Company (Praetorian) concentrates on writing specialty property and casualty coverage not generally emphasized by standard insurance carriers. As of December 31, 2012, the combined audited financial statements of QBE North America reported Praetorian having assets of \$1.1 billion, liabilities of \$793.1 million, and capital and surplus of \$316.3 million. Operations for 2012 produced net loss of \$13.5 million on premiums of \$510.1 million and net investment income of \$8.2 million.

North Pointe Insurance Company

North Pointe Insurance Company (North Pointe) provides commercial property and casualty insurance coverages to Northeastern areas of the U.S. As of December 31, 2012, the combined audited financial statements of QBE North America reported North Pointe having assets of \$83.1 million, liabilities of \$57.2 million, and capital and surplus of \$25.9 million.

Operations for 2012 produced net loss of \$1.3 million on premiums of \$35.2 million and net investment income of \$0.3 million.

Stonington Insurance Company

Stonington Insurance Company (Stonington) provides commercial property and casualty insurance coverages to Southwestern areas of the U.S. As of December 31, 2012, the financial statements of Stonington reported assets of \$76.2 million, liabilities of \$20.2 million, and capital and surplus of \$56.0 million. Operations for 2012 produced net loss of \$5.5 million on premiums of \$0.1 million and net investment income of \$(0.1) million.

NAU Country Insurance Company

NAU Country Insurance Company (NAU) provides property and casualty insurance coverages with specialization in crop insurance. As of December 31, 2012, the combined audited financial statements of QBE North America reported NAU having assets of \$1.5 billion, liabilities of \$1.1 billion, and capital and surplus of \$335.5 million. Operations for 2012 produced net loss of \$23.7 million on premiums of \$552.3 million and net investment income of \$2.3 million.

Agreements with Affiliates

Affiliated reinsurance and trust agreements are discussed in the section of the report titled "Reinsurance."

Internal Investment Management Agreement

Effective June 17, 2010, the company entered into an investment management agreement between Minster Court Asset Management Pty Limited (Minster) and QBE Regional and each of its subsidiaries. As noted previously, on March 31, 2011, Minster changed its name to QBE Investment Management Pty Limited. QBE Investment provides investment management services, including the investment and reinvestment of the company's investment assets. The company provides QBE Investment with investment guidelines, approved by the board of directors, which direct QBE Investment with investment objectives, policies and restrictions. The assets in the investment account are being held in a custodial account. QBE Investment is responsible for providing the company daily investment transactions within two days, monthly reporting within two days of month-end, and quarterly board of director reports two weeks before

a board meeting. The company is to reimburse QBE Investment a quarterly management fee for services rendered as follows:

Market Value of Fund	Fee per Annum
Money market, cash and fixed interest	9.5 basis points
Equities	45.0 basis points
Infrastructure loans and unlisted property trusts	12.5 basis points

The agreement may be terminated by the company giving not less than 5 days' written notice to the investment manager or by the investment manager giving not less than 20 business days' written notice to the company. Effective December 31, 2012, QBE Investment was replaced by QBE Management Services Pty Limited as the investment manager. The company paid QBE Management \$17,039 for these services in 2012.

Intercompany Cost Allocation and Management Services Agreement

Effective January 1, 2010, the company entered into this service agreement with QBE Americas, Inc., QBE Holdings, Inc., QBE Atlantic LLC, QBE Investments (North America), Inc., Unigard Insurance Company, and QBE Americas, Inc.'s North American affiliates. In accordance with this agreement, QBE Americas, Inc., and UnigardIns provide actuarial, finance, accounting, legal, marketing, human resources, investment advice, internal audit, risk management, reinsurance, underwriting, claims, senior management and staff, information systems, group insurances, and policy services for the actual cost of the services performed. Within 30 days of the end of each month the provider of service is to bill the receiver and settlement is due within 15 days of receipt. The agreement may be terminated with 90 days' written notice.

Services Agreement

Effective September 17, 2010, Sterling National Insurance Agency, Inc., and QBE Regional Companies (N.A.), Inc., and its subsidiaries, GC-WI, UnigardIns, and their respective subsidiaries, entered into this services agreement. Sterling National Insurance Agency, Inc., changed its name to QBE FIRST Insurance Agency, Inc., effective April 1, 2011. The purpose of the agreement is to allow QBE FIRST to provide the QBE Regional companies with specific

policy and claims servicing outlined in Schedule A of the agreement for certain personal lines business. The QBE Regional companies each pay QBE FIRST a service commission of 3% of the net personal lines renewal premium due within 30 days of the receipt of the month-end report. The agreement may be terminated by either party with 90 days' written notice.

Agency Agreement

Effective January 1, 2011, Sterling National Insurance Agency, Inc., and QBE Holdings, Inc., and its subsidiaries, GC-WI, UnigardIns, and their respective subsidiaries, and QBEIC entered into this agency agreement. The purpose of the agreement is to allow QBE FIRST to operate as an agency for the QBE Regional companies in the jurisdictions where QBE FIRST is properly licensed with respect to the personal auto, personal property, and personal umbrella lines of business. The QBE Regional companies each pay QBE FIRST a commission of 10% to 15%, depending on the type of business, and is due within 30 days of the receipt of the month-end report. The agreement may be terminated by mutual written agreement of both parties in accordance with the terms and conditions to which they have agreed.

Tax Sharing Agreement

Effective January 1, 2008, QBE Investments (N.A.), Inc., and listed subsidiaries including QBE Regional and subsidiaries entered into a tax sharing agreement. The agreement has since been amended to include acquired subsidiaries or to terminate former subsidiaries. In accordance with this agreement, the group allocates tax among its members specifically on the basis of the tax a member would be liable for if it filed a separate federal income tax return. Net operating loss and capital carryovers of the members shall be taken into account only to the extent such items were generated in a consolidated return year to which this agreement or a previous tax sharing agreement applied and the member has not previously been and is not otherwise compensated for the use of such tax benefit items.

Estimated tax payments are to be paid to the parent on a quarterly basis with final settlement within 30 days of the filing of the consolidated return. If any adjustments are necessary, the amount differing from the amount previously determined shall be paid within 10 business days after parent receipt of a refund or at least 5 days before the due date for

payment of additional tax liability. This agreement applies to all taxable years beginning with the effective date unless it is amended or terminated in writing by mutual agreement of all parties to the agreement.

V. REINSURANCE

The company's reinsurance portfolio and strategy is described below. A list of the companies that have a significant amount of reinsurance in force at the time of the examination follows. The contracts contained the proper insolvency provisions.

Thirteenth Restatement Reinsurance Agreement

Effective January 1, 1976, GC-WI, Regent and GCIC entered into an intercompany pooling arrangement whereby the entire net business in force and produced as of that date was ceded to GC-WI and then redistributed between the participants on a pro rata basis. The Thirteenth Restatement Reinsurance Agreement was designed to reaffirm the basic provisions of the 1976 agreement, as previously modified by the first twelve restatements, and to reflect the current organizational makeup of the participants to accomplish a QBE North America pool for insurance companies domiciled in the United States. As it has since 2012, QBE Insurance Corporation remains the lead company and pool manager.

Pool participants have entered into certain quota share agreements in which cessions are made prior to participation in the pooling arrangement. These reinsurance agreements are discussed below, as applicable to the company. Aside these cessions, participants cede 100% of remaining direct premiums, losses, loss adjustment expenses, and underwriting expenses to QBEIC. QBEIC, as the pool reinsurer, assumes on a severally liable basis and cedes to pool participants on a jointly and severally liable pro rata basis as follows effective January 1, 2014:

Company Name	Percentage
QBE Insurance Corporation	26.5%
NAU Country Insurance Company	15.2
Praetorian Insurance Company	14.8
QBE Specialty Insurance Company	10.5
General Casualty Company of Wisconsin	8.9
QBE Reinsurance Corporation	6.7
Unigard Insurance Company	5.0
National Farmers Union Property and Casualty Company	2.4
Stonington Insurance Company	2.2
Regent Insurance Company	1.7
Southern Guaranty Insurance Company	1.3
General Casualty Insurance Company	1.1
Hoosier Insurance Company	1.1
North Pointe Insurance Company	1.0
Unigard Indemnity Company	0.7
Southern Pilot Insurance Company	0.4
Blue Ridge Indemnity Company	0.3
Southern Fire and Casualty Company	0.2

QBEIC administers all aspects of the pooled business, including the placement of additional reinsurance, as approved by participants. Income and expenses related to investment operations and corporate taxes, including federal income taxes, are not included in the pooling.

Monthly accounting of all activity pursuant to the agreement is to be provided within 30 days after the close of each month. Settlements of any balances due shall be completed within 45 days after the close of each quarter. The agreement may be terminated by any participant at the end of any treaty year, with 90 days' written notice by any party.

Equator Re Quota Share Reinsurance Agreement

Effective January 1, 2012, GC-WI, GCIC, Regent, BlueInd, SGty, SPilot, SFire, UnigardIns, UnigardInd, Hoosier Insurance Company, National Farmers Union Property and Casualty Company (the cedents) entered into a quota share agreement with affiliate, Equator Reinsurances Limited. Equator Re reinsures 40% of the cedents' net liability with respect to all direct and assumed business underwritten except that which is specifically excluded. Should the net combined operating ratio for business classified as "regional" or "middle markets" exceed 100%, the company retains the next 3% of net liability which would otherwise be ceded to Equator Re. Equator Re remains liable for the proportionate share of any amount in excess thereof. Nuclear incident risks for both liability and physical damage are excluded. Equator Re is

credited with the cedents' proportionate share of net premiums written for new business. The cedents receive a monthly ceding commission of 40% of net acquisition cost. Quarterly accounting of all activity pursuant to the agreement is to be provided within 60 days after the close of each quarter. Settlements of any balances due shall be completed within 30 days after the receipt of accounting activity. The agreement may be terminated by any participant with 90 days' written notice.

Pursuant to s. Ins 52.05, Wis. Adm. Code, and the Stipulation and Order issued by the Office of the Commissioner of Insurance on May 17, 2012, GC-WI, GCIC, Regent, BlueInd, SGty, SPilot, SFire, UnigardIns, UnigardInd, Hoosier Insurance Company, and National Farmers Union Property and Casualty Company (the beneficiaries) have entered into three trust agreements with Equator Re and Citibank, N.A. (the Trustee), dated as of March 29, 2012. Equator Re secures payments of amounts due the company under the quota share and loss portfolio reinsurance agreements by transferring assets to the Trustee for deposit into the trust accounts for the sole benefit of the beneficiaries. The amount held in the trust accounts should equal to 102% of Equator Re's obligations attributable to the reinsurance agreement. Equator Re's obligations are defined as the sum of losses and allocated loss expenses paid by the beneficiaries but not recovered from Equator Re; reserves for losses reported and outstanding; reserves for losses incurred but not reported; reserves for allocated loss expenses; and reserves for unearned premium. The agreements may be terminated only after Equator Re or the beneficiaries have given the Trustee a written notice of its intention to terminate the trust accounts. The agreements provide that written notification of termination should be delivered by the Trustee to Equator Re and the beneficiaries at least 45 days, but not more than 60 days, prior to termination of the trust accounts. Equator Re is responsible for reimbursing the Trustee for its expenses under the agreements.

Further discussion pertaining to the quota share agreement, and the related trust agreement the company has with Equator Re, may be found in the "Summary of Examination Results" section of the report.

Excess of Loss and Catastrophe Reinsurance Portfolio

The company's ceded reinsurance portfolio for catastrophic and excess of loss coverages is assigned and placed by QBE North America located in New York City, with the company's approval. QBE North America uses the "group aggregate methodology" in development of their ceded reinsurance portfolio. The catastrophic and excess of loss coverages purchased encompasses all insurance subsidiaries of QBE North America. In determining adequate coverage, various loss scenarios are considered with the intent to protect the participants from a 100/250 year catastrophic event. The "group aggregate methodology" results in more buying power due to the centralization of reinsurance procurement. Exhibit A summarizes the company's ceded reinsurance portfolio for catastrophic and excess of loss coverages.

	Primary Reinsurer	Retention	Coverage	Limits	Terrorism Limit	Reinstatement(s)	Premium	Settlement	Intermediary
Casualty Clash Excess of Loss Coverages for excess liability classified as casualty business with certain exceptions. Effective: 1/1/2013 Terminate: 12/31/2013	Hannover Ruckversicherungs Aktiengesellschaft - 30%	2,500,000	7,500,000 xs 2,500,000 10 year Sunset Clause	7,500,000 one occurrence	n/a	1	1,150,000	Premium within 60 days after termination; Losses within 30 days of billing	Aon Benfield Inc., or affiliate
Property Catastrophe Excess of Loss Coverages for policies classified as property business with certain exceptions. Effective: 1/1/2013 Terminate: 1/1/2014	Equator Re - 100%	150,000,000	50,000,000 xs 150,000,000 Excludes Wind	50,000,000 one occurrence	n/a	1	7,400,000 minimum 9,250,000 deposit premium	Premium within 60 days after termination; Losses within 30 days of billing	None
	Equator Re - 100%	150,000,000	50,000,000 xs 150,000,000	50,000,000 one occurrence	n/a	1	25,000,000 minimum 31,250,000 deposit premium		
	Equator Re - 100%	200,000,000	100,000,000 xs 200,000,000	100,000,000 one occurrence	n/a	0	32,000,000 minimum 40,000,000 deposit premium		
	Equator Re - 100%	100,000,000	50,000,000 xs 100,000,000 2nd Event Wind	50,000,000 one occurrence	n/a	0	10,400,000 minimum 13,000,000 deposit premium		
Property Per Risk Excess of Loss Coverages for policies classified as property business with certain exceptions. Effective: 1/1/2013 Terminate: 1/1/2014	Equator Re - 100%	10,000,000	10,000,000 xs 10,000,000	10,000,000 one occurrence \$40,000,000 aggregate	n/a	3	0.204% of net premium written 5,500,000 minimum 5,500,000 deposit premium	Premium within 60 days after termination; Losses within 30 days of billing	None
	Equator Re - 100%	20,000,000	30,000,000 xs 20,000,000	30,000,000 one occurrence \$120,000,000 aggregate	n/a	3	0.148% of net premium written 4,000,000 minimum 4,000,000 deposit premium		

	Primary Reinsurer	Retention	Coverage	Limits	Terrorism Limit	Reinstatement(s)	Premium	Settlement	Intermediary
Terrorism Catastrophe Excess of Loss Coverages for acts of terrorism for policies classified as property or casualty with certain exceptions. Effective: 1/1/2012 Terminate: 1/1/2014	Lloyd's Syndicate 2003 - 75%	25,000,000	25,000,000 xs 25,000,000	25,000,000 one occurrence 50,000,000 per year aggregate	n/a	1	1,753,125 minimum 2,062,500 deposit premium	Premium within 60 days after termination; Losses within 30 days of billing	Guy Carpenter & Company, LLC
	Lloyd's Syndicate 2003 - 75%	50,000,000	50,000,000 xs 50,000,000	50,000,000 one occurrence 100,000,000 per year aggregate	n/a	1	2,550,000 minimum 3,000,000 deposit premium	Premium within 60 days after termination; Losses within 30 days of billing	Guy Carpenter & Company, LLC
Umbrella Excess of Loss Coverages for excess liability classified as umbrella with certain exceptions. Effective: 1/1/2013 Terminate: 12/31/2013	Transatlantic Reinsurance Company - 25%	2,000,000 each policy after 5,500,000 annual aggregate	8,000,000 xs 2,000,000	8,000,000 one occurrence 16,000,000 for acts of terrorism during term	n/a	free and unlimited	11.89% of net premium earned 6,772,000 minimum 8,466,000 deposit premium	Premium within 60 days after termination; Losses within 30 days of billing	Aon Benfield Inc., or affiliate
	Lloyd's Syndicate 2987 - 22.5%	10,000,000	15,000,000 xs 10,000,000	15,000,000 one occurrence 30,000,000 for acts of terrorism during term	n/a	1	19.53% of net premium earned 1,000,000 minimum 1,250,000 deposit premium	Premium within 60 days after termination; Losses within 30 days of billing	Aon Benfield Inc., or affiliate

	Primary Reinsurer	Retention	Coverage	Limits	Terrorism Limit	Reinstatement(s)	Premium	Settlement	Intermediary
Workers' Compensation Excess of Loss Coverages for excess liability for policies classified as workers' compensation with certain exceptions. Effective: 1/1/2013 Terminate: 12/31/2013	Lloyd's Syndicate 2003 Catlin Underwriting, Inc. - 30%	5,000,000	5,000,000 xs 5,000,000 10 year Sunset Clause	5,000,000 one occurrence 20,000,000 aggregate	n/a	3	0.603% of net premium earned 2,640,000 minimum 3,300,000 deposit premium	Premium within 60 days after termination; Losses within 30 days of billing	Aon Benfield Inc., or affiliate
Workers' Compensation Catastrophe Excess of Loss Coverages for excess liability for policies classified as workers' compensation with certain exceptions. Effective: 1/1/2013 Terminate: 12/31/2013	Lloyd's Syndicate 2987 - 25% Altera Bermuda Limited - 25%	10,000,000	25,000,000 xs 10,000,000 10 year Sunset Clause	25,000,000 one occurrence 50,000,000 aggregate	n/a	1	0.328% of net premium earned 1,200,000 minimum 1,500,000 deposit premium	Premium within 60 days after termination; Losses within 30 days of billing	Aon Benfield Inc., or affiliate
Worldwide Group Property Per Risk Excess of Loss Coverages for policies classified as property business with certain exceptions. Effective: 1/1/2013 Terminate: 12/31/2013	Munich Re America - 40%	50,000,000	200,000,000 xs 50,000,000	200,000,000	n/a	3	1.0% of gross written premiums 111,018,600 minimum 123,354,000 deposit premium	Premium within 90 days after termination; Losses within 30 days of billing	Guy Carpenter & Company, LLC
Worldwide Group Property Catastrophe Excess of Loss Coverages for policies classified as property business with certain exceptions. Effective: 1/1/2013 Terminate: 12/31/2013	Swiss Re - 35%	200,000,000	1,300,000,000 xs 200,000,000	1,300,000,000	n/a	n/a	12.884% of net premium earned 350,000,000 minimum 350,000,000 deposit premium	Premium within 90 days after termination; Losses within 30 days of billing	Aon Benfield Inc., or affiliate
	Hannover Re Bermuda Ltd - 36.7%	200,000,000	1,300,000,000 xs 200,000,000	1,300,000,000	n/a	n/a	12.84% of net premium earned 465,000,000 minimum 465,000,000 deposit premium		

	Primary Reinsurer	Retention	Coverage	Limits	Terrorism Limit	Reinstatement(s)	Premium	Settlement	Intermediary
Worldwide Group Aggregate Catastrophe Excess of Loss Coverages for policies classified as property business with certain exceptions. Effective: 1/1/2013 Terminate: 12/31/2013	Upsilon Re II Ltd - 4%	800,000,000	200,000,000 XS 800,000,000	200,000,000	n/a	n/a	57,780,000	Premium within 90 days after termination; Losses within 30 days of billing	Aon Benfield Inc., or affiliate
	National Indemnity Company - 75%	800,000,000	400,000,000 XS 800,000,000	400,000,000	n/a	n/a	88,000,000		
	Kane SAC Ltd; IAQM Segregated Account - 4%	1,000,000,000	200,000,000 XS 1,000,000,000	200,000,000	n/a	n/a	30,000,000		
Worldwide Group Aggregate Risk Excess of Loss Coverages for policies classified as property business with certain exceptions. Effective: 1/1/2013 Terminate: 12/31/2013	Munich Re America - 40%	400,000,000	200,000,000 XS 400,000,000	200,000,000	n/a	n/a	0.47% of net premium earned 52,182,900 minimum 57,981,000 deposit premium	Premium within 90 days after termination; Losses within 30 days of billing	Guy Carpenter & Company, LLC
	National Indemnity Company - 40%	400,000,000	200,000,000 XS 400,000,000	200,000,000	n/a	n/a	0.5343% of net premium earned 58,000,000 minimum 65,714,000 deposit premium		

VI. FINANCIAL DATA

The following financial statements reflect the financial condition of the company as reported to the Commissioner of Insurance in the December 31, 2012, annual statement. Also included in this section are schedules that reflect the growth of the company, NAIC Insurance Regulatory Information System (IRIS) ratio results for the period under examination, and the compulsory and security surplus calculation. Adjustments made as a result of the examination are noted at the end of this section in the area captioned "Reconciliation of Surplus per Examination."

Blue Ridge Indemnity Company
Assets
As of December 31, 2012

	Assets	Nonadmitted Assets	Net Admitted Assets
Bonds	\$10,697,947	\$	\$10,697,947
Cash, cash equivalents, and short-term investments	3,573,523		3,573,523
Investment income due and accrued	39,071		39,071
Premiums and considerations:			
Uncollected premiums and agents' balances in course of collection	1,143,531	98,147	1,045,385
Deferred premiums, agents' balances, and installments booked but deferred and not yet due	1,925,929		1,925,929
Accrued retrospective premiums			
Reinsurance:			
Amounts recoverable from reinsurers	1,867,252		1,867,252
Other amounts receivable under reinsurance contracts	(4,313)		(4,313)
Current federal and foreign income tax recoverable and interest thereon	217,437		217,437
Net deferred tax asset	588,734	78,018	510,716
Guaranty funds receivable or on deposit	685		685
Receivable from parent, subsidiaries, and affiliates	425,753		425,753
Write-ins for other than invested assets:			
Amounts billed and receivable deductible plans	211		211
Equities and deposits	9,141	288	8,853
Net receivable federally reinsured multi-peril crop insurance	1,672,534		1,672,534
Non-qualified deferred compensation plan	9,716		9,716
Other accounts receivable	34,495	23,666	10,829
Prepaid assets	1,812	1,812	
Miscellaneous assets	14,348		14,348
Net claims receivable	345,184		345,184
Retroactive reinsurance recoverable	<u>32,888</u>	<u> </u>	<u>32,888</u>
Total Assets	<u>\$22,595,879</u>	<u>\$201,931</u>	<u>\$22,393,947</u>

Blue Ridge Indemnity Company
Liabilities, Surplus, and Other Funds
As of December 31, 2012

Losses		\$ 7,330,864
Reinsurance payable on paid loss and loss adjustment expenses		40,839
Loss adjustment expenses		1,387,933
Commissions payable, contingent commissions, and other similar charges		412,083
Other expenses (excluding taxes, licenses, and fees)		26,158
Taxes, licenses, and fees (excluding federal and foreign income taxes)		71,913
Unearned premiums		3,602,263
Advance premium		11,332
Ceded reinsurance premiums payable (net of ceding commissions)		2,777,047
Remittances and items not allocated		139,208
Drafts outstanding		492
Payable to parent, subsidiaries, and affiliates		847,415
Write-ins for liabilities:		
Additional minimum pension liability		14,295
Other liabilities		1,223
Retroactive reinsurance reserve		<u>(34,943)</u>
 Total liabilities		 16,628,122
 Write-ins for special surplus funds:		
Special surplus from retroactive reinsurance account	\$ 34,943	
Common capital stock	2,500,000	
Gross paid in and contributed surplus	10,802,394	
Unassigned funds (surplus)	<u>(7,571,513)</u>	
 Surplus as regards policyholders		 <u>5,765,825</u>
 Total Liabilities and Surplus		 <u>\$22,393,947</u>

Blue Ridge Indemnity Company
Summary of Operations
For the Year 2012

Underwriting Income		
Premiums earned		\$10,554,218
Deductions:		
Losses incurred	\$6,776,493	
Loss adjustment expenses incurred	982,618	
Other underwriting expenses incurred	<u>3,212,847</u>	
Total underwriting deductions		<u>10,971,958</u>
Net underwriting gain (loss)		(417,740)
Investment Income		
Net investment income earned	65,440	
Net realized capital gains (losses)	<u>11,082</u>	
Net investment gain (loss)		76,522
Other Income		
Net gain (loss) from agents' or premium balances charged off	(15,785)	
Finance and service charges not included in premiums	30,581	
Write-ins for miscellaneous income:		
Other miscellaneous income	3,649	
Renewal rights licensing	(21,000)	
Windstorm credits	4,935	
Retroactive reinsurance movement	<u>(3,311)</u>	
Total other income		<u>(931)</u>
Net income (loss) before dividends to policyholders and before federal and foreign income taxes		(342,148)
Dividends to policyholders		<u>58,428</u>
Net income (loss) after dividends to policyholders but before federal and foreign income taxes		(400,576)
Federal and foreign income taxes incurred		<u>(270,814)</u>
Net Loss		<u>\$ (129,762)</u>

Blue Ridge Indemnity Company
Cash Flow
For the Year 2012

Premiums collected net of reinsurance		\$12,258,260
Net investment income		200,104
Miscellaneous income		<u>(931)</u>
Total		12,457,433
Benefit- and loss-related payments	\$9,888,998	
Commissions, expenses paid, and aggregate write-ins for deductions	4,724,181	
Dividends paid to policyholders	58,428	
Federal and foreign income taxes paid (recovered)	<u>(136,706)</u>	
Total deductions		<u>14,534,902</u>
Net cash from operations		(2,077,469)
Proceeds from investments sold, matured, or repaid:		
Bonds	\$8,547,767	
Net gains (losses) on cash, cash equivalents, and short-term investments	<u>4</u>	
Total investment proceeds	8,547,771	
Cost of investments acquired (long-term only):		
Bonds	<u>8,893,165</u>	
Net cash from investments		(345,394)
Cash from financing and miscellaneous sources:		
Other cash provided (applied)		<u>(573,239)</u>
Reconciliation:		
Net change in cash, cash equivalents, and short-term investments		(2,996,101)
Cash, cash equivalents, and short-term investments:		
Beginning of year		<u>6,569,624</u>
End of Year		<u>\$ 3,573,523</u>

**Blue Ridge Indemnity Company
Compulsory and Security Surplus Calculation
December 31, 2012**

Assets		\$22,393,947
Less liabilities		<u>16,628,122</u>
Adjusted surplus		5,765,825
Annual premium:		
Lines other than accident and health	\$9,691,778	
Less policyholder dividends	<u>58,428</u>	
	9,633,350	
Factor	<u>20%</u>	
Compulsory surplus (subject to a minimum of \$2 million)		<u>2,000,000</u>
Compulsory Surplus Excess (or Deficit)		<u>\$ 3,765,825</u>
Adjusted surplus (from above)		\$ 5,765,825
Security surplus: (140% of compulsory surplus, factor reduced 1% for each \$33 million in premium written in excess of \$10 million, with a minimum factor of 110%)		<u>2,800,000</u>
Security Surplus Excess (or Deficit)		<u>\$ 2,965,825</u>

Blue Ridge Indemnity Company
Analysis of Surplus
For the Five-Year Period Ending December 31, 2012

The following schedule details items affecting surplus during the period under examination as reported by the company in its filed annual statements:

	2012	2011	2010	2009	2008
Surplus, beginning of year	\$5,976,328	\$6,776,210	\$7,371,508	\$13,184,866	\$16,649,538
Net income	(129,762)	(805,729)	(521,176)	305,783	2,907,792
Change in net unrealized capital gains/losses				525,640	(525,640)
Change in net deferred income tax	(791,408)	85,399	599,335	(1,133,078)	(254,320)
Change in nonadmitted assets	683,492	(42,519)	(167,437)	1,036,292	(154,899)
Surplus adjustments:					
Paid in Dividends to stockholders				(2,000,000)	
Write-ins for gains and (losses) in surplus:				(5,000,000)	(5,000,000)
Change in defined benefit plan additional liability	36,745	7,871	(55,797)	452,004	(437,606)
Pension transfer valuation adjustment	(9,569)	(44,904)	(450,225)		
Additional admitted deferred tax assets		3,469	114,560		
Reclassification of additional admitted deferred tax assets to special surplus funds		(3,469)	(114,560)		
Surplus, End of Year	<u>\$5,765,825</u>	<u>\$5,976,328</u>	<u>\$6,776,210</u>	<u>\$ 7,371,508</u>	<u>\$13,184,866</u>

**Blue Ridge Indemnity Company
Insurance Regulatory Information System
For the Five-Year Period Ending December 31, 2012**

The company's NAIC Insurance Regulatory Information System (IRIS) results for the period under examination are summarized below. Unusual IRIS results are denoted with asterisks and discussed below the table.

Ratio	2012	2011	2010	2009	2008
#1 Gross Premium to Surplus	226%	231%	275%	0%	177%
#2 Net Premium to Surplus	168	170	216	0	137
#3 Change in Net Premiums Written	-4	-31	999*	-148*	-30
#4 Surplus Aid to Surplus	0	0	0	0	0
#5 Two-Year Overall Operating Ratio	108*	98	119*	112*	87
#6 Investment Yield	0.4*	0.4*	0.4*	1.4*	3.4
#7 Gross Change in Surplus	-4	-12*	-8	-44*	-21*
#8 Change in Adjusted Surplus	-4	-12*	-8	-29*	-21*
#9 Liabilities to Liquid Assets	103*	87	71	0	74
#10 Agents' Balances to Surplus	18	12	10	0	10
#11 One-Year Reserve Development to Surplus	11	3	0	0	-18
#12 Two-Year Reserve Development to Surplus	9	0	2	0	-13
#13 Estimated Current Reserve Deficiency to Surplus	46*	-11	0	0	-8

Ratio No. 3 in 2009, relating to net premium written, was exceptional as the result of the process of business run-off from the state of New York, where the company writes 100% of its business. For 2010, the exceptional result is due to an increase in the company's participation in the affiliated reinsurance agreement from 0% to 1.0% of the pool.

Ratio No. 5 measures the company's profitability over the previous two-year period. The exceptional result in 2012 was due to some unusually severe storms as explained further for ratios Nos. 7 and 8. The exceptional result in 2010 was primarily due to a net loss of \$0.5 million due to federal taxes incurred of \$0.5 million. The exceptional result in 2009 was primarily due to net realized capital losses of \$1.2 million. Underwriting results did not affect the ratio this year, as the company's pooling percentage was 0% for 2009.

Ratio No. 6 has been exceptional from 2009 through 2012. The company's exceptional results during these years were primarily the result of the company's conservative investment portfolio of primarily short-term bonds.

The exceptional ratios Nos. 7 and 8 for 2011 was primarily the result of a net loss of \$805,729 from a combination of Hurricane Irene losses in the Northeastern United States and spring and summer storms in the Midwestern United States. The exceptional ratios Nos. 7 and 8 for 2009, and 2008, relating to surplus, are the result of dividends paid of \$5,000,000 to its parent, GC-WI each year. The company obtained regulatory approval to pay each of these extraordinary dividends. The dividends were used to facilitate acquisitions, partially fund debt service requirements as well as provide normal dividends to QBE Regional.

Ratio No. 9 compares the company's liabilities to liquid assets. The exceptional result for 2012 was primarily due to an increase in reinsurance recoverables and an overall decrease in liquid assets at year-end.

Ratio No. 12 compares the current reserve deficiency to policyholders' surplus. An exceptional value was observed for the test; however, this resulted primarily from the intercompany pooling arrangement, which significantly impacted the ratio of earned premium to loss reserves in 2012 the current year and had a distorting impact in the test. Both One-Year and Two-Year Reserve Development tests had values in excess of 5%. The largest contributor to these figures was shown as the third-party administrator claims handling in the program business division.

**Growth of Blue Ridge Indemnity Company
(In 000s)**

Year	Admitted Assets	Liabilities	Surplus as Regards Policyholders	Net Income
2012	\$22,394	\$16,628	\$ 5,766	\$ (130)
2011	23,121	17,145	5,976	(806)
2010	22,042	15,266	6,776	(521)
2009	7,378	7	7,372	306
2008	46,139	32,954	13,185	2,908

Year	Gross Premium Written	Net Premium Written	Premium Earned	Loss and LAE Ratio	Expense Ratio	Combined Ratio
2012	\$13,023	\$ 9,692	\$10,554	73.5%	33.2%	106.7%
2011	13,811	10,134	10,262	74.3	35.5	109.8
2010	18,660	14,657	10,065	66.4	21.9	88.3
2009	(4,349)	(8,769)	0	0	0	0
2008	23,360	18,110	21,003	52.3	33.8	86.1

Effective January 1, 2008, the company entered into a quota share agreement under which the company ceded 25% of business to affiliate, Equator Reinsurances Limited. Effective January 1, 2012, this was replaced by a new quota share agreement with Equator Reinsurances Limited where the company cedes 40% of all business. Gross and net premiums written were reduced in both the commercial and personal lines of business in 2009 as the company assumed 0% of the pool as compared to 2.0% in 2008. In addition, during 2008, the company paid its parent, QBE Regional, a dividend amounting to \$5,000,000 or 27.5% of surplus, causing a reduction of admitted assets and surplus.

The company had net losses from 2010 through 2012 due to a combination of a soft market, growing competition, and increased large event storm activity. The company's low investment yield was not sufficient to offset increased losses during these years which resulted in decreased profits.

Reconciliation of Surplus per Examination

The following schedule is a reconciliation of surplus as regards policyholders between that reported by the company and as determined by this examination:

Surplus December 31, 2013, per annual statement			\$5,765,825
	Increase	Decrease	
Increase in aggregate losses and LAE	<u>\$708,000</u>	<u>\$</u>	<u>(708,000)</u>
Surplus December 31, 2013, Per Examination			<u>\$5,057,825</u>

VII. SUMMARY OF EXAMINATION RESULTS

Compliance with Prior Examination Report Recommendations

There were nine specific comments and recommendations in the previous examination report. Comments and recommendations contained in the last examination report and actions taken by the company are as follows:

1. Biographical Information and Jurat Page Reporting—It is recommended that the company file biographical affidavits on all officers who have executive decision-making authority in accordance with s. Ins 6.52 (5), Wis. Adm. Code, and properly identify officers, directors and any other positions in primary policy-making or managerial roles on the jurat page of the annual statement in accordance with the NAIC Annual Statement Instructions – Property and Casualty.

Action—Noncompliance; see comments in the “Summary of Current Examination Results.”

2. Executive Compensation—It is recommended that the company properly complete the Report on Executive Compensation as required by ss. 601.42 and 611.63 (4), Wis. Stat.

Action—Compliance.

3. Equator Re Reinsurance Agreements and Trust—It is recommended that the company either amend its quota share and loss portfolio reinsurance agreements with Equator Re to reflect its current accounting practices or adhere to the agreements and account for the reinsurance in accordance with the current contract terms.

Action—Compliance.

4. Equator Re Reinsurance Agreements and Trust—It is further recommended that the company comply with the NAIC Annual Statement Instructions – Property and Casualty and SSAP No. 62.

Action—Compliance.

5. Equator Re Reinsurance Agreements and Trust—It is recommended that the company amend its reinsurance trust agreement to include how recoveries are to be allocated among participants in the event that the reinsurer is unable to fulfill its responsibilities.

Action—Compliance.

6. Affiliated Transactions—It is recommended that the company settle affiliated balances in the timeframe agreed upon in accordance with affiliated agreements and amend agreements to specify a definitive time of settlement.

Action—Compliance.

7. Reserve Development and Documentation—It is recommended that the company include in their actuarial report a comparison of the actual paid and incurred loss and LAE activity between November 30 and December 31 to the expected paid and incurred loss and LAE activity, for all accident years and for those lines which are analyzed with data valued as of November 30, and that adjustments be made to the estimates to reflect higher or lower than anticipated development.

Action—Compliance.

8. Reserve Development and Documentation—It is recommended that the company include sufficient documentation in its actuarial report including clear descriptions of sources of data, material assumptions, and methods in accordance with Actuarial Standard of Practice No. 9.

Action—Noncompliance; see comments in the “Summary of Current Examination Results.”

9. Retrospective and Earned but Unbilled Premiums—It is recommended that the company properly report earned but unbilled premiums and retrospective rated contracts in accordance with the NAIC Annual Statement Instructions – Property and Casualty and SSAP Nos. 6, 53 and 66.

Action—Compliance.

Summary of Current Examination Results

This section contains comments and elaboration on those areas where adverse findings were noted or where unusual situations existed. Comment on the remaining areas of the company's operations is contained in the examination work papers.

Biographical Information and Jurat Page Reporting

Section Ins 6.52 (4), Wis. Adm. Code, defines "officer" as the president, one or more vice presidents, secretary, treasurer, chief actuary, general counsel, comptroller and any person, however described, who enjoys in fact the executive authority of any such officers. The company did not file biographical affidavits for certain board-appointed officers who would meet the definition. The following is a listing of these individuals:

- Carolyn C. Bartholdson, Chief Human Resources Officer
- Susan S. Harnett, Chief Operating Officer
- John G. Langione, Chief Risk Officer
- Christopher D. Davies, Director

Section Ins 6.52 (5), Wis. Adm. Code, requires that the company file a biographical report on any new director or officer within 15 days of appointment or election. Furthermore, the National Association of Insurance Commissioners (NAIC) Annual Statement Instructions - Property and Casualty requires the company to identify officers, directors and any other positions in primary policy-making or managerial roles. The company did comply with the latter part of the prior examination recommendation, as the individuals noted above were listed as new officers or directors on the jurat page; however, there was no timely filed biographical affidavit for any of the individuals. It is recommended that the company file biographical affidavits on all officers who have executive decision-making authority in accordance with s. Ins 6.52 (5), Wis. Adm. Code.

Equator Re Reinsurance Agreements and Trust

Pursuant to s. Ins 52.05, Wis. Adm. Code, and the Stipulation and Order issued by the Office of the Commissioner of Insurance on October 15, 2008, GC-WI, GCIC, Regent, BlueIns, BlueInd, SGty, SPilot, SFire and Hoosier Insurance Company (the beneficiaries) entered into a trust agreement with Equator Re and Brown Brothers Harriman Trust Company, N.A. (BBH) dated as of January 1, 2008. Effective September 29, 2009, the beneficiaries entered into a Resignation, Appointment and Acceptance, and Amendment Agreement to change the Trustee

from BBH to Citibank, N.A. Effective September 30, 2010, the beneficiaries entered into a Reinsurance Trust Agreement to remove BlueIns from the trust. Equator Re secured payments of amounts due under the quota share and loss portfolio reinsurance agreements by transferring assets to this trustee for deposit into a trust account for the sole benefit of the beneficiaries. However, neither the reinsurance agreements nor the trust agreement documented, in the event that recoveries were to be made from the trust, how such recoveries would be allocated among the participants.

The reinsurance trust agreements between the QBE North America companies and Equator Re were reviewed and a provision was noted in Section 4(c) which was amended as of January 1, 2011. This provision stated "...Trustee, shall pay to each company listed as a Beneficiary in the Agreement such Beneficiary's pro rata share of the Assets in the Account based on the allocation accorded to each such Beneficiary in the Intercompany Allocation Contract in effect at the time of the transfer and as communicated to the Trustee by the Beneficiary." The trust agreement with Equator Re and Citibank, N.A., dated as of March 29, 2012, contains the same provision. However, the Intercompany Allocation Contract was cancelled effective January 1, 2013, as it was viewed as redundant with the 2013 QBE North America Pooling Agreement.

It is recommended that the company amend its reinsurance trust agreement to include how recoveries are to be allocated among participants in the event that the reinsurer is unable to fulfill its responsibilities.

Reserve Development and Documentation

The consulting actuary reviewed the company's appointed actuary's report for compliance with Actuarial Standard of Practice No. 41, as Actuarial Standard of Practice No. 9 was repealed effective May 1, 2011. The latter was referenced in the prior examination report which stated "Documentation should be sufficient for another actuary practicing in the same field to evaluate the work. The documentation should describe clearly the sources of data, material assumptions, and methods." The NAIC Annual Statement Instructions - Property and Casualty

include the requirement that the actuarial report comply with Actuarial Standard of Practice No. 41.

The consulting actuary noted some of the necessary details in support of the calculations of ultimate liabilities were not disclosed in the exhibits. Additionally, the accompanying narrative to the exhibits was not very helpful to the reader in understanding the actuarial analysis. Upon request, the company provided the necessary details and additional narrative to understand the actuarial procedures; however, because the narrative and exhibits in the appointed actuary's report generally did not contain sufficient documentation for another actuary practicing in the same field to evaluate the work, the consulting actuary determined that the company was not in compliance with the prior examination. It is recommended that the company include sufficient documentation in its actuarial report including clear descriptions of sources of data, material assumptions, and methods in accordance with Actuarial Standard of Practice No. 41.

The consulting actuary's reserving report showed the pool's December 31, 2012, reserves were 8.1% deficient compared to the consulting actuary's estimated net reserves. An adjustment to surplus was made for each Wisconsin pool member to bring reserves to the level recommended by the consulting actuary as the difference was material. This adjustment is reflected in the section of this report captioned "Reconciliation of Surplus per Examination."

VIII. CONCLUSION

The company was incorporated under Alabama laws on June 9, 1981, as a property and casualty insurer. The company redomiciled to Wisconsin on August 11, 2003. Effective December 22, 2006, Credit Suisse Group finalized the sale of Winterthur Swiss Insurance Company (former upstream parent of the company) to AXA. Effective May 31, 2007, AXA finalized the sale of Winterthur U.S. Holdings, Inc., (former subsidiary of Winterthur Swiss Insurance Company) and its consolidated subsidiaries to QBE Holdings, Inc., a subsidiary of Australian-based QBE Insurance Group Limited. Winterthur U.S. Holdings, Inc., was renamed QBE Regional Companies (N.A.), Inc.

The company markets personal automobile coverages in New York. QBE Insurance Corporation, NAU Country Insurance Company, Praetorian Insurance Company, QBE Specialty Insurance Company, General Casualty Company of Wisconsin, QBE Reinsurance Corporation, Unigard Insurance Company, National Farmers Union Property and Casualty Company, Stonington Insurance Company, Regent Insurance Company, Southern Guaranty Insurance Company, General Casualty Insurance Company, Hoosier Insurance Company, North Pointe Insurance Company, Unigard Indemnity Company, Southern Pilot Insurance Company, Blue Ridge Indemnity Company, and Southern Fire & Casualty Insurance Company are participants in an intercompany pooling arrangement of which Blue Ridge Indemnity assumes 0.3% of pooled business.

The examination resulted in three recommendations related to filing biographical information on all directors and officers and reporting them on the jurat page, reinsurance and trust agreements with an affiliate (Equator Re), and reserve development and documentation. Two of the recommendations were repeated from the prior examination.

The company had net losses from 2010 through 2012 due to a combination of a soft market, growing competition, and increased large event storm activity. Investment yield was not sufficient to offset increased losses during these years which resulted in decreased profits. Surplus decreased each year over the five-year examination period primarily due to a combination of net losses and dividends paid.

There was an adjustment to surplus as part of the examination to bring loss and loss adjustment expense reserves up to the level recommended by the consulting actuary in their reserving report. For this reason, the amount of surplus reported by the company as of December 31, 2012, \$5,765,825, is adjusted to \$5,057,825.

IX. SUMMARY OF COMMENTS AND RECOMMENDATIONS

1. Page 46 - Biographical Information and Jurat Page Reporting—It is recommended that the company file biographical affidavits on all officers who have executive decision-making authority in accordance with s. Ins 6.52 (5), Wis. Adm. Code.
2. Page 47 - Equator Re Reinsurance Agreements and Trust—It is recommended that the company amend its reinsurance trust agreement to include how recoveries are to be allocated among participants in the event that the reinsurer is unable to fulfill its responsibilities.
3. Page 48 - Reserve Development and Documentation—It is recommended that the company include sufficient documentation in its actuarial report including clear descriptions of sources of data, material assumptions, and methods in accordance with Actuarial Standard of Practice No. 41.

X. ACKNOWLEDGMENT

The courtesy and cooperation extended during the course of the examination by the officers and employees of the company are acknowledged.

In addition to the undersigned, the following representatives of the Office of the Commissioner of Insurance, State of Wisconsin, participated in the examination:

Name	Title
Jerry DeArmond, CFE	Insurance Financial Examiner, Advanced
Tom Houston, CPA, CFE	Insurance Financial Examiner, Advanced
James Lindell	Insurance Financial Examiner
Dan Schroeder	Insurance Financial Examiner

Respectfully submitted,

Karl K. Albert, CFE
Examiner-in-Charge

XI. APPENDIX—SUBSEQUENT EVENT

As noted earlier, an independent actuarial firm was engaged under a contract with the Pennsylvania Insurance Department to review the adequacy of the company's loss and loss adjustment expense reserves. Loss and LAE reserves were developed through December 31, 2013, based on the adverse development recorded for the prior accident years in their 2012 analysis. The actuary confirmed that the company booked an additional \$273.3 million in loss and LAE reserves for the 2012 and prior accident years. The company's share of these reserves post pooling is \$0.8 million.