# THEDACARE, INC. AND AFFILIATES CONSOLIDATED FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2018 AND 2017

# THEDACARE, INC. AND AFFILIATES TABLE OF CONTENTS YEARS ENDED DECEMBER 31, 2018 AND 2017

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#### INDEPENDENT AUDITORS' REPORT

Board of Directors ThedaCare, Inc. and Affiliates Appleton, Wisconsin

We have audited the accompanying consolidated financial statements of ThedaCare, Inc. and Affiliates, which comprise the consolidated balance sheet as of December 31, 2018, and the related consolidated statements of operations, changes in net assets, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors ThedaCare, Inc. and Affiliates

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of ThedaCare, Inc. and Affiliates as of December 31, 2018, and the results of their operations, changes in their net assets, and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

The 2017 financial statements of ThedaCare, Inc. and Affiliates were audited by other auditors whose report dated May 29, 2018, expressed an unmodified opinion on those statements.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Minneapolis, Minnesota May 22, 2019

# THEDACARE, INC. AND AFFILIATES CONSOLIDATED BALANCE SHEETS DECEMBER 31, 2018 AND 2017

|  | (In Thousands) |           |    |           |
|--|----------------|-----------|----|-----------|
|  |                | 2018      |    | 2017      |
| ASSETS   |                | _         |    |           |
| CURRENT ASSETS                                     |                |           |    |           |
| Cash and Cash Equivalents                          | \$             | 111,916   | \$ | 29,146    |
| Short-Term Investments                             |                | 353,898   |    | 428,792   |
| Patient Accounts Receivable, Net                   |                | 136,386   |    | 126,075   |
| Other Accounts Receivable                          |                | 6,018     |    | 10,053    |
| Inventory  |                | 10,969    |    | 8,086     |
| Prepaid Expenses and Other Assets                  |                | 11,018    |    | 4,900     |
| Total Current Assets                               |                | 630,205   |    | 607,052   |
| INVESTMENTS  |                | 179,038   |    | 203,222   |
| ASSETS LIMITED AS TO USE                           |                |           |    |           |
| Investments Held by Bond Trustee                   |                | 9,014     |    | 9,189     |
| Deferred Compensation Investments                  |                | 9,906     |    | 12,029    |
| Board-Designated Investments                       |                | 2,600     |    | 2,447     |
| Donor-Designated Investments                       |                | 6,666     |    | 6,829     |
| Total Assets Limited as to Use                     |                | 28,186    |    | 30,494    |
| LAND, BUILDINGS, AND EQUIPMENT, NET                |                | 470,939   |    | 471,838   |
| INVESTMENTS IN UNCONSOLIDATED AFFILIATES AND OTHER |                | 10,188    |    | 9,858     |
| Total Assets                                       | \$             | 1,318,556 | \$ | 1,322,464 |

# THEDACARE, INC. AND AFFILIATES CONSOLIDATED BALANCE SHEETS (CONTINUED) DECEMBER 31, 2018 AND 2017

|   | (In Thousands)  |    |           |  |
|---|-----------------|----|-----------|--|
|   | <br>2018        |    | 2017      |  |
| LIABILITIES AND NET ASSETS              |                 |    |           |  |
| CURRENT LIABILITIES                     |                 |    |           |  |
| Current Portion of Long-Term Debt       | \$<br>12,124    | \$ | 10,014    |  |
| Accounts Payable                        | 34,431          |    | 18,033    |  |
| Accrued and Other Liabilities           | 64,225          |    | 65,225    |  |
| Estimated Third-Party Payor Settlements | <br>6,867       |    | 6,578     |  |
| Total Current Liabilities               | 117,647         |    | 99,850    |  |
| NONCURRENT LIABILITIES                  |                 |    |           |  |
| Long-Term Debt, Net of Current Portion  | 282,480         |    | 289,906   |  |
| Deferred Employee Benefit Obligations   | 72,563          |    | 84,519    |  |
| Other Noncurrent Liabilities            | <br>2,422       |    | 3,016     |  |
| Total Noncurrent Liabilities            | <br>357,465     |    | 377,441   |  |
| Total Liabilities                       | 475,112         |    | 477,291   |  |
| NET ASSETS                              |                 |    |           |  |
| Without Donor Restrictions              | 828,468         |    | 829,211   |  |
| With Donor Restrictions                 | 14,976          |    | 15,962    |  |
| Total Net Assets                        | 843,444         |    | 845,173   |  |
| Total Liabilities and Net Assets        | \$<br>1,318,556 | \$ | 1,322,464 |  |

# THEDACARE, INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF OPERATIONS YEARS ENDED DECEMBER 31, 2018 AND 2017

|   | (In Thousands) |            |  |  |
|---|----------------|------------|--|--|
|   | 2018           | 2017       |  |  |
| REVENUE   |                |            |  |  |
| Net Patient Service Revenue                       | \$ 956,502     | \$ 862,726 |  |  |
| Other Operating Revenue                           | 28,791         | 35,741     |  |  |
| Medicaid Assessment Program Revenue               | 9,892          | 10,693     |  |  |
| Total Revenue                                     | 995,185        | 909,160    |  |  |
| OPERATING EXPENSES                                |                |            |  |  |
| Compensation and Benefits                         | 517,199        | 507,392    |  |  |
| Supplies and Services                             | 381,929        | 326,854    |  |  |
| Depreciation and Amortization                     | 47,943         | 45,788     |  |  |
| Interest Expense                                  | 12,424         | 12,340     |  |  |
| Medicaid Assessment Program Expense               | 9,021_         | 9,454      |  |  |
| Total Operating Expenses                          | 968,516        | 901,828    |  |  |
| NET OPERATING INCOME                              | 26,669         | 7,332      |  |  |
| NONOPERATING INCOME (EXPENSE)                     |                |            |  |  |
| Investment Income                                 | (27,274)       | 96,877     |  |  |
| Contributions to the Community and Other          | (200)          | (1,458)    |  |  |
| Organizational Restructuring                      | -              | (2,570)    |  |  |
| Net Periodic Benefit Cost Other than Service Cost | (12,547)       | (12,007)   |  |  |
| Total Nonoperating Income (Expense)               | (40,021)       | 80,842     |  |  |
| EXCESS (DEFICIT) OF REVENUE OVER EXPENSES         | (13,352)       | 88,174     |  |  |
| OTHER CHANGES IN NET ASSETS WITHOUT               |                |            |  |  |
| DONOR RESTRICTIONS                                |                |            |  |  |
| Pension-Related Changes Other than Net            |                |            |  |  |
| Periodic Pension Cost                             | 12,608         | (381)      |  |  |
| Net Assets Released from Restrictions for         |                |            |  |  |
| Property and Equipment                            | -              | 110        |  |  |
| INCREASE (DECREASE) IN NET ASSETS WITHOUT         |                |            |  |  |
| DONOR RESTRICTIONS                                | \$ (744)       | \$ 87,903  |  |  |

# THEDACARE, INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS YEARS ENDED DECEMBER 31, 2018 AND 2017

|   | (In Thou                | (In Thousands)        |  |  |  |  |
|---|-------------------------|-----------------------|--|--|--|--|
|   | 2018                    | 2017                  |  |  |  |  |
| NET ASSETS WITHOUT DONOR RESTRICTIONS  Excess (Deficit) of Revenue over Expenses Pension-Related Changes Other than Net | \$ (13,350)             | \$ 88,174             |  |  |  |  |
| Periodic Pension Cost Net Assets Released from Restrictions   | 12,606                  | (381)<br>110          |  |  |  |  |
| INCREASE (DECREASE) IN NET ASSETS WITHOUT DONOR RESTRICTIONS  | (744)                   | 87,903                |  |  |  |  |
| NET ASSETS WITH DONOR RESTRICTIONS Contributions Investment Income Net Assets Released from Restrictions                | 511<br>(287)<br>(1,209) | 784<br>769<br>(1,259) |  |  |  |  |
| INCREASE (DECREASE) IN NET ASSETS WITH DONOR RESTRICTIONS   | (985)                   | 294                   |  |  |  |  |
| CHANGE IN NET ASSETS  | (1,729)                 | 88,197                |  |  |  |  |
| Net Assets - Beginning of Year  | 845,173                 | 756,976               |  |  |  |  |
| NET ASSETS - END OF YEAR  | \$ 843,444              | \$ 845,173            |  |  |  |  |

# THEDACARE, INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2018 AND 2017

|  | (In Thou |                   |    |                 |
|--|----------|-------------------|----|-----------------|
|  |          | 2018              |    | 2017            |
| CASH FLOWS FROM OPERATING ACTIVITIES                           |          |                   |    |                 |
| Change in Net Assets   | \$       | (1,729)           | \$ | 88,197          |
| Adjustments to Reconcile Change in Net Assets to               |          |                   |    |                 |
| Net Cash Provided by Operating Activities:                     |          |                   |    |                 |
| Depreciation and Amortization                                  |          | 47,943            |    | 45,788          |
| Amortization of Deferred Financing Costs and Bond Premium      |          | (605)             |    | (632)           |
| (Gain) Loss on Disposal of Equipment                           |          | ` 95 <sup>°</sup> |    | (496)           |
| Undistributed Equity in Net Gains of Unconsolidated Affiliates |          | (330)             |    | (433)           |
| Net Realized Gains on Investments and                          |          | ,                 |    | ,               |
| Assets Limited as to Use                                       |          | (34,803)          |    | (15,328)        |
| Net Change in Unrealized Gains (Losses) on Investments and     |          | (- ,,             |    | ( -,,           |
| Assets Limited as to Use                                       |          | 62,364            |    | (74,439)        |
| Pension-Related Changes Other than Net Periodic                |          | ,                 |    | (11,100)        |
| Pension Cost   |          | (12,608)          |    | 381             |
| Changes in Operating and Assets and Liabilities:               |          | (12,000)          |    | 00.             |
| Accounts Receivable  |          | (6,276)           |    | (14,177)        |
| Inventory  |          | (2,883)           |    | 440             |
| Prepaid Expenses and Other                                     |          | 4,180             |    | 419             |
| Other Assets   |          | (11,027)          |    | 147             |
| Accounts Payable   |          | 16,398            |    | 1,908           |
| Accrued and Other Liabilities                                  |          | (1,000)           |    | (2,576)         |
| Estimated Third-Party Payor Settlements                        |          | 289               |    | 4,799           |
| Deferred Employee Benefit Obligations and                      |          | 209               |    | 4,799           |
| Other Noncurrent Liabilities                                   |          | 50                |    | 2.075           |
|  |          | 58<br>60,066      |    | 2,975<br>36,973 |
| Net Cash Provided by Operating Activities                      |          | 00,000            |    | 30,973          |
| CASH FLOWS FROM INVESTING ACTIVITIES                           |          |                   |    |                 |
| Purchases of Land, Buildings, and Equipment                    |          | (43,203)          |    | (27,788)        |
| Proceeds from Sale of Equipment                                |          | 2,497             |    | -               |
| Purchases of Investments and Assets Limited as to Use          |          | (156,403)         |    | (292,532)       |
| Sales of Investments and Assets Limited as to Use              |          | 230,227           |    | 282,910         |
| Net Cash Provided (Used) by Investing Activities               |          | 33,118            |    | (37,410)        |
| CASH FLOWS FROM FINANCING ACTIVITIES                           |          |                   |    |                 |
| Principal Payments on Long-Term Debt                           |          | (10,414)          |    | (9,333)         |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS           |          | 82,770            |    | (9,770)         |
| Cash and Cash Equivalents - Beginning of Year                  |          | 29,146            |    | 38,916          |
| CASH AND CASH EQUIVALENTS - END OF YEAR                        | \$       | 111,916           | \$ | 29,146          |

# THEDACARE, INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED) YEARS ENDED DECEMBER 31, 2018 AND 2017

|   | (In Thousands) |        |      |        |
|---|----------------|--------|------|--------|
|   |                | 2018   | 2017 |        |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION Cash Paid for Interest, Net of Capitalized Interest Paid of \$-0- and \$64 for 2018 and 2017, Respectively | \$             | 12,982 | \$   | 12,988 |
| SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING ACTIVITIES   |                |        |      |        |
| Assets Acquired through Capital Lease Obligations   | \$             | 3,472  | \$   | 3,191  |
| Assets Acquired through Issuance of Note Payable  |                | 2,231  |      | -      |
| Purchases of Capital Assets Included in Accounts Payable  |                | 181    |      | 1,827  |

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **The Entity and Principles of Consolidation**

ThedaCare, Inc. and Affiliates (ThedaCare) provide comprehensive medical, surgical, emergency, outpatient, nursing home, home care, hospice, and clinical services to residents in and around the Fox Valley area in Wisconsin. The consolidated financial statements of ThedaCare include the accounts and operations of:

- ThedaCare Regional Medical Center-Neenah (TCN); ThedaCare Regional Medical Center-Appleton (TCA); ThedaCare Medical Center-New London (TCNL); ThedaCare Medical Center-Waupaca (TCW), ThedaCare Medical Center-Shawano (TCS); ThedaCare Medical Center-Berlin (TCB), and ThedaCare Medical Center-Wild Rose (TCWR), (collectively the Hospitals).
- Over 350 primary care and specialist physicians and advanced practice clinicians providing physician services in over 30 clinic locations throughout Northeast Wisconsin (the Clinics).
- The Heritage operates a 136-unit retirement center and an 18-unit assisted living center.
- Peabody Manor operates a 58-bed skilled nursing facility.
- Juliette Manor operates a 50-bed skilled nursing facility.
- ThedaCare Behavioral Health Services provides one-on-one counseling, group therapy, outpatient day programs, inpatient care, and medication management, and Alcohol and Other Drug Abuse (AODA) recovery programs for individuals needing behavioral health services.
- ThedaCare at Home provides home health and hospice services, durable medical equipment, and nursing and related home health services, including infusion therapy and respiratory care services.
- ThedaCare at Work provides comprehensive occupational medical, counseling, and training services.
- ThedaCare ACO and ThedaCare Core ACO participate in several risk-sharing arrangements with third-party payors.
- ThedaCare Family of Foundations, Inc. is a nonstock, nonprofit corporation organized and operated exclusively for charitable, scientific, and educational purposes. Its primary function is to raise support for ThedaCare's affiliates.

All intercompany balances and transactions have been eliminated in consolidation.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Financial Statement Presentation**

ThedaCare follows accounting standards set by the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). The ASC is the single source of authoritative accounting principles generally accepted in the United States (GAAP) to be applied to nongovernment entities.

#### Use of Estimates

The preparation of the accompanying consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Changes in estimates related to self-funded health insurance and workers compensation insurance are reported in compensation and benefits expense in the accompanying consolidated statements of operations.

#### **Cash Equivalents**

ThedaCare considers all highly liquid short-term investments with a maturity of three months or less when acquired to be cash equivalents, with the exception of cash equivalents held as short-term investments in the investment portfolio.

#### Patient Accounts Receivable and Credit Policy

Patient accounts receivable are uncollateralized patient obligations that are stated at the amount that reflects the consideration to which ThedaCare expects to be entitled in exchange for providing patient care. These obligations are primarily from local residents, most of whom are insured under third-party payor agreements. ThedaCare bills third-party payors on the patients' behalf, or if a patient is uninsured, the patient is billed directly. Once claims are settled with the primary payor, any secondary insurance is billed, and patients are billed for copay and deductible amounts that are the patients' responsibility. Payments on accounts receivable are applied to the specific claim identified on the remittance advice or statements. ThedaCare does not have a policy to charge interest on past due accounts.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Patient Accounts Receivable and Credit Policy (Continued)

Patient accounts receivable are recorded in the accompanying consolidated balance sheets at net realizable value based on certain assumptions. For third-party payors, including Medicare, Medicaid, Managed Care and Commercial payors, the net realizable value is based on the estimated contractual reimbursement percentage, which is based on current contract prices or historical paid claims data by payor. For uninsured patients (which includes both patients without insurance and patients with deductible and copayment balances due for which third-party coverage exists for a portion of the bill), the net realizable value is determined using estimates of historical collection experience. These estimates are adjusted for expected recoveries and any anticipated changes in trends, including significant changes in payor mix, economic conditions or trends in federal and state governmental health care coverage.

#### Other Accounts Receivable

Other accounts receivable includes various receivables not related to net patient service revenue and are stated at the amount management expects to collect from outstanding balances.

#### **Inventory**

Inventory is valued at the lower of cost (first-in, first-out method) or net realizable value.

#### **Assets Limited as to Use**

Assets limited as to use include assets the board of trustees have designated for replacement and expansion of facilities, over which the board retains control and may at its discretion subsequently use for other purposes, assets set aside to fund donor designations, assets held by a trustee under revenue bond indenture agreements, and assets held to fund deferred compensation plans.

#### <u>Investments</u>

ThedaCare's investments include money market, fixed income and equity securities, which are carried at fair value, based on quoted market prices, and are classified as trading securities. Investment securities are exposed to various risks, such as interest rate, credit, and overall market volatility. In addition, ThedaCare invests in limited partnerships, limited liability partnerships, and limited liability companies that hold interests in hedge funds, private equity funds, real estate funds, and other commingled funds (collectively alternative investments) which are recorded at net asset value (NAV) as a practical expedient to fair value. Investment income or loss (including realized and unrealized gains and losses on investments, interest, and dividends) is included in nonoperating income (expense) unless the income or loss is restricted by donor or law. Realized gains and losses are determined by specific identification.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Fair Value of Measurements**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an ordinary transaction between market participants at the measurement date. A three-tier hierarchy prioritizes the inputs used in measuring fair value. These tiers include Level 1, defined as observable inputs such as quoted market prices in active markets; Level 2, defined as inputs other than quoted market prices in active markets that are either directly or indirectly observable; and Level 3, defined a unobservable inputs in which little or no market data exists, therefore, requiring an entity to develop its own assumptions. The asset's or liability's fair value measurement within the hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

#### Land, Buildings, and Equipment

Land, buildings, and equipment are stated at cost or, if donated, at fair value at the date of donation. Items of an ordinary maintenance or repair nature are charged directly to expense as incurred, and major renewals or improvements that extend the useful life of the buildings or equipment are capitalized. Interest cost incurred on borrowed funds during the period of construction of capital assets is capitalized as a component of the cost of acquiring those assets. Cost and related accumulated depreciation for property sold or otherwise retired are removed from the accounts, and gains or losses on disposition are included in nonoperating income (expense). Assets under capital leases are amortized over the shorter of the lease period or the life of the asset.

Depreciation and amortization are computed using the straight-line method. Estimated useful lives used for depreciation and amortization purposes are:

| Land Improvements          | 5 to 25 Years  |
|----------------------------|----------------|
| Buildings and Improvements | 10 to 40 Years |
| Equipment                  | 3 to 15 Years  |
| Computer Software          | 3 to 5 Years   |

#### **Bond Issuance Costs and Bond Premium**

ThedaCare amortizes bond issuance costs and bond premium over the terms of the bonds. The amortization is calculated using the effective interest method. Amortization is included with interest expense in the accompanying consolidated statements of operations.

#### **Intangible Assets**

Intangible assets include patient relationships and other intangible assets which are amortized over their estimated remaining economic lives. Amortization expense totaled \$729 and \$361 in 2018 and 2017, respectively. Intangible assets, which are included in investments in affiliates and other, were \$1,771 and \$-0- at December 31, in 2018 and 2017, respectively.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Long-Lived Assets**

ThedaCare periodically evaluates the carrying value of property and equipment for impairment by comparing the carrying value of the property and equipment with the estimated future net undiscounted cash flows expected to result from the use of the assets, including cash flows from disposition. Should the sum of the expected future net cash flows be less than the carrying value, ThedaCare would recognize an impairment loss at that time. No impairment losses were recognized in 2018 or 2017.

#### Net Assets

Net assets without donor restriction consist of investments and otherwise unrestricted amounts that are not subject to donor-imposed stipulations. Net assets with donor restrictions are those whose use by ThedaCare has been limited by donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, when the stipulated purpose for which the resource has been fulfilled, or both.

#### **Patient Service Revenue**

ThedaCare recognizes patient service revenue at the amount that reflects the consideration to which ThedaCare expects to be entitled in exchange for providing patient care.

#### **Charity Care**

ThedaCare provides care to patients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. Because collection is not pursued on amounts determined to qualify as charity care, these amounts are not included in patient service revenue.

The estimated cost of providing care to patients under ThedaCare's charity care policy is calculated by multiplying the ratio of cost-to-gross charges by the gross uncompensated charity care charges. The estimated costs to provide care to patients under ThedaCare's charity care policy were \$4,017 and \$3,872 for 2018 and 2017, respectively.

#### Other Operating Revenue

Other operating revenue consists of rental income, equity in unconsolidated affiliates' earnings, cafeteria and vending proceeds, medical records, risk-sharing revenue, and various other revenue. Included in rental income are amounts from residential units, an assisted living center, and various other entities occupying hospital and clinic space.

#### **Medicaid Assessment Program Revenue**

Wisconsin state regulations require eligible hospitals to pay the state an annual assessment. The assessment period is the state's fiscal year, which runs from July 1 through June 30. The assessment is based on each hospital's gross revenue, as defined. The revenue generated from the assessment is to be used, in part, to increase overall reimbursement under the Wisconsin Medicaid program.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Net Operating Income**

The accompanying consolidated statements of operations include the intermediate subtotal net operating income. Nonoperating income (expense) includes investment income, contributions net of related expenses, net periodic benefit cost other than service cost, and nonrecurring gains and losses, which management views as outside of normal operating activities.

#### **Excess of Revenue Over Expenses**

The accompanying consolidated statements of operations and changes in net assets include excess of revenue over expenses, which is considered the performance indicator. Changes in unrestricted net assets, which are excluded from the operating indicator, include changes in pension obligation other than net periodic pension cost, permanent transfer of assets to and from affiliates for other than goods and services, contributions of long-lived assets, and net assets released from donor restrictions for purchases of land, buildings, and equipment.

#### **Unconditional Promises to Give and Contributions**

Unconditional promises to give cash and other assets are reported at fair value at the date the promise is received. Conditional promises to give and indications of intentions to give are reported at fair value at the date the gift is received. Contributions are considered available for unrestricted uses unless specifically restricted by the donor. The gifts are reported as net assets with donor restrictions if they are received with donor stipulations that limit the use of donated assets. When a donor restriction expires, that is when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the accompanying consolidated statements of operations and changes in net assets as net assets released from restrictions.

#### **Advertising Costs**

Advertising costs are expensed as incurred.

#### **Income Taxes**

The consolidated entities are nonprofit corporations as described in Section 501(c)(3) of the Internal Revenue Code (IRC) and are exempt from federal income taxes on related income pursuant to Section 501(a) of the IRC. The consolidated entities are also exempt from state income taxes on related income.

#### **New Accounting Pronouncements**

Effective January 1, 2018, ThedaCare adopted FASB ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)* using the full retrospective method of transition. This ASU converged and replaced existing revenue recognition guidance, including industry-specific guidance and requires revenue to be recognized in an amount that reflects the consideration the entity expects to be entitled to in an exchange of goods or services. The adoption of this ASU did not result in changes to previously reported revenues, other than presentation.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **New Accounting Pronouncements (Continued)**

ThedaCare also adopted FASB ASU No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities (Topic 958)*. ASU No. 2016-14. This ASU requires a not-for-profit entity to present on the face of the balance sheet amounts for two classes of net assets at the end of the period (net assets with donor restrictions and net assets without donor restrictions), rather than three classes previously required. This ASU also requires qualitative and quantitative disclosures about the liquidity of assets at the balance sheet date, purposes of any board designations on the use of resources, and expenses reported by both functional and natural classifications. ThedaCare has adjusted the presentation of these statements accordingly. The ASU has been applied retrospectively to all periods presented. The adoption of this ASU did not result in changes to previously reported net assets, other than presentation.

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*. This ASU requires the rights and obligations arising from the lease contracts, including existing and new arrangements, to be recognized as assets and liabilities on the balance sheet. The ASU will require disclosures to help financial statement users better understand the amount, timing, and uncertainty of cash flows arising from leases. This ASU is effective for reporting periods beginning after December 15, 2018, with early adoption permitted. The primary effect of adopting the ASU will be to record right-of-use assets and obligations for current operating leases. ThedaCare is still evaluating the effect of adoption on its consolidated financial statements.

In June 2018, the FASB issued ASU No. 2018-08, *Not-for-Profit Entities – Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made (Topic 958)*. This ASU provides a more robust framework to determine when a transaction should be accounted for as a contribution or as an exchange transaction and provides additional guidance about how to determine whether a contribution is conditional. This ASU is effective January 1, 2019, and ThedaCare is evaluating the effect of this ASU on its consolidated financial statements.

#### **Subsequent Events**

ThedaCare has evaluated subsequent events for potential recognition and/or disclosure through May 22, 2019, the date the consolidated financial statements were issued.

#### NOTE 2 UNCONSOLIDATED AFFILIATES

ThedaCare accounts for its investments in the following unconsolidated affiliates under the equity method of accounting:

- Gold Cross Ambulance Service, Inc. ThedaCare owns 50% of Gold Cross Ambulance Service, Inc., a nonprofit corporation formed by area hospitals to provide ambulance services.
- Premium Healthcare, Inc. ThedaCare owns 50% of Premium Healthcare, Inc., a
  corporation formed to assist in the administration of contracts on behalf of health
  care providers and to develop and implement systems of utilization management and
  quality control for services of health care providers.
- Mosaic Family Health, Inc. ThedaCare owns 50% of Mosaic Family Health, Inc. which operates a physician residency program.

The total investment related to these affiliates in the accompanying consolidated balance sheets was \$4,222 and \$3,891 as of December 31, 2018 and 2017, respectively. Included in other operating revenue are undistributed equity in net gains of these affiliates of \$567 and \$433 for 2018 and 2017, respectively.

A summary of certain estimated financial data for ThedaCare's unconsolidated affiliates under the equity method of accounting as of and for the years ended December 31 is as follows:

|                                 | 2  | .018  | 2017 |        |
|---------------------------------|----|-------|------|--------|
| Total Assets                    | \$ | 9,879 | \$   | 9,340  |
| Net Assets                      | \$ | 8,898 | \$   | 7,627  |
| Operating and Total Revenue     | \$ | 616   | \$   | 11,105 |
| Excess of Revenue over Expenses | \$ | 567   | \$   | 405    |

ThedaCare also has investments in unconsolidated affiliates accounted for under the cost method. The carrying value of these affiliates was \$5,967 and \$5,967 at December 31, 2018 and 2017, respectively.

#### NOTE 3 NET PATIENT SERVICE REVENUE

Net patient service revenue is reported at the amount that reflects the consideration to which ThedaCare expects to be paid for providing patient care. These amounts, representing transaction price, are due from patients, third-party payors (including health insurers and government programs), and others and includes variable consideration for retroactive revenue adjustments due to settlement of audits, reviews, and investigations. Generally, ThedaCare bills the patients and third-party payors several days after the services are performed and/or the patient is discharged from the facility. Revenue is recognized as performance obligations are satisfied.

Performance obligations are determined based on the nature of the services provided. Revenue for performance obligations satisfied over time is recognized based on actual charges incurred in relation to total expected or actual charges. ThedaCare believes that this method provides a faithful depiction of the transfer of services over the term of the performance obligation based on the inputs needed to satisfy the obligation. Generally, performance obligations satisfied over time relate to patients receiving inpatient acute care services or patients receiving services in our outpatient Clinics or in their homes (home care). ThedaCare measures the performance obligation from admission into the hospital to the point when it is no longer required to provide services to that patient, which is generally at the time of discharge Revenue for performance obligations satisfied at a point in time is recognized when goods or services are provided and ThedaCare does not believe it is required to provide additional goods or services to the patient.

Because all of its performance obligations relate to contracts with a duration of less than one year, ThedaCare has elected to apply the optional exemption provided in FASB ASC 606-10-50-14(a) and, therefore, is not required to disclose the aggregate amount of the transaction price allocated to performance obligations that are unsatisfied or partially unsatisfied at the end of the reporting period. The unsatisfied or partially unsatisfied performance obligations referred to above are primarily related to inpatient acute care services at the end of the reporting period. The performance obligations for these contracts are generally completed when the patients are discharged, which generally occurs within days or weeks of the end of the reporting period.

ThedaCare uses a portfolio approach to account for categories of patient contracts as a collective group, rather than recognizing revenue on an individual contract basis. The portfolios consist of major payor classes for inpatient revenue and outpatient revenue. Based on the historical collection trends and other analysis, ThedaCare believes that revenue recognized by utilizing the portfolio approach approximates the revenue that would have been recognized if an individual contract approach were used.

ThedaCare determines the transaction price based on standard charges for goods and services provided, reduced by contractual adjustments provided to third-party payors, discounts provided to uninsured patients in accordance with ThedaCare's policy, and/or implicit price concessions provided to uninsured patients. Estimated contractual adjustments and discounts are based on contractual agreements, its discount policy (or policies), and historical experience. Estimated implicit price concessions are based on its historical collection experience with this class of patients.

#### NOTE 3 NET PATIENT REVENUE (CONTINUED)

Laws and regulations concerning government programs, including Medicare and Medicaid, are complex and subject to varying interpretation. Compliance with such laws and regulations may also be subject to future government review and interpretation as well as significant regulatory action, including fines, penalties, and potential exclusion from the related programs. There can be no assurance that regulatory authorities will not challenge ThedaCare's compliance with these laws and regulations, and it is not possible to determine the impact (if any) such claims or penalties would have upon ThedaCare. In addition, the contracts ThedaCare has with commercial payors also provide for retroactive audit and review of claims.

Settlements with third-party payors for retroactive adjustments due to audits, reviews, or investigations are considered variable consideration and are included in the determination of the estimated transaction price for providing patient care. These settlements are estimated based on the terms of the payment agreement with the payor, correspondence from the payor and historical settlement activity, including an assessment to ensure that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the retroactive adjustment is subsequently resolved. Estimated settlements are adjusted in future periods as adjustments become known (that is, new information becomes available), or as years are settled or are no longer subject to such audits, reviews, and investigations. During 2018 and 2017, successful appeals, cost report settlement, and other adjustments pertaining to prior year estimates of variables resulted in an increase (decrease) in net patient service revenue of \$(806) and \$(1,310), respectively.

Generally patients who are covered by third-party payors are responsible for related deductibles and coinsurance, which vary in amount. ThedaCare also provides services to uninsured patients, and offers those uninsured patients a discount, either by policy or law, from standard charges. ThedaCare estimates the transaction price for patients with deductibles and coinsurance and from those who are uninsured based on historical experience and current market conditions. The initial estimate of the transaction price is determined by reducing the standard charge by any contractual adjustments, discounts, and implicit price concessions. Subsequent changes to the estimate of the transaction price are generally recorded as adjustments to net patient service revenue in the period of the change.

ThedaCare provides care to patients regardless of their ability to pay. Therefore, ThedaCare has determined it has provided implicit price concessions to uninsured patients and patients with other uninsured balance (for example, copays, and deductibles). The implicit price concessions included in estimating the transaction price represent the difference between amounts billed to patients and the amount ThedaCare expects to collect based on its collection history with those patients.

Patients who meet ThedaCare's criteria for charity care are provided care without charge or at amounts less than established rates. Such amounts determined to qualify as charity care are not reported as revenue.

#### NOTE 3 NET PATIENT REVENUE (CONTINUED)

The composition of net patient service revenue recognized in the period by type of service is as follows:

|                             | 2018 |         | <br>2017      |
|-----------------------------|------|---------|---------------|
| Hospitals                   | \$   | 677,556 | \$<br>606,200 |
| Ancillary Services          |      | 33,784  | 33,824        |
| Medical Specialties         |      | 33,671  | 27,206        |
| Surgical Specialties        |      | 39,717  | 39,700        |
| Primary Care                |      | 109,280 | 103,873       |
| Post Acure                  |      | 51,191  | 41,783        |
| TCAW                        |      | 11,303  | <br>10,140    |
| Net Patient Service Revenue | \$   | 956,502 | \$<br>862,726 |

Medicare and Medicaid revenue as a percentage of patient service revenue was approximately 57.6% and 55.6% in 2018 and 2017, respectively.

The composition of patient service revenue by major payor sources for the years ended December 31 is as follows:

|   | <br>2018      | 2017 |         |  |
|---|---------------|------|---------|--|
| Medicare, Medicaid, Health Maintenance Organization | <br>_         |      | _       |  |
| Plans, and Other Third-Party Payors                 | \$<br>932,028 | \$   | 840,334 |  |
| Uninsured Patients                                  | <br>24,474    |      | 22,392  |  |
| Net Patient Service Revenue                         | \$<br>956,502 | \$   | 862,726 |  |

#### NOTE 4 REIMBURSEMENT ARRANGEMENTS WITH THIRD-PARTY PAYORS

Agreements are maintained with third-party payors that provide for reimbursement at amounts that vary from ThedaCare's established rates. A summary of the basis of reimbursement with major third-party payors follows:

#### **Government Payors**

#### TCN and TCA

- Medicare Inpatient hospital acute care services are paid at prospectively determined rates per discharge. These rates vary according to a patient classification system that is based on clinical, diagnostic, and other factors. Outpatient services are reimbursed primarily on a prospective payment methodology based on a patient classification system.
- Medicaid Inpatient and outpatient services are reimbursed primarily based on prospectively determined rates.

#### NOTE 4 REIMBURSEMENT ARRANGEMENTS WITH THIRD-PARTY PAYORS (CONTINUED)

#### **Government Payors**

#### TCNL, TCW, TCS, TCB, and TCWR

These hospitals operate as critical access hospitals (CAH). Under the CAH designation, inpatient and outpatient hospital services rendered to Medicare and Medicaid beneficiaries are paid based on a cost- reimbursement methodology.

#### Physician Clinics

Clinics are reimbursed by Medicare based on federally established fixed fee schedules. Medicaid reimbursement is based on the lower of each clinic's cost or a specified rate per visit.

#### **Other Providers**

Nursing home, behavioral health, and home health and hospice services are reimbursed by Medicare and Medicaid based on fee schedules or prospectively determined rates per day or episode of care.

#### Other Payors

ThedaCare has entered into payment agreements with commercial insurance carriers, health maintenance organizations, and preferred provider organizations. The basis for payment under these agreements includes prospectively determined rates per discharge, discounts from established charges, fee schedules, and prospectively determined daily rates.

#### **Accounting for Contractual Arrangements**

Certain Medicare services are reimbursed at tentative rates, with final settlements determined after audit of the related annual cost reports. The cost reports have been audited by Medicare fiscal intermediaries for TCN, TCA, TCNL & TCWR through December 31, 2015, and for all other Hospitals through December 31, 2014.

#### **Accountable Care Organizations**

ThedaCare participates in several risk-sharing arrangements with third-party payors through Accountable Care Organization (ACO) models. Generally, these arrangements reward ThedaCare through additional reimbursement for meeting certain patient-quality measures and reducing costs. However, some arrangements also include a sharing of losses, as defined in the respective agreement, if certain quality measures or cost savings are not met. Accruals from these arrangements are typically based on data provided by the third-party payor. As part of certain of these risk-sharing arrangements, ThedaCare was required to obtain an annual letter of credit for \$1,614, which expires December 31, 2019. No amounts have been drawn on the letter of credit. During 2018 and 2017, ThedaCare recorded revenue of \$7,362 and \$5,844, respectively, related to the ACO arrangements. These amounts are included in other operating revenue in the accompanying consolidated statements of operations.

#### NOTE 4 REIMBURSEMENT ARRANGEMENTS WITH THIRD-PARTY PAYORS (CONTINUED)

#### Compliance

The health care industry is subject to numerous laws and regulations of federal, state, and local governments. Compliance with these laws and regulations, particularly those relating to the Medicare and Medicaid programs, can be subject to government review and interpretation, as well as regulatory actions unknown and unasserted at this time. Violations by health care providers of laws and regulations could result in the imposition of significant fines and penalties, as well as significant repayments of previously billed and collected revenue from patient services.

CMS uses recovery audit contractors (RACs) as part of its efforts to ensure accurate payments. RACs search for potentially inaccurate Medicare payments that may have been made to health care providers and not detected through existing CMS program integrity efforts. Once a RAC identifies a claim it believes is inaccurate, CMS makes a deduction from or addition to the provider's Medicare reimbursement in an amount estimated to equal the overpayment or underpayment. The provider will then have an opportunity to appeal the adjustment before final settlement of the claim is made.

#### NOTE 5 LIQUIDITY AND AVAILABILITY

ThedaCare invests cash in excess of short-term requirements in investments. As of December 31, 2018 and 2017, ThedaCare has working capital of \$669,609 and \$697,438, respectively.

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

|  | 2018 |         | 2017 |         |
|--|------|---------|------|---------|
| Financial Assets at Year-End:                    |      | _       |      |         |
| Cash and Cash Equivalents                        | \$   | 111,916 | \$   | 29,146  |
| Short-Term Investments                           |      | 353,898 |      | 428,792 |
| Patient Accounts Receivables, Net                |      | 136,386 |      | 126,075 |
| Other Accounts Receivables                       |      | 6,018   |      | 10,053  |
| Investments                                      |      | 179,038 |      | 203,222 |
| Total Financial Assets Available within One Year | \$   | 787,256 | \$   | 797,288 |

#### NOTE 6 INVESTMENTS AND FAIR VALUE MEASUREMENTS

Following is a description of the valuation methodologies used for assets measured at fair value, including assets held in ThedaCare's defined benefit retirement plans (see Note 9).

- Money market funds are measured using \$1 as NAV.
- Mutual funds are valued at the daily closing price as reported by the fund. These
  funds are registered with the U.S. Securities and Exchange Commission and are
  required to publish their daily NAV and to transact at that price.
- Alternative investments are reported using their NAV as a practical expedient, or using the Family of Foundations' proportional share of the underlying investments as reported by the investment issuer. These funds are made up of several underlying managers, each of whom manages their own portfolio. Fair value is determined based on the fair value of the underlying investments. In substantiating the reasonableness of the pricing of alternative investments, management evaluates a variety of factors including recently executed transactions, economic conditions, industry and market developments, and overall credit ratings. In accordance with ASC 820-10, Fair Value Measurements and Disclosures, alternative investments that are measured using NAV as a practical expedient have not been classified in the fair value hierarchy.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while Family of Foundations believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

#### NOTE 6 INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

The tables below present the balances of assets measured at fair value on a recurring basis by level within the hierarchy as of December 31:

|   | 2018 |         |    |         |         |         |    |         |  |  |
|---|------|---------|----|---------|---------|---------|----|---------|--|--|
|   |      | Level 1 |    | Level 2 | Level 3 |         |    | Total   |  |  |
| Money Market Funds                          | \$   | 9,257   | \$ | -       | \$      |         | \$ | 9,257   |  |  |
| U.S. Government and Agency Obligations      |      | -       |    | 45,323  |         | -       |    | 45,323  |  |  |
| Corporate Bonds and Asset-Backed Securities |      | -       |    | 27,963  |         | -       |    | 27,963  |  |  |
| Mutual Funds:                               |      |         |    |         |         |         |    |         |  |  |
| Equities                                    |      | 188,194 |    | -       |         | -       |    | 188,194 |  |  |
| Fixed Income                                |      | 79,115  |    | -       |         | -       |    | 79,115  |  |  |
| Alternative Investments Using NAV as        |      |         |    |         |         |         |    |         |  |  |
| Practical Expedient:                        |      |         |    |         |         |         |    |         |  |  |
| Funds of Funds                              |      | -       |    | -       |         | -       |    | 115,596 |  |  |
| Private Equity                              |      | -       |    | -       |         | -       |    | 37,765  |  |  |
| Real Estate                                 |      |         |    |         |         |         |    | 57,909  |  |  |
| Total                                       | \$   | 276,566 | \$ | 73,286  | \$      | _       | \$ | 561,122 |  |  |
|   |      |         |    | 20      | )17     |         |    |         |  |  |
|   |      | Level 1 |    | Level 2 | )   /   | Level 3 |    | Total   |  |  |
| Money Market Funds                          | \$   | 8,939   | \$ | -       | \$      | LCVCI O | \$ | 8,939   |  |  |
| U.S. Government and Agency Obligations      | Ψ    | -       | Ψ  | 43,798  | Ψ       | _       | Ψ  | 43,798  |  |  |
| Corporate Bonds and Asset-Backed Securities |      | _       |    | 24,141  |         | _       |    | 24,141  |  |  |
| Mutual Funds:                               |      |         |    | 21,111  |         |         |    | 2 .,    |  |  |
| Equities                                    |      | 300,436 |    | _       |         | _       |    | 300,436 |  |  |
| Fixed Income                                |      | 40,157  |    | _       |         | _       |    | 40,157  |  |  |
| Alternative Investments:                    |      | •       |    |         |         |         |    |         |  |  |
| Funds of Funds                              |      | -       |    | -       |         | 31,387  |    | 31,387  |  |  |
| Real Estate                                 |      | -       |    | -       |         | 31,870  |    | 31,870  |  |  |
| Private Equity                              |      | -       |    | -       |         | 22,579  |    | 22,579  |  |  |
| Alternative Investments Using NAV as        |      |         |    |         |         |         |    |         |  |  |
| Expedient - Funds of Funds                  |      | -       |    | -       |         | -       |    | 159,201 |  |  |
| - · ·                                       |      |         |    |         |         |         |    |         |  |  |
| Total                                       | \$   | 349,532 | \$ | 67,939  | \$      | 85,836  | \$ | 662,508 |  |  |

The changes in Level 3 assets measured at fair value on a recurring basis are summarized as follows:

|  | <br>2018     | <br>2017     |
|--|--------------|--------------|
| Balance at Beginning                   | \$<br>85,836 | \$<br>74,050 |
| Purchases                              | -            | 13,486       |
| Total Net Gains Included in Excess of  |              |              |
| Revenue over Expenses                  | -            | 10,586       |
| Sales                                  | -            | (12,286)     |
| Transfer to NAV as Practical Expedient | <br>(85,836) | <br>-        |
| Balance at End                         | \$<br>_      | \$<br>85,836 |

#### NOTE 6 INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

The following table sets forth additional disclosures of ThedaCare's alternative investments as of December 31, 2018:

|                          | Net Asset<br>Value | Unfunded<br>Commitments | Redemption<br>Frequency | Redemption<br>Notice Period | Lockup<br>Period              |
|--------------------------|--------------------|-------------------------|-------------------------|-----------------------------|-------------------------------|
| Alternative Investments: |                    | \$ 63,782               | Ranges from Quarterly   | Ranges from 30-Day          | Fair Value of \$8,547 Subject |
| Funds of Funds (a)       | \$ 190,588         |                         | to Every Two Years,     | Notice to 180-Day           | to a 2-Year Lockup, \$4,011   |
| Real Estate (b)          | 31,870             |                         | Depending on the Terms  | Notice, Depending           | Subject to a 6-Year Lockup;   |
| Private Equity (c)       | 22,579             |                         | of the Fund.            | on the Terms of             | \$3,063 Subject to an 8-Year  |
|                          |                    |                         |                         | the Fund.                   | Lockup; \$50,449 Subject to a |
|                          |                    |                         |                         |                             | 10-Year Lockup; \$1,460       |
|                          |                    |                         |                         |                             | Subject to an 11-Year Lockup; |
|                          |                    |                         |                         |                             | \$5,972 Subject to a 12-Year  |
|                          |                    |                         |                         |                             | Lockup and \$4,411 Subject    |
|                          |                    |                         |                         |                             | to a 14-Year Lockup.          |

- (a) This class invests primarily in offshore partnerships and seeks superior absolute returns with low correlation to global equity and fixed income markets.
- (b) This class seeks predictable returns from a targeted portfolio of income-producing real estate.
- (c) This class seeks significant value appreciation of their portfolio companies through active management strategies or by investing in funds that invest in venture capital companies.

Investments were classified in the accompanying consolidated balance sheets as of December 31 as follows:

|                          | <br>2018      | 2017          |  |
|--------------------------|---------------|---------------|--|
| Short-Term Investments   | \$<br>353,898 | \$<br>428,792 |  |
| Investments              | 179,038       | 203,222       |  |
| Assets Limited as to Use | <br>28,186    | <br>30,494    |  |
| Total                    | \$<br>561,122 | \$<br>662,508 |  |

Investment return is comprised of and classified as follows in the consolidated financial statements for the years ended December 31:

|   | 2018 |          |    | 2017   |  |  |  |
|---|------|----------|----|--------|--|--|--|
| Interest Income and Dividends                                 | \$   | 13,390   | \$ | 7,879  |  |  |  |
| Net Realized Gains on Investment and Assets Limited as to Use |      | 21 415   |    | 15 220 |  |  |  |
| Net Change in Unrealized Gains and Losses on                  |      | 21,415   |    | 15,328 |  |  |  |
| Investments and Assets Limited as to Use                      |      | (62,366) |    | 74,439 |  |  |  |
| Total Investment Return, Net                                  | \$   | (27,561) | \$ | 97,646 |  |  |  |
| Unrestricted - Investment Income                              | \$   | (27,274) | \$ | 96,877 |  |  |  |
| Total Donor Restricted Investment Income                      |      | (287)    |    | 769    |  |  |  |
| Total Investment Return                                       | \$   | (27,561) | \$ | 97,646 |  |  |  |

#### NOTE 7 LAND, BUILDINGS, AND EQUIPMENT

A summary of land, buildings, and equipment and the related accumulated depreciation and amortization is as follows at December 31:

|   | 2018          | 2017          |
|---|---------------|---------------|
| Land and Improvements                           | \$<br>43,534  | \$<br>36,100  |
| Buildings and Improvements                      | 612,251       | 618,567       |
| Equipment                                       | 442,069       | 416,716       |
| Computer Software                               | 4,623         | 4,474         |
| Construction in Progress                        | 9,636         | 8,972         |
| Buildings and Equipment under Capital Leases    | 8,996         | 5,796         |
| Total Land, Buildings, and Equipment            | <br>1,121,109 | <br>1,090,625 |
| Less: Accumulated Depreciation and Amortization | (650,170)     | <br>(618,787) |
| Land, Buildings, and Equipment, Net             | \$<br>470,939 | \$<br>471,838 |

Accumulated amortization on buildings and equipment under capital leases at December 31, 2018 and 2017 was \$1,496 and \$2,585, respectively.

Depreciation and amortization expense on land, buildings, and equipment for 2018 and 2017 was \$47,213 and \$45,427, respectively.

At December 31, 2018 and 2017, construction in progress related to general construction projects and major equipment purchases. At December 31, 2018, ThedaCare had commitments totaling \$10,360 related to general construction projects and major equipment purchases.

#### NOTE 8 LONG-TERM DEBT

Long-term debt is summarized as follows at December 31:

| <u>Description</u>  | <br>2018              |         | 2017              |  |
|---|-----------------------|---------|-------------------|--|
| Wisconsin Health and Education Finance Authority (WHEFA) Revenue Bonds, Series 2009A, interest at 3.50% to 5.50%, due in installments through 2038.   | \$<br>75,680          | \$      | 77,800            |  |
| WHEFA Revenue Bonds, Series 2009B, interest at 4.00% to 5.00%, due in installments through 2020.  | 6,330                 |         | 9,290             |  |
| WHEFA Revenue Bonds, Series 2010, interest at 2.50% to 5.50%, due in installments through 2027.   | 14,175                |         | 15,485            |  |
| WHEFA Revenue Bonds, Series 2012, interest at 2.37%, due in installments beginning in 2021 continuing through 2030.   | 49,745                |         | 49,745            |  |
| WHEFA Revenue Bonds, Series 2014A, variable rate (2.56% at December 31, 2018), due in installments through 2024.  | 9,804                 |         | 10,304            |  |
| WHEFA Revenue Bonds, Series 2015, interest at 3.00% to 5.00%, due in installments through 2044.   | 118,525               | 120,380 |                   |  |
| Note payable City of Shawano, Wisconsin Industrial Development Revenue Bonds, Series 2006, interest at 4.93%, due in installments through 2031, the interest rate becomes variable in October 2021. | 3,969                 |         | 4,186             |  |
| Note payable to Cancer Specialists of NE Wisconsin Equipment Leasing, LLC, interest at 5.00%, due in installments through 2021.   | 1,823                 |         | -                 |  |
| Capital Lease Obligations   | <br>5,664             |         | 3,237             |  |
| Total Long-Term Debt  | 285,715               |         | 290,427           |  |
| Plus: Unamortized Original Issue Bond Premium<br>Less: Bond Issuance Costs  | <br>11,392<br>(2,503) |         | 12,237<br>(2,744) |  |
| Subtotal  | 294,604               |         | 299,920           |  |
| Less: Current Portion   | <br>(12,124)          |         | (10,014)          |  |
| Long-Term Debt, Net of Current Portion  | \$<br>282,480         | \$      | 289,906           |  |

#### NOTE 8 LONG-TERM DEBT (CONTINUED)

The loans and related agreements with WHEFA and the city of Shawano provide, among other things, that ThedaCare and the Hospitals (the Obligated Group) are jointly and severally liable for the debt service on all obligations issued thereunder. Under the terms of the agreements, various amounts are being held on deposit with a trustee for bond redemption, interest payments, and certain construction expenditures. In addition, the master trust indenture requires the Obligated Group to maintain certain financial ratios and places restrictions on various activities such as the transfer of assets and incurrence of additional indebtedness.

Scheduled payments on all long-term debt as of December 31, 2018 are as follows:

| Во   | onds and      | C  | Capital                              |   |  |
|------|---------------|--|--------------------------------------|---|--|
| Note | Notes Payable |  | Leases                               |   | Total  |
| \$   | 11,219        | \$   | 904                                  | \$  | 12,123   |
|      | 11,693        |  | 930                                  |   | 12,623   |
|      | 12,432        |  | 749                                  |   | 13,181   |
|      | 12,508        |  | 159                                  |   | 12,667   |
|      | 12,805        |  | 173                                  |   | 12,978   |
|      | 219,394       |  | 2,749                                |   | 222,143  |
| \$   | 280,051       | \$   | 5,664                                | \$  | 285,715  |
|      | Note          | \$ 11,219<br>11,693<br>12,432<br>12,508<br>12,805<br>219,394 | Notes Payable \$ 11,219 \$ \$ 11,693 | Notes Payable       Leases         \$ 11,219       \$ 904         11,693       930         12,432       749         12,508       159         12,805       173         219,394       2,749 | Notes Payable         Leases           \$ 11,219         \$ 904           \$ 11,693         930           \$ 12,432         749           \$ 12,508         159           \$ 12,805         173           \$ 219,394         2,749 |

#### NOTE 9 LEASE COMMITMENTS

Lease expense charged to operations for all operating leases was \$22,710 and \$21,438 in 2018 and 2017, respectively. As of December 31, 2018, future minimum lease payments under all operating leases with initial or remaining noncancelable lease terms in excess of one year are as follows:

| Year Ending December 31, | <br>mount    |
|--------------------------|--------------|
| 2019                     | \$<br>12,745 |
| 2020                     | 12,026       |
| 2021                     | 8,974        |
| 2022                     | 6,301        |
| 2023                     | 4,858        |
| Thereafter               | <br>4,397    |
| Total                    | \$<br>49,301 |

#### NOTE 10 DEFERRED EMPLOYEE BENEFIT OBLIGATIONS AND PENSION PLANS

#### **Defined Contribution Plans**

ThedaCare offers a defined contribution 403(6) savings plan in which substantially all employees may participate. For employees age 19 and over, the Plan includes a 75% match on the first 4% of eligible wages contributed to the Plan by employees, plus a discretionary employer contribution of 3% of eligible wages to employees who meet a minimum-hours requirement and are employed as of the last day of the Plan year (December 31).

TCB sponsors a defined contribution retirement plan covering substantially all of its employees. TCB matched each participant's contribution from 2% to 4% of covered earnings based on years of service. The Plan was frozen effective December 31, 2014.

TCWR sponsors a discretionary contribution retirement plan covering substantially all of its employees. TCWR contributed 3% of participant employees' gross base wages to the Plan. The Plan was frozen effective December 31, 2014.

Total defined contribution expense was \$21,848 and \$20,674 during 2018 and 2017, respectively.

#### **Deferred Compensation**

ThedaCare provides certain executive compensation plans that vest over a one to five-year period. Related liabilities are \$9,906 and \$12,029 at December 31, 2018 and 2017, respectively. Liabilities are included in deferred employee benefit obligations in the accompanying consolidated balance sheet. Related assets are included in assets limited as to use (Note 5).

#### **Pension and Other Postretirement Benefits**

The ThedaCare Pension Plan, which was frozen in 2009, is a defined benefit pension plan that covered all full- and many part-time employees of ThedaCare who had completed one year of service and attained the age of 21. ThedaCare funds contributions to the Plan based on actuarial computations using the projected unit credit method. Benefits are based on years of service and the employee's average compensation for the five highest consecutive years of service. There is no anticipated required contribution for ThedaCare's pension plan for the year ending December 31, 2018.

ThedaCare also provides certain benefits to eligible employees after their retirement date. Such benefits include life insurance and the additional claims cost in excess of standard premiums for medical and dental benefits. ThedaCare funds benefit costs on a pay-as-you-go basis. The contribution for ThedaCare's other postretirement benefits for the year ending December 31, 2019 is anticipated to be \$345.

#### NOTE 10 DEFERRED EMPLOYEE BENEFIT OBLIGATIONS AND PENSION PLANS (CONTINUED)

#### Pension and Other Postretirement Benefits (Continued)

Information regarding the benefit obligations and assets of the pension and postretirement benefit plans as of and for the years ended December 31 is as follows:

|  | Pension Benefits |          |    |          |    | Other Postretirement Bene |    |         |  |
|--|------------------|----------|----|----------|----|---------------------------|----|---------|--|
|  |                  | 2018     |    | 2017     |    | 2018                      |    | 2017    |  |
| Actuarial Present Value of Benefit Obligations - | _                |          |    |          | •  |                           |    | 0.400   |  |
| Accumulated Benefit Obligation                   | \$               | 223,806  | \$ | 263,389  | \$ | 4,930                     | \$ | 6,193   |  |
| Change in Projected Benefit Obligation:          |                  |          |    |          |    |                           |    |         |  |
| Projected Benefit Obligation at Beginning        | \$               | 263,389  | \$ | 249,853  | \$ | 6,193                     | \$ | 6,165   |  |
| Settlement (Gain) or Loss                        |                  | 2,240    |    | 835      |    | 364                       |    | 356     |  |
| Interest Cost                                    |                  | 8,653    |    | 9,620    |    | 205                       |    | 239     |  |
| Actuarial (Gains) Losses                         |                  | (26,181) |    | 27,500   |    | (1,492)                   |    | (187)   |  |
| Benefits Paid                                    |                  | (24,295) |    | (24,418) |    | (340)                     |    | (380)   |  |
| Projected Benefit Obligation at End of           |                  |          |    |          |    |                           |    |         |  |
| Measurement Period                               |                  | 223,806  |    | 263,390  |    | 4,930                     |    | 6,193   |  |
| Change in Plan Assets:                           |                  |          |    |          |    |                           |    |         |  |
| Fair Value of Plan Assets at Beginning of        |                  |          |    |          |    |                           |    |         |  |
| Measurement Period                               |                  | 197,093  |    | 186,136  |    | -                         |    | -       |  |
| Actual Return (Loss) on Plan Assets              |                  | (16,718) |    | 25,375   |    | -                         |    | -       |  |
| Employer Contributions                           |                  | 10,000   |    | 10,000   |    | 340                       |    | 380     |  |
| Benefits Paid                                    |                  | (24,295) |    | (24,418) |    | (340)                     |    | (380)   |  |
| Fair Value of Plan Assets at End of              |                  |          |    |          |    |                           |    |         |  |
| Measurement Period                               |                  | 166,080  |    | 197,093  |    |                           |    |         |  |
| Funded Status at End of Measurement Period       | \$               | (57,726) | \$ | (66,297) | \$ | (4,930)                   | \$ | (6,193) |  |

Components of net periodic benefit cost and other amounts recognized in changes in unrestricted net assets are as follows:

|   | Pension Benefits |        |    | Other Postretirement Benefits |    |         |    |       |
|---|------------------|--------|----|-------------------------------|----|---------|----|-------|
|   |                  | 2018   |    | 2017                          |    | 2018    |    | 2017  |
| Amounts Recognized in the Consolidated Balance Sheets Consist of the Following - Long- Term Deferred Employee Benefit Obligations | \$               | 57,726 | \$ | 66,297                        | \$ | 4,930   | \$ | 6,193 |
| Amounts Recognized in Unrestricted Net Assets -<br>Net Actuarial Loss (Gain)  |                  | 73,655 |    | 84,771                        |    | (1,001) |    | 491   |

#### NOTE 10 DEFERRED EMPLOYEE BENEFIT OBLIGATIONS AND PENSION PLANS (CONTINUED)

#### Pension and Other Postretirement Benefits (Continued)

Components of net periodic benefit cost and other amounts recognized in changes in unrestricted net assets are as follows at December 31:

|   | Pension Benefits |      |          | Oth  | Benefits |      |       |
|---|------------------|------|----------|------|----------|------|-------|
|   | 2018             | 2017 |          | 2018 |          | 2017 |       |
| Net Periodic Benefit Cost:                    |                  |      |          |      |          |      |       |
| Service Cost                                  | \$<br>-          | \$   | -        | \$   | 364      | \$   | 356   |
| Interest Cost on Projected Benefit Obligation | 8,653            |      | 9,620    |      | 205      |      | 239   |
| Expected Loss on Plan Assets                  | (8,110)          |      | (9,283)  |      | -        |      | -     |
| Amortization of Net Losses                    | 6,068            |      | 5,754    |      | -        |      | 6     |
| Settlement/Curtailment Charge                 | 5,936            |      | 5,916    |      | -        |      | -     |
| Net Periodic Benefit Cost                     | 12,547           |      | 12,007   |      | 569      |      | 601   |
| Other Changes in Plan Assets and Benefit      |                  |      |          |      |          |      |       |
| Obligations Recognized in Unrestricted        |                  |      |          |      |          |      |       |
| Net Assets:                                   |                  |      |          |      |          |      |       |
| Net Actuarial (Gain) Loss Arising             |                  |      |          |      |          |      |       |
| During the Period                             | 887              |      | 12,243   |      | (1,492)  |      | (187) |
| Amortization of Net Actuarial Loss            | (12,003)         |      | (11,670) |      | -        |      | (6)   |
| Total Other Changes in Plan Assets and        |                  |      |          |      |          |      |       |
| Benefit Obligations                           | <br>(11,116)     |      | 573      | -    | (1,492)  |      | (193) |
| Total Recognized in Net Periodic Benefit      |                  |      |          |      |          |      |       |
| Cost and Unrestricted Net Assets              | \$<br>1,431      | \$   | 12,580   | \$   | (923)    | \$   | 408   |

The estimated net actuarial loss for the defined benefit pension plan that will be amortized from unrestricted net assets into net periodic benefit cost during 2019 will be \$5,432.

The following weighted average assumptions were used to estimate the benefit obligation at December 31 and the net periodic benefit cost for the years ended December 31:

|                                       | Pension Be | enefits | Other Postretirem | ent Benefits |
|---------------------------------------|------------|---------|-------------------|--------------|
|                                       | 2018       | 2017    | 2018              | 2017         |
| Discount Rate (Benefit Obligation)    | 4.25 %     | 3.40 %  | 4.25 %            | 3.40 %       |
| Discount Rate (Benefit Cost)          | 3.40       | 4.00    | 3.40              | 4.00         |
| Assumed Rate of Return on Plan Assets |            |         |                   |              |
| (Benefit Cost)                        | 5.25       | 5.25    | N/A               | N/A          |

For 2018 and 2017, ThedaCare used the MP-2018 and MP-2017 mortability tables, respectively, to develop the pension benefit obligation.

To develop the expected long-term rate of return on asset assumptions, ThedaCare considered the historical returns and future expectations for returns in each asset class, as well as targeted asset allocation percentages within the pension portfolio. This resulted in the selection of long-term rate of return on asset assumptions of 5.25% for 2018 and 2017.

For postretirement benefit obligation measurement purposes, a 9.0% annual rate of increase in the per capita cost of covered health care benefits is assumed for 2019. The rate is assumed to decrease by 0.5% per year to 5.0% in 2027 and remain at that level thereafter.

#### NOTE 10 DEFERRED EMPLOYEE BENEFIT OBLIGATIONS AND PENSION PLANS (CONTINUED)

#### Pension and Other Postretirement Benefits (Continued)

The assumed health care cost trend assumption has a significant effect on the amounts reported for the postretirement benefit obligation. A one-percentage-point change in the assumed health care cost trend rate would have the following effects:

|   | One Percentage |       | One Percentage |         |
|---|----------------|-------|----------------|---------|
|   | Point Dec      | rease | Point I        | ncrease |
| Effect on Service and Interest Cost Components in 2018              | \$             | 61    | \$             | (52)    |
| Effect on Postretirement Benefit Obligation as of December 31, 2018 |                | 398   |                | (348)   |

The following estimated future benefit payments, which reflect expected future service, as appropriate, are as follows:

|                          | Pension  | Posti      | etirement |
|--------------------------|----------|------------|-----------|
| Year Ending December 31, | Benefits | B          | enefits   |
| 2019                     | \$ 17,11 | 12 \$      | 345       |
| 2020                     | 17,51    | 15         | 440       |
| 2021                     | 17,61    | 17         | 505       |
| 2022                     | 17,27    | <b>'</b> 6 | 510       |
| 2023                     | 16,75    | 54         | 575       |
| 2024 through 2028        | 74,43    | 31         | 2,685     |

#### Plan Assets

The pension fund is managed in accordance with the documents, policies, applicable laws, and regulations of the pension investment policy. The pension investment policy includes specific guidelines for quality, asset concentration, asset mix, asset allocations, and performance expectations. The pension funds are reviewed for compliance with the pension investment policy by the finance committee.

The asset mix was as follows for the years ended December 31:

|   | 2018  | 2017  |
|---|-------|-------|
| Fixed Income Mutual Funds (Includes Cash and    |       | _     |
| Cash Equivalents Maintained to Meet Anticipated |       |       |
| Plan Expenses and Distributions)                | 73 %  | 71 %  |
| Equity Mutual Funds                             | 27    | 29    |
| Total   | 100 % | 100 % |

#### NOTE 10 DEFERRED EMPLOYEE BENEFIT OBLIGATIONS AND PENSION PLANS (CONTINUED)

#### Plan Assets (Continued)

The fair values of pension plan assets by asset category at December 31 were as follows:

|                                   | 2018 |         |     |         |     |      |             |         |
|-----------------------------------|------|---------|-----|---------|-----|------|-------------|---------|
|                                   |      | Level 1 |     | Level 2 |     | el 3 | Totals      |         |
| Money Market Funds                |      | 6,511   | \$  | -       | \$  | - \$ |             | 6,511   |
| Domestic Equity Mutual Funds      |      | 32,556  |     | -       |     | -    |             | 32,556  |
| International Equity Mutual Funds |      | 12,224  |     | -       |     | -    |             | 12,224  |
| Fixed Income Mutual Funds         |      | 114,789 |     |         |     |      |             | 114,789 |
| Total                             | \$   | 166,080 | \$  | -       | \$  | -    | \$          | 166,080 |
|                                   | 2017 |         |     |         |     |      | <del></del> |         |
|                                   |      | _evel 1 | Lev | vel 2   | Lev | el 3 |             | Totals  |
| Money Market Funds                | \$   | 8,654   | \$  | -       | \$  | -    | \$          | 8,654   |
| Domestic Equity Mutual Funds      |      | 40,631  |     | -       |     | -    |             | 40,631  |
| International Equity Mutual Funds |      | 16,481  |     | -       |     | -    |             | 16,481  |
| Fixed Income Mutual Funds         |      | 131,327 |     |         |     | -    |             | 131,327 |
| Total                             |      |         |     |         |     |      |             |         |

#### NOTE 11 UNEMPLOYMENT COMPENSATION

ThedaCare has elected to pay for unemployment compensation benefits on a reimbursement basis and filed letters of credit in the aggregate amount of \$9,327 at December 31, 2018 and 2017 with the Wisconsin Department of Industry, Labor, and Human Relations.

#### NOTE 12 NET ASSETS CLASSIFICATION

Net assets with donor restrictions were available for the following purposes at December 31:

| Subject to Expenditure for Specific Purpose   | 2018      | 2017      |
|---|-----------|-----------|
| Capital Expenditures - Campaign Fund          | \$ 199    | \$ 244    |
| Programs:                                     |           |           |
| ThedaCare Community Fund                      | 1,231     | 1,977     |
| Berlin Area Children's Fund                   | 841       | 850       |
| Nursing and Clinical Education Fund           | 450       | 475       |
| Helping Hands Cancer Fund                     | 113       | 135       |
| Capital Expenditures or Programs:             |           |           |
| Peabody Heritage Fund                         | 1,114     | 1,163     |
| Aylward Surgery Center                        | 846       | 751       |
| Oncology Fund                                 | 309       | 330       |
| Cancer Fund                                   | 232       | 272       |
| Breast Center                                 | 226       | 218       |
| Urology                                       | 186       | 202       |
| Appleton Medical Center                       | 175       | 181       |
| ThedaStar                                     | 171       | 170       |
| Collaborative Care                            | 106       | 106       |
| Various                                       | 2,539     | 2,643     |
| Pledges Due to Time Restrictions              | <u> </u>  | 7         |
| Total   | 8,738     | 9,724     |
| Not Subject to Appropriation or Expenditure   |           |           |
| Shattuck Fund                                 | 3,124     | 3,124     |
| John G. and Mary Alsted Strange Memorial Fund | 1,000     | 1,000     |
| Children's Endowment                          | 425       | 425       |
| Peabody Heritage Endowment                    | 299       | 299       |
| TC Endowment Fund                             | 208       | 208       |
| Auxiliary Volunteer Service Scholarship       | 183       | 183       |
| Boldt Family Fund                             | 149       | 149       |
| Various                                       | 850       | 850       |
| Total   | 6,238     | 6,238     |
| Total Net Assets With Donor Restrictions      | \$ 14,976 | \$ 15,962 |

#### NOTE 13 ENDOWMENT FUNDS

The endowment funds include both donor-restricted endowment funds and funds designated by the board of trustees to function as endowments. Net assets associated with the endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

#### **Interpretation of Relevant Law**

ThedaCare is subject to the Wisconsin Uniform Prudent Management of Institutional Funds Act (UPMIFA) and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the board of directors appropriates such amounts for expenditure. Most of those net assets are also subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The board of directors has interpreted UPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates to the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, ThedaCare considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. ThedaCare has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law.

Additionally, in accordance with UPMIFA, ThedaCare considers the following factors in making a determination to appropriate or accumulate donor restricted endowment funds:

- The duration and preservation of the fund
- The purposes of ThedaCare and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of ThedaCare
  The investment policy of ThedaCare

#### NOTE 13 ENDOWMENT FUNDS NT ACCOUNTING POLICIES (CONTINUED)

#### Interpretation of Relevant Law (Continued)

ThedaCare's endowment net asset composition by type of fund is as follows at December 31:

|                  |       |               |     | 2018       |             |
|------------------|-------|---------------|-----|------------|-------------|
|                  | Witho | Without Donor |     | h Donor    |             |
|                  | Res   | Restrictions  |     |            | <br>Total   |
| Donor Restricted | \$    | -             | \$  | 6,666      | \$<br>6,666 |
| Board Designated |       | 2,600         |     | <u>-</u>   | <br>2,600   |
| Total Funds      | \$    | 2,600         | \$  | 6,666      | \$<br>9,266 |
|                  |       |               |     | 2017       |             |
|                  |       |               |     | 2017       |             |
|                  |       | out Donor     |     | th Donor   |             |
|                  | Res   | trictions     | Res | strictions | Total       |
| Donor Restricted | \$    | -             | \$  | 6,829      | \$<br>6,829 |
| Board Designated |       | 2,447         |     | <u>-</u>   | <br>2,447   |
| Total Funds      | \$    | 2,447         | \$  | 6,829      | \$<br>9,276 |
|                  |       |               |     |            |             |

The changes in endowment by net asset class for ThedaCare were as follows:

|   | Without Donor<br>Restrictions |       | Wi | th Donor   |       |       |
|---|-------------------------------|-------|----|------------|-------|-------|
|   |                               |       | Re | strictions | Total |       |
| Endowment Net Assets at December 31, 2016 | \$                            | 2,056 | \$ | 6,703      | \$    | 8,759 |
| Investment Return - Investment Income     |                               | 397   |    | 313        |       | 710   |
| Contributions                             |                               | -     |    | 1          |       | 1     |
| Release of Board-Designated Endowment     |                               | (6)   |    | -          |       | (6)   |
| Appropriation of Endowment Assets for     |                               |       |    |            |       |       |
| Expenditure                               |                               |       |    | (188)      |       | (188) |
| Endowment Net Assets at December 31, 2017 |                               | 2,447 |    | 6,829      |       | 9,276 |
| Investment Return - Investment Income     |                               | 154   |    | (147)      |       | 7     |
| Contributions                             |                               | -     |    | 1          |       | 1     |
| Release of Board-Designated Endowment     |                               | (1)   |    | -          |       | (1)   |
| Appropriation of Endowment Assets for     |                               |       |    |            |       |       |
| Expenditure                               |                               | -     |    | (17)       |       | (17)  |
| Endowment Net Assets at December 31, 2018 | \$                            | 2,600 | \$ | 6,666      | \$    | 9,266 |

#### **Funds With Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires ThedaCare to retain as a fund of perpetual duration. There were no deficiencies of this nature as of December 31, 2018 and 2017.

#### NOTE 13 ENDOWMENT FUNDS NT ACCOUNTING POLICIES (CONTINUED)

#### **Return Objectives and Risk Parameters**

ThedaCare has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period(s), as well as board- designated funds. Under this policy, as approved by the board of trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 Index while assuming a moderate level of investment risk.

#### Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, ThedaCare relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). ThedaCare targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

#### Spending Policy and How the Investment Objectives Relate to Spending Policy

ThedaCare has a policy of appropriating for distribution each year 5% rate of return to be based on a three-year rolling average at year-end. In establishing this policy, ThedaCare considered the long-term expected return on its endowment.

#### NOTE 14 MALPRACTICE INSURANCE

ThedaCare has professional liability insurance for claim losses of less than \$1,000 per claim and \$3,000 per year for claims incurred during a policy year regardless of when claims are reported (occurrence coverage). ThedaCare is insured against losses in excess of these amounts through its mandatory participation in the Patients' Compensation Fund of the state of Wisconsin. The professional liability insurance policy is renewable annually and has been renewed by the insurance carrier for the annual period extending through June 1, 2018.

#### NOTE 15 FUNCTIONAL EXPENSES

ThedaCare provides general health care and other services to residents within its geographic locations including hospital, ambulatory, and retirement center services. Expenses related to providing these services were as follows for the years ended December 31:

|                                      |                       |                       | 2018                  |               |    |                   |
|--------------------------------------|-----------------------|-----------------------|-----------------------|---------------|----|-------------------|
|                                      | Hospiital<br>Services | nbulatory<br>Services | est Acute<br>Services | neral and     | Е  | Total<br>Expenses |
| Compensation and Benefits            | \$<br>278,808         | \$<br>144,166         | \$<br>34,489          | \$<br>59,736  | \$ | 517,199           |
| Supplies and Services                | 261,827               | 52,655                | 18,470                | 48,977        |    | 381,929           |
| Depreciation and Amortization        | 30,837                | 6,659                 | 2,470                 | 7,977         |    | 47,943            |
| Interest Expense                     | 44                    | 70                    | -                     | 12,310        |    | 12,424            |
| Medicaid Assessment Program Expenses | 8,977                 | -                     | 44                    | -             |    | 9,021             |
| Total                                | \$<br>580,493         | \$<br>203,550         | \$<br>55,473          | \$<br>129,000 | \$ | 968,516           |
|                                      | 2017                  |                       |                       |               |    |                   |
| Program Services:                    |                       |                       |                       |               |    |                   |
| Hospital Services                    | \$<br>563,232         |                       |                       |               |    |                   |
| Ambulatory Services                  | 220,852               |                       |                       |               |    |                   |
| Retirement Center Services           | 49,977                |                       |                       |               |    |                   |
| Medicaid Assessment Program Expense  | 9,454                 |                       |                       |               |    |                   |
| General and Administrative           | 58,313                |                       |                       |               |    |                   |
| Total Expenses                       | \$<br>901,828         |                       |                       |               |    |                   |

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. This includes the split between hospital services, ambulatory services and post-acute services, which is allocated based on a percent of total departmental revenue.

#### NOTE 16 CONCENTRATION OF CREDIT RISK

Financial instruments that expose credit risk consist principally of cash deposits in excess of insured limits in financial institutions, investments which are uninsured, and accounts receivable.

<u>Cash</u> – ThedaCare maintains its cash in bank deposit accounts. Amounts on deposit exceeded the Federal Deposit Insurance Corporation insured limits at December 31, 2017. Management regularly monitors ThedaCare's cash balances along with the financial condition of the financial institutions to minimize this potential risk.

#### NOTE 16 CONCENTRATION OF CREDIT RISK (CONTINUED)

<u>Accounts Receivable</u> – ThedaCare grants credit without collateral to its patients, most of whom are local residents of the Fox Valley area of Wisconsin and insured under third-party payor agreements. The mix of receivables from patients and third-party payors are approximately as follows at December 31:

|                     | 2018  | 2017  |
|---------------------|-------|-------|
| Medicare            | 41 %  | 41 %  |
| Commercial Programs | 37    | 36    |
| Self-Pay            | 15    | 14    |
| Medicaid            | 7     | 9     |
| Totals              | 100 % | 100 % |

#### NOTE 17 SELF-FUNDED INSURANCE

ThedaCare sponsors self-funded health and dental plans, which provide medical and dental benefits to its employees and their dependents. Health and dental costs are expensed as incurred. Health and dental expense includes claims paid, reinsurance premiums, administration fees, and unpaid claims at year-end. Self-funded health and dental expense for the years ended December 31, 2018 and 2017 was \$49,631 and \$54,843, respectively. A liability of \$7,878 and \$7,419 for claims outstanding has been recorded at December 31, 2018 and 2017, respectively.

ThedaCare is also self-insured for workers' compensation claims for claims under \$1,000. ThedaCare is insured by a third-party for workers' compensation claims in excess of \$1,000. Workers' compensation claims are expensed as incurred, and expense includes claims paid and unpaid claims at year-end. ThedaCare has filed a letter of credit in the amount of \$2,600 with the state related to the self-insured workers' compensation plan. A liability of \$3,875 and \$3,572 for workers' compensation claims outstanding has been recorded at December 31, 2018 and 2017, respectively.