Madison, Wisconsin

Consolidated Financial Statements and Supplementary Information

Years Ended December 31, 2017 and 2016







### **Independent Auditor's Report**

Board of Directors Care Wisconsin First, Inc. Madison, Wisconsin

### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Care Wisconsin First, Inc. and Affiliate, which comprise the consolidated balance sheets as of December 31, 2017 and 2016, and the related consolidated statements of operations and changes in net assets and cash flows for the years then ended and the related notes to the consolidated financial statements.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express opinions on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and the *Department of Health Services Audit Guide*, 2016 Revision, issued by the Wisconsin Department of Health Services. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Care Wisconsin First, Inc. and Affiliate as of December 31, 2017 and 2016, and the results of their operations, changes in their net assets, and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States.



### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 27, 2018, on our consideration of Care Wisconsin First, Inc. and Affiliate's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and the *Department of Health Services Audit Guide*, 2016 Revision, issued by the Wisconsin Department of Health Services in considering Care Wisconsin First, Inc. and Affiliate's internal control over financial reporting and compliance.

Wipfli LLP

Milwaukee, Wisconsin

Wippei LLP

April 27, 2018

### **Consolidated Balance Sheets**

December 31,	2017		2016
	Assets		
Current assets:			
Cash and cash equivalents	\$ 62,654,279	\$	68,446,465
Health care receivables - Net	6,806,459		4,223,097
Investments	37,704,233		16,712,950
Prepaid expenses and other	1,458,368		788,029
Deferred income taxes	50,000		-
Total current assets	108,673,339		90,170,541
Assets limited as to use	5,146,325		4,489,074
Deferred compensation plan assets	535,955		495,049
Property and equipment - Net	3,529,577		3,309,185
Other assets	119,442	: -	62,463
TOTAL ASSETS	\$ 118,004,638	\$	98,526,312
	Liabilities and Net Assets		
Current liabilities:	Liabilities and Net Assets		
Accounts payable	\$ 4,747,866	Ś	3,914,092
Income tax payable	3,500	Ψ.	61,212
Accrued member services	41,785,975		38,869,977
Accrued salaries and benefits	2,757,053		2,800,175
Unearned revenue	103,622		53,048
Deferred income taxes			7,000
Premium deficiency reserve	546,520	······································	
Total current liabilities	49,944,536		45,705,504
Long-term liabilities:			
Deferred compensation plan liability	535,955		382,402
Deferred rent	602,081		548,419
Total long-term liabilities	1,138,036		930,821
Total liabilities	51,082,572		46,636,325
Net assets - Unrestricted	66,922,066		51,889,987
TOTAL LIABILITIES AND NET ASSETS	\$ 118,004,638	\$ !	98,526,312

See accompanying notes to consolidated financial statements.

### Care Wisconsin First, Inc. and Affiliate Consolidated Statements of Operations and Changes in Net Assets

Years Ended December 31,	2017	2016
Revenue:		
Medicaid premiums	\$ 349,362,671	\$ 318,362,333
Medicare premiums	37,668,439	31,649,644
Medicare Part D	10,852,614	10,238,959
Member cost share	11,406,515	9,987,317
Room and board	27,656,368	24,441,547
Other third-party payor	93,351	59,526
Investment income	1,506,311	915,656
Other revenue, gains, and losses - Net	16,128	745,801
Total revenue	438,562,397	396,400,783
Expenses:		
Member services:	215 554 052	200 027 027
Long-term care	315,554,952	290,027,937
Acute and primary care	47,095,750	44,585,149
Total member services	362,650,702	334,613,086
Care management services	40,081,424	36,507,671
Supporting services - Administrative	19,646,804	18,053,239
Premium deficiency reserve	546,520	
Total expenses	422,925,450	389,173,996
Revenue in excess of expenses before provision for state income taxes	15,636,947	7,226,787
Provision (benefit) for state income taxes:		
Current	661,868	640,571
Deferred	(57,000)	21,000
Total provision for state income taxes	604,868	661,571
Revenue in excess of expenses and increase in net assets	15,032,079	6,565,216
Net assets at beginning	51,889,987	45,324,771
Net assets at end	\$ 66,922,066	\$ 51,889,987

See accompanying notes to consolidated financial statements.

### **Consolidated Statements of Cash Flows**

Years Ended December 31,		2017	 2016
Increase (decrease) in cash and cash equivalents:			
Cash flows from operating activities:			
Increase in net assets	\$	15,032,079	\$ 6,565,216
Adjustments to reconcile increase in net assets to net cash provided by operating activities:			
Depreciation and amortization		1,158,860	936,004
Provision for bad debts		567,283	430,319
Change in net realized and unrealized gains on investments		(545,461)	(329,538)
Loss on disposal of property and equipment		-	20,546
Deferred income taxes		(57,000)	21,000
Changes in operating assets and liabilities:			
Health care receivables		(3,150,645)	175,876
Prepaid expenses and other assets		(727,318)	(101,535)
Deferred compensation plan assets/liability		112,647	(31,246)
Accounts payable		861,159	1,591,834
Income tax payable		(57,712)	(18,788)
Accrued member services		2,915,998	3,500,373
Accrued salaries and benefits		(43,122)	725,295
Unearned revenue		50,574	(11,604)
Deferred rent		53,662	171,862
Premium deficiency reserve		546,520	 
Net cash provided by operating activities	-	16,717,524	 13,645,614
Cash flows from investing activities:			
Purchases of investments and assets limited as to use		(43,739,099)	(13,835,422)
Proceeds from sales of investments and assets limited as to use		22,636,026	12,110,710
Capital expenditures		(1,406,637)	(528,751)
Proceeds from sales of property and equipment		w	 8,286
Net cash used in investing activities		(22,509,710)	 (2,245,177)
Net increase (decrease) in cash and cash equivalents		(5,792,186)	11,400,437
Cash and cash equivalents at beginning of year		68,446,465	 57,046,028
Cash and cash equivalents at end of year	\$	62,654,279	\$ 68,446,465
Supplemental cash flow information:			
Cash paid during the year for:			
Income taxes	\$	719,580	\$ 659,359
Noncash investing and financing activities:			
Property and equipment purchases in accounts payable	\$	-	\$ 27,385
See accompanying notes to consolidated financial statements.			

### **Note 1: Summary of Significant Accounting Policies**

### **Principal Business Activity**

Care Wisconsin First, Inc. ("Care Wisconsin") and Care Wisconsin Health Plan, Inc. (the "Health Plan"), collectively the "Company", are not-for-profit corporations organized for the purpose of providing health and long-term care services to the frail elderly and adults with disabilities in 49 counties in Wisconsin.

Care Wisconsin provides managed care under the State of Wisconsin's Family Care Program ("Family Care") in 40 counties. At December 31, 2017 and 2016, 7,318 and 6,524 members, respectively, in these counties were enrolled in Family Care, which provides care management and a Medicaid benefit and service package covering long-term care services. Care Wisconsin is the sole member of the Health Plan.

As a state-certified managed care organization and a licensed health maintenance organization (HMO), the Health Plan provides integrated, managed health and long-term care services to nursing home-eligible members under the State of Wisconsin's Family Care Partnership Program ("Partnership"), serving members in seven counties. Partnership serves the frail elderly and adults with physical and/or developmental disabilities and is designed to use capitated Medicaid and Medicare revenues to cover all medical and long-term care services. At December 31, 2017 and 2016, 1,578 and 1,534 members, respectively, were enrolled in the Partnership through the Health Plan.

The Health Plan participates in the State of Wisconsin's Supplemental Security Income (SSI) Managed Care Program, which provides health care services for those who receive Medicaid SSI or SSI-related Medicaid because of a disability determined by the Disability Determination Bureau. Through the SSI Managed Care Program, the Health Plan serves members in 30 counties. The SSI Managed Care Program is designed to use Medicaid funds to cover medical services. At December 31, 2017 and 2016, 1,745 and 1,804 members, respectively, were enrolled in the SSI Managed Care Program through the Health Plan.

Beginning January 1, 2017, the Health Plan offers Medicare Dual Advantage, an HMO Special Needs Program ("DSNP") in six counties. At December 31, 2017, 160 members in these counties were enrolled in DSNP, which provides health care services for those who are eligible for both Medicare and Medicaid. The DSNP is designed to use Medicare funds to cover medical services.

### **Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of Care Wisconsin and the Health Plan. All significant intercompany accounts and transactions have been eliminated.

### **Financial Statement Presentation**

The Company follows accounting standards set by the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). The ASC is the single source of authoritative accounting principles generally accepted in the United States (GAAP) to be applied to nongovernmental entities.

### Note 1: Summary of Significant Accounting Policies (Continued)

### **Use of Estimates**

The preparation of the accompanying consolidated financial statements in conformity with GAAP requires management to make certain estimates and assumptions that directly affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Actual results may differ from these estimates.

### **Cash Equivalents**

The Company considers all highly liquid debt instruments with an original maturity of three months or less to be cash equivalents, excluding assets limited as to use.

### **Health Care Receivables**

Health care receivables are amounts due from Medicare, Medicaid, and others and are stated at the amount management expects to collect from outstanding balances. The carrying amounts of accounts receivable are reduced by allowances that reflect management's best estimate of the amount that will not be collected. Delinquent accounts are not charged interest.

### Investments, Assets Limited as to Use, and Deferred Compensation Assets

Investment, assets limited as to use, and deferred compensation plan assets are measured at fair value in the accompanying consolidated balance sheets. Assets limited as to use include cash and cash equivalents held to satisfy Wisconsin Department of Health Services (DHS) regulatory requirements. Deferred compensation assets include mutual funds held for the benefit of certain employees. Investment income or loss (including unrealized and realized gains and losses, interest, and dividends) is included in revenue in excess of expenses unless the income or loss is restricted by donor or law.

Investment transactions are recorded on the trade date. Realized gains and losses on the sale of investments are calculated based on the specific identification of the securities sold. Investment management and custodial fees are recorded as a reduction of investment income.

### Fair Value Measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an ordinary transaction between market participants at the measurement date. A three-tier hierarchy prioritizes the inputs used in measuring fair value. These tiers include Level 1, defined as observable inputs such as quoted market prices in active markets; Level 2, defined as inputs other than quoted market prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore, requiring an entity to develop its own assumptions. The asset's or liability's fair value measurement within the hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

### Note 1: Summary of Significant Accounting Policies (Continued)

### **Property and Equipment**

Property and equipment acquisitions are recorded at cost. Depreciation is provided over the estimated useful life of each class of depreciable asset and is computed using the straight-line method. Leasehold improvements are amortized over the shorter of the lease term or the estimated useful life. Interest costs incurred on borrowed funds during the period of the construction of capital assets is capitalized as a component of the cost of acquiring those assets. Estimated useful lives range from 3 to 15 years for leasehold improvements, 2 to 13 years for furniture and equipment, and 3 to 5 years for vehicles.

### **Accrued Member Services and Member Services Expense**

The Company contracts with various health care providers for the provision of medical and long-term care services to its members. The Company generally compensates contracted providers under negotiated feefor-service arrangements or for a fixed dollar amount per member per month, which can be adjusted based on actual utilization.

The cost of health care services contracted is accrued in the period in which the services are provided to a member based, in part, on estimates, including an accrual for medical and long-term care services provided but not reported to the Company. The accrual for services provided but not reported to the Company represents management's best estimate of the ultimate net cost of all incurred but not reported claims as of the balance sheet date. These estimates are calculated using individual case-basis valuations and statistical analysis. Those estimates are subject to the effects of trends in loss severity and frequency. Although considerable variability is inherent in such estimates, management believes the accrual for services incurred but not reported is adequate. These estimates are continually reviewed and adjusted in current operations as necessary as experience develops or new information becomes known.

### **Premium Deficiency Reserve**

The Company assesses the sufficiency of unearned premiums to covered associated costs over the remaining contract period for its lines of business. If a loss is estimated, then a premium deficiency reserve is recorded. The Company does consider anticipated investment income when calculating its premium deficiency reserve. At December 31, 2017, and 2016, the Company had \$546,520 and \$0, respectively, recorded for premium deficiency reserves.

### Note 1: Summary of Significant Accounting Policies (Continued)

### **Deferred Rent**

Deferred rent relates to lease incentives provided by the landlord of the administrative building in Madison and is the difference between lease payments and lease expense on a straight-line basis. Deferred rent is being amortized into rent expense over the term of the lease.

### **Net Assets**

Unrestricted net assets consist of net assets that are not subject to donor-imposed stipulations and include those expendable resources which have been designated for special use by the Company's Board of Directors. Temporarily restricted net assets are those whose use by the Company has been limited by donors to a specific time period or purpose. Permanently restricted net assets have been restricted by donors to be maintained by the Company in perpetuity.

The Company has no temporarily or permanently restricted net assets at December 31, 2017 and 2016.

### Medicaid and Medicare Premiums, Member Cost Share, and Room and Board

The Company's primary sources of revenue are capitation payments under the Medicare and Medicaid programs. Medicare and Medicaid capitation payments are recognized as revenue in the month for which coverage is provided. Capitation payments received prior to the month of coverage are recorded as unearned revenue. Member cost share revenue consists of amounts received directly from certain members who are required to share a cost of the program as a condition of their enrollment. Member room and board revenue consists of amounts received directly from certain members to reimburse the program for room and board payments.

The Company has contracted with the Centers for Medicare and Medicaid Services (CMS) to provide services under the Partnership and DSNP programs. Medicare capitation payments under these programs are received from CMS. This contract is intended to cover all Medicare-eligible expenses including pharmaceuticals under the Medicare Part D program. Estimated provisions to approximate expected settlements for the Medicare Part D program are included in the accompanying consolidated financial statements.

### **Advertising Costs**

Advertising costs are expensed as incurred.

### **Taxes**

The Company is a not-for-profit corporation as described in Section 501(c)(3) of the Internal Revenue Code (the "Code") and is exempt from federal income taxes on related income pursuant to Section 501(a) of the Code. Care Wisconsin is also exempt from Wisconsin income taxes on related income. The Health Plan is liable for Wisconsin property, income, and franchise taxes. The provision for income taxes is recorded net of any recoveries during the year.

### Note 1: Summary of Significant Accounting Policies (Continued)

### Taxes (Continued)

Deferred income taxes are established for temporary differences in the reporting of unrealized gains and losses on investment securities, the allowance for doubtful accounts, and certain accounts payable for financial statement and income tax purposes. Deferred tax balances are adjusted to reflect tax rates based on currently enacted tax laws that will be in effect in the years in which the temporary differences are expected to reverse. Deferred tax expense is the result of changes in the deferred tax asset and liability. Management has evaluated the Company's tax positions and concluded the Company has taken no uncertain tax positions that would require adjustments to the financial statements.

### **Subsequent Events**

Subsequent events have been evaluated through April 27, 2018, which is the date the financial statements were available to be issued.

### Note 2: Reimbursement Arrangements With Third-Party Payors

Care Wisconsin and the Health Plan have contracts with DHS and CMS to provide services to qualified Medicare and Medicaid recipients (the "Contracts"). The Contracts represent Care Wisconsin's and the Health Plan's source of premium income for Family Care, Partnership, SSI and DSNP. The Contracts with DHS and CMS expire on December 31, 2018. The contract with DHS is renewable annually. The contract with CMS is renewable for successive one-year periods. The Health Plan or CMS may terminate the contracts with 30 days written notice.

Medicaid capitation is subject to a year-end calculation that takes into consideration level of acuity and target group. Retrospective rate adjustments also include payments for a high cost risk pool. Retroactive rate adjustments resulted in an increase in revenue of approximately \$6,727,000 in 2017, of which approximately \$3,701,000 was an increase in revenue relating to services in 2017 and \$3,026,000 was an increase of revenue relating to services in 2016 and prior. Retroactive rate adjustments resulted in an increase of \$2,121,000 in 2016, of which approximately \$2,529,000 was an increase in revenue relating to services in 2016 and \$408,000 was a deduction of revenue relating to services in 2015.

Medicare capitation rates are estimated and prospectively paid to the Company subject to a year-end calculation that takes into consideration level of acuity, member age, and other demographics. There are also retroactive adjustments for members whose primary coverage is under the Medicare program.

The Health Plan covers prescription drug benefits in accordance with Medicare Part D under a contract with CMS. The payments the Health Plan receives from CMS and its members, which are determined from an annual bid, represent amounts for providing prescription drug insurance coverage. The payment from CMS is subject to risk sharing through the Medicare Part D risk-sharing corridor provisions. Receipts for reinsurance and low-income cost subsidies represent reimbursements of prescription drug cost for which the Health Plan has no underwriting risk.

### Note 2: Reimbursement Arrangements With Third-Party Payors (Continued)

The risk corridor provisions compare costs targeted in the Health Plan's bids to actual prescription drug costs, limited to costs that would have been incurred under the standard coverage as defined by CMS. Variances exceeding certain thresholds may result in CMS making additional payments to the Health Plan or the Health Plan paying back funds to CMS. The Health Plan estimates and recognizes an adjustment to premium revenues related to these risk corridor provisions based on pharmacy claims experience to date as if the annual contract were to terminate at the end of the reporting period. Accordingly, the estimate provides no consideration of future pharmacy claims experience. At December 31, 2017 and 2016, the Health Plan recorded a risk-sharing payable, recorded in accounts payable, of approximately \$742,000 and \$691,000, respectively.

Reinsurance and low-income subsidies represent reimbursements from CMS in connection with the Medicare Part D program for which the Health Plan assumes no risk. Reinsurance subsidies represent reimbursement for CMS's portion of prescription drug costs that exceed the member's out-of-pocket threshold or catastrophic coverage level. Low-income cost subsidies represent reimbursement from CMS for all or a portion of the deductible, coinsurance, and copayment amounts above the out-of-pocket threshold for low-income beneficiaries. Monthly prospective payments from CMS for reinsurance and low-income cost subsidies are based on assumptions submitted with an annual bid. A reconciliation and related settlement of CMS's prospective subsidies against actual prescription drug cost paid by the Health Plan are made after the end of the year. The Health Plan records these subsidies in accounts payable in the accompanying consolidated financial statements. The Plan has recorded a net liability related to these subsidies of approximately \$1,387,000 and \$1,465,000 for the years ended December 31, 2017 and 2016, respectively.

Revenue from the Company's cost-based reimbursement payments consisted of approximately \$8,801,000 and \$7,958,000 for reinsurance payments and approximately \$90,000 and \$279,000 for the low-income cost-sharing portion for the years ended December 31, 2017 and 2016, respectively.

To promote member access to acute care, children's, and rehabilitation hospitals throughout Wisconsin, Medicaid provides a hospital access payment amount per inpatient discharge. Access payments are intended to reimburse hospital providers based on Wisconsin Medicaid volume. In 2017 and 2016, the Company received Wisconsin Medicaid access payments from the SSI Managed Care Program of approximately \$2,927,000 and \$2,194,000, respectively, and paid out the same amount to providers. These amounts are included in Medicaid premiums and acute and primary care member services, respectively, in the accompanying consolidated statements of operations and changes in net assets.

### **Notes to Consolidated Financial Statements**

### **Note 3: Health Care Receivables**

Health care receivables consisted of the following at December 31:

		2017	2016
		A A	
Medicaid capitation receivable	\$ 5	,711,646 \$	2,607,823
Medicare risk-sharing receivable		22,371	83,373
Medicare Part D receivable		14,942	203,161
Member receivable	1	,331,247	821,121
Claim refund receivable		64,174	415,753
Other		315,542	497,650
Subtotals	7,	,459,922	4,628,881
Less - Allowance for doubtful accounts		653,463	405,784
Health care receivables - Net	\$ 6	,806,459 \$	4,223,097

### Note 4: Investments and Assets Limited as to Use

### **Investments**

Investments, stated at fair value, consisted of the following at December 31:

	2017 2016
Debt securities:	
U.S. government and state obligations	\$ 5,986,883 \$ 2,491,373
Corporate bonds	23,051,258 10,398,791
Mortgage-backed securities	4,340,765 1,772,250
Equity mutual funds	4,325,327 2,050,536
Total investments	\$ 37,704,233 \$ 16,712,950

### **Notes to Consolidated Financial Statements**

### Note 4: Investments and Assets Limited as to Use (Continued)

### Assets Limited as to Use

Assets limited as to use consisted of the following at December 31:

		2017	2016
Regulatory requirements:			
Cash	\$	3,558,225 \$	3,545,632
Certificates of deposit		1,588,100	943,442
Total assets limited as to use	\$	5,146,325 \$	4,489,074

### **Investment Income**

Investment income, including gains and losses on investments and assets limited as to use, consisted of the following for the years ended December 31:

				2017	2016
			: '		
Interest income				\$ 899,416 \$	579,295
Dividend income				123,410	38,299
Net realized gains (losses)		• 1		680,532	(31,863)
Change in net unrealized gains (losses)				(135,071)	366,776
Investment management and custodia	l fees			(61,976)	(36,851)
Total investment income				\$ 1,506,311 \$	915,656

Investments, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of certain investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated financial statements.

### **Note 5: Fair Value Measurements**

The following is a description of the valuation methodologies used for assets measured at fair value on a recurring basis:

Money market funds are valued using a NAV of \$1. Fair values of debt securities are based on quotes from pricing vendors based on recent trading activity and other observable market data. Mutual funds are valued at the daily closing price as reported by the fund. Mutual funds are registered with the Securities and Exchange Commission and are required to publish their NAV daily and to transact at that price.

### **Notes to Consolidated Financial Statements**

### Note 5: Fair Value Measurements (Continued)

The following tables set forth by level, within the fair value hierarchy, the Company's assets at fair value on a recurring basis as of December 31:

	2017					
					Т	otal Assets at
		Level 1	Level 2	Level 3		Fair Value
Equity mutual funds:						
Small cap	\$	30,074	\$ -	\$	- \$	30,074
Mid cap	Ą	45,831	<b>Y</b>	<b>Y</b>	-	45,831
Large cap		162,802				162,802
International		4,402,557			_ :	4,402,557
Balanced		89,077	Fe			89,077
Other		85,188	. ·			85,188
Fixed income mutual funds		45,753	_		_	45,753
Money market funds		1,639,986	_			1,639,986
Debt securities:		1,033,300				1,033,300
U.S. government obligations			5,986,883			5,986,883
Corporate bonds			23,051,258			23,051,258
Mortgage-backed securities			4,340,765			4,340,765
Mortgage-backed securities	***************************************	<del>-</del>	4,540,705		T. T. T.	4,340,703
Total assets at fair value	\$	6,501,268	\$ 33,378,906	ς	- \$	39,880,174
Total ussets at lan value	7	0,301,200	3 33,37 3,300	<u> </u>		33,000,27
			20	16		
					Т	otal Assets at
		Level 1	Level 2	Level 3		Fair Value
Equity mutual funds:						
Small cap	\$	381,578	\$ -	\$	- \$	381,578
Mid cap	•	404,827	-	•	_ '	404,827
Large cap		186,414			_	186,414
International		60,893	•			60,893
Balanced		15,332				15,332
500 index		1,390,253	_		_	1,390,253
Other		57,203	_			57,203
Fixed income mutual funds		49,085	_		_	49,085
Money market funds		663,637	· · · · · · · · · · · · · · · · · · ·		-	663,637
Debt securities:		003,037				003,037
U.S. government obligations		-	2,491,372		_	2,491,372
Corporate bonds		-	10,398,792		_	10,398,792
Mortgage-backed securities			1,772,250		_	1,772,250
MOLIRARE-DACKER SECULITIES			1,112,230	***************************************		1,112,230
Total assets at fair value		3,209,222	14,662,414			17,871,636

### **Notes to Consolidated Financial Statements**

### Note 5: Fair Value Measurements (Continued)

Reconciliation of the fair value hierarchy tables to the consolidated financial statements is as follows:

	2017	2016
Investments	\$ 37,704,233	\$ 16,712,950
Money market funds in cash and cash		
equivalents	1,639,986	663,637
Deferred compensation plan assets	535,955	495,049
Totals	\$ 39,880,174	\$ 17,871,636

### Note 6: Property and Equipment

Property and equipment consisted of the following at December 31:

		2017	2016
Leasehold improvements	\$	1,580,238 \$	1,466,013
Furniture and equipment		8,345,394	6,791,953
Vehicles		27,706	27,706
Total property and equipment		9,953,338	8,285,672
Less - Accumulated depreciation		6,517,978	5,471,668
Net depreciated value		3,435,360	2,814,004
Assets not placed in service		94,217	495,181
Property and equipment - Net	 \$	3,529,577 \$	3,309,185

Assets not placed in service consist of software costs and computer equipment. Depreciation expense for the years ended December 31, 2017 and 2016, was \$1,158,860 and \$936,004, respectively.

### **Note 7: Line of Credit**

The Company has a revolving credit agreement with a bank in the amount of \$4,000,000. The line of credit is secured by substantially all of the Company's assets. Interest accrues at the one-month LIBOR rate (effective rate of 1.36% at December 31, 2017). There were no amounts outstanding under this line of credit at December 31, 2017 and 2016.

### **Note 8: Operating Leases**

The Company leases certain equipment and facilities under leases classified as operating leases. These leases have terms ranging from month-to-month to 10 years, expiring in various years through 2020.

### Note 8: Operating Leases (Continued)

Care Wisconsin also leases an administrative building under a twelve year operating lease, which expires in 2027. No rent was due for the first 18 months, then base rent started at \$34,116 monthly with increases in base rent throughout the remaining term of the lease. Deferred rent of \$602,081 and \$548,419 is recorded as a long-term liability in the accompanying consolidated balance sheets at December 31, 2017 and 2016, respectively, related to this lease.

Future minimum lease payments, by year and in the aggregate, under noncancelable lease agreements consisted of the following at December 31, 2017:

2018		\$	1,808,620
2019			1,474,122
2020			871,127
2021			445,460
2022			453,918
Thereafter		,,	1,902,353
Total minimum lease payments		\$	6,955,600

Total rental expense was approximately \$1,776,000 and \$2,294,000 in 2017 and 2016, respectively.

### **Note 9: Accrued Member Services**

The following table provides a reconciliation of the beginning and ending balances of accrued member services at December 31:

	2017	2016
Accrued member services at beginning	\$ 38,869,977	\$ 35,369,605
Incurred related to:		
	359,344,955	334,358,794
Current period Prior periods	3,305,747	254,292
Total incurred	362,650,702	334,613,086
Paid related to:		
Current period	324,093,518	295,951,759
Prior periods	35,641,186	35,160,955
Total paid	359,734,704	331,112,714
Accrued member services at end	\$ 41,785,975	\$ 38,869,977

### **Notes to Consolidated Financial Statements**

### **Note 10: Regulatory Requirements**

DHS requires Care Wisconsin to maintain restricted and solvency reserves under the Family Care contract. The required minimum balance for these reserves was approximately \$5,136,000 and \$4,053,000 at December 31, 2017 and 2016, respectively. The balance in the reserves was approximately \$5,146,000 and \$4,489,000 as of December 31, 2017 and 2016, respectively, included in assets limited as to use in the accompanying consolidated balance sheets. As of December 31, 2017 and 2016, the funding requirements have been met.

HMOs must comply with the minimum capital rules established by the Office of the Commissioner of Insurance of the State of Wisconsin (OCI). These rules specify a minimum amount of net worth required based on a determinable percentage of subscriber premiums. The Health Plan is also required to maintain a compulsory and security surplus as determined in accordance with accounting practices prescribed or permitted by OCI. In addition, the Health Plan is subject to risk-based capital (RBC) requirements promulgated by the National Association of Insurance Commissioners. The RBC requirements establish minimum levels of capital and surplus based on the operations and risks of the Health Plan. As of December 31, 2017 and 2016, management believes the Health Plan has met the minimum net worth, compulsory and surplus, and RBC requirements.

### Note 11: Reinsurance

The Health Plan entered into a stop-loss insurance agreement with an insurance company to limit its losses on inpatient hospital services. Under the terms of this agreement, the insurance company will reimburse the Health Plan for 90% of the cost of each participant's annual inpatient hospital services in excess of a \$225,000 deductible, up to daily limits of \$4,000 per participant. Stop-loss insurance premiums were approximately \$414,000 and \$166,000 in 2017 and 2016, respectively, included in supporting services - administrative, and there were approximately \$0 and \$550,000 of stop-loss insurance recoveries in 2017 and 2016, respectively, included in other revenue in the accompanying consolidated statements of operations and changes in net assets.

Reinsurance contracts do not relieve the Health Plan from its obligations to subscribers. The Health Plan remains liable to its subscribers for the portion reinsured, to the extent that the reinsurance company does not meet the obligations assumed under the reinsurance contract.

### Note 12: Self-Insured Plans

The Company is self-insured for its employees' health and dental care. The claims under these plans are accrued as the incidents that give rise to them occur. Unpaid claim accruals are based on the estimated ultimate cost of the claims, including claims administration expenses. The Company has entered into a reinsurance agreement to limit losses on claims for health insurance up to \$75,000 per claim. A liability for the claims unpaid, including incurred but not reported claims, under these self-insured plans was \$746,000 at December 31, 2017 and \$591,000 at December 31, 2016, included in accrued salaries and benefits in the accompanying consolidated balance sheets.

### **Notes to Consolidated Financial Statements**

### Note 13: Taxes

The Health Plan is subject to Wisconsin income taxes. The provision for current state income taxes was \$661,868 and \$640,571 in 2017 and 2016, respectively. Deferred income tax assets and liabilities consisted of the following at December 31:

	2017	2016
Current deferred income tax assets (liabilities):		
Allowance for doubtful accounts	\$ 21,000 \$	14,000
Discounted unpaid losses	8,000	7,000
Unrealized gains on investments	(22,000)	(41,000)
Capital losses		13,000
Premium deficiency reserve	43,000	
Current deferred income tax asset (liability)	 50,000 \$	(7,000)

### Note 14: Retirement Plan

Substantially all employees of the Company are eligible to participate in a 401(k) salary reduction retirement plan. Under the provisions of the plan, the Company makes a matching contribution equal to 50% of each participant's contribution, with a maximum contribution of 3% of each employee's compensation. The Company's retirement plan expense was approximately \$933,000 and \$663,000 for the years ended December 31, 2017 and 2016, respectively.

### **Note 15: Deferred Compensation**

Care Wisconsin has deferred compensation plans under Section 457(b) and Section 457(f) of the Code. The 457(b) plan is intended primarily for certain key employees to defer compensation until retirement or termination of employment, whichever is sooner. The 457(f) plan requires Care Wisconsin to fund an amount equal to \$25,000 per year, less any amounts contributed by Care Wisconsin under the 457(b) plan, through 2017. The 457(f) plan allows Care Wisconsin to make additional payments to the account at its discretion, with Board of Directors' approval. The 457(f) plan was closed and paid out to the key employee in 2017 upon the plan's maturity. Care Wisconsin made contributions totaling \$25,000 in 2017 and 2016 to the 457(f) plan. At December 31, 2017 and 2016, deferred compensation plan assets totaled \$535,955 and \$495,049, respectively, and the deferred compensation plan liability totaled \$535,955 and \$382,402, respectively.

### Note 16: Concentration of Credit Risk

Financial instruments that potentially subject the Company to credit risk consist principally of accounts receivable, cash deposits in excess of insured limits in financial institutions, and investments which are uninsured.

### Note 16: Concentration of Credit Risk (Continued)

The Company maintains depository relationships with an area financial institution. Cash held by the financial institution in excess of federally insured limits is uninsured. Management believes this financial institution has a strong credit rating and that credit risk related to these deposits is minimal. At December 31, 2017, the Company exceeded the insured limits by approximately \$64,309,000.

### Note 17: Malpractice Insurance

The Company has professional liability insurance for claims losses up to \$1,000,000 per claim and \$3,000,000 per year to cover professional liability claims incurred during a policy year regardless of when claims are reported (occurrence coverage). The professional liability insurance policy is renewable annually and has been renewed by the insurance carrier for the Company for the annual period through June 1, 2018.

### Note 18: Risks and Uncertainties

The Company's operating results and financial condition are affected by numerous factors and circumstances unique to the insurance industry, some of which it can neither predict nor control. The first and most significant risk the Company faces is the loss of capitation payments under the Medicare and Medicaid programs. On an annual basis, DHS sets the capitation rates of the Family Care, Partnership and SSI programs. DHS contracts with an independent actuary to arrive at an appropriate capitated rate based on claims history experience and the member's acuity. Other factors and circumstances that can affect the Company's operating results are: (1) statutorily imposed regulatory capital requirements can limit an insurer's ability to underwrite new business or retain otherwise desirable risks; (2) an insurer's ability to enter into suitable reinsurance agreements is subject to prevailing conditions in reinsurance markets; (3) fluctuations in interest rates affect the value and income yield of an insurer's investment portfolio in the short term and often affect default and prepayment rates over time; and (4) inflationary pressures and medical costs affect the magnitude of claims and claims adjustment expenses.

### **Note 19: Functional Expenses**

Expenses incurred by the Company were as follows for years ended December 31:

	2017	2016
Partnership	\$ 102,032,005	\$ 99,017,902
SSI	13,939,219	12,245,879
Family Care	285,919,710	259,815,748
DSNP	1,387,712	_
Total program expenses	403,278,646	371,079,529
Administrative expenses	19,646,804	18,094,467
Total expenses	\$ 422,925,450	\$ 389,173,996



### Independent Auditor's Report on Supplementary Information

Board of Directors Care Wisconsin First, Inc. Madison, Wisconsin

We have audited the consolidated financial statements of Care Wisconsin First, Inc. and Affiliate as of and for the years ended December 31, 2017 and 2016, and our report thereon dated April 27, 2018, which expressed an unmodified opinion on those consolidated financial statements, appears on page 1. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating balance sheets and consolidating statements of operations are presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, results of operations, and cash flows of the individual companies, and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the consolidating information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Wipfli LLP

Milwaukee, Wisconsin

Wigger LLP

April 27, 2018

### Consolidating Balance Sheet

December 21 2017	Care Wisconsin			; •	Consolidated
Jece: 11, 201.	First, Inc.	ı	Health Plan, Inc.	Eliminations	Total
Assets					
Current assets:					
Cash and cash equivalents	\$ 38,7	38,713,745 \$	23,940,534 \$	<b>∽</b>	62,654,279
Health care receivables - Net	2,4	4,911,453	2,325,282	(430,276)	6,806,459
Investments	12,0	12,002,762	25,701,471	· •	37,704,233
Prepaid expenses and other		798,230	660,138		1,458,368
Deferred income taxes			50,000	1	50,000
-		, ,			6 6
i otal current assets	56,4	56,426,190	52,677,425	(430,276)	108,673,339
Assets limited as to use	5,1	5,146,325	4	1	5,146,325
Deferred compensation plan assets		535,955	1	ľ	535,955
Property and equipment - Net	3,5	3,529,577	1	·	3,529,577
Other assets		119,442	1	1	119,442
TOTAL ASSETS	\$ 65,7	57,489 \$	\$ 65,757,489 \$ 52,677,425 \$		(430,276) \$ 118,004,638

## Consolidating Balance Sheet (Continued)

December 31, 2017	පී	Care Wisconsin First, Inc.	Care Healt	Care Wisconsin Health Plan, Inc.	Eliminations	Consolidated Total
Liabilities and Net Assets Current liabilities:						
Intercompany accounts payable	S	1	v	430,276	\$ (430,276) \$	· ·
Accounts payable		1,417,082	:	3,330,784		4,747,866
Income tax payable		•		3,500		3,500
Accrued member services		29,239,851	•	12,546,124	ı	41,785,975
Accrued salaries and benefits		2,757,053		1		2,757,053
Unearned revenue		83,376		20,246	1	103,622
Premium deficiency reserve				546,520	•	546,520
Total current liabilities		33,497,362		16,877,450	(430,276)	49,944,536
Long-term liabilities:						
Deferred compensation plan liability		535,955		i		535,955
Deferred rent		602,081		1	Ē	602,081
Total long-term liabilities		1,138,036		ŧ	1	1,138,036
Total liabilities		34,635,398		16,877,450	(430,276)	51,082,572
Net assets - Unrestricted		31,122,091		35,799,975	1	66,922,066
TOTAL LIABILITIES AND NET ASSETS	\$	65,757,489	\$	52,677,425	\$ (430,276)	(430,276) \$ 118,004,638

### **Consolidating Balance Sheet**

December 31, 2016	Care Wisconsin Care Wisconsin First, Inc. Health Plan, Inc.	Care Wisconsin Health Plan, Inc.	C Eliminations	Consolidated Total
Assets				
Current assets:				
Cash and cash equivalents	\$ 43,984,790 \$	24,461,675	\$	68,446,465
Health care receivables - Net	2,021,036		(85,811)	4,223,097
Investments	1	16,712,950	•	16,712,950
Prepaid expenses and other	716,580	71,449	ŧ	788,029
Total current assets	46,722,406	43,533,946	(85,811)	90,170,541
Assets limited as to use	4,489,074	ı	•	4,489,074
Deferred compensation plan assets	495.049			495,049
Property and equipment - Net	3,309,185			3,309,185
Other assets	62,463			62,463
		(		000
TOTAL ASSETS	5 55,0/8,1//	55,0/8,1// \$ 43,533,946 \$	\$ (118,28) \$	98,526,312

## Consolidating Balance Sheet (Continued)

December 31, 2016	Care Wisconsin First, Inc.	Care Wisconsin Health Plan, Inc.	(Eliminations	Consolidated Total
Liabilities and Net Assets				
Current liabilities:				
Intercompany accounts payable	\$ 85,811	· · · · · · · · · · · · · · · · · · ·	\$ (85,811) \$	ı
Accounts payable	1,272,506	2,641,586		3,914,092
Income tax payable		61,212	ı	61,212
Accrued member services	26,789,884	12,080,093	1	38,869,977
Accrued salaries and benefits	2,800,175	<b>t</b>	i	2,800,175
Unearned revenue	43,924	9,124	ľ	53,048
Deferred income taxes		2,000	•	7,000
Total current liabilities	30,992,300	14,799,015	(85,811)	45,705,504
Long-term liabilities:				
Deferred compensation plan liability	382,402		ľ	382,402
Deferred rent	548,419		ı	548,419
Total long-term liabilities	930,821	ı		930,821
TA+al liabilition	171 200 12	14 799 015	(85,811)	46 636 375
וחלפו וומחוונובס	171/07/10	010,000,41	(440,00)	5-50000
Net assets - Unrestricted	23,155,056	28,734,931		51,889,987
TOTAL LIABILITIES AND NET ASSETS	\$ 55,078,177	\$ 43,533,946 \$	\$ (85,811) \$	98,526,312

### Consolidating Statement of Operations

		Care Wisconsin	Care Wisconsin		Consolidated
Year Ended December 31, 2017		First, Inc.	Health Plan, Inc.	Eliminations	Total
Revenue:					
Care Wisconsin Health Plan contract		\$ 18,279,443	•	\$ (18,279,443) \$	,
Medicaid premiums		270,746,179	78,616,492	1	349,362,671
Medicare premiums		,	37,668,439	ı	37,668,439
Medicare Part D			10,852,614	,	10,852,614
Member cost share		9,431,733	1,974,782	1	11,406,515
Room and board		24,107,270	3,549,098	1	27,656,368
Other third-party payor		93,351	. 1	ì	93,351
Investment income		480,374	1,025,937	1	1,506,311
Other revenue, gains, and losses - Net		39,255	(23,127)	3	16,128
Total revenue		323,177,605	133,664,235	(18,279,443)	438,562,397
Expenses:					
Member services:					
Long-term care		257,273,443	58,281,509		315,554,952
Acute and primary care		1	47,095,750	1	47,095,750
Total member services		257,273,443	105,377,259	<b>i</b>	362,650,702
Care management services		40,081,424	11,435,157	(11,435,157)	40,081,424
Supporting services - Administrative		17,855,703	8,635,387	(6,844,286)	19,646,804
Premium deficiency reserve			546,520	3	546,520
Total expenses		315,210,570	125,994,323	(18,279,443)	422,925,450
Revenue in excess of expenses before provision for state income taxes	giales .	7,967,035	7,669,912		15,636,947
Provision (benefit) for state income taxes:					
Current			661,868		661,868
Deferred		<b>,</b>	(57,000)	1	(57,000)
Total provision for state income taxes			604,868		604,868
Revenue in excess of expenses and increase in net assets		\$ 7,967,035	\$ 7,065,044	· ·	\$ 15,032,079

### Consolidating Statement of Operations

Year Ended December 31, 2016		Care Wisconsin First. Inc.	Care Wisconsin Health Plan, Inc.	Eliminations	Consolidated Total
Revenue:					
Care Wisconsin Health Plan contract	\$	16,431,423	· ·	\$ (16,431,423) \$	<b>1</b> 0
Medicaid premiums		240,184,381	78,177,952		318,362,333
Medicare premiums			31,649,644	1	31,649,644
Medicare Part D		· ·	10,238,959	•	10,238,959
Member cost share		8,214,907	1,772,410	1	9,987,317
Room and board		21,389,843	3,051,704	1	24,441,547
Other third-party payor		59,526		•	59,526
Spend down			i	1	
Investment income (loss)		137,147	778,509	•	915,656
Other revenue, gains, and losses - Net		193,912	551,889	Ť.	745,801
Total revenue		286,611,139	126,221,067	(16,431,423)	396,400,783
Expenses:					
Member services:					
Long-term care		233,816,904	56,211,033	. 1	290,027,937
Acute and primary care			44,585,149	4	44,585,149
Total member services		233,816,904	100,796,182	1	334,613,086
Care management services		36,507,671	10,508,828	(10,508,828)	36,507,671
Supporting services - Administrative		16,282,196	7,693,638	(5,922,595)	18,053,239
Total expenses		286,606,771	118,998,648	(16,431,423)	389,173,996
Revenue in excess of expenses before provision for state income taxes	-	4,368	7,222,419		7,226,787
Provision for state income taxes:					
Current		1	640,571	•	640,571
Deferred		1	21,000	-	21,000
Total provision for state income taxes		3	661,571	ı	661,571
Revenue in excess of expenses and increase in net assets	φ.	4,368	\$ 6,560,848	\$	\$ 6,565,216



Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards and the Department of Health Services Audit Guide

Board of Directors Care Wisconsin First, Inc. Madison, Wisconsin

We have audited, in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and the *Department of Health Services Audit Guide*, 2016 Revision, issued by the Wisconsin Department of Health Services, the consolidated financial statements of Care Wisconsin First, Inc. and Affiliate (the "Company") which comprise the consolidated balance sheets as of December 31, 2017, and the related consolidated statements of operations and changes in net assets, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated April 27, 2018.

### **Internal Control over Financial Reporting**

In planning and performing our audit of the consolidated financial statements, we considered the Company's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Company's consolidated financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Company's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards* and the *Department of Health Services Audit Guide*, 2016 Revision, issued by the Wisconsin Department of Health Services.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Company's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* and the *Department of Health Services Audit Guide*, 2016 Revision, issued by the Wisconsin Department of Health Services in considering the Company's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Wipfli LLP

Milwaukee, Wisconsin

Wippei LLP

April 27, 2018

### **Schedule of Findings and Questioned Costs**

Year Ended December 31, 2017

Section I - Summary of Auditor's Results		
Financial Statements		
Type of auditor's report issued	Unmodific	ed
Internal control over financial reporting: Material weakness(es) identified? Significant deficiency(ies) identified not considered to be material weakness(es)? Noncompliance material to financial statements no	yes yes oted?yes	<u>x</u> no <u>x</u> no <u>x</u> no
Section II - Financial Statement Findings None Section III - Other Issues		
Does the auditor have substantial doubt as to the aud ability to continue as a going concern?	itee's yes	<u>x</u> no
Does the audit report show audit issues (i.e., material noncompliance, nonmaterial noncompliance, question costs, material weakness, significant deficiency, manaletter comment) related to grants/contracts with fund agencies that require audits to be in accordance with a Department of Health Services Audit Guide, 2017 Revisional by the Wisconsin Department of Health Services	gement ing the sion,	X 00
Was a management letter or other document conveying audit comments issued as a result of this audit?		<u>x</u> no
Name and Signature of Partner in Charge:	fin Hyland, CPA	land
Date of Report:	April 27, 2018	