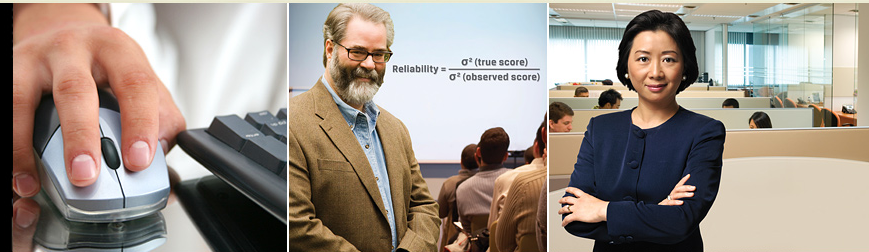




Wisconsin Office of the Commissioner of Insurance Annual Industry Day

August 3, 2017



$$\text{Reliability} = \frac{\sigma^2 (\text{true score})}{\sigma^2 (\text{observed score})}$$

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AGENDA

- + Introductions
- + Prometric – a trusted partner
- + Prometric Purpose
- + Prometric Advantage
- + Pass Rates
- + Overview of Exam Life Cycle
 - + ERW's role in exam life cycle
- + Overview of Exam Review Workshop (ERW)
- + Overview of Continuing Education

- + **Wisconsin Office of the Commissioner of Insurance**
 - + Rebecca Rebholz – Director, Bureau of Market Regulation
 - + Melody Esquivel – Insurance Supervisor, Agent Licensing

- + **Prometric Staff**
 - + Holly Dance – Vice President, Account Management
 - + Christine Cunningham – Manager, Continuing Education & Regulatory Compliance
 - + Robert Corrigan – Team Lead, Test Development Solutions
 - + Erik Nyholm – Test Developer, Test Development Solutions
 - + Alan Slokan – Test Developer, Test Development Solutions
 - + Aoife Rafferty – Test Development Coordinator, Test Development Solutions

Prometric – A trusted partner



Wholly-owned subsidiary of ETS



CBT Industry leader since 1990



350 Clients worldwide



500 Academic, Professional & Corporate locations worldwide



179 Countries



26 Languages



2,400 Employees



20,000 Exams delivered daily



Prometric Corporate Overview

A Commitment to the Industry and Proven Methodology



Mission

Constantly improve technologies, systems, processes and individual tasks that drive better, faster and more cost-effective test development and delivery for clients and their candidates worldwide while continuously striving for zero defects and taking actions to make changes that improve the candidate experience



Wisconsin Insurance Pass Rates 2016 – Calendar Year



Wisconsin Insurance

1/1/2016 - 12/31/2016

Tester Type: First-Time Tester, Retakes

Exam	Tester Type	Pass	Percent	Fail	Percent	Total
2201 WLGS; LIFE EXAM	First-time	2224	71.5	885	28.5	3109
	Retake	54	44.6	67	55.4	121
	Total	2278	70.5	952	29.5	3230
2202 WLSS; LIFE-FOR AGENT WHO HELD LIFE LICENSE	First-time	98	93.3	7	6.7	105
	Total	98	93.3	7	6.7	105
2203 WAGS; ACCIDENT & HEALTH EXAM	First-time	1843	79.0	490	21.0	2333
	Retake	48	63.2	28	36.8	76
	Total	1891	78.5	518	21.5	2409
2204 WASS; ACCIDENT & HEALTH EXAM-FOR AGENT WHO HELD A&H LIC	First-time	61	88.4	8	11.6	69
	Retake	2	66.7	1	33.3	3
	Total	63	87.5	9	12.5	72
2205 WPGS; PROPERTY EXAM	First-time	1167	69.2	519	30.8	1686
	Retake	27	40.9	39	59.1	66
	Total	1194	68.2	558	31.8	1752
2206 WPSS; PROPERTY-FOR AGENT WHO HELD PROPERTY LIC	First-time	32	76.2	10	23.8	42
	Retake	3	100.0	0	0.0	3
	Total	35	77.8	10	22.2	45
2207 WCGS; CASUALTY EXAM	First-time	1174	78.3	325	21.7	1499
	Retake	23	47.9	25	52.1	48
	Total	1197	77.4	350	22.6	1547
2208 WCSS; CASUALTY-FOR AGENT WHO HELD CASUALTY LIC	First-time	37	84.1	7	15.9	44
	Total	37	84.1	7	15.9	44

Wisconsin Insurance Pass Rates 2016 – Calendar Year



Wisconsin Insurance

1/1/2016 - 12/31/2016

Tester Type: First-Time Tester, Retakes

Exam	Tester Type	Pass	Percent	Fail	Percent	Total
2209 WPLG; WISCONSIN PERSONAL:GENERAL & STATE	First-time	20	48.8	21	51.2	41
	Retake	3	50.0	3	50.0	6
	Total	23	48.9	24	51.1	47
2210 WPLS; PERSONAL LINES P&C EXAM	First-time	5	50.0	5	50.0	10
	Retake	0	0.0	1	100.0	1
	Total	5	45.5	6	54.5	11
2211 WLLT; TITLE EXAM	First-time	117	88.0	16	12.0	133
	Retake	0	0.0	1	100.0	1
	Total	117	87.3	17	12.7	134
2212 WLLC; CREDIT EXAM	First-time	228	59.1	158	40.9	386
	Retake	5	50.0	5	50.0	10
	Total	233	58.8	163	41.2	396
2214 WLLN; NAVIGATOR	First-time	82	78.8	22	21.2	104
	Retake	5	55.6	4	44.4	9
	Total	87	77.0	26	23.0	113

Important Dates to Remember

- + Outlines will be released to educational providers, red-lined
 - + Week of August 21st

- + Candidate Handbook available online
 - + Mid-Late September

- + New Exams to be published
 - + October 16, 2017

Prometric - Continuing Education Services



- + Prometric is the premier partner for insurance CE services with clients in 11 states (AZ, CT, KY, MD, MA, NC, OH, SC, VT, WV, WI).
- + Our dedicated CE team reviews course applications, instructors, renews already approved courses, provides communications to providers regarding CE hours, approvals and denials and processes course renewals.
- + Reviewed over 36,000 CE course applications and nearly 5,000,000 credit submissions during the past three years.

Thank you!