



Wisconsin Insurance

Industry Day

April 8, 2021



Webinar Etiquette

- Please place your phones on mute
- If you have a question, you may ask anytime during the presentation or write it in the chat section of the webinar
- Any questions, please email Cathy Laitinen at cathy@psionline.com



Agenda

- Overview of the exam review workshop
- Updates in relation to Pre-licensing
 - Education
 - Examination
 - Continuing Education
 - Licensing requirements
- Remote Testing Review
- Q&A



Overview of the Exam Review Workshop

- Accident and Health
 - 1.3 Federal Regulation
 - Removed Affordable Care Act (covered in 5.7 in greater detail)
 - 1.4 Wisconsin Statutes, Rules, and Regulations Pertaining to Disability (A&H) Insurance
 - Subsection Nurse Practitioners, added (5) to reference
 - Subsection Home Care, removed reference s. 632.895 (duplicate)
 - Subsection Skilled Nursing Facility, added reference s.Ins 3.39(5t)(d)7
 - Subsection Kidney Disease, added reference s.Ins 3.39 (5t)(d)7



Overview of the Exam Review Workshop

- Accident and Health
 - 1.4 Wisconsin Statutes, Rules, and Regulations Pertaining to Disability (A&H) Insurance (continued)
 - Subsection Hospital and Ambulatory Surgery, is now titled Hospital and Ambulatory Surgery Center Changes and Anesthetics for Dental Care
 - Subsection Immunizations, is now titled Immunizations for Children
 - Subsection Skilled Nursing Facility, added reference s.Ins 3.39(5t)(d)7
 - Subsection Kidney Disease, added reference s.Ins 3.39 (5t)(d)7



Overview of the Exam Review Workshop

- Accident and Health
 - 3.9 Other Required, Uniform and General Provisions
 - Subsection Rights of Spouse – Continuation, added (4) to end of reference
 - 5.7 Federal Health Care Reform (Patient Protection and Affordable Care Act)
 - Removed Patient Protection from title
 - 8.2 Medicare Supplement
 - Subsection New Plans Effective June 1, 2010 is now New Plans Effective January 1, 2020, with reference Ref: s. 3.39 (4t)
 - 8.4 Medicare Access and CHIP Reauthorization Act of 2015 (MACRA), added reference Ref: s. Ins 3.39(3g)



Overview of the Exam Review Workshop

- Life
 - 7.6 Section 1035 exchanges
 - Moved to 7.4 in the outline for clarity
- Casualty
 - 1.2 State Regulation
 - Subtopic Notice of Right to File Complaint, added reference s.626.25
 - Subtopic Payment of Claims, added references s.102.31, s.102.315(a)3, 4, s.Ins.21.01



Overview of the Exam Review Workshop

- Casualty
 - 1.5 Wisconsin statutes, rules, and regulations pertinent to casualty insurance
 - Moved Wisconsin Automobile Insurance Plan (WAIP) to 4.3 under Auto Insurance
 - Removed reference s.Ins 21.01(7) – (10)
 - The Wisconsin Worker's Compensation Insurance Pool (WWCIP) added references s. 102.125, s. 102.31, s. 102.315, s. 102.62, ch. 632, s.632.98, ss. Ins 21.01(7)-(10)



Overview of the Exam Review Workshop

- Property
 - 1.5 Wisconsin statutes, rules, and regulations pertinent to property insurance
 - Subsection Wisconsin Insurance Plan (WIP) moved to 8.1, Other Policies, under Other Coverages and Options



Overview of the Exam Review Workshop

- Navigator
 - 3.0 Health Insurance Exchanges Under the ACA
 - Deleted subtopics “For employers with 2 to 50 employees,” and “Tax credits may be available for employers with less than 25 employees”
 - 5.0 Brokers, Agents and Producers
 - Percentage changed from 10% to 5%
 - 6.0 State Public Assistance Programs
 - Percentage changed from 10% to 15%



Overview of the Exam Review Workshop

- Credit
 - 1.2 State Regulation
 - Subtopic Illegal Inducement, added references 628.34 (9), (11), (12)
 - 4.2 Credit Disability Insurance
 - Removed reference 632.60
 - 4.4 Other Credit Insurance
 - Removed reference s. 242.203(3)(a)
 - Added reference s. 429.20(3)(a)



Updates in Relation to Pre-licensing

Wisconsin Office of the Commissioner of Insurance



Remote Proctoring Stats

From July 1, 2020 thru March 31, 2021.

- 4451 tested remote/3049 at a test center
- 60% pass rate/59% pass rate

Remember the dedicated line

- (888) 818-5805



Portion Statistics Cumulative

Wisconsin Insurance

From: 7/1/2020 To: 3/31/2021

		Pass		Fail		Total
		N	%	N	%	N
WI Accident and Health - State Specific Series 22-04	First	37	58.73	26	41.27	63
	Repeat	10	66.67	5	33.33	15
	Total	47	60.26	31	39.74	78
WI Accident and Health: General and State Series 22-03	First	1002	66.53	499	33.13	1506
	Repeat	255	49.61	258	50.19	514
	Total	1258	62.18	757	37.42	2023
WI Casualty - State Specific Series 22-08	First	21	80.77	5	19.23	26
	Repeat	3	100.00	0	0.00	3
	Total	24	82.76	5	17.24	29
WI Casualty : General and State Series 22-07	First	540	64.83	288	34.57	833
	Repeat	176	45.36	212	54.64	388
	Total	717	58.58	501	40.93	1224
WI Credit Series 22-12	First	39	39.39	60	60.61	99
	Repeat	29	30.21	67	69.79	96
	Total	68	34.87	127	65.13	195
WI Life - State Specific Series 22-02	First	44	66.67	22	33.33	66
	Repeat	10	76.92	3	23.08	13
	Total	54	68.35	25	31.65	79
WI Life: General and State Series 22-01	First	1137	69.20	502	30.55	1643
	Repeat	253	45.26	306	54.74	559
	Total	1390	63.04	809	36.69	2205
WI Navigator Series 22-14	First	7	12.73	48	87.27	55
	Repeat	24	37.50	40	62.50	64
	Total	31	26.05	88	73.95	119



WI Personal Lines - State Specific Series 22-10	First Time	2	100.00	0	0.00	2
	Repeat	0	0.00	0	0.00	0
	Total	2	100.00	0	0.00	2
WI Personal Lines: General and State Series 22-09	First Time	25	50.00	24	48.00	50
	Repeat	5	41.67	7	58.33	12
	Total	30	48.39	31	50.00	62
WI Property - State Specific Series 22-06	First Time	21	70.00	9	30.00	30
	Repeat	4	80.00	1	20.00	5
	Total	25	71.43	10	28.57	35
WI Property: General and State Series 22-05	First Time	538	61.70	331	37.96	872
	Repeat	203	43.10	268	56.90	471
	Total	741	55.09	599	44.54	1345
WI Public Adjuster	First Time	4	50.00	4	50.00	8
	Repeat	0	0.00	1	100.00	1
	Total	4	44.44	5	55.56	9
WI Title Series 22-11	First Time	31	55.36	25	44.64	56
	Repeat	14	51.85	13	48.15	27
	Total	45	54.22	38	45.78	83



*Testing
Excellence*